# HS

### 衍生集團(國際)控股有限公司

Hin Sang Group (International) Holding Co. Ltd.

(於開曼群島註冊成立之有限公司)

(Incorporated in the Cayman Islands with limited liability)

股份代號 Stock Code: 6893

## **2018 / 2019 Annual Report**

年報



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### FINANCIAL HIGHLIGHTS 財務摘要

		2018/2019 2018/2019年	2017/2018 2017/2018年	In Amount	crease/(Decrease) 增加/(減少)
				金額	%
Operating results (HK\$'000)	經營業績(千港元)				
Revenue	收入	183,977	188,550	(4,573)	(2.4)
Gross profit	毛利	127,384	131,175	(3,791)	(2.9)
Loss for the year	年內虧損	(11,619)	(7,221)	(4,398)	60.9
Drofitability (0/)	盈利能力(%)				
Profitability (%) Gross profit margin	<b>盛</b> 利 能 刀 (%) 毛 利 率	69.2	69.6	(0.4)	(0.6)
Net profit margin	七 刊 率 純 利 率	(6.3)	(3.8)	(2.5)	(65.8)
Return on equity	股本回報率	(2.3)	(0.7)	(2.5)	(228.6)
Return on total assets	放 不	(1.7)	(0.7)	(1.0)	(142.9)
rictarri ori totar assots	iki 貝 圧 口 刊 十	(1.1)	(0.1)	(1.0)	(142.0)
Liquidity	流動資金				
Current ratio (time)	流動比率(倍)	0.7	7.5	(6.8)	(90.7)
Quick ratio (time)	速動比率(倍)	0.7	7.2	(6.5)	(90.3)
Inventory turnover (days)	存貨週轉(天數)	52.2	58.8	(6.6)	(11.2)
Trade receivables turnover (days)	貿易應收款項週轉(天數)	39.1	37.2	1.9	5.1
Trade payables turnover (days)	貿易應付款項週轉(天數)	49.0	60.7	(11.7)	(19.3)
	to an el le				
Per share data	每股數據				
Earnings per share	每股盈利	0.40	0.05	0.00	700.0
- Basic (HK cents)	- 基本(港仙)	0.43	0.05	0.38	760.0
- Diluted (HK cents)	- 攤 薄(港 仙)	0.43	0.05	0.38	760.0
Dividend per share	每股股息				
- Interim (HK cents)	- 中期(港仙)	1.00	1.00	_	
- Final (HK cents)	- 末期(港仙)	-	1.00	(1.00)	(100)
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### DEFINITIONS 釋義

In this annual report, unless the context otherwise requires, the following terms and expressions shall have the meanings set out below.		於本年報中,除文義另有所指外,下列詞彙及詞語具以下的涵義。		
"Audit Committee"	the audit committee of the Company	「審核 委員會」	指	本公司審核委員會
"Board"	the board of Directors	「董事會」	指	董事會
	the business segment in which the Group purchases primarily personal care products from the brand proprietors and manages and develops the brand of such products	「品牌開發 及管理 分部」	指	本集團主要自品牌 擁有人採購個人護 理產品以及管理及 開發該等產品之品 牌的業務分部
"BVI"	the British Virgin Islands	「英屬處女 群島」	指	英屬處女群島
"Company"	Hin Sang Group (International) Holding Co. Limited, 衍生集團(國際)控股有限公司, an exempted company incorporated with limited liability in the Cayman Islands on 28 October 2010	「本公司」	指	衍生集團(國際)控股有限公司,一間於2010年10月28日在開曼群島註冊成立之獲豁免有限公司
"Controlling Shareholder(s)"	has the meaning ascribed thereto under the Listing Rules and, in the context of the Company, means each of Mr. Pang, Mrs. Pang and Genwealth	「控股股東」	指	具上市規則所賦予 之涵義,就本公司 而言,分別指彭先 生、彭太太及衍富
"Director(s)"	the directors of the Company	「董事」	指	本公司董事
"Fullshare"	Fullshare Holdings Limited, 豐盛控股有限公司, a company incorporated in the Cayman Islands with limited liability whose issued shares are listed on the Stock Exchange (stock code: 607)	「豐盛」	指	豐盛控股有限公司,一間於開曼群島註冊成立之有限公司,其已發行股份於聯交所上市(股份代號:607)

Fullshare and its subsidiaries

"Fullshare Group"

豐盛及其附屬公司

「豐盛集團」

### DEFINITIONS 釋義

"Genwealth"	Genwealth Group Holding Company Limited (衍富集團控股有限公司), a company incorporated with limited liability on 5 October 2010 in the BVI, the issued shares of which are owned as to 90% by Mr. Pang and 10% by Mrs. Pang, a controlling shareholder of the Company under the Listing Rules	「衍富」	指	衍富年 集團 控股 有 2010 年 10 月 5 日 在 冊 人 10 月 5 日 京
"GMP"	"Good Manufacturing Practice" is a quality assurance approach used by drug manufacturing industry worldwide to ensure that products are consistently produced and controlled according to appropriate quality standards. Hong Kong, like most other countries, has adopted the GMP guidelines promulgated by the World Health Organisation (WHO)	[GMP]	指	「良好生產規範」 一定 一定 一定 一定 一定 一定 一定 一定 一定 一定
"Group"	the Company and its subsidiaries	「本集團」	指	本公司及其附屬公司
"Healthcare Segment"	the business segment in which the Group engages in providing Chinese medical healthcare related services which targets for mothers and children in Hong Kong and the PRC	「健康分部」	指	本集團在香港及中國從事向母嬰提供中醫保健相關服務 之業務分部
"Hin Feng Group"	Hin Feng Group (International) Holding Company Limited 衍豐集團 (國際)控股有限公司, a joint venture company established in Hong Kong on 7 July 2016, owned as to 51% by the Company and as to 49% by Five Seasons VIII Limited (a wholly-owned subsidiary of Fullshare)	「衍豐集團」	指	衍豐集團(國際)控股有限公司,一間於2016年7月7日於香港成立之合營公司,由本公司擁有51%權益及Five Seasons VIII Limited(豐盛之全資附屬公司)擁有49%權益
"Hin Sang Holding"	Hin Sang Group Holding Limited (衍生集團控股有限公司), a company incorporated with limited liability on 11 September 2006 in the BVI and directly wholly-owned by the Company	「衍生控股」	指	衍生集團控股有限公司,一間於2006年9月11日在英屬處女群島註冊成立之有限公司及由本公司直接全資擁有

### DEFINITIONS 釋義

"Hin Sang Hong (HK)"	Hin Sang Hong Company Limited (衍生行有限公司), a company incorporated with limited liability on 13 June 1996 in Hong Kong and whollyowned by Hin Sang Holding and an indirect subsidiary of the Company	「衍生行 (香港)」	指	衍生行有限公司, 一間於1996年6月 13日在香港註冊 成立之有限公司及 由衍生控股全資施 有,並為本公司的 間接附屬公司
"HK\$"	Hong Kong dollar(s), the lawful currency of Hong Kong	「港元」	指	香港法定貨幣港元
"Hong Kong"	the Hong Kong Special Administrative Region of the PRC	「香港」	指	中 國 香 港 特 別 行 政 區
"Listing"	the listing of Shares on the Main Board	[上市]	指	股份於主板上市
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange	「上市規則」	指	聯 交 所 證 券 上 市 規則
"Macau"	the Macau Special Administrative Region of the PRC	「澳門」	指	中 國 澳 門 特 別 行 政 區
"Mr. Pang"	Mr. Pang Siu Hin (彭 少 衍), an executive Director and a Controlling Shareholder	「彭先生」	指	彭 少 衍 先 生,為 執 行 董 事 及 控 股 股 東
"Mrs. Pang"	Ms. Kwan Lai Man (關 麗 雯), the spouse of Mr. Pang, an executive Director and a Controlling Shareholder	「彭太太」	指	關麗雯女士,彭先生之配偶,為執行董事及控股股東
"Nomination Committee"	the nomination committee of the Company	「提名 委員會」	指	本公司提名委員會
"Period"	the year ended 31 March 2019	「本期間」	指	截至2019年3月31日 止年度
"PRC" or "China"	the People's Republic of China which, for the purposes of this annual report, excludes Hong Kong, Macau and Taiwan	「中國」	指	中華人民共和國,就本年報而言,不包括香港、澳門及台灣
"Pre-IPO Share Option Scheme"	the Pre-IPO share option scheme adopted by the Company on 25 September 2014	「首次公開 發售前 購股權 計劃」	指	本公司於2014年9月25日採納之首次公開發售前購股權計劃

### DEFINITIONS

"Product Development Segment"	the business segment in which the Group develops own personal care products, health supplements and household products sold under its own brands, including but not limited to "Hin Sang (衍生)", "Shuang Long (雙龍)" and "King's Antiseptic (殺菌王)"	「產品開發 分部」	指	本集團開發之自家個 以自家保之品、 設自、 以自家保之品、 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。 。
"Remuneration Committee"	the remuneration committee of the Company	「薪酬 委員會」	指	本公司薪酬委員會
"SFO"	The Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)	「證券及 期貨條例」	指	香港法例第571章 證券及期貨條例
"Share(s)"	ordinary share(s) of HK\$0.10 each in the share capital of the Company	「股份」	指	本公司股本中每股面值0.10港元之普通股
"Shareholder(s)"	holder(s) of the Shares	「股東」	指	股份之持有人
"Share Option Scheme"	the share option scheme adopted by the Company on 25 September 2014	「購股權 計劃」	指	本公司於2014年9月25日採納之購股權計劃
"Stock Exchange"	The Stock Exchange of Hong Kong Limited	「聯交所」	指	香港聯合交易所有 限公司
"Tai Wo Tong Pharmaceutical"	Tai Wo Tong Pharmaceutical (Hong Kong) Company Limited (太 和 堂 製 藥 (香港)有限公司), a company incorporated with limited liability on 6 April 2009 in Hong Kong	「太和堂 製藥」	指	太和堂製藥(香港)有限公司,一間於2009年4月6日在香港註冊成立之有限公司
"Trading of Goods Segment"	the business segment in which the Group engages in trading and distributing skin care products, personal care products and household products purchased from various authorised dealers and independent traders or directly from suppliers	「貨品買賣 分部」	指	本分護品等授商供事品及分議品務採銷重的產權或商人產該個立自人產該個立自

# CORPORATE INFORMATION 公司資料

### **BOARD OF DIRECTORS**

### **Executive Directors**

Mr. Pang Siu Hin (Chairman and Chief Executive Officer)

Ms. Kwan Lai Man

#### **Non-executive Directors**

Ms. Wong Wai Ling

Mr. Yuen Chi Ping

### **Independent non-executive Directors**

Mr. Lau Chi Kit

Mr. Lee Luk Shiu

Dr. Tang Sing Hing, Kenny

### **AUDIT COMMITTEE**

Mr. Lee Luk Shiu (Chairman)

Mr. Lau Chi Kit

Dr. Tang Sing Hing, Kenny

### **REMUNERATION COMMITTEE**

Mr. Lau Chi Kit (Chairman)

Ms. Kwan Lai Man

Mr. Lee Luk Shiu

Dr. Tang Sing Hing, Kenny

### **NOMINATION COMMITTEE**

Dr. Tang Sing Hing, Kenny (Chairman)

Ms. Kwan Lai Man

Mr. Lau Chi Kit

Mr. Lee Luk Shiu

### **COMPANY SECRETARY**

Ms. Kho Polien

### **AUTHORISED REPRESENTATIVES**

Mr. Pang Siu Hin

Ms. Kwan Lai Man

### 董事會

### 執行董事

彭少衍先生(主席兼行政總裁)

關麗雯女士

### 非執行董事

黄慧玲女士

袁志平先生

### 獨立非執行董事

劉智傑先生

李禄兆先生

鄧聲興博士

### 審核委員會

李禄兆先生(主席)

劉智傑先生

鄧聲興博士

### 薪酬委員會

劉智傑先生(主席)

關麗雯女士

李禄兆先生

鄧聲興博士

### 提名委員會

鄧聲興博士(主席)

關麗雯女士

劉智傑先生

李禄兆先生

### 公司秘書

郭寶琳女士

### 授權代表

彭少衍先生

關麗雯女士

### **CORPORATE INFORMATION** 公司資料

### **HEADQUARTERS AND PRINCIPAL PLACE** OF BUSINESS IN HONG KONG

Unit 1213-1215, 12/F, Seapower Tower, Concordia Plaza, 1 Science Museum Road, Tsim Sha Tsui, Kowloon, Hong Kong

### **LEGAL ADVISERS**

Chak & Associates Kwok Yih & Chan

### **AUDITOR**

**HLB Hodgson Impey Cheng Limited** 

### PRINCIPAL BANKERS

The Hongkong and Shanghai Banking Corporation Limited Bank of China (Hong Kong) Limited

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE/REGISTERED OFFICE

Estera Trust (Cayman) Limited Clifton House, 75 Fort Street, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited

### **COMPANY WEBSITE**

www.hinsanggroup.com

### STOCK CODE

Stock Exchange: 6893

### **ENQUIRES**

### Company:

Email: contact@hinsanggroup.com

#### **Public Relations Consultant:**

Strategic Financial Relations Limited Email: HSH\_enquiry@sprg.com.hk

### 總辦事處及香港主要營業 地點

香港九龍尖沙咀 科學館道1號康宏廣場 航天科技大廈12樓1213-1215室

### 法律顧問

翟氏律師行 郭葉陳律師事務所

### 核數師

國衛會計師事務所有限公司

### 主要往來銀行

香港上海滙豐銀行有限公司 中國銀行(香港)有限公司

### 主要股份過戶登記處/ 註冊辦事處

Estera Trust (Cayman) Limited Clifton House, 75 Fort Street, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands

### 香港股份過戶登記分處

卓佳證券登記有限公司

### 公司網站

www.hinsanggroup.com

### 股份代號

聯交所:6893

### 杳詢

#### 本公司:

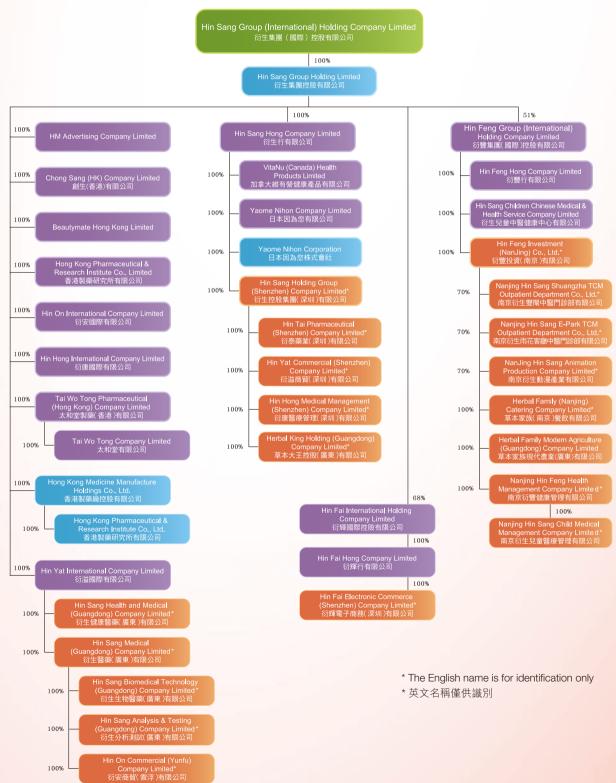
電郵: contact@hinsanggroup.com

### 公共關係顧問:

縱橫財經公關顧問有限公司 電郵: HSH\_enquiry@sprg.com.hk

# CORPORATE STRUCTURE 公司架構

As at 31 March 2019 於2019年3月31日



MOST IMPORTANTLY, THE GROUP IS DEDICATED TO NURTURE CHILDREN AND SINCERELY BELIEVES THAT CHILDREN ARE THE MOST CHERISHED MEMBER OF OUR SOCIETY, AND IT IS OUR TOP PRIORITY TO CARE FOR THEM.

最重要的是,本集團致力於培育兒童,並 由衷認為兒童是社會最為珍視的成員,因 此我們的首要任務是關愛他們。



Mr. Pang Siu Hin 彭少衍先生 Chairman and Chief Execu

Chairman and Chief Executive Officer 主席兼行政總裁

### Dear Shareholders:

On behalf of the board of Directors of Hin Sang Group (International) Holding Co. Ltd. and its subsidiaries, I am pleased to present the annual report of the Group for the Year.

### **ANNUAL REVIEW**

Hong Kong's retail environment continues to slump during the year 2019, and the retail sales are still in low level according to the Hong Kong Census and Statistics Department. The Group is facing competitive environment in these few years. Though there were numerous factors affecting the Group's performance this year, we were still able to maintain a substantial market share in the children healthcare products sector.

#### 各位股東:

本人謹代表衍生集團(國際)控股有限公司董事會及連同其附屬公司欣然提 呈本集團本年度的年度報告。

### 年度回顧

2019年,香港零售環境持續低迷,根據香港政府統計處的資料,零售銷售仍處於較低水平。本集團正面臨較以往年度更具競爭性的環境。儘管本年度有多項因素影響本集團的表現,我們仍能夠維持於兒童保健品行業顯著的市場份額。

The Group has managed to seize new opportunities in the Healthcare Segment focusing on mother-infant Chinese medical healthcare as well as diagnosis and treatment services projects in both HK and the PRC. Our first Chinese Medical Clinic (the "Clinic") in Shek Mun, Shatin, Hong Kong was operated since June 2017. There are two Clinics in the Nanjing City of the Jiangsu Province, the PRC, the first one named Nanjing Hin Sang E-Park TCM Outpatient Department Co., Ltd. (南京衍生雨花客廳中醫門診部有限公司) was operated since May 2018 and the second one named Nanjing Hin Sang Shuangzha TCM Outpatient Department Co., Ltd. (南京衍生雙閘中醫門診部有限公司) was operating since July 2018.

The Group has also constructing a production plant for manufacturing health supplements in Yunfu City of the Guangdong Province, the PRC, aiming to reduce the product cost by self-manufacturing rather than Original Equipment Manufacturer ("OEM") to outside supplier, and increase the efficiency and attaining more stringent quality control on its own brand products.

The Group has laid a strong foundation for a long term development in the healthcare segment. Although the market environment is very competitive, the Group believes that this segment is a niche market and in the long run, it will generate sustainable revenue and bring in value for the Group. Most importantly, the Group is dedicated to nurture children and sincerely believes that children are the most cherished member of our society, and it is our top priority to care for them.

### **ANNUAL RESULTS**

For the Year, the Group's total revenue amounted to approximately HK\$184.0 million, representing a decrease of approximately 2.4% from HK\$188.6 million for the last year. The Group recorded a net loss of approximately HK\$11.6 million, comparing with approximately HK\$7.2 million for the last year.

### DIVIDEND

The Board does not recommend the payment of a final dividend for the Year.

本集團已成功於健康分部抓住新商機,該分部專注於香港及中國的婦嬰中智保健產品以及診斷及治療服務項目017年6月起於香港沙田石門營業。本於中國江蘇省南京衍生雨花客廳中醫門診部有限公司,已於2018年5月開營業,而第二間名為南京衍生雙閘中醫門診部有限公司,亦已於2018年7月開始營業。

本集團亦於中國廣東省雲浮市興建健 康補充品之生產廠房,目的是透過自 主生產(而非透過原始設備廠家依靠外 部供應商)降低生產成本,提高效率以 及對自家品牌產品實施更嚴格之質量 控制。

本集團已為健康分部的長遠發展奠定 堅實基礎。儘管市場競爭十分激烈,本 集團相信,處於細分市場的此業務 部長期而言將為本集團帶來可持續 形及價值。最重要的是,本集團致於 培育兒童,並由衷認為兒童是社會 為珍視的成員,因此我們的首要任務 是關愛他們。

### 本年度業績

本年度,本集團之總收入約為184.0 百萬港元,較上年度的188.6百萬港元減少約2.4%。本集團錄得虧損淨額約11.6百萬港元,而上年度則錄得約7.2 百萬港元。

### 股息

董事會並不建議派付本年度之末期股息。

### **PROSPECTS**

Despite the difficult market conditions, the Board believes that "Hin Sang (衍生)" has been well positioned and able to meet the growing demand for high-quality healthcare supplements from consumers in Hong Kong and China. Therefore, the Group is confident that Hong Kong market can still provide a stable platform for its business development. To cope with the upcoming challenges and seize future opportunities, the Group will continue to remain prudent and implement the following strategies to create value for our Shareholders:

### (a) Actively expanding the industrial sightseeing tourism business

The Group is actively expanding the Pengzu Hin Sang Pavilion (彭祖衍生館) as a key project in the industrial tourism business to capture this fast-growing health preservation market. People have been in the guest for health and longevity since ancient times. In Chinese history, Peng Zu (彭祖), a famous the god of longevity, had lived more than 800 years old. Proficient in various health regimens, Peng Zu was recognized as the ancestor of Chinese health preservation practices by future generations. The Group will expand the Pengzu Hin Sang Pavilion, a service center based on Pengzu TCM health preservation techniques, to provide overall conditioning for the human body. In addition, the Group is committed to upholding Pengzu's health preservation values to develop the industrial tourism business and expand industrial park tourism as main resources based on the entire enterprise or industrial park. Integrated with the surrounding environment and other tourism resources, the Pengzu Hin Sang Pavilion will be developed into an industrial tourism that covers comprehensive tourism areas, such as sightseeing, leisure and science promotions.

### 展望

儘管市況甚艱,董事會認為「衍生」已 妥善定位並能滿足香港及中國消費 受養質健康補充品日益增長的需為 因此,本集團相信香港市場仍可為 業務發展提供一個穩健的平台。為 業別 數則將到來的挑戰和把握今後的機遇, 會 實施下列策略為股東創造價值:

### (a) 積極拓展工業觀光旅遊 業務

本集團將積極拓展彭祖衍生館作 為工業觀光旅遊業務重點項目藉 以把握此快速增長之養生市場。 健康長壽是人們自古以來的夢想。 在中國歷史上,就曾經有一位著 名的壽星-彭祖,他活了八百多 歲,由於彭祖精通各種養生術,所 以被後世養生家稱為中華養生術 之祖。本集團將拓展彭祖衍生館, 是一家以彭祖中醫養生技術為基 礎之服務中心,對人體進行整體 調理。此外,本集團致力於傳承彭 祖養生文化,發展工業觀光旅遊 業務,拓展產業公園旅遊是以整 個企業或工業園區為主體資源, 結合週邊環境和其他旅遊資源, 將彭祖衍生館開發成具有觀光、 休閑、科普等功能的綜合性旅遊 區的一種工業旅遊類型。

### (b) Developing new products and brands for mother-infant healthcare

The Group is still preparing to launch a series of new products for the mother-infant market this year, three of which are to meet the beauty, bodycare, nourishment and other needs of women, especially for a new generation of women concerned with their health. Those products will be launched under a new brand "Hin Mei (衍美)", and expected to be publicized in October of 2019 through effective and innovative promotion channels. Children's series will also be added by some Chinese patent drug products to further enhance the portfolio of our own brand products. Owing to the huge development potential of the market, the Group will expand the market with mid-to-high end products, expecting new products to gain market share in mother-infant health food products market in both HK and the PRC.

# (c) Independent production of health supplements in Yunfu City, Guangdong Province, China, rather than original equipment manufacturers ("OEM") production plants

The Group plans to enhance the production efficiency of its own brand products to capture future opportunities. The Group intends to build a production plants for health supplements in Yunfu City, Guangdong Province, the PRC, which will help to reduce production costs, improve efficiency and implement stricter quality control of its own branded healthcare products by self-production rather than OEM outsourcing to outside suppliers. On 9 October 2017, the Group paid RMB17.4 million (equivalent to HK\$20.7 million) as land use rights payment in relation to the acquisition of a piece of land, and the production plant is still under construction stage.

### (b) 開發針對婦嬰保健的新產品及品牌

### (c) 於中國廣東省雲浮市興建 健康補充品的自主生產而 非原始設備廠家(「OEM」) 生產廠房

### (d) Expanding sales opportunities in overseas markets

As Hong Kong's business matures, the Group also plans to expand overseas markets in addition to actively entering the Chinese market. At present, the Group's products are prepared to be exported to Australia and many countries in Southeast Asia, including Vietnam, Thailand, Burma, Kampuchea, Malaysia and Singapore. The Group will also expand sales network and recruit related teams in line with the future development, hoping to increase its overall turnover and profit from 2019 onward.

(e) The Group will further expand cross-border e-commerce and explore international overseas e-commerce for its own brand products, in order to increase the Group's turnover and contribute to its profit.

### **ACKNOWLEDGEMENTS**

I would like to take this opportunity to express my gratitude to the members of the board of Directors, management and employees for their valuable contributions to the development of the Group as well as to our shareholders, investors and business partners for their continuous trust and support to our Group. We believe the year ahead will be full of opportunities and challenges. Hin Sang Group (International) Holding Co. Ltd. will continue to make effort to create greater values for our Shareholders and investors.

(d) 擴充海外市場的銷售機遇

(e) 本集團將進一步為自家品牌產品加強擴展跨境電子商務及拓展國際海外電子商務,以增加本集團的營業額及為本集團帶來盈利貢獻。

### 致謝

本人謹藉此機會向董事會同仁、管理 層及僱員對本集團發展作出的寶貴貢獻,以及各位股東、投資者及業務夥伴 對本集團的一貫信任和支持表達謝意。 我們相信,來年將充滿機遇與挑戰。衍 生集團(國際)控股有限公司將繼續努 力為股東及投資者創造更大價值。

Yours faithfully Pang Siu Hin Chairman

25 June 2019

*主席* **彭少衍** 謹啟

2019年6月25日

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### **BUSINESS REVIEW**

The Group is principally engaged in the marketing, selling and manufacturing of healthcare products primarily targeting at children, among which "Hin Sang (衍生)" has been a long established reputable brand. To align with the consumer's trend, the Group continues to expand the e-commerce business through electronic platforms. To leverage on existing resources to increase profit, the Group also trades in skin care, personal care and slimming products of reputable brands. It is also developing its business in mother-infant Chinese medical healthcare as well as diagnosis and treatment services projects.

For the Year, the Group's revenue was approximately HK\$184.0 million, representing a decrease of approximately 2.4% as compared to approximately HK\$188.6 million for the last year. The Group has four business segments classified by their ownership, licensing rights and services rendered. During the Year, the Product Development Segment, selling the Group's own brand products with a relatively high gross profit margin, was still the largest segment of the Group which contributed approximately 96.3% (2018: 95.8%) of the Group's revenue. On the other hand, the revenue contribution from the Brand Development and Management Segment fell from approximately 3.3% of the total revenue for the last year to approximately 2.7% of the total revenue for the Year. The Trading of Goods Segment recorded a continuous drop in revenue and its revenue contribution remains in low level of approximately 0.2% (2018: 0.4%). Healthcare Segment, being in start-up stage. only accounted for approximately 0.8% (2018: 0.5%) of the total revenue for the Year.

The Group's business operations are mainly based in Hong Kong, though its products are distributed through distributors appointed in the PRC, Macau, and export to markets such as Malaysia. Revenue generated from Hong Kong market for the Year recorded approximately HK\$144.7 million (2018: HK\$145.9 million), representing approximately 78.7% of the total revenue for the Year (2018: 77.4%). On the other hand, revenue generated from the PRC market for the Period recorded approximately HK\$39.3 million (2018: HK\$41.0 million), representing approximately 21.3% of the total revenue for the Year (2018: 21.7%). The revenue generated from sales in Hong Kong decreased due to weakened purchasing power of tourists from the PRC under the Individual Visit Scheme. Also, the revenue generated from sales in the PRC decreased due to weakened purchasing power of citizen of the PRC.

### 業務回顧

本集團主要從事主要面向兒童的保健 產品的營銷、銷售及製造,其中「衍生」 為長期享有聲譽的知名品牌。本集團 繼續透過電子平台擴展電子商貿業務, 以迎合消費趨勢。為利用現有資資 增加溢利,本集團亦銷售知名品牌 護膚、個人護理及纖體產品。婦嬰中醫 保健以及診斷及治療服務項目亦正在 開展。

於本年度,本集團的收入約為184.0百 萬港元,較去年的約188.6百萬港元減 少約2.4%。根據其擁有權、特許權及所 提供服務,本集團業務分部分為四類。 於本年度,產品開發分部(銷售毛利率 較高的本集團自家品牌產品)仍為本 集團最大業務分部,為本集團貢獻約 96.3%(2018年:95.8%)之收入。另一 方面,來自品牌開發及管理分部之收 入貢獻則由去年佔總收入之約3.3%下 降至本年度佔總收入之約2.7%。貨品 買賣分部之收入錄得持續下跌,其向 本集團貢獻之收入仍維持低水平約0.2% (2018年: 0.4%)。處於啟動階段的健康 分部僅佔本年度總收入約0.8%(2018年: 0.5%) •

本集團的業務運營主要位於香港,惟委任分銷商在中國、澳門分銷產產 自香港市場。本年度 自香港元(2018年:145.9百萬港元(2018年:145.9百萬港元(2018年:145.9百萬港元), 佔本年度總收入之約78.7%(2018年:77.4%)。另一方面,本期間源自中國國 場之收入錄得約為39.3百萬港元(2018年:41.0百萬港元),佔本年度總 年:41.0百萬港元),佔本年度總 大約21.3%(2018年:21.7%)。香水 之約21.3%(2018年:21.7%)。香水 是中國前港的旅客購買力減弱。 中國销售產生之收入亦有所下降, 因是中國市民的購買力減弱。

### MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### **Product Development Segment**

Under the Product Development Segment, the Group develops and sells healthcare products, personal care products and household products under its own brand names, mainly being "Hin Sang (衍生)", "Tai Wo Tong (太和堂)", "Shuang Long (雙龍)" and "King's Antiseptic (殺菌王)". The Group started developing the "Hin Sang (衍生)" brand in year 2004 mainly for its health supplements. "Tai Wo Tong (太和堂)" was developed in year 2012 mainly for the Group's proprietary Chinese medicine category. With a view to further enhancing brand recognition of the Group's own brand products, the Group launched several products during 2018, including but not limited to "Hin Sang Daily Appetite Probiotic Formula for Kids (Granules) (衍生用胃樂兒童益生菌沖劑)", "Hin Sang Pipa Juhong Honey for Kids (衍生小兒枇杷橘紅蜜)" and "Hin Sang Appetite Support for Kids (Syrup) (衍生小兒開胃樂十味佛手露)".

The revenue of this segment was approximately HK\$177.2 million for the Year, represented a slightly decrease of approximately 1.9% comparing to approximately HK\$180.6 million for the last year. This segment's profit for the Year was approximately HK\$35.7 million, decreased slightly comparing to approximately HK\$36.8 million for the last year, which was mainly due to decrease in other gains and losses for the Year, as compared to last year. This segment's profit margin for the Year was approximately 20.2% while the profit margin for the last year was approximately 20.4%.

### **Brand Development and Management Segment**

The Group has a proven history of managing and developing a number of brands for its brand proprietors (who are mainly manufacturers and brand proprietors of the products) in respect of their personal care products mainly in the Hong Kong market since 1999. The Group entered into an exclusive distribution agreement with each of the brand proprietors and provided them with one-stop marketing, sales and distribution, logistic and delivery services for their branded products.

### 產品開發分部

於產品開發分部,本集團以自家品牌(主要為「衍生」、「太和堂」、「雙龍」及「魏王」)開發及銷售保健產品、個人護理產品及家居產品。本集團於2004年開始主要為其健康補充品開發「衍生」品牌,及於2012年主要為其自營中藥場開發「太和堂」。為進一步增強,本學別開發「太和堂」。為進一步增強,本學別開發品牌產品的品牌和名度括例類集集集的2018年推出多項產品,包括「衍生開胃樂兒童益生菌沖劑」、「衍生小兒開胃樂兒童益生菌沖劑」、「衍生小兒根根橘紅蜜」及「衍生小兒開胃樂十味佛手露」。

於本年度,此分部的收入約為177.2百萬港元,較去年的約180.6百萬港元輕微減少約1.9%。於本年度,此分部的溢利約為35.7百萬港元,較去年的約36.8百萬港元輕微減少,此乃主要的於本年度的其他收益及虧損較去年減少。於本年度,此分部的利潤率約為20.4%。

### 品牌開發及管理分部

本集團自1999年起為品牌擁有人(其主要為產品之製造商及品牌擁有人)就彼等主要於香港市場之個人護理產品管理及開發若干品牌並具歷史證明。本集團與各品牌擁有人訂立獨家分銷協議,並為彼等之品牌產品提供一站式市場推廣、銷售及分銷、物流及交付服務。

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

Amongst the products managed and developed by the Group for the brand proprietors, the major brands are "Pahmi (芭菲)", "Vcnic (花世界)", "Zici (滋采)" and "Sunew (閃新)". The revenue of this segment was approximately HK\$4.9 million for the Year, represented a decrease of approximately 22.1% comparing to approximately HK\$6.3 million for the last year. Such significant decrease was mainly due to the shift of focus by the management of the Group to the Product Development Segment during the Year in order to enhance the brand image of the Group's own-branded products. This segment recorded a profit of approximately HK\$1.3 million for the Year while a profit of approximately HK\$0.6 million was recorded for the last year.

本集團為品牌擁有人管理及開發之產 品中,主要品牌為「芭菲」、「花世界」、 「滋采」及「閃新」。於本年度,此分部為 4.9百萬港元,較去年之約6.3 百萬港元減少約22.1%。收入大幅下降 乃主要由於為增強本集團自家品牌 乃主要由於為增強本集團自 品牌形象,本年度本集團管理。 的重心轉移至產品開發分部所致 本年度,此分部錄得溢利約1.3百萬港元,而去年則錄得溢利約0.6百萬港元。

### **Trading of Goods Segment**

The Group has served its trade customers with high quality products sourced from authorized dealers and overseas suppliers. Products within this segment with low profit margin will be phased out, and more resources will be put into Product Development Segment which is expected to yield higher profit margin.

The revenue of this segment was approximately HK\$372,000 for the Year, represented a significantly decrease of approximately 46.9% comparing to approximately HK\$700,000 for the last year and it accounted for approximately 0.2% and 0.4% of the Group's revenue for the Year and for the last year respectively, as the management of the Group focused on the Product Development Segment during the Year. This segment's profit for the Year was approximately HK\$105,000 as compared to approximately HK\$71,000 segment's loss for the last year.

### **Healthcare Segment**

Healthcare segment provides different types of healthcare related services and products in Hong Kong and the PRC for mothers and children by establishment of Clinics with medical treatment and consultation by experienced Chinese physician who specialised in mother-infant Chinese medical healthcare.

### 貨品買賣分部

本集團向其貿易客戶提供自指定經銷商及海外供應商採購的優質產品。此分部中利潤率較低的產品將逐步淘汰, 以將更多資源投入預期產生較高利潤 率的產品開發分部。

於本年度,此分部的收入約為372,000港元,較去年的約700,000港元大幅減少約46.9%,且於本年度及去年,其分別佔本集團收入的約0.2%及0.4%,原因是本年度本集團管理層的重心放在產品開發分部。本年度此分部溢利約為105,000港元,而去年分部虧損約為71,000港元。

### 健康分部

健康分部透過設立由婦嬰中醫保健專科的資深中醫師提供醫療及諮詢服務的診所,在香港及中國向婦嬰提供不同類型的保健相關服務及產品。

### MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

The revenue of this segment was approximately HK\$1.5 million and it accounted for approximately 0.8% of the Group's revenue for the Year. This segment's loss for the Year was approximately HK\$26.7 million as compared to approximately HK\$15.8 million for the last year, the significant increase due to this segment is still in start-up stage with heavily operating costs incurred before generating decent revenue.

於本年度,此分部的收入約為1.5百萬港元,佔本集團收入的約0.8%。本年度此分部虧損約為26.7百萬港元,而去年約為15.8百萬港元,有關大幅增加乃由於此分部仍處於啟動階段,於產生可觀收入前產生高額經營成本所致。

### **HUMAN RESOURCES**

The Group had a total of 221 staff as at 31 March 2019. The employees of the Group are on fixed salary, sales commission individually and year-end discretionary performance bonus. The Group has devised an assessment system for its employees and the Group uses the assessment result for salary review and promotion decisions. All of the employees undergo a performance appraisal once a year. Such an appraisal provides the Group with an opportunity to assess each individual employee's strengths and areas for improvement, thereby enabling the Group to effectively train and develop each individual employee. A Share Option Scheme was adopted in September 2014 to recognise and acknowledge those employees who have made contribution to the Group.

### **PROSPECTS**

The Group is confident that Hong Kong market can still provide a stable platform for its business to expand. The Group continues its effort in new product development in order to enrich health supplements portfolio and enhance the brand image as being a specialist in providing health supplements. The Group ensures that only those products with high sales volume potential should be retained in its product portfolio. At the same time, the Group will also focus on China's market development, especially in the health supplement market for children. The Group believes that this market will be greatly benefited by the launch of China's "two-child" policy. To seize this opportunity, the Group will continue to expand its distribution network by recruiting additional distributors and put more resources to promote corporate image in order to expand its customer base.

### 人力資源

於2019年3月31日,本集團合共有221 名員工。本集團之僱員均享有固定薪酬、個人銷售佣金及年終酌情表現定 紅。本集團已為其僱員制訂評核制度 紅。本集團已為其僱員制訂評核制度 使用評核結果審閱薪金及作出一次 決定。至體僱員之長處及可改年團得之 表現評核。此項討核讓本集團等之評 (古每名個別僱員之調等人 等。 對於2014年9月 獲採納,以認 實獻之僱員。

### 展望

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

The Group has outlined the following strategies for its future business development, with caution but aim to creating values for the Shareholders: 本集團已就其未來業務發展擬訂以下 策略,以謹慎執行有關政策同時為股 東創造價值:

### (a) To continue enhancing brand recognition of the Group's own brands

The Group has developed the "Hin Sang (衍生)" brand into a well-recognised brand in Hong Kong through an effective targeted advertising program which is well-positioned emphasising on product safety and quality.

The Group continued focusing on and applying its brand strategies of multichannel marketing and diverse product portfolios. The Group adopted a market oriented research and product development strategy to meet evolving customer demands and needs while achieving rapid growth. The Group's new product development initiative for the coming year will focus on developing more products in mother and children health supplements in Hong Kong and the PRC.

## (b) To expand the manufacturing arm of the Group

The Group plans to enhance the production efficiency of its own brand products in order to capture future opportunities. The Group intends to develop a production plant for manufacturing health supplements in Yunfu City of the Guangdong Province, the PRC, aiming to reduce the product cost by self-production rather than Original Equipment Manufacturer ("OEM") to outside supplier, and increase efficiency and attaining more stringent quality control on its own brand healthcare products. On 9 October 2017, the Group paid RMB17.4 million (equivalent to HK\$20.7 million) as land use right payment in relation to acquisition of a piece of land, and the production plant is under construction stage. As at 31 March 2019, the Group has paid RMB46.7 million (equivalent to HK\$54.0 million) as construction in progress.

### (a) 不斷提高本集團自家品牌 之品牌知名度

本集團將「衍生」品牌發展成香港 著名品牌是透過有效的針對性廣 告計劃,強調產品安全和質量為 定位。

### (b) 擴充本集團製造業務

本集團計劃提高其自家品牌產品 的生產效率,以把握未來機遇。本 集團擬於中國廣東省雲浮市興建 健康補充品之生產廠房,以減少 自家而並非原始設備廠家(「OEM」) 對外部供應商生產的產品成本, 並 提 高 其 自 家 品 牌 保 健 產 品 效 率 以及對自家品牌保健產品實施更 嚴格之質量控制。於2017年10月9 日,本集團支付人民幣17.4百萬元 (相等於20.7百萬港元)作為就收購 一塊土地之土地使用權付款,而 生產廠房仍在興建階段。於2019 年3月31日,本集團已支付人民幣 46.7 百萬元(相等於54.0 百萬港元) 作為在建工程。

### MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### (c) To expand e-commerce for own-branded products

The Group will continue to enhance its e-commerce platform which focus on online sales of the products under "Hin Sang (衍生)", through which customers, particularly those in the PRC can place orders online and enjoy home delivery services. Due to the gradual popularity of online shopping, especially in the PRC market, revenue from e-commerce platforms accounted for approximately HK\$17.9 million (2018: HK\$16.5 million) of the Group's total revenue for the Year. The Group will continue to introduce more high quality health supplements on online platforms to expand our product portfolio and market scale.

\* The English name is for identification purposes only

### **FINANCIAL REVIEW**

#### Revenue

The Group's revenue was approximately HK\$184.0 million for the Year as compared to HK\$188.6 million for the last year, representing a decrease of approximately 2.4%. Such decrease was mainly due to the decrease in its sales of products under the Brand Development and Management Segment and Trading of Goods Segment.

During the Year, the revenue generated from the Product Development Segment decreased by approximately HK\$3.4 million, representing a decrease of 1.9% as compared to the last year. The revenue generated from the Brand Development and Management Segment and the Trading of Goods Segment decreased by approximately HK\$1.4 million and HK\$0.3 million respectively, representing a decrease of approximately 22.1% and 46.9% as compared to the last year. The decrease in revenue for these segments was mainly due to the decline in revenue from the Hong Kong market, as a result of the stagnant retail market in Hong Kong which result in a cautious sentiment of the local customers. Revenue generated from Healthcare segment was approximately HK\$1.5 million and it accounted for approximately 0.8% of the Group's revenue for the Year.

### (c) 擴大自家品牌產品之電子 商務

本集團將繼續升級其電子商務 音,專注於網上向客戶(尤其派送 等可網上下單並願意享用所生」 家服務的中國客戶)銷售「衍生」 時期,來自電子百度總 是中國市場,來自電子百度總 是中益佔本集團於本年度總 之約17.9百萬港元(2018年:16.5 百萬港元)。本集團將繼續充品 平台推出更多高質量健康補充品 擴充自家產品組合及市場規模。

\* 英文名稱僅供識別

### 財務回顧

### 收入

本年度本集團之收入為約184.0百萬港元,較去年的188.6百萬港元減少約2.4%。該減少乃主要由於品牌開發及管理分部以及貨品買賣分部之產品銷售額減少所致。

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### Cost of Sales

The Group's cost of sales decreased slightly by 1.4% from approximately HK\$57.4 million for the last year to approximately HK\$56.6 million for the Year. The reason was primarily due to the drop in the cost of sales under the Product Development, Brand Development and Management Segment and Trading of Goods Segment by approximately 5.7%, 25.4% and 63.2% respectively as compared to the last year.

### **Gross Profit and Gross Profit Margin**

The Group's gross profit decreased by 2.9% from approximately HK\$131.2 million for the last year to approximately HK\$127.4 million for the Year. The gross profit margin for the Year decreased slightly from 69.6% to 69.2%, which was mainly resulted from drop of sales of higher profit margin products from the Product Development Segment.

#### Other Income

The Group's other income decreased from approximately HK\$6.4 million for the last year to approximately HK\$4.4 million for the Year. Such slight decrease of other income was mainly due to the dividend income from listed equity securities of approximately HK\$2.2 million which is partially set-off by the decrease in interest income from bank deposits of approximately HK\$1.8 million.

#### Other Gains and Losses

Other gains and losses for the Year recorded a loss of approximately HK\$11.7 million (2018: a loss of approximately HK\$11.6 million). The loss was attributable to a fair value loss on held for trading investment of approximately HK\$10.2 million together with net foreign exchange loss of approximately HK\$1.2 million for the Year (2018: net foreign exchange gain of approximately HK\$5.8 million).

### 銷售成本

本集團之銷售成本去年為約57.4百萬港元,本年度則為約56.6百萬港元,略微下降1.4%。原因主要為產品開發、品牌開發及管理分部以及貨品買賣分部的銷售成本較去年抵銷分別減少約5.7%、25.4%及63.2%。

### 毛利及毛利率

本集團之毛利由去年的約131.2百萬港元減少2.9%至本年度的約127.4百萬港元。本年度之毛利率由69.6%略降至69.2%,此乃主要由於產品開發分部毛利率較高的產品銷售下跌所致。

### 其他收入

本集團之其他收入由去年的約6.4百萬港元減少至本年度的約4.4百萬港元。 其他收入的輕微減少乃主要由於產生上市股本證券之股息收入約2.2百萬港元所致,部分被銀行存款的利息收入減少約1.8百萬港元所抵銷。

### 其他收益及虧損

本年度之其他收益及虧損錄得虧損約 11.7百萬港元(2018年:虧損約11.6百萬港元)。該虧損乃由於本年度產生持 作買賣投資之公平值虧損約10.2百萬 港元連同外匯虧損淨額約1.2百萬港元 (2018年:外匯收益淨額約5.8百萬港 元)。

### MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### **Selling and Distribution Expenses**

Selling and distribution expenses decreased by 28.2% from approximately HK\$37.9 million for the last year to approximately HK\$27.2 million for the Year. Such decrease in selling and distribution expenses was attributable to the decrease in advertising expenses in Hong Kong due to the change of the Group's marketing and advertising strategy by conducting more marketing and advertising on paper media rather than on TV media in Hong Kong.

### **Administrative Expenses**

Administrative expenses increased by HK\$11.5 million or 13.2% from approximately HK\$87.1 million for the last year to approximately HK\$98.6 million for the Year which was mainly attributable to (i) the increase of depreciation and amortisation expenses from approximately HK\$10.2 million for the last year to approximately HK\$12.4 million for the year; (ii) the increase in legal and professional fee from HK\$5.5 million for the last year to approximately HK\$6 million for the year; (iii) the increase in staff costs (excluding sharebased payment expenses) from approximately HK\$30.8 million for the last year to approximately HK\$31.3 million for the Year; (iv) increase in office expenses from approximately HK\$2.4 million for the last year to approximately HK\$3.1 million for the Year, which is offset by the decrease in donation from HK\$2.1 million for the last year to approximately HK\$1.5 million for the year. Healthcare segment accounts for 19.9% among the incensement of HK\$11.5 million.

### **Taxation**

The Group's tax charge decreased by 50.4% from approximately HK\$8.3 million for the last year to approximately HK\$4.1 million for the Year. The decrease in tax charge was due to reduced provision of Hong Kong Profits Tax at 16.5% which has been made based on the assessment of profit before tax of the individual operating companies.

### Loss/Profit for the Year

During the Year, the Group recorded a net loss of approximately HK\$11.6 million for the Year compared to approximately HK\$7.2 million for the last year.

### 銷售及分銷開支

銷售及分銷開支由去年的約37.9百萬港元下降28.2%至本年度的約27.2百萬港元。此銷售及分銷開支減幅乃由於相較於香港電視媒體,本集團更多於紙質媒體進行市場營銷及廣告活動,進而改變了其市場營銷及廣告策略,導致於香港的廣告開支減少。

### 行政開支

行政開支由去年的約87.1百萬港元增加11.5百萬港元或13.2%至本年度及第8.6百萬港元·主要由於(i)折至萬港元增加及2百萬港元·主要由於(i)折元增加及2百萬港元治增加及至度的約12.4百萬港元:(iii) 開支由去年的5.5百萬港元:(iii) 開支上,增加至本年的约6百萬港元:(iv)辦至本由的约6百萬港元治增加至本年的1.3百萬港元增加至本年的11.5百萬港元,惟被捐赠的约11.5百萬港元中,健加约11.5百萬港元中,使加约11.5百萬港元,使加约11.5百亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,使加约11.51亩,加约1

### 税項

本集團之稅項支出由去年的約8.3百萬港元減少50.4%至本年度的約4.1百萬港元。稅項支出減少乃由於作出的香港利得稅撥備減少,其根據對個別營運公司的除稅前溢利評估按16.5%的稅率計算得出。

### 年內虧損/溢利

於本年度,本集團於本年度錄得淨虧 損約11.6百萬港元,而去年則為約7.2 百萬港元。

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### **Other Comprehensive Income**

The Group recorded other comprehensive loss increased by 460% from comprehensive income of approximately HK\$123.5 million for the last year to comprehensive loss of approximately HK\$444.5 million for the Year as result of a fair value loss on an available-forsale investment of approximately HK\$435.1 million.

# Equity Instruments at Fair Value through Other Comprehensive Income/Available-for-sale Investments

The Group held certain investments for medium to long term purpose, and it represented investment in two listed equity securities which are stated at fair value.

The first listed equity security represents 118,765,000 shares in Fullshare (stock code: 607), and there was no addition or disposal of the shares of Fullshare during the Year. As at 31 March 2019, the carrying amount of these shares amounted to approximately HK\$124.7 million (as at 31 March 2018: HK\$516.6 million), with the fair value loss of approximately HK\$391.9 million was recognised as other comprehensive loss for the Year, and these shares represented approximately 0.6% of the issued ordinary shares of Fullshare as at 31 March 2019. The carrying amount of these shares represented approximately 18.7% of the total assets of the Group as at 31 March 2019.

The second listed equity security represents 45,411,600 shares in Nanjing Sinolife United Company Limited ("Nanjing Sinolife") (stock code: 3332). With reference to the Company's circular dated 21 September 2017, the Company purchased these shares from a wholly-owned subsidiary of Fullshare with the consideration of HK\$73,112,676 and the transaction was completed on 18 October 2017. There was no addition or disposal of this investment during the Year. As at 31 March 2019, the carrying amount of these shares amounted to approximately HK\$13.6 million, with an impairment loss of approximately HK\$43.2 million recognised for the Year due to significant decline in the market value compared with the purchase cost, and these shares represented approximately 16.7% of the issued ordinary shares of Nanjing Sinolife as at 31 March 2019. The carrying amount of these shares represented approximately 2.0% of the total assets of the Group as at 31 March 2019.

The fair value of these securities as at the date of this annual report was approximately HK\$69.9 million.

### 其他全面收益

本集團錄得的其他全面虧損由去年的全面收益約123.5百萬港元增加460%至本年度的全面虧損約444.5百萬港元,此乃由於可供出售投資的公平值虧損約435.1百萬港元所致。

### 按公平值計入其他全面收入的 股本工具/可供出售投資

本集團持有中長期的若干投資,該等 投資為對兩隻上市股本證券的投資, 均按公平值入賬。

第一隻上市股本證券為118,765,000股豐盛(股份代號:607)股份,於本年度並無增持或出售豐盛股份。於2019年3月31日,該等股份的賬面值為約124.7百萬港元(於2018年3月31日:516.6百萬港元),於本年度已將公平值虧損約391.9百萬港元確認為其他全面虧損,且該等股份佔豐盛於2019年3月31日已發行普通股的約0.6%。該等股份的賬面值佔本集團於2019年3月31日的資產總值的約18.7%。

於本年報日期,該等證券之公平值為約69.9百萬港元。

### MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### **Inventories**

The Group's inventories decreased by 31.3% from approximately HK\$9.6 million as at 31 March 2018 to approximately HK\$6.6 million as at 31 March 2019 which was primarily due to the increase in finished products for distribution by 38.1% from approximately HK\$8.4 million as at 31 March 2018 to approximately HK\$5.2 million as at 31 March 2019.

### **Held for Trading Investment**

The Group held several listed equity securities for short term trading purpose and they are stated at fair value. The largest portion of listed equity security represents 13,710,000 shares in Nanjing Sinolife and 4,000,000 shares in Mansion International Holdings Limited (stock code: 8456). As at 31 March 2019, the carrying amount of these shares amounted to approximately HK\$5.2 million. The carrying amount of these shares represented approximately 0.8% of the total assets of the Group as at 31 March 2019. The fair value of these securities as at the date of this annual report was approximately HK\$5 million.

#### **Trade Receivables**

The Group's trade receivables decreased by 19.2% from approximately HK\$21.8 million as at 31 March 2018 to approximately HK\$17.6 million as at 31 March 2019, which was primarily attributable to the decrease in trade receivables from distributors arising from the purchase of healthcare products of the Product Development Segment.

### **Trade Payables**

The Group's trade payables decreased by approximately 40.0% from approximately HK\$9.5 million as at 31 March 2018 to approximately HK\$5.7 million as at 31 March 2019.

### 存貨

本集團存貨由2018年3月31日的約9.6 百萬港元減少31.3%至2019年3月31日的約6.6百萬港元,主要由於待分銷成品由2018年3月31日的約8.4百萬港元增加38.1%至2019年3月31日的約5.2 百萬港元所致。

### 持作買賣投資

本集團持有若干持作短期買賣用途之。 上市股本證券且彼等按公平值列賬。 上市股本證券中最大的部分為於南京中生13,710,000股股份及於民信國際控股有限公司(股份代號:8456)4,000,000股股份。於2019年3月31日,該等股份賬面值達約5.2百萬港元。該等股份賬面值佔於2019年3月31日本集團資產總值之約0.8%。於本年報日期,該等證券之公平值為約5百萬港元。

### 貿易應收款項

本集團之貿易應收款項由2018年3月31日的約21.8百萬港元減少19.2%至2019年3月31日的約17.6百萬港元,主要由於來自分銷商購買產品開發分部的保健產品的貿易應收款項減少所致。

### 貿易應付款項

本集團之貿易應付款項由2018年3月 31日的約9.5百萬港元減少約40.0%至 2019年3月31日的約5.7百萬港元。

# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

### Liquidity, Gearing Ratio and Capital Structure

The Group's bank balances and cash were mainly denominated in HKD and RMB, the balances were decreased by approximately 65.7% from approximately HK\$186.0 million as at 31 March 2018 to approximately HK\$63.8 million as at 31 March 2019. As at 31 March 2019, the amount of Group's outstanding bank borrowings was approximately HK\$134.8 million; and the amount of unutilized banking facilities was approximately HK\$99.6 million. The gearing ratio (total debts divided by total equity) as at 31 March 2019 was 0.3 (31 March 2018: nil). The current ratio (total current assets divided by total current liabilities) as at 31 March 2019 was 0.7 (31 March 2018: 7.5).

### **Contingent Liabilities**

As at 31 March 2019, the Directors were not aware of any significant events that would have resulted in material contingent liabilities.

### Charges on the Group's Assets

As at 31 March 2019, the carrying value of the assets of the Group were pledged in favor of banks was approximately HK\$264.7 million.

### **Capital Commitments**

As at 31 March 2019, the Group had total capital commitments of HK\$228.4 million in respect of the acquisition of property, plant and equipment.

### **Financial Management and Policy**

The Group continues to adopt prudent financing and treasury policies. The Group's entire financing and treasury activities are centrally managed and controlled. Implementation of the Group's related policies is made under collective but extensive considerations on liquidity risk, financing cost and exchange rate risk. The executive Directors, with the assistance of the Group's chief financial officer, are responsible for identifying, reviewing, evaluating and analyzing the investment opportunities of the Group. The executive Directors also regularly monitor the cash position and funding requirements of the Group.

### 流動資金、資產負債比率及資 本架構

本集團之銀行結餘及現金乃主要以港元及人民幣計值,該等結餘由2018年3月31日之約186.0百萬港元減少約65.7%至2019年3月31日之約63.8百萬港元。於2019年3月31日,本集團的未償還銀行借貸約為134.8百萬港元。於2019年3月31日,資產負債比率(債務總額除以權益總額)為0.3(2018年3月31日:零)。於2019年3月31日,流動比率(流動資產總值除以流動負債總額)為0.7(2018年3月31日:7.5)。

### 或然負債

於2019年3月31日,董事概不知悉存在 任何重大事項可導致重大或然負債。

### 本集團資產抵押

於2019年3月31日,本集團以銀行為 受益人而予以質押的資產賬面值約為 264.7百萬港元。

### 資本承擔

於2019年3月31日,本集團就收購物業、廠房及設備擁有資本承擔總額228.4百萬港元。

### 財務管理及政策

本集團將持續採納審慎的財務及庫務 政策。本集團之所有財務及庫務活動 皆集中管理及控制。本集團經仔細 慮整體流動資金風險、財務費用及匯 率風險後執行相關政策。執行董事 本集團財務總監的協助下負責識別。 審閱、評估及分析本集團的投資機會。 執行董事亦定期監測本集團的現金狀 況及資金需求。

### DIRECTORS AND SENIOR MANAGEMENT 董事及高級管理層

### **EXECUTIVE DIRECTORS**

Mr. Pang Siu Hin, MH (彭少衍), aged 54, was appointed in October 2010 as an executive Director. He is the founder of the Group and has been the Chairman and the Chief Executive Officer of the Group since 1996. He is responsible for the overall strategic planning, formulation of the corporate policies and the day-today management of the Group. He is also a director of various subsidiaries of the Company. Mr. Pang has about 20 years of experience in the distribution, marketing and sale of healthcare products, personal care products and household products, the experience of which was gained from the operation of the Group. Mr. Pang was appointed as the director of Hong Kong Chiu Chow Chamber of Commerce since 2005, the honourable president of The Cosmetic & Perfumery Association of Hong Kong Limited (香港化粧 品同業協會有限公司) in 2008, the honourable chairman of the Hong Kong Chinese Medicine Industry Association Limited (香港中藥業協 會有限公司) in 2009. Mr. Pang was appointed as the vice president of Hong Kong & Kowloon Kit Yeung Clansmen General Association Limited (香港九龍揭陽同鄉總會有限公司) in 2009, the executive vice president in 2013 and became perpetual honourable president in 2017. Since 2009, Mr. Pang was appointed as the director of Chiu Chow Clansmen's Association of Yuen Long District, Limited (元朗 區潮州同鄉會有限公司), the vice president in 2011 and became the chairman in 2017. In 2010, he became the life honorary chairman of Hong Kong Listed Chinese Medicine Practitioners Association (香港表列中醫協會), and titled as the advisor in 2016. Mr. Pang was awarded Honorary Fellow (FPVCB (Hon)) by The Professional Validation Centre of Hong Kong Business Sector in 2019.

Mr. Pang is an active participant in the work of charities, appointed as the director of Pok Oi Hospital in Hong Kong from 2009 to 2011, the vice chairman since 2012, the chairman since 2017, and became the perpetual adviser since 2018. Mr Pang was awarded MH in 2018 for his dedicated community service, particularly his contributions to the work of Pok Oi Hospital. He worked as the honourable president of Junior Police Call (Yuen Long District) since 2010, a member of the standing committee of the Chinese People's Political Consultative Conference, Jieyang City, the PRC, a member of Yuen Long Town Area Committee under the Home Affairs Department in 2012, a member of the Committee on the Promotion of Civic Education under the Home Affairs Department in 2014, the honourable president of Yuen Long District Healthy City Association Limited in 2017, and the standing vice president of the1st session of Friendship Association of the Political Consultative Conference (Hong Kong Provincial Committee) in Jieyang in 2018.

### 執行董事

彭 少 衍 先 生,54 歲,於2010年10月 獲 委任為執行董事。彼為本集團之創辦 人,自1996年起一直為本集團之主席 兼行政總裁。彼負責整體策略規劃、制 訂公司政策以及本集團之日常管理。 彼亦本公司多家附屬公司的董事。彭 先生於保健產品、個人護理產品及家 居產品之分銷、市場推廣及銷售行業 擁有約20年經驗,該等經驗來自本集 團之營運。彭先生自2005年起獲委任 為香港潮州商會會董,於2008年獲委 任為香港化粧品同業協會有限公司名 譽會長,於2009年獲委任為香港中藥 業協會有限公司名譽會長。彭先生於 2009年獲委任為香港九龍揭陽同鄉總 會有限公司副會長,於2013年成為常 務副會長、並於2017年成為永遠名譽 會長副主席。自2009年起彭先生獲委 任為元朗區潮州同鄉會有限公司董事, 並 於2011年成 為 副 主 席、並 於2017年 成為主席。在2010年,他獲委任為香 港表列中醫協會永遠榮譽會長,並於 2016年成為顧問。於2019年,彭先生獲 香港商業專業評審中心頒授榮譽院士 頭銜。

彭先生熱心慈善工作,於2009年至 2011年擔任香港博愛醫院董事局總理, 自2012年起成為副主席,並自2017年 起成為主席,自2018年起成為永遠顧 問。於2018年,彭先生因其致力社區服 務 而 獲 授 榮 譽 勳 章 頭 銜 ,尤 其 是 彼 為 博愛醫院所作出之貢獻。彼自2010年 開始獲委任為元朗區少年警訊名譽會 長、於2012年開始獲委任為中國人民 政治協商會議揭陽市委員會政協常委、 於2012年開始獲委任為民政事務署元 朗分區委員會委員、於2014年開始獲 委任為民政事務署元朗區公民教育委 員會委員、於2017年開始獲委任為元 朗區健康城市協會有限公司名譽會長 及於2018年在首屆成立的香港揭陽各 級政協委員聯誼會獲委任為常務副會 長。

# DIRECTORS AND SENIOR MANAGEMENT 董事及高級管理層

Moreover, Mr. Pang became the co-chairman of New Territories Walk for Millions Organizing Committee of The Community Chest of Hong Kong (香港公益金) since 2014 and appointed as the chairman in 2017. He was titled as the vice president of Shenzhen Enterprise Confederation (深圳市企業聯合會) in 2015, and the executive vice president of Tin Yan Charity Organization (天恩愛心義工隊) and the honourable president of Shen Kong Jiexi Chamber of Commerce Limited (深港揭西商會有限公司) in 2016. In 2017, Mr. Pang was appointed as the honourable advisor of Hong Kong Children, Babies, Maternity Industries Association Limited (香港孕嬰童業協會 有限公司), the honourable president of the management committee in Hong Kong Love & Care Charity Foundation Limited (香港愛心慈 善基金會有限公司) and the vice president of the Jiangsu Province Reflecting Health Industry Association (江蘇省反射保健行業協會) and president of its children's health preservation branch. He is also the life honorary chairman of Xuan Yuan Education Fund Association focusing on the development of education work in the PRC since 2010. Mr. Pang Siu Hin is the husband of Ms. Kwan Lai Man.

此外,彭先生於2014年開始獲委任民, 在大學 2017年 2017年 2016年 2017年 2018 2017年 2017年 2017年 2018 2017年 2018 2017年 2018 2018 2019年 2019年

Ms. Kwan Lai Man (關麗雯), aged 47, was appointed in October 2010 as an executive Director. Ms. Kwan is a founder of the Group and has been the Managing Director of the Group since 1996. She is responsible for supervising the Group's business operations. She is also a director of various subsidiaries of the Company. She has over 20 years of experience in the distribution, marketing and sale of healthcare products, personal care products and household products, the experience of which was gained from the operation of the Group. She is also devoted in the development of education work in PRC and is the life honorary chairman of Xuan Yuan Education Fund Association since 2010. In 2017, she is appointed as the vice president of Hong Kong Children, Babies, Maternity Industries Association Limited (香港孕嬰童業協會有限公司). She is appointed as the member of Committee for Yun Fu City of the People's Political Consultative Conference in 2018 and appointed the Director of board of directors of Pok Oi Hospital in Hong Kong since 2018. Ms. Kwan Lai Man is the wife of Mr. Pang Siu Hin.

關麗雯女士,47歲,於2010年10月獲 委任為執行董事。關女士為本集團之 創辦人,自1996年起一直為本集團之 董事總經理。彼負責監督本集團之業 務營運。彼亦本公司多家附屬公司的 董事。彼於保健產品、個人護理產品及 家居產品之分銷、市場推廣及銷售行 業擁有逾20年經驗,該等經驗來自本 集團之營運。彼亦致力於中國教育工 作之發展,自2010年起,彼為軒轅教育 基金會之永久榮譽主席。彼於2017年 獲委任為香港孕嬰童業協會有限公司 副會長。彼於2018年獲委任為雲浮市 政協委員會委員並自2018年起獲委任 為香港博愛醫院董事局董事。關麗雯 女士為彭少衍先生之妻子。

### DIRECTORS AND SENIOR MANAGEMENT 董事及高級管理層

### NON-EXECUTIVE DIRECTORS

Ms. Wong Wai Ling (黃慧玲), aged 58, was appointed in November 2010 as a non-executive Director. Ms. Wong has more than 25 years of experience in accounting, taxation and auditing. She received a bachelor's degree in arts from the University of Hong Kong in November 1983 and a diploma in Accounting and Finance from the London School of Economics and Political Science, University of London in the United Kingdom in July 1985. Ms. Wong was registered as a certified public accountant of Hong Kong Institute of Certified Public Accountants in June 1991 and an associate of The Association of Chartered Certified Accountants in April 1990. She has worked for more than seven years in major international accounting firms and major local accounting firms before she set up her own accounting firm, W. L. Wong & Co., in Hong Kong in 1993. Since then, she has been practising as a Certified Public Accountant. Ms. Wong is an independent non-executive director of three Hong Kong listed companies, namely, Yongsheng Advanced Materials Company Limited (stock code: 3608), Overseas Chinese Town (Asia) Holdings Limited (stock code: 3366) and AVIC International Holdings Limited (stock code: 161). Ms. Wong also acts as the chairperson of the audit committee of each of these listed companies. Ms. Wong was an independent non-executive director of China Ruifeng Renewable Energy Holdings Limited (stock code: 527) and resigned on 31 January 2019. She was an executive director of Tonking New Energy Group Holdings Limited (previously known as JC Group Holdings Limited) (GEM stock code: 8326) and resigned on 18 October 2016. She was also an independent non-executive director of Glory Flame Holdings Limited (GEM stock code: 8059) and resigned on 22 March 2016.

### 非執行董事

黃慧玲女士,58歲,於2010年11月獲 委任為非執行董事。黃女士於會計、稅 務及審核方面擁有超過25年經驗。彼 於1983年11月取得香港大學文學學士 學位,並於1985年7月取得英國倫敦大 學倫敦經濟及政治學院會計及財務文 憑。黃女士於1991年6月註冊成為香港 會計師公會執業會計師,於1990年4月 註冊成為英國特許公認會計師公會會 員。彼於1993年在香港成立其會計師 事務所黃慧玲會計師事務所前,先後 於大型國際會計師事務所及大型本地 會計師事務所工作逾7年。自此,彼從 事執業會計師工作至今。黃女士為三 間香港上市公司之獨立非執行董事, 分別為永盛新材料有限公司(股份代號: 3608)、華僑城(亞洲)控股有限公司(股 份代號:3366)及中航國際控股股份有 限公司(股份代號:161)。黃女士亦擔 任該等上市公司各自的審核委員會主 席。黃女士出任中國瑞風新能源控股 有限公司(股份代號:527)的獨立非執 行董事,並於2019年1月31日辭職。彼 曾任Tonking New Energy Group Holdings Limited同景新能源集團控股有限公司 (前稱JC Group Holdings Limited, GEM 股份代號:8326) 之執行董事,並於 2016年10月18日辭任。彼亦曾擔任朝 威控股有限公司(GEM股份代號:8059) 之獨立非執行董事,並於2016年3月22 日辭任。

## DIRECTORS AND SENIOR MANAGEMENT 董事及高級管理層

Mr. Yuen Chi Ping (袁志平), aged 40, was appointed in July 2016 as a non-executive Director. Mr. Yuen is qualified lawyer in both Hong Kong, and England and Wales. Mr. Yuen has over 12 years of experience practicing as a lawyer in the PRC and Hong Kong, and has extensive experience in corporate law, Chinarelated public and private mergers and acquisitions, and capital market transactions. Mr. Yuen obtained a bachelor's degree in Laws in 2001 and completed the PCLL programme in 2002 in the University of Hong Kong, then undertook his traineeship and worked as a lawyer in various leading international firms. He worked as a special counsel in the Shanghai office of Baker & McKenzie and was responsible for the firm's securities practice in Shanghai. Mr. Yuen is also an independent non-executive director of Sun Cheong Creative Development Holdings Limited (stock code: 1781) since August 2018, an executive director, the vice-chairman of the board and the co-chief executive officer of LongiTech Smart Energy Holding Limited (stock code: 1281) since April 2018, the chief executive officer and an executive director of Applied Development Holdings Limited (stock code: 519) since September 2016, and a non-executive director of China High Speed Transmission Equipment Group Co., Ltd. (stock code: 658) since December 2016, the shares of which are listed on the main board of the Stock Exchange. Mr. Yuen has been a director of Pok Oi Hospital (a charity organisation) since April 2017. Mr. Yuen was the chief operating officer of Fullshare Holdings Limited (stock code: 607) from October 2014 to March 2018, Fullshare Holdings Limited is a substantial shareholder of the Company.

**袁志平先生**,40歲,於2016年7月獲委 任為非執行董事。袁先生為香港及英 格蘭和威爾士執業律師。袁先生具有 超過12年作為中國及香港執業律師之 經驗,並於公司法、中國相關公開及私 人收購合併以及資本市場交易方面具 有豐富經驗。袁先生於2001年取得法 律學士學位及於2002年於香港大學完 成法學專業證書課程,彼其後完成實 習,並於多間國際知名律師事務所擔 任律師。彼曾於貝克◆麥堅時國際律師 事務所上海分所擔任特別顧問,負責 該所於上海之證券業務。袁先生亦自 2018年8月擔任新昌創展控股有限公 司(股份代號:1781)之獨立非執行董事 並自2018年4日 起擔任隆基泰和智慧能 源控股有限公司(股份代號:1281)之執 行董事、董事會副主席及聯席首席執 行官,自2016年9月起擔任寶力建業集 團有限公司(股份代號:519)之首席執 行官及執行董事,及自2016年12月起 擔任中國高速傳動設備集團有限公司 (股份代號:658,其股份於聯交所主板 上市)之非執行董事。袁先生自2017年 4月起出任博愛醫院(為一家慈善機構) 董事。由2014年10月至2018年3月期間, 袁先生於豐盛控股有限公司(股份代號: 607)出任首席營運官。豐盛控股有限 公司為本公司的主要股東。

### DIRECTORS AND SENIOR MANAGEMENT 董事及高級管理層

### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Lau Chi Kit (劉智傑), aged 74, retired from The Hongkong and Shanghai Banking Corporation Limited ("HSBC") in December 2000 after more than 35 years' of service. Among the senior positions he held in HSBC, he was the assistant general manager and head of Personal Banking Hong Kong and assistant general manager and head of strategic implementation, Asia-Pacific Region. He is a fellow of the Hong Kong Institute of Bankers (the "Institute"). He was the chairman of the Institute's executive committee (from January 1999 to December 2000) and is currently the honorary advisor of the Institute's executive committee. He has served as a member of a number of committees appointed by the Government of Hong Kong Special Administration Region, including the Advisory Council on the Environment (from October 1998 to December 2001), the Advisory Committee on Human Resources Development in the Financial Services Sector (from June 2000 to May 2001), the Corruption Prevention Advisory Committee of the Independent Commission Against Corruption (from January 2000 to December 2003), the Environment and Conservation Fund Committee (from August 2000 to October 2006), the Innovation and Technology Fund (Environment) Projects Vetting Committee (from January 2000 to December 2004) and the Law Reform Commission's Privacy Sub-committee (from February 1990 to March 2006). He has also served as the chairman of Business Environment Council Limited (from September 1998 to December 2001). Currently, he is also an independent non-executive director of Royale Furniture Holdings Limited (stock code: 1198), Leoch International Technology Limited (stock code: 842), Century Sunshine Group Holdings Limited (stock code: 509) and Janco Holdings Limited (stock code: 8035). He is also an executive director of Chinlink International Holdings Limited (stock code: 997). The shares of Royale Furniture Holdings Limited, Leoch International Technology Limited, Century Sunshine Group Holdings Limited, Chinlink International Holdings Limited are listed on the Main Board of the Stock Exchange. The shares of Janco Holdings Limited are listed on the GEM of the Stock Exchange. He was an independent non-executive director of Hang Pin Living Technology Company Limited (formerly known as Highlight China IoT International Limited) (stock code: 1682) from September 2010 to September 2017.

### 獨立非執行董事

劉智傑先生,74歲,於服務香港上海滙 豐銀行有限公司(「滙豐銀行」)逾35年 後,於2000年12月退任。於滙豐銀行擔 任之各主要職務中,彼曾任職副總經 理兼香港個人銀行業務主管及亞太區 副總經理兼策略執行業務主管。彼為 香港銀行學會(「學會」)資深會士。彼曾 於學會之理事會擔任主席(自1999年1 月至2000年12月),目前擔任學會理事 會之榮譽顧問。彼先後獲香港特別行 政區政府委任服務多個委員會,包括 環境諮詢委員會(自1998年10月至2001 年12月)、財經界人力資源諮詢委員會 (自2000年6月至2001年5月)、廉政公 署防止貪污諮詢委員會(自2000年1月 至2003年12月)、環境及自然保育基金 委員會(自2000年8月至2006年10月)、 創新及科技基金環境項目評審委員會 (自2000年1月至2004年12月)及香港法 律改革委員會私隱問題小組委員會(自 1990年2月至2006年3月)。彼亦曾出任 商界環保協會有限公司主席(自1998年 9月至2001年12月)。彼現時亦為皇朝 傢 俬 控 股 有 限 公 司 (股 份 代 號:1198)、 理士國際技術有限公司(股份代號: 842)、世紀陽光集團控股有限公司(股 份代號:509)及駿高控股有限公司(股 份代號:8035)之獨立非執行董事。彼 亦為普匯中金國際控股有限公司(股份 代號:997)之執行董事。皇朝傢俬控股 有限公司、理士國際技術有限公司、 世紀陽光集團控股有限公司、普匯中 金國際控股有限公司之股份於聯交所 主板上市,而駿高控股有限公司之股 份於聯交所GEM上市。自2010年9月至 2017年9月,彼亦為杭品生活科技股份 有限公司(前稱為高鋭中國物聯網國際 有限公司)(股份代號:1682)之獨立非 執行董事。

# DIRECTORS AND SENIOR MANAGEMENT 董事及高級管理層

Mr. Lee Luk Shiu (李祿兆), aged 61, was appointed in September 2014 as an independent non-executive Director. Mr. Lee has about 30 years of experience in commercial accounting and corporate finance. Mr. Lee became a fellow member of The Association of Chartered Certified Accountants in April 2001 and an associate of the Hong Kong Institute of Certified Public Accountants in February 1987. He obtained a diploma in business administration from Hong Kong Shue Yan College (now known as Hong Kong Shue Yan University) in July 1983. He has worked in the Stock Exchange for around 15 years from 1986 to 1993 and from 1997 to 2005, his duties included regulating and monitoring the Hong Kong listed companies in relation to their compliance with the Listing Rules and processing new listing applications. His last position with the Stock Exchange was an assistant vice president of the Listing Division. Mr. Lee was also a senior consultant of an investment bank for 5 years from 2007 to 2012. Mr. Lee has been an independent nonexecutive director of Huabao International Holdings Limited (stock code: 336) since 1 May 2006 and Yee Hop Holdings Limited (stock code: 1662) since 25 November 2015, the shares of which are listed on the main board of the Stock Exchange.

Dr. Tang Sing Hing, Kenny (鄧聲興), aged 50, was appointed in November 2010 as an independent non-executive Director. Dr. Tang has over 15 years of experience in the financial and securities sector. He is the Election Committee Member (Financial Services) of HKSAR. He obtained a bachelor's degree in business, majoring in finance from Edith Cowan University, Australia in February 1993 and holds a PhD. degree in Economics from Renmin University of China in July 2007. He became a senior associate of the Australian Institute of Banking and Finance in December 1995 and was appointed as Hong Kong Chief Analyst by the Finance and Securities Institute of Renmin University of China in December 2010. He is also the executive director of AP Assets Limited and the non-executive director of Edvance International Holdings Limited (stock code: 8410), the shares of which are listed on GEM of the Stock Exchange. He is also the chairman of The Hong Kong Institute of Financial Analysts and Professional Commentators Limited and the executive committee member of the Hong Kong Securities Professionals Association. He is the Committee Member of The Listed Companies Council, Hong Kong Chinese Enterprises Association and the Vice Chairman of the Hong Kong Girl Guides New Territories Region Association. He is a Co Founder and Chief Executive of Royston Securities Limited since February 2019.

李禄兆先生,61歲,於2014年9月獲委 任為獨立非執行董事。李先生在商業 會計及企業融資方面擁有約30年經驗。 李先生於2001年4月成為英國特許公認 會計師公會資深會員,並於1987年2月 成為香港會計師公會會員。彼於1983 年7月取得香港樹仁書院(現為香港樹 仁大學)工商管理文憑。彼由1986年至 1993年及由1997年至2005年於聯交 所工作約15年,其職責包括規管及監 督香港上市公司有關遵守上市規則之 情況及處理新上市申請。彼離職聯交 所前任上市科助理副總裁。李先生由 2007年至2012年亦曾擔任投資銀行高 級顧問五年。李先生自2006年5月1日 起擔任華寶國際控股有限公司(股份代 號:336)及自2015年11月25日起擔任 義合控股有限公司(股份代號:1662)獨 立非執行董事,兩間公司股份均於聯 交所主板上市。

鄧聲興博士,50歲,於2010年11月獲 委任為獨立非執行董事。鄧博士於金 融及證券業擁有逾15年經驗。彼為香 港特區選舉委員會委員(金融服務界)。 彼於1993年2月取得澳洲埃迪斯科文 大學商學學士學位,主修金融,並於 2007年7月取得中國人民大學經濟學 博士學位。彼於1995年12月成為澳洲 銀行及財務公會高級會員,並於2010 年12月獲委任為中國人民大學金融與 證券研究所香港首席研究員。彼亦為 AP Assets Limited的執行董事及安領國 際控股有限公司(股份代號:8410,其 股份於聯交所GEM上市)非執行董事, 以及為香港專業財經分析及評論家協 會有限公司主席及香港證券學會理事。 彼為香港中國企業協會上市公司委員 會委員並為香港新界區女童軍總會副 主席。自2019年2月起,彼為鋭升證券 有限公司的聯合創始人兼首席執行官。

### DIRECTORS AND SENIOR MANAGEMENT 董事及高級管理層

### **COMPANY SECRETARY**

Ms. Polien Kho (郭寶琳), aged 36, was appointed as the Company Secretary of the Company with effect from 1 July 2017. Ms. Kho is an associate member of the Hong Kong Institute of Chartered Secretaries and The Institute of Chartered Secretaries and Administrators respectively. She has more than 11 years of experience in producing company secretarial services to private and listed companies.

### SENIOR MANAGEMENT

Mr. Cheuk Wah Kit (卓華傑), aged 36, is the Assistant Sales Director of the Group. He joined the Group in July 2005 since graduation. He is responsible for managing the daily operation of the sales department. In particular, he is responsible for managing skin care products, personal care products, general food products as well as Chinese medicine products in Hong Kong and oversea markets. He graduated from The Hong Kong University of Science and Technology with a bachelor's degree in science in 2005. Since then, he has been working at the Group's sales department and made valuable contribution to the Group. Mr. Cheuk is familiar with the Group's internal operation and external sales strategies. He has accumulated 13 years of relevant experience.

Mr. Mak Wing Keung (麥永強), aged 52, is the information technology director of the Group. He joined the Group in May 2004 and is responsible for its network administration and provides information technology support. He received a certificate of an advanced diploma in computer studies and in electronic commerce in the London International College for Further and Higher Education in June and September 2001 respectively. Prior to joining the Group, he has worked as a technical support supervisor providing information technology support, network administration, hardware and software development in a firm from 2002 to 2004 and has worked as a supervisor supervising a team of technicians and servicing personnel from 1993 to 2002 and has accumulated more than 21 years of relevant experience.

### 公司秘書

郭寶琳女士,36歲,於2017年7月1日 獲委任為本公司之公司秘書。郭女士 分別為香港特許秘書公會及英國特許 秘書及行政人員公會之會員。彼於為 私營及上市公司提供公司秘書服務方 面擁有逾11年經驗。

### 高級管理層

麥永強先生,52歲,為本集團資訊科技部總監。彼於2004年5月加盟本集團資訊科技,負責本集團之網絡管理及提供資訊科技支援。彼於2001年6月及9月分別取得London International College for Further and Higher Education電腦及電子商務的證書及高級文憑。加盟本集團前,彼常支援主管,提供資訊科技支援、網絡管理、軟硬件發展,亦曾於1993年至2002年擔任主任負責監督一支技術人員及服務人員團隊,並累積逾21年之相關經驗。



### 1) SCOPE OF REPORT

The Environmental, Social and Governance Report is prepared in accordance with the Listing Rules' Appendix 27 "Environmental, Social and Governance Reporting Guide". The report is published once a year. It covered the operations of the head office of the Group in Tsim Sha Tsui, an operating site in Yuen Long and the new principal place of business in Shatin of the Group during the period from 1 April 2018 to 31 March 2019. The new place of business in Shatin has commenced operation at the end of 2018.

### 2) GROUP'S POLICY

The Group has been consistently practising and striving to improve its work in the areas of environmental, social and governance ("ESG"). Consequently, policies have been formulated to disclose the Group's visions to shareholders and the public on the followings:

- To devote to society through contribution and services;
- To pursue continuous improvement in the culture of governance;
- To collaborate with business partners and employees by upholding accountability, fairness, devotion and integrity;
- To dedicate to attaining sustainable development and achievement for all Shareholders and stakeholders; and
- To emphasise on environmental protection.

The Group believes ESG management can protect the environment, establish a corporate green image, and then promote sustainable business development and eventually reduce the ESG risks affecting the way that the Group operates the business.

### 1) 報告範圍

本環境、社會及管治報告按照上會及管治報告指別附錄二十七的《環境、本報見行報告指引》而編寫,本集別治報告指引》而編蓋本集團一次,涵蓋本集團位於元明。 營運地點及一次,一次,一次 營運地點及一次,一次 營運地點及本集團位於沙田的日於之間 至2019年3月31日的運作。位於開始營運。

### 2) 集團政策

本集團一直實踐並持續改善在環境、社會及管治(「ESG」)領域的工作,因此制定政策向股東與公眾披露集團的下列相關理念:

- 回饋社會,為社區作出貢獻 及服務;
- 在管治文化上尋求不斷進步;
- 以盡責、公平、專注及誠實的 態度與業務夥伴及僱員合作;
- 專注為各股東及持份者取得 可持續發展及成果:及
- 重視環境保護。

本集團認為ESG管理可以保護環境,樹立企業環保形象,進而促進業務可持續發展,並最終降低影響集團業務經營方式的ESG風險。

### 3) COMMUNITY SERVICE

"The Eternal Extension of Life" is the Group's motto. By connecting with the community, the Group is striving to instill hope and provide support to the disadvantaged and contribute to society, while cultivating a sense of belonging among the Group's employees. Driven by this social responsibility, the Group took every effort to participate in community services and charity events over the past years. The Group has attained the award of "Caring Company" from The Hong Kong Council of Social Services for 12 years in a row.

Board members of the Group are actively dedicated to charity events. Mr Pang Siu Hin, a Chairman of the Group is cordially participating in public positions of social and charitable organisations, including but not limited to a permanent advisor of Pok Oi Hospital, an honorary president of Yuen Long District Junior Police Calls Honorary President Committee since 2010, an honorary president of Yuen Long District Fire Safety Ambassador Honorary Presidents' Association since 2011, and a committee member of Home Affairs Department – Yuen Long Town Area Committee. Moreover, Ms Kwan Lai Man, an Executive Director of the Group is a director of Pok Oi Hospital 2018/19 board and a life honorary chairman of Xuan Yuan Education Fund Association. Also, Mr Yuen Chi Ping, a non-executive director of the Group is a director of Pok Oi Hospital 2018/19 board.

### 3) 社區服務



### Hin Sang Scholarship

"Hin Sang Scholarship" was established in 2015, aims at awarding and sponsoring students from low-income families in order to bring upon positive impact to their lives.

The 4th Hin Sang Scholarship was opened for application and review since April 2018 with the aims to support outstanding and talented students. The judging activities were divided into 5 groups, which covered pre-schools, kindergartens, primary schools, secondary schools, and universities, from which a total of 65 students were awarded this year. Each student winner was awarded a scholarship of ranging from HK\$2,000 to \$5,000, gifts worth of HK\$1,000 as well as the Certificate of Award. Awards Ceremony for the 4th scholarship was already held in August 2018 with participants from various sectors. including councillors, academia, entrepreneurs, celebrities and artists who shared their experience to encourage the awarded students. The Group will continue to establish the sponsorship in hope of giving more competitive edges to the students, especially those from low-income families, returning their contribution to the society in the future.



### 衍生獎學金

「衍生獎學金」於2015年設立,旨 為鼓勵及資助社會上家境清貧的 學生,以生命影響生命。

第四屆「衍生獎學金」於2018年4 月開始接受報名及評審,冀能幫 助更多有才華的傑出學生。今年 評審活動分成5組,包括學前教育、 幼稚園、小學、中學及大學,共65 名學生獲獎。每名得獎學生各獲 得港幣二千至五千元的「衍生獎學 金」、禮品價值港幣一千元及證書 以示嘉許。2018年8月舉行第四屆 「衍生獎學金」的頒獎典禮,廣邀 各界人士出席,當中包括議員、教 育界人士、企業家、名人、演藝人 等分享人生經歷,為一眾得獎學 生送上鼓勵。集團將持續設立贊 助,期望能幫助更多學生,尤其是 家境清貧的學生,讓他們提升競 爭力,日後貢獻社會。



### Hin Sang Community Involvement

In recent years, the Group has diligently devoted resources to developing products and services for women and children in local and greater China markets. Apart from a specialized children's TCM health center in Hong Kong, the Group has built another two Chinese medicine clinics in Nanjing. Moreover, the Group has invested a subsequent amount of resources to invent products that treat various health problems especially for children. The Group has also acquired registration numbers (HKC) for many of its product formulas from the Chinese Medicine Council of Hong Kong. In the future, the Group will continue to contribute to the market, providing quality products and essential elements for a healthy life, and to promote health and wellness for the public.

### Hin Sang Volunteering Team

The Group encourages employees to participate in volunteering work. "Hin Sang Volunteering Team" was formed by our employees in 2006 which actively participated in various community and charitable activities. During the reporting period, the team participated in various events including "Pok Oi Cycle for Millions" and "Community Chest Walk for Millions" to raise charity funds for relevant institutions.

The Group is striving to allocate resources to support different aspects of community activities, including education, charity, environmental protection, communities' cultural and entertainment events. During the reporting period, the Group mainly organized or participated in the following community services/events:

### 衍生的社區參與

### 衍生義工隊

集團鼓勵僱員參與義務工作,由 員工於2006年組成的「衍生義工隊」 積極參與多項公益慈善活動。於 本報告期間參與多項活動包括「博 愛單車百萬行」及「公益金百萬行」, 為相關機構籌募慈善經費。

本集團積極投放資源以支持不同層面的社區活動,包括教育、慈善、環保及社區的文娛活動。於本報告期間,本集團主要舉辦或參與了以下社區服務/活動:

Organisation 機構	Event Description 活動內容	Cash Donation/ Sponsorship 現金捐贈/ 贊助	Product Donation 產品捐贈	Staff Involvement/ Volunteering 員工參與/ 義工服務
Hin Sang Group (International) Holding Co. Ltd. 衍生集團(國際)控股 有限公司	Organised the 4th "Hin Sang Scholarship", provided financial aid to students from low-income families in Hong Kong to help them improve their learning environment and promote diversified development. 組織第四屆「衍生獎學金」,為香港低收入家庭的學生提供財政援助,幫助彼等改善學習環境,促進多元化發展。	•	V	•
Pok Oi Hospital 博愛醫院	Provided cash donations to support the needy in society 現金捐款支持有需要之社會人士	<b>v</b>		
Pok Oi Hospital 博愛醫院	Provided health beverages for hospital staff in Pok Oi Hospital 送贈健康飲品慰勞博愛醫院員工		V	
Pok Oi Hospital 博愛醫院	Provided in-kind donations to education subsidiaries of Pok Oi Hospital, including day nursery, primary school, secondary school 贊助物資給博愛醫院屬下幼兒中心、小學、中學		V	
Pok Oi Hospital 博愛醫院	Sponsored the "Pok Oi Cycle for Millions" to support the needy in society 贊助「博愛單車百萬行」以支持有需要之社會人士	<b>v</b>	V	<b>v</b>
Hong Kong Children Foundation 香港兒童基金會	Sponsored products for Hong Kong Children Foundation Charity Run 2018 贊助產品予香港兒童基金會親子繽紛跑2018		V	
Credit One World Charity Foundation 保信慈善基金	Sponsored products for "After-school Support Programme & Christmas Party" 贊助產品予「全年課後支援計劃暨聖誕派對」		V	
Sik Sik Yuen 嗇色園	Provided TCM clinic coupons and product coupon 送增中醫診金優惠券及購物優惠券		V	
The Community Chest香港公益金	Provided cash and product donations and staff participation in the Community Chest 50th Anniversary Walk for Millions 捐贈現金及產品,並由員工參與公益金50週年百萬行	~	V	~
Hong Kong Yuen Long Chiu Kiu Engor Association Limited 香港元朗潮僑英歌總會	Provided in-kind donations to support the dancing activities hosted by the Association for celebration of the 2018 Chinese New Year in Yuen Long 提供物資贊助在元朗區舉行的戊戌年英歌賀歲舞蹈活動		V	•

### **Awards and Achievements**

The Group has attained a considerable number of awards for the year ended 31 March 2019. Apart from 12 consecutive years awarding the "Caring Company" by the Hong Kong Council of Social Service, the Group also continued with the last year winning awards from the other institutions for "Consumers' Most Favourable Hong Kong Brand Gold", "GCCA 100% HK Branding Award", and "Certificate of Merit – Best in ESG Awards (Main Board, Small Market Capitalisation) BDO ESG Awards 2019 " which recognised the contribution of the Group in the aspects of ESG reporting, employee benefits, promotion of community services, product quality and value creation to the society.



"Caring Company" by The Hong Kong Council of Social Service 獲香港社會服務聯會頒發「商界展關懷」



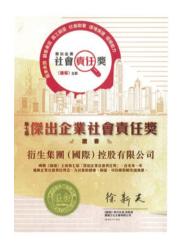
"100% HK Branding Award" by Greater China Corporation Association 獲大中華工商企業聯合會頒發 「百分百香港名牌大獎」

### 獎項與成就

截至2019年3月31日止年度集團獲得不少獎項,除了連續12年度集團獲得不少獎項,除了連續發的「連續發的「連續發的」,除會所發展團亦緊接馬團亦緊接上,與大學」及「2019 BDO ESG年度大獎ESG最佳」」,利定集團在ESG報告、員工及的實施。



"Outstanding Corporate Social Responsibility Award" by Mirror Post 獲鏡報頒發「傑出企業社會責任獎」



"Hong Kong Famous Brand Gold" by China Enterprise Reputation & Credibility Association (Overseas) 獲中華(海外)企業信譽協會頒發 「香港名牌金獎品牌」



"BDO ESG Award – Merit Prize" by BDO 獲BDO頒發 「BDO ESG年度大獎-優異獎」



"Your Choice@Focus White Collars'
Favorite Children's Healthcare
Supplements Brand Award" by Focus Media
獲Focus Media 頒發「Your Choice@Focus –
香港白領最喜愛兒童保健補充劑品牌大獎」



"Hong Kong Top Brand" by Hong Kong Brand Development Council 獲香港品牌發展局頒發「香港名牌」

# 4) CORPORATE GOVERNANCE

The Group's corporate governance policies are based on the "Corporate Governance Code and Corporate Governance Report" as required by Appendix 14 of the Listing Rules of the Stock Exchange which is committed to promoting a corporate culture of trustworthiness, professional ethics and business integrity. The Group's corporate values, missions and strategies are integrated with ethical business practices; the collaboration with customers, suppliers and employees are also based on this corporate culture. The Board and management at all levels strictly undertake these important responsibilities at both individual and corporate level.

# 4) 企業管治

### **Code of Conduct**

The Group has established a Code of Conduct for the employees. The Board also adopts the provision in the "Corporate Governance Report" and "Report of the Directors" in the annual report as the basis for the Code of Conduct.

The Code is applicable to both management personnel and general staff within the Group and has been clearly communicated to all employees, including the new staff. The Code of Conduct mainly covers three categories:

- Requesting for, receiving or providing benefits;
- Conflict of interest; and
- Confidentiality of information.

## **Anti-corruption**

The Group is bound by rigid laws and compliances on anticorruption. All employees strictly follow all requirement to abide by local regulations, perform duties with integrity, and prohibit acceptance and offer of benefits. The anti-corruption policy has been established and included in the Code of Conduct. For reinforcing the effectiveness of the policy implementation, the Group has arranged relevant training to employees. Training classes totally amounted to 21.5 hours were provided. In the year, the Group did not identify any legal violation or complaint related to corruption.

# Whistle-blowing Mechanism

The Group has established a whistle-blowing mechanism to handle misconduct under the supervision of the Group's Chairman, Managing Director and the representatives of the Audit Committee.

Employees are allowed to report and submit evidence of the suspected or confirmed misconduct to the Group's Chairman and/or Managing Director and/or an Audit Committee representative in verbal or written form (either anonymous or bearing a name), and thereafter the Group shall launch internal investigations. In case of violation of the laws, the Group shall follow procedures to file to the relevant authority.

### 行為守則

集團為員工訂立行為守則,董事會亦根據年報中的《企業管治報告》 及《董事會報告》中的條文作為行 為守則的基礎。

此守則適用於本集團管理人員及 一般員工,並已明確公告全體員 工,包括新入職員工。行為守則主 要包含三個範疇:

- 索取、接受或提供利益;
- 利益衝突;及
- 資料保密。

## 反貪污

# 舉報機制

集團已建立舉報機制處理任何違 規行為,該機制由集團主席、董事 總經理及審核委員會代表監察。

僱員可向集團主席及/或董事總經理及/或審核委員會代表名明或書面報告詳情(可以匿名或記名的形式提出)及提供疑似不當遠規行為的證據。其後,本集團會進行內部調查。若涉嫌觸犯法例集團按程序向有關當局舉報。

## 5) **EMPLOYMENT**

The Group has formulated employment policies and guidelines in accordance with the local regulations and complies with the labour laws and related regulations listed in the PRC, Hong Kong and other business regions. The Group currently does not employ personnel below 18 years old and has never engaged in forced labour. The Group also assures that no employee's salary is paid lower than the legal minimum wage level as defined in the government regulations of all judicial regions. During the reporting period, the Group did not identify any legal violation regarding employment of child labour or forced labour and did not identify or receive any legal violation or complaint regarding discrimination or recruitment.

### Recruitment, Promotion and Dismissal

The Group values fair and equal opportunity for each employee and is committed to eliminating any discrimination. Recruitment is simply based on candidates' experiences, abilities and business needs, regardless of race, gender, age, marital status, pregnancy, family status, sexual orientation, religion, disability and nationality. All talented candidates and employees can be hired and promoted, as well as eligible to attend relevant training to meet business needs and personal career development.

During recruitment, the Group checks identification documents according to the local laws to prevent child labour and forced labour. In case of child labour and/or forced labour, the Group's shall terminate the employment immediately. The Group shall proceed in compliance with the local employment regulations in case of termination on employment. For other illegal incidents, the Group shall report the case to the local enforcement agencies.

#### Retirement

Despite the mandatory retirement policy in place, the Group will not refuse to consider applicants who are near retirement age but still want to continue to work after retirement. For each application of this category, the Group shall evaluate the relevant staff's individual situation, competence, past job performance and the Group's retirement policy, in order to prevent age discrimination.

# 5) 僱傭

### 招聘、晉升及解僱

### 退休

集團不會因強制性退休政策而拒絕考慮距近退休年齡但希望退休 後繼續工作的人員的職位申請。 在審議每宗申請時,本集團會 這個別僱員的情況、能力、過往工 作表現及集團的退休政策,以防 止年齡歧視的發生。

### Wages and Welfare

The Group's wages and welfare policy is based on local industry norms which shall be appropriately adjusted according to work performance, experience and qualification of the employee. Employee's working hours, holidays, and other benefits are based on the common practices of the local industry and reasonably adjusted based on the employee's experience and seniority. The Group adopts key performance indicators as one of the criteria for defining the employee incentive scheme. Additionally, employee-oriented employment practices have been adopted to appreciate working mother such as lactation room.

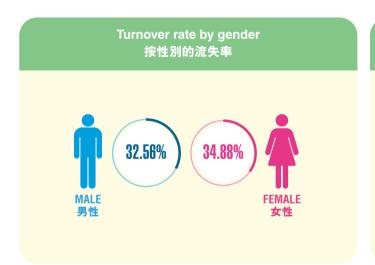
As of 31 March 2019, there were 43 employees in Hong Kong, in which 41 were full-time employees and 2 were contracted employees. Their distribution was depicted as follows:

During the reporting period, the monthly average employee turnover rate was 5.62%.

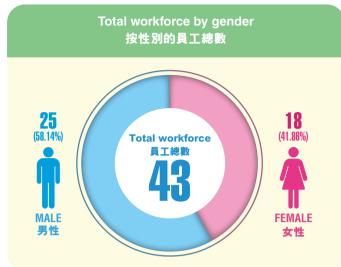
### 薪酬及福利

截至2019年3月31日,香港的員工 總數共43人,其中41人為全職員 工,2人為合約員工,其分佈統計 如下:

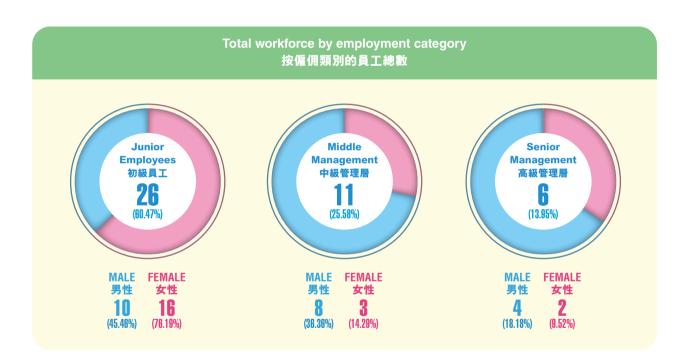
在本報告期間,每月平均的員工流失率為5.62%。







#### Total workforce by age groups 按年齡組別的員工總數 13 (52%) **9** (36%) MALE 男性 (4%) 31-45 18-30 46-60 >60 **2** (11.11%) **FEMALE** 女性 18-30 31-45 46-60 >60



# 6) OCCUPATIONAL HEALTH AND SAFETY (OHS)

The Group remains highly attentive to health and safety. Thereby, the Group ensures the workplace has adequate lighting and ventilation systems and is always kept clean and tidy with sufficient work space. The Group also provides proper office equipment such as height adjustable chairs with adjustable armrest and tilting backrest. The equipment is also kept in a safe condition and firefighting facilities, as well as fire drills, are arranged in accordance with the local laws in the reporting period. Security measures have been adopted to prevent unauthorized persons from entering and leaving the Group's operating areas.

Furthermore, the Group provides safety training for new employees and provides relevant OHS training based on the job nature of employees. This includes the provision of employees with information about the laws and regulations in OHS for employees' understanding of such importance. During the reporting period, the relevant employees were provided with around 21.5 hours of training in occupational health & safety.

In addition, the Group organised a "Hin Sang Health Day" regularly. Hin Sang Health Day aims to coordinate a group of employees participate in outdoor activities such as hiking, playing sports, museum and heritage visits. This not only promotes exercise but also promotes the benefit of being in nature. A lot of research reveals the fact that the environment can fuel our bodies, keep us relief, facilitate good sleep and more importantly protect us from sickness and dissatisfaction. Also, this can act as team-building activities for the employees that connect with one another and live the lives to the fullest.

During the reporting period, the Group did not identify any violation against the local regulations in occupational health and safety and did not identify any fatality but with regret that the Group had 7 lost workdays resulting from work-related accidents.

# 6) 職業健康與安全

此外,集團對新入職員工進行安全培訓,及根據僱員的工作性質提供相關的職業健康與安全培訓,包括向員工提供職業健康與安全培訓。 條例及規定的資訊,讓僱員明会 條例及規定的資訊,讓僱員明。 報告期間,相關員工接受約21.5小時的職業健康與安全培訓。

於本報告期間,集團沒有發現違 反當地職業健康及安全相關的法 例,及沒有僱員因工作關係而死 亡,但集團因工傷而導致損失7個 工作日數。

# 7) EMPLOYEE TRAINING AND DEVELOPMENT

The Group believes staff quality is a critical factor for maintaining growth and improving profitability, whilst the level of service and product quality are closely related to employee training and development. Therefore, the Group strives to allocate resources to implement an effective training system

- Orientation training for new employee(s);
- Regular training sessions including technical know-how and soft skills training for existing employees;
- Training sessions conducted by internal or external qualified personnel; and
- New employees are trained and assisted by experienced employees to get familiar with the working condition and procedures.

The Group arranges the employees to attend training by virtue of corresponding job duties. Training covers topics of product knowledge, sales techniques, quality control, as well as and the latest laws and regulations of proprietary Chinese medicines that may have a possible impact on business operations. This not only enables employees to acquire the latest information or skills but also enhances their self-confidence and capability to cope with the rapidly changing market. Assessment is conducted after training to evaluate the effectiveness and to follow the employees' career development.

# 7) 僱員培訓及發展

集團深信員工質素是維持增長及提高營利能力的重要因素,服務水平和產品質素與僱員培訓與發展息息相關。因此集團致力分配資源實行有效的培訓制度:

- 為新入職員工設有迎新培訓;
- 為現職員工定期提供培訓, 包括技術訣竅及軟技能培訓;
- 由內部或外部合資格人員進行培訓;及
- 新入職員工由經驗豐富的員工培訓及給予幫助,以熟悉工作環境及程序。

During the reporting period, the relevant training figures for the operating sites in Hong Kong were depicted by gender and employee category as follows: 於本報告期間,在香港營運地點的相關培訓數據按性別及僱員類別各自統計如下:

Gender 性 別	Total number of employees trained 受訓僱員的總人數	Total number of training hours 培訓總時數
Male 男性	25	25
Female 女性	18	18
Employee Category 僱員類別		
Senior Management 高級管理層	6	6
Middle Management 中級管理層	11	11
Junior Employees 初級員工	26	26
Total 總數	43	43

## 8) SUPPLY CHAIN MANAGEMENT

The Group strives for partnering with suppliers who share the same business philosophy in running the business at a fair, honest and diligent manner. When selecting suppliers, the Group also evaluates environmental, social and governance factors in addition to the commercial and quality issues.

Apart from requesting the supplied products (including packaging materials) are free from any toxic substances, the Group also sets the standards of conduct in the procurement contracts to encourage suppliers to share the same vision with the Group. The scope of the standard of conduct shall include the governance aspects of environmental protection and social responsibility:

 Suppliers and their upstream entities do not force employees to work in any form of violence or threat and do not employ child labour;

## 8) 供應鏈管理

集團務求與擁有相同營商理念的供應商合作,以公平、誠實及盡責之態度經營業務。選擇供應商時除了商業及品質考慮之外,環保、社會及管治因素亦是重要的評估準則。

除了要求供應產品(包括包裝物料)不可含任何有毒物質,集團在採購合約中亦訂明了行為標準,鼓勵供應商與本集團擁有一致的理念。行為標準的範疇包含了環保及社會責任的管治層面:

供應商及其上游實體不得以 任何武力或威嚇形式強迫僱 員工作及不得聘請童工;

- Employment is solely based on working performance and not affected by any discrimination against race, gender, age, marital status, pregnancy, family status, sexual orientation, religion, disability and nationality;
- Salary is paid in fair value and all other entitled benefits are also fulfilled;
- The safe and healthy working environment shall be provided in compliance with the local laws and regulations;
- Business decisions adhere firmly to the principle of sustainable development. Business processes shall comply with the local regulations on environmental protection; and
- Integration of the business and organization into the circumstances of the community.

Furthermore, the Group encourages suppliers to achieve management systems certification (including but not limited to the ISO 9001, ISO 14001, SA 8000, and ISO 22000). In addition, the Group shall regularly assess the performance of suppliers for the room of improvements.

As of 31 March 2019, there was a total of 21 suppliers distributed within Asia, of which 9 suppliers from Hong Kong, 9 suppliers from China, 2 suppliers from Taiwan and 1 supplier from Japan. During the reporting period, the Group engaged 2 new suppliers and has evaluated them on their product quality and safety requirements prior to the engagement. For some existing critical suppliers, the Group also evaluated them and arranged on-site assessment where necessary for assuring the comprehensiveness and reliability of the evaluation.

- 僱傭決定僅依據工作能力, 僱員不因種族、性別、年齡、 婚姻狀況、妊娠、家庭狀況、 性取向、宗教信仰、殘障及國 籍而遭受任何歧視;
- 支付僱員公平工資及亦實現 其他法規要求的待遇;
- 提供安全衛生及符合當地法 律法規的工作環境;
- 業務決策須始終秉持可持續 發展原則及在業務過程中符 合當地環保法規:及
- 業務及組織融入社區的狀況。

另外,集團鼓勵供應商獲取管理體系之認證(包括但不限於ISO 9001、ISO 14001、SA 8000、及ISO 22000)。此外,集團亦會定期評估供應商的表現,以尋求改善的空間。

# 9) PRODUCT RESPONSIBILITY

Since the Group launches its own brands and acts as an agency of personal care and health products for international brands, as a result, the Group has a strict control in product quality. The reporting scope has adopted the ISO 9001 quality management system to ensure effective procedures and processes are adopted for the production of excellent and safe products. Upon receipt of materials, quality inspection process is clearly defined and implemented according to the relevant regulations. Each batch of products shall only be formally released after it passed the inspection. All food, Chinese medicine products must go through the testing on remained pesticides, heavy metals, and micro-organisms. All products which fall within the definition of proprietary Chinese medicines under the Chinese Medicine Ordinance are regulated and must meet the requirements in respect of safety, quality and efficacy before they can be registered. The Group regularly monitors the production and quality inspection procedures of the suppliers to verify and confirm the suppliers' capabilities in the provision of compliant and safe products to the Group.

The Group has established the crisis management team for handling emergency issues and formulating emergency instruction for remediation of any issues and potential risks incurred from product safety.

#### Fair Promotional Information

The Group complies in the Trade Descriptions Ordinance that prohibits unfair trade practices including false trade descriptions of services, misleading omissions, aggressive commercial practices, bait advertising, bait-and-switch and wrongly accepting payment. Therefore, all employees are required to provide true and accurate product and service information to customers when selling the products. The Group also arranges appropriate training to ensure the personnel are equipped with proper sales technique and accurate product information.

# 9) 產品責任

本集團推出自家品牌及代理銷售 國際品牌等個人護理及健康產品, 因此集團對產品質量有嚴謹的監 管。報告範圍已採用ISO 9001品質 管理體系,保證採納有效程序及 流程以製造優良及安全的產品。 在收取材料時,品質檢定過程會 根據相關法規去明確設定和執行。 每一批產品需檢定合格才可以正 式發放。所有食品、中成藥產品均 有進行農藥殘留物、重金屬、微生 物測試。屬於《中醫藥條例》界定的 中成藥的所有產品均受監管,並 須符合安全、質量及功效方面的 規定方可計冊。本集團定期監察 供應商的生產和質量檢查程序, 以查驗及確認供應商能提供合規 及安全的產品給集團的能力。

集團成立危機處理小組處理緊急 事宜,制定應急指引以處理因產 品安全導致的任何問題或潛在風 險。

### 公平宣傳訊息

All products that are registered proprietary Chinese medicines, the labelling must comply with the statutory labelling requirements such as main ingredients, method of usage, dosage, packing specifications, place of production, etc. This enables customers to fully understand the products' ingredients and then builds trust towards the products. Customer service hotline is also set up and is printed on the surface of each box of product that is easily accessible and traceable to the customers to make after-sales enquiries when necessary.

### **Handling of Customer Complaints**

Being a responsible supplier of health and personal care products, the reporting scope has handled all matters relating to product quality in accordance with the ISO 9001 procedures, including customer complaints about product quality:

- When receiving customer's complaints or requests for goods return, initial reply to customer will be given within the time frame specified in the procedure;
- The Group's customer service representatives or sales team will resolve the complaint through phone, online or in person; and
- Serious complaints will be followed up by the crisis management team.

During the reporting period, the Group did not receive any customer complaints or violations against the relevant regulations in product responsibility, and no product was recalled for the reasons of safety and health concerns amongst all products sold.

### 客戶投訴處理

作為負責任的健康產品及個人護理產品供應商,報告範圍已按照ISO 9001程序嚴肅處理所有跟產品質量相關的事宜,包括客戶對產品質量的投訴:

- 於接獲客戶投訴或貨品退回 要求,會於程序規定的時間 內作初次回覆客戶;
- 集團的客戶服務代表或銷售 團隊透過電話、互聯網或親 自探訪去解決有關投訴;及
- 嚴重投訴則由危機處理小組 負責跟進。

於本報告期間,集團並未收到顧客投訴發現違反產品責任相關的法例;並且在已售產品中未有發現有產品因安全與健康理由而需要回收。

### Management of Intellectual Property Rights

Intellectual property rights managed by the Group mainly cover its own-branded products registered in the business regions. To protect the rights of the registered brands, the Group allocates resources to uphold confidential information such as product specifications. The server storing such information is equipped with a licensed firewall which restricts access from external systems. Users are required to log in with passwords and are allowed to access the authorized information only.

Apart from protecting own intellectual property rights, the Group respects the intellectual property rights of the others and will not use the third party's intellectual property without prior authorization. Any unlawful and inappropriate act is not acceptable in the Group.

#### Maintenance of Customer Information

Although the Group's direct customers are mainly enterprises, their information is strictly handled in the same manner as dealing with personal privacy. The Group is based on the "Personal Data Protection (Privacy) Ordinance Cap. 486 ("Ordinance") of Hong Kong Special Administrative Region for its own Privacy Policy, which ensures all collected, stored, transmitted or used personal/corporate information are handled according to the requirements specified by the Ordinance. The Group's management and staff maintain confidentiality and properly retain all personal/corporate information collected, stored, transmitted or used by the Group. Moreover, the Group refuses to use any outdated and unauthorized software so as to prevent data leakage and improve cybersecurity.

During the reporting period, the Group did not identify any complaint related to the privacy issue.

### 知識產權的管理

除自身知識產權維護,集團亦尊重他人的知識產權,故此不會在未經授權下使用第三方的知識產權。集團不容忍任何違法及不當行為。

### 客戶資料維護

在 報 告 期 間,集 團 未 有 收 到 私 隱 問 題 相 關 的 投 訴。

## 10) ENVIRONMENTAL PROTECTION

The Group upholds environmental protection as a corporate culture and recognizes the operational impact on the environment as an indispensable element in the decision-making process. The Group is committed to complying with all applicable local environmental regulations and other related requirements for promoting sustainable development and preventing environmental pollution.

# a) Control of Greenhouses Gases (GHG) and Pollutants Emission

Although industrial effluents are not applicable in the operation of the Group, the Group strives to alleviate the Group's GHG emissions and pollutants by identifying sources of GHG and defining the appropriate resolution. The major source of GHG emission of the Group is generated from purchased electricity, and vehicles transportation. In view of that, the Group is striving to reduce GHG emission sources, improve the efficiency of related processes with GHG emissions, lower the use of gasoline and increase the use of more environmentally friendly fuels, etc.

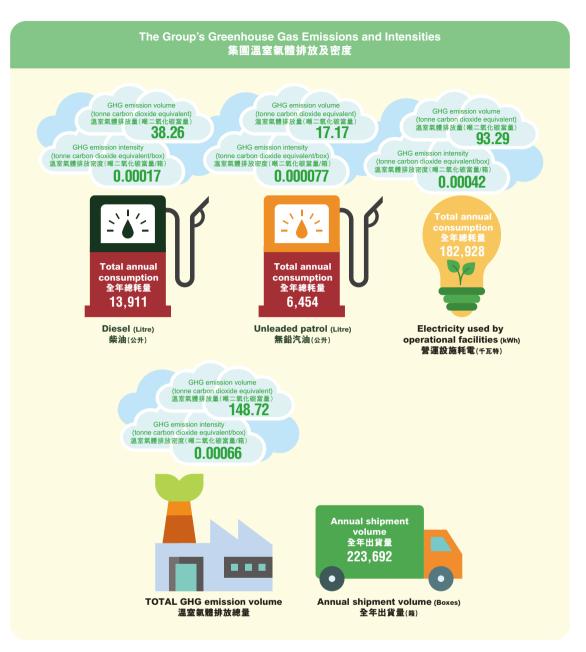
Moreover, the Group's head office is located in Tsim Sha Tsui where is a city centre, within walking distance to mass public transit. The Group encourages the employees to make use of public transportations and can be free from private vehicles, living in a sustainable way. Also, the Group encourages the employees to use video-conferencing instead of business travel to further decrease GHG emission. The Group's current emission reduction measures include the use of the EU 5 trucks across the board; adoption of detailed inventory plan to reduce the number of shipments in procurement; maximization the use of waterway transport. In addition, advanced planning of shipping routes is adopted in order to deploy the fastest and shortest route for delivery and more importantly, to avoid peak seasons and roads with heavy traffic jams.

# 10) 環境保護

集團以環保為企業文化及確認營運對環境的影響是決策過程中必須考慮的要素。集團承諾遵守所有適用於當地的環境法例與其他相關要求,致力推動持續發展及預防環境污染。

# a) 溫室氣體及污染物排放 的管控

此外,集團總部位於市中心 尖沙咀,步行可達大眾公共 交通。集團鼓勵員工使用公 共交通工具,避免使用私人 車輛,堅持可持續生活方式。 另外,集團鼓勵員工使用視 頻會議而非差旅,以進一步 減少溫室氣體排放。集團目 前的減排措施包括全線車隊 使用歐盟5型貨車、使用詳細 存貨的計劃以減少採購時使 用航運的次數及盡量使用水 路運輸。此外,採用先進的航 線規劃,以便部署最快、最短 的交付路線,更重要地是避 開高峰季節及交通擁堵嚴重 的道路。



The reason contributing to the decrease in energy consumption is the size of new warehouse in Shatin is much smaller than the size of warehouse in Yuen Long. Also, the total amount of energy used for air-conditioning in 2018/19, which is the principle energy consumption source of the Group, is lower than that in 2017/18 by 37.63%. Given the fact that the annual shipment volume increased in the year, the diesel consumption of mobile source has not been increased. The contributing reason is due to the total number of customers remains steady but rise in shipment volume.

能源消耗減少的原因是沙田 新倉庫的面積遠小於元別8/19年 度的面積。此外,2018/19年 度空調耗用的能源總量( 空調耗用的能源總量( 2017/18年度低37.63%。鑑 年內全年出貨量增加,發 來源的柴油消耗量並無增加 大源的柴油消耗量並無增加 大源的柴油消耗量並無增加 大源的柴油消耗量並無增加 大源的柴油消耗量並無增加 大源的柴油消耗量並無增加 大源的柴油消耗量並無增加

### b) Waste Disposal

During product design and sales planning, the Group adopts the principle of waste reduction through innovative product design, supply chain management, and waste recycling. The Group does not generate hazardous wastes from its current operations, however, a handful of exhausted compact fluorescent lamp, batteries, cartridges and toners are generated at the office. The property management of the building is responsible for dealing with the lamp and batteries, whereas, exhausted cartridges and toners are collected and recycled by the service provider. In response to the latest government policy regarding the Producer Responsibility Scheme (PRS) on waste electrical and electronic equipment (WEEE), the Group also pays particular attention to the WEEE such as computers, printers, scanners as well as monitors if disposal is needed. Merely registered suppliers/services providers will be employed to handle and dispose WEEE properly and legally.

Yet some part of the operation areas had been renovated for layout rearrangement during the reporting period, this generated 16 tonnes of construction wastes. All construction waste is handled by licensed and registered suppliers and must be disposed of properly and complied with the laws and regulations. If incompliance is identified, the Group will reassess the supplier's performance or even remove it from the supplier list. In regard to other recyclable wastes such as waste paper, those recycling boxes are placed at the designated locations and are handed over to the licensed recycling agencies. The Group also encourage employees to engage in doublesided photocopying and reuse single-sided used papers to reduce paper wastage. Moreover, the Group utilizes mobile applications (App) to receive orders from customers. In addition, the Group provides reusable cutleries and containers for guest to use at the office.

## b) 廢棄物處理

集團在設計產品和計劃銷售 時以減少廢物為原則,透過 創新的產品設計、供應鏈管 理和廢物回收,以減少產生 廢棄物。集團在目前的營運 過程中沒有產生有害廢棄物, 但辦公室會產生少量耗盡的 節能燈、電池、墨盒及墨粉。 大樓物業管理處負責處理燈 具及電池,而用盡的墨盒及 墨粉則由服務提供商收集回 收。根據政府有關廢電器電 子產品生產者責任計劃的最 新政策,集團亦特別關注需 要處理的電腦、打印機、掃描 儀及監控器等廢電器電子產 品。集團僅會聘請註冊供應 商/服務提供商妥當合法處 理及處置廢電器電子產品。

然而,部分營運區域在報告 期間因須重新佈置而進行裝 修工程,由此產生16噸建築 垃圾。所有建築垃圾由持牌 及註冊供應商處理,且須根 據法律法規妥善處理。倘發 現不合規情況,集團將重新 評估供應商表現,甚至將其 從供應商名單中除名。就廢 紙等其他可回收廢物而言, 該 等 回 收 箱 放 置 於 指 定 地 點, 並交由持牌回收機構處理。 集團亦鼓勵僱員進行雙面影 印,將單面用過的紙回收再 用以減少紙張浪費。另外,集 團利用移動應用程序(App)接 收客戶訂單。此外,集團為客 人提供可重複使用的餐具及 容器供辦公室使用。

For those operating sites located in Hong Kong, the main type of packaging materials used by the Group is paper and the total consumption in the reporting period was 139.80 tonnes in the reporting year. This is increased dramatically when compared to that in last reporting year due to the record has become more comprehensive and accurate in packaging materials consumption.

## c) Energy and Water Saving

In addition to the efforts for reducing GHG emissions and waste generation, the Group has also taken appropriate measures to conserve natural resources with an aim of environmental protection. The Group's conservation measures are mainly conveyed through energy management.

The Group adopts both administrative practices and equipment installation for energy conservation over the years, for example, requesting staff to turn off the air conditioning and lighting during lunch time and nonoffice hours; activating the energy saving mode of office equipment; maintaining air indoor temperature at a moderate level; and placing energy saving reminders at the prominent location. The office situated in Tsim Sha Tsui continued adopting LED lights, which compared on the energy efficiency with conventional light bulbs in the past office, a daily saving of 11.62 kWh was achieved.

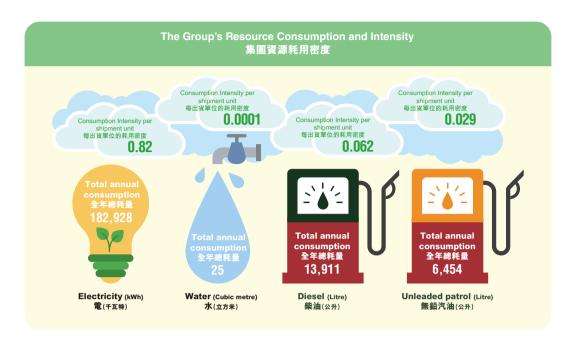
Other than that, the Group mainly produced general office wastewater and our operations do not consume a significant amount of water. Notwithstanding the fact, the Group is aware of the scarcity of water resources and the importance of environmental education. The Group, therefore, reduces the use of water by placing reminder at the toilet and pantry to remind employees to save water.

本集團位於香港的營運地點, 所使用的包裝材料種類主 是紙張,於報告期的總用 為報告年度139.80噸。與上一 個報告年度相比,由於記 更全面及準確,包裝材料消 耗量大幅增加。

### c) 節約能源及水資源

除了致力減少溫室氣體排放及廢物產生,集團也採取適當措施節省天然資源,藉此保護環境。集團的節約措施主要體現於能源管理。

此外,集團主要產生一般辦公室廢水,我們的業務重無大量耗水。儘管如此,集團充環境的重要性。因此,集團透過於洗手間及茶水間張貼提。以提醒僱員節約用水,從而減少用水。



### d) Environment and the Natural Resources

To protect the environment and enhance the utilization rate of natural resources, the Group has incorporated the elements of environmental protection and sustainable development in its operations. Through supply chain management, the Group encourages suppliers to cooperate, jointly promote and adopt good environmental management measures, as well as to assess suppliers' operations for continuous monitoring and improvement of environmental performance.

The Group is also actively implementing green office management, for example, the use of Enterprise Resources Planning (ERP) management system to promote the use of electronic files and forms. The Group fully adopts the use of Forest Stewardship Council certified paper ("FSC paper") in daily operation when necessary, This reflects the Group's operation is fully supporting the environmental protection in the perspective of office paper consumption.

In addition, the Group organises employee training to promote environmental policies in order to enhance their environmental awareness and strengthen their competence in policy implementation. In this year, the number of employees participated in the environmental related training is 43 (including those newly recruited employees), and the associated training totally amounted to 43 hours in the whole year.

During the reporting period, the Group did not identify any violation or complaint against the relevant environmental regulations.

### d) 環境及天然資源

此外,集團透過員工培訓宣揚環保政策,以提升他們對環保的認知,及加強他們,政策實踐能力。於本年度,曾參與環保相關的培訓有43人次(包括新入職員工),全年合共培訓43小時。

於本報告期間,集團沒有發現任何違反環境相關的法例 或收到相關的投訴。

# REFERENCE TO STOCK EXCHANGE ESG REPORTING GUIDE

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B.3	發展及培訓	7. 僱員培訓及發展
B3.1	按性別及僱員類別劃分的受訓僱員百分比	7. 僱員培訓及發展
B3.2	按性別及僱員類別劃分,每名僱員完成受訓的平均時數	7. 僱員培訓及發展
B.4	勞工準則	5. 僱傭
B4.1	描述檢討招聘慣例的措施以避免童工及強制勞工	5. 僱傭
B4.2	描述在發現違規情況時消除有關情況所採取的步驟	5. 僱傭
B.5	供應鏈管理	8. 供應鏈管理
B5.1	按地區劃分的供應商數目	8. 供應鏈管理
B5.2	描述有關聘用供應商的慣例,向其執行有關慣例的供應商數目、以及	8. 供應鏈管理
	有關慣例的執行及監察方法	

## 本報告的章節

B6.1       已售或已運送產品總數中因安全與健康理由而須回收的百分比       9.產品責任         B6.2       接獲關於產品及服務的投訴數目以及應對方法       9.產品責任         B6.3       描述與維護及保障知識產權有關的慣例       9.產品責任         B6.4       描述質量檢定過程及產品回收程序       9.產品責任         B6.5       描述消費者資料保障及私隱政策,以及相關執行及監察方法       9.產品責任         B.7       反貪污       4.企業管治         B7.1       於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及訴訟結果       4.企業管治         B7.2       描述防範措施及舉報程序,以及相關執行及監察方法       4.企業管治         B.8       社區投資       3.社區服務         B8.1       專注貢獻範疇       3.社區服務         B8.2       在專注範疇所動用資源       3.社區服務	B.6	產品責任	9.產品責任
B6.3       描述與維護及保障知識產權有關的慣例       9.產品責任         B6.4       描述質量檢定過程及產品回收程序       9.產品責任         B6.5       描述消費者資料保障及私隱政策,以及相關執行及監察方法       9.產品責任         B.7       反貪污       4.企業管治         B7.1       於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及訴訟       4.企業管治         高於監報       4.企業管治         B7.2       描述防範措施及舉報程序,以及相關執行及監察方法       4.企業管治         B.8       社區投資       3.社區服務         B8.1       專注貢獻範疇       3.社區服務	B6.1	已售或已運送產品總數中因安全與健康理由而須回收的百分比	
B6.4       描述質量檢定過程及產品回收程序       9.產品責任         B6.5       描述消費者資料保障及私隱政策,以及相關執行及監察方法       9.產品責任         B.7       反貪污       4.企業管治         B7.1       於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及訴訟結果       4.企業管治         B7.2       描述防範措施及舉報程序,以及相關執行及監察方法       4.企業管治         B.8       社區投資       3.社區服務         B8.1       專注貢獻範疇       3.社區服務	B6.2	接獲關於產品及服務的投訴數目以及應對方法	9.產品責任
B6.5       描述消費者資料保障及私隱政策,以及相關執行及監察方法       9.產品責任         B.7       反貪污       4.企業管治         B7.1       於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及訴訟結果       4.企業管治         B7.2       描述防範措施及舉報程序,以及相關執行及監察方法       4.企業管治         B.8       社區投資       3.社區服務         B8.1       專注貢獻範疇       3.社區服務	B6.3	描述與維護及保障知識產權有關的慣例	9.產品責任
B.7       反貪污       4.企業管治         B7.1       於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及	B6.4	描述質量檢定過程及產品回收程序	9.產品責任
B7.1 於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及 4.企業管治訴訟結果 B7.2 描述防範措施及舉報程序,以及相關執行及監察方法 4.企業管治B.8 社區投資 3.社區服務B8.1 專注貢獻範疇 3.社區服務	B6.5	描述消費者資料保障及私隱政策,以及相關執行及監察方法	9.產品責任
訴訟結果 B7.2 描述防範措施及舉報程序,以及相關執行及監察方法 4.企業管治 B.8 社區投資 3.社區服務 B8.1 專注貢獻範疇 3.社區服務	B.7	反貪污	4.企業管治
B7.2描述防範措施及舉報程序,以及相關執行及監察方法4.企業管治B.8社區投資3.社區服務B8.1專注貢獻範疇3.社區服務	B7.1	於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及	4.企業管治
B.8社區投資3.社區服務B8.1專注貢獻範疇3.社區服務		訴訟結果	
B8.1 專注貢獻範疇 3.社區服務	B7.2	描述防範措施及舉報程序,以及相關執行及監察方法	4.企業管治
3,7-7,100,10-10	B.8	社區投資	3.社區服務
B8.2 在專注範疇所動用資源 3.社區服務	B8.1	專注貢獻範疇	3.社區服務
	B8.2	在專注範疇所動用資源	3.社區服務

### CORPORATE GOVERNANCE PRACTICES

The Board and senior management of the Group strive to maintain a high standard of corporate governance, to formulate sound corporate governance practice for improvement of accountability and transparency in operations, and to strengthen the internal control system from time to time so as to ensure Shareholders' expectations are met.

### **Compliance with Corporate Governance Code**

Throughout the year ended 31 March 2019, the Company has applied the principles and complied with the Corporate Governance Code ("CG Code") as set out in Appendix 14 to the Listing Rules except for the below deviations:

### Code Provision A.2.1

Under the code provision A.2.1 of the CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. Mr. Pang Siu Hin, is both the chairman and the chief executive officer of the Company. In view of the fact that Mr. Pang is one of the co-founders of the Group and has been operating and managing the Group effectively since 1996, the Board believes that it is in the best interest of the Group to have Mr. Pang taking up both roles for effective management and business development with his profound knowledge and experience in the industry. The Board therefore considers that the deviation from the CG Code provision A.2.1 is reasonably justified under such circumstances.

### Code Provision F.1.1

Under the code provision F.1.1 of the CG Code, the Company engages Ms. Kho Polien ("Ms. Kho") as Company Secretary during the Period. Ms. Kho is an associate member of The Hong Kong Institute of Chartered Secretaries and The Institute of Chartered Secretaries and Administrators respectively and in performing her duties as the company secretary of the Company, she reports to the Board and maintains contact with the chief executive officer of the Company.

### 企業管治常規

本集團董事會及高級管理層致力維持 高水平企業管治,制定良好企業管治 常規以提高問責性及營運之透明度, 並不時加強內部監控制度,確保符合 股東之期望。

### 遵守企業管治守則

於截至2019年3月31日止年度,本公司已應用上市規則附錄十四所載之企業管治守則(「企管守則」)之原則並遵守守則條文,惟下列偏離除外:

### 守則條文A.2.1

### 守則條文F.1.1

根據企管守則條文第F.1.1條,本公司 已於本期間委聘郭寶琳女士(「郭女士」) 為其公司秘書。郭女士分別為香港特 許秘書公會及英國特許秘書及行政人 員公會之會員,並就履行其作為本公 司公司秘書之職責向董事會匯報及與 本公司行政總裁保持聯絡。

# DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors (the "Model Code") as set out in Appendix 10 to the Listing Rules. The Company has made specific enquiries with all Directors and all Directors confirmed that they have complied with the standards required by the Model Code during the Period.

### **BOARD OF DIRECTORS**

### **Overall Accountability**

The Board is accountable to the Shareholders and reports to them at general meetings. All Directors are required to pursue excellence in the interests of the Shareholders and fulfill his/her fiduciary duties by applying the required level of skills, care and diligence to a standard in accordance with the statutory requirements.

### Composition of the Board

The Board currently comprises a total of seven Directors including two executive Directors, two non-executive Directors, and three independent non-executive Directors. The Board members for the Period and up to the date of this annual report were as follows:

#### **Executive Directors**

Mr. Pang Siu Hin Chairman of the Board and Chief Executive Officer

Ms. Kwan Lai Man Managing Director

#### **Non-executive Directors**

Ms. Wong Wai Ling Mr. Yuen Chi Ping

#### **Independent non-executive Directors**

Mr. Lau Chi Kit Mr. Lee Luk Shiu

Dr. Tang Sing Hing, Kenny

Mr. Pang Siu Hin, the Chairman, is the spouse of Ms. Kwan Lai Man. Save as disclosed, there is no other relationship (including financial, business, family or other material/relevant relationship), among the Directors.

## 董事的證券交易

本公司已採納上市規則附錄十所載之董事進行證券交易之標準守則(「標準守則」)。本公司已向所有董事作出特定查詢,而所有董事均確認彼等於本期間已遵守標準守則所規定之準則。

### 董事會

### 全面問責

董事會對股東負責,並於股東大會向彼等匯報。全體董事均須以股東利益為依歸,克盡其職追求卓越成績,並按法定規定所要求的技能,謹慎盡忠地履行其董事受信責任。

## 董事會的組成

董事會現時共由7名董事組成,包括2 名執行董事、2名非執行董事及3名獨 立非執行董事。於本期間及截至本年 報日期,董事會成員如下:

#### 執行董事

彭少衍先生 董事會主席 兼行政總裁關麗雯女士 董事總經理

#### 非執行董事

黄慧玲女士 袁志平先生

#### 獨立非執行董事

劉智傑先生 李祿兆先生 鄧聲興博士

彭少衍先生(主席)為關麗雯女士之配偶。除以上披露者外,董事之間概無其 他關係(包括財務、商業、親屬或其他 重大/相關的關係)。

### Independence

We have strong elements of independence on the Board, providing independent and objective opinions on strategic issues and performance matters as well as extensive expertise, experience and insight of each Director to the integration of the Board. The Board follows the requirements set out in the Listing Rules to determine on the independence of Directors. The Board determines that the Directors do not have any direct or indirect material relationship with the Group. Furthermore, the Company has received an annual confirmation from each of its independent non-executive Directors of his independence pursuant to Rule 3.13 of the Listing Rules and considers all independent non-executive Directors are independent.

During the Period, the Company at all times met the requirements of Rules 3.10(1) and (2), and 3.10A of the Listing Rules relating to the appointment of at least three independent non-executive Directors representing one-third of the Board and it exceeds the parameters of the CG Code.

## **Board Diversity**

The Company has adopted a board diversity policy (the "Board Diversity Policy") which sets out the approach to achieve diversity on the Board. The Company recognizes the benefits of having a diverse Board and believes that increasing the Board diversity will enhance the quality of its performance by supporting the attainment of its strategic objectives and its sustainable development. Board appointments will be based on meritocracy, and candidates will be considered against appropriate criteria, having due regard for the benefits of diversity on the Board, including but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and length of service. The Nomination Committee reviews this Board Diversity Policy to ensure its effectiveness and recommends any revisions, if required, to the Board for consideration and approval.

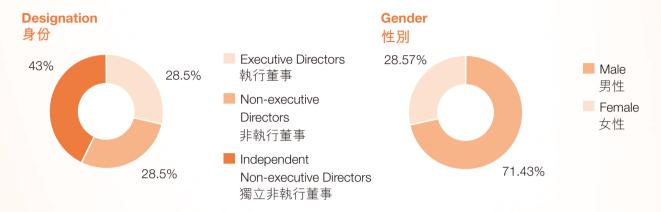
### 獨立性

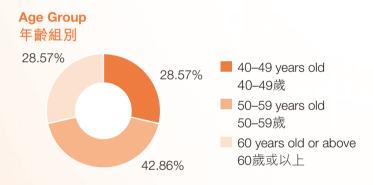
於本期間,本公司一直遵守上市規則第3.10(1)及(2)條以及3.10A條有關委任至少三名獨立非執行董事且佔董事會人數三分之一之規定,而此人數已超出企管守則規定的比例。

## 董事會多元化

The diversity of the Board is summarized in the following charts:

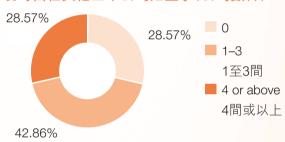
董事會的多元化資料於下圖概述:





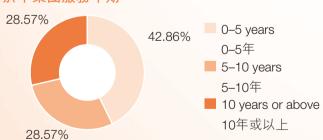
# **Directorship with other Listed Companies** (Number of Companies)

現時出任其他上市公司之董事(公司數目)



# Length of Service in the Group





### **Board Meetings**

During the Period, the Company held 4 regular board meetings, an Annual General Meeting ("AGM") on 3 September 2018, 2 Audit Committee meetings on 25 June 2018 and 22 November 2018, respectively, 1 Remuneration Committee meeting on 25 June 2018 and 1 Nomination Committee meeting on 25 June 2018. Details of each Director's attendance in the aforesaid meetings are set out below:

### 董事會會議

於本期間,本公司舉行4次董事會定期會議,即2018年9月3日舉行之股東週年大會(「股東週年大會」)、分別於2018年6月25日及2018年11月22日舉行之2次審核委員會會議、於2018年6月25日舉行之1次薪酬委員會會議以及於2018年6月25日舉行之1次提名委員會會議。有關各董事出席上述會議之詳情載列如下。

### Number of meetings attended/entitled to attend

已出席會議/有權出席會議之次數

Directors	董事	Regular Board meetings 定期 董事會會議	Audit Committee meetings 審核 委員會會議	Remuneration Committee meeting 薪酬 委員會會議	Nomination Committee meeting 提名 委員會會議	AGM 股東 週年大會
<b>Executive Directors</b>	執行董事					
Mr. Pang Siu Hin	彭少衍先生	4/4	N/A不適用	N/A不適用	N/A不適用	1/1
Ms. Kwan Lai Man	關麗雯女士	4/4	N/A不適用	1/1	1/1	1/1
Non-executive Directors	非執行董事					
Ms. Wong Wai Ling	黄慧玲女士	4/4	N/A不適用	N/A不適用	N/A不適用	1/1
Mr. Yuen Chi Ping	袁志平先生	4/4	N/A不適用	N/A不適用	N/A不適用	1/1
Independent non-executive	獨立非執行董事					
Directors						
Mr. Lau Chi Kit	劉智傑先生	4/4	2/2	1/1	1/1	1/1
Mr. Lee Luk Shiu	李禄兆先生	4/4	2/2	1/1	1/1	1/1
Dr. Tang Sing Hing, Kenny	鄧聲興博士	4/4	2/2	1/1	1/1	1/1

### The Board and the Management

The Board is responsible for the overall conduct of the Group, formulating Group policies and business directions, and monitoring risk management, internal controls and performance of the management. The Board delegates and gives clear directions to the Management as to their powers and circumstances in which the Management should report back or obtain prior the Board approval.

### 董事會與管理層

董事會負責本集團的整體行事,制定集團政策及業務方向,以及監察風險管理、內部監控及管理層的表現。董事會授權管理層並明確指示管理層的權限以及管理層應向董事會匯報或事先取得董事會批准的情況。

### **Delegation by the Board**

The Board undertakes responsibility for decision making in major company matters, including the approval and monitoring of all policy matters, overall strategies and budgets, internal control and risk management systems, material transactions (in particular those that may involve conflict of interests), financial information, appointment of Directors and other significant financial and operational matters.

All Directors have full and timely access to all relevant information as well as the advice and services of the Company Secretary, with a view to ensuring that board procedures and all applicable laws and regulations are followed. Each Director is able to seek independent professional advice in appropriate circumstances at the Company's expense upon making request to the Board.

Executive Directors delegate some day-to-day management, administration and operation to the senior management. Approval has to be obtained from the Board prior to significant transactions entered into by the aforesaid officers. The Board also has the full support of the executive Directors and the senior management for the discharge of its responsibilities.

Management for the purpose of this corporate governance report includes the executive Directors, senior management and departmental heads. They are responsible for the day-to-day operations, management and administration of the Group under the leadership of the executive Directors. They also execute and implement strategies and directions determined by the Board.

Members of our management are frequently invited to attend the Board meetings to report and engage in discussions with the Board in respect of strategy, budget planning, progress and performance updates to ensure that the Board has a general understanding of the Group's business and to enable them to make informed decisions for the benefit of the Group. They are required to answer any questions or challenges posed by the Board.

In addition to regular Board meetings, monthly management meetings were held to review, discuss and make decisions on financial and operational matters.

### 董事會授權

董事會負責主要公司事項的決策,包括對所有政策事項的審批和監督、整體的策略和預算、內部監控和風險管理系統、重大交易(特別是可能涉及利益衝突的事項)、財務資料、董事任命及其他重大財務和業務事項。

所有董事均可全面、及時地查閱所有 相關資料以及獲公司秘書提供意見和 服務,以確保董事會程序和所有適用 的法律及法規得以遵守。各董事經向 董事會提出要求後,可在適當情況下 尋求獨立專業意見,費用由本公司支付。

執行董事授權部分日常管理、行政和營運由高級管理人員執行。在上述人員進行重大交易之前,必須經董事會批准。董事會還得到執行董事和高級管理人員的全面支持以履行職責。

就本企業管治報告而言,管理層包括 執行董事、高級管理人員及部門主管。 彼等於執行董事的領導下,負責本集 團的日常營運、管理及行政。彼等亦會 執行及落實董事會釐定的策略和指示。

管理層成員經常獲邀出席董事會會議, 以就策略、預算規劃、進度及表現的, 新情況作出匯報並與董事會討論,以 確保董事會對本集團業務有大概的了 解,並令董事會在知情的情況下作出 有利於本集團的決定。管理層成員須 回應董事會提出的任何問題或質詢。

除定期董事會會議外,管理層亦每月舉行會議以審閱、討論財務及營運事宜並就此作出決定。

### **Board Meetings and Board Procedural Matters**

The Board meets regularly and has formal procedures to include matters to be referred to it for consideration and decisions at the Board meetings. The formal notice and agenda of meetings are usually sent to all Directors at least 14 days before each meeting and they are consulted and given an opportunity to comment on the agenda.

Meeting materials are usually sent to Directors in advance of each meeting to ensure that the Directors have full and timely access to relevant information. With a view to becoming more environment-friendly by reducing paper consumption, meeting materials are distributed in electronic form and Directors are encouraged to read the electronic version.

Draft minutes recording substantive matters discussed and decisions resolved at the meetings are circulated to all Directors for their comments (if any) within a reasonable time (generally within seven business days) of each meeting. The final version of the minutes is approved at the subsequent meeting and a copy is sent to the Directors for their records. The final executed version is placed on record and made available for inspection.

The Company generally convenes at least four regular Board meetings a year. During the Period, four regular Board meetings were convened and performed the following work:

- reviewed and approved the 2017/18 annual report of the Company and its related results announcements and documents;
- reviewed and approved the 2018/19 interim report of the Company and its related results announcements and documents;
- 3. reviewed the operational and financial reports of the Group;
- 4. discussed and considered recommendations made by the board committees;

### 董事會會議及董事會程序事項

董事會定期舉行會議,並遵循正式程 序在董事會會議上就所提呈事宜進行 審議及決定。正式會議通知及議程通 常在召開各會議最少14天前發送予所 有董事,並向董事進行諮詢,讓董事有 機會就會議議程提出意見。

會議資料通常在召開各會議前發送予董事,確保董事全面及適時取得有關資料。為顧及環保和減低耗紙量,我們以電子形式將會議資料分發予董事,並鼓勵董事閱覽電子版本。

會議記錄之初稿記錄會上所討論的重 大事宜及議決決策,並於各會議完結 後之合理時間內(一般七個營業日內) 交予全體董事傳閱及供其表達意見(如 有)。會議記錄的定稿會於其後的會議 上批准,而副本將發送予董事作記錄 保存。最終簽立的版本將記錄在案,並 可供查閱。

本公司每年一般至少召開四次定期董事會會議。於本期間,本公司召開四次 定期董事會會議並執行以下工作:

- 1. 審閱及批准本公司2017/18年年報 及其相關業績公告及文件:
- 審閱及批准本公司2018/19年中報 及其相關業績公告及文件;
- 3. 審閱本集團經營及財務報告;
- 4. 討論及審議董事委員會作出的建議;

- reviewed, discussed and considered the Group's affairs, including strategic plans, financial affairs, progress and updates of business performance, and budget summary/ proposals; and
- 6. reviewed the effectiveness of corporate governance practices, internal control and risk management.

## **Corporate Governance Functions**

During the Period, the Board as a whole is responsible for performing the corporate governance duties including:

- to develop and review the Company's policies and practices on corporate governance and make recommendations to the Board;
- to review and monitor the training and continuous professional development of Directors and the senior management;
- 3) to review and monitor the Company's policies and practices in compliance with the legal and regulatory requirements;
- 4) to develop, review and monitor the CG Code and compliance manual (if any) applicable to employees and Directors; and
- 5) to review the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.

# Directors' Continuous Training and Professional Development

All Directors have kept abreast of their responsibilities as a Director and of the conduct, business activities and development of the Company. Directors are continuously updated with the latest development regarding the Listing Rules and other applicable statutory requirements to ensure compliance with and upkeep of good corporate governance practices.

Directors are encouraged to participate in professional development courses and seminars to develop and refresh their knowledge and skills. The Company has devised a training record to assist the Directors in maintaining their training record.

- 5. 審閱、討論及審議本集團事務,包括策略規劃、財政事務、業務表現 進度及最新資料以及預算概要/ 提案;及
- 6. 審 閱 企 業 管 治 常 規、 內 部 監 控 及 風險 管理 之 有 效 性。

### 企業管治職能

期內,董事會整體負責履行企業管治 職能,該等職能包括:

- 1) 制定及檢討本公司之企業管治政策及常規及向董事會提出建議;
- 2) 檢討及監察董事及高級管理人員 之培訓及持續專業發展;
- 3) 檢討及監察本公司在遵守法律及 監管規定方面之政策及常規:
- 4) 制定、檢討及監察僱員及董事適 用的企管守則及合規手冊(如有); 及
- 5) 檢討本公司遵守企管守則之情況 及於企業管治報告內之披露。

# 董事之持續培訓及專業發展

所有董事均恪守作為董事之責任,並 與本公司之操守、業務活動及發展並 進。董事持續了解有關上市規則及其 他適用法定要求的最新發展,以確保 遵守及維持良好的企業管治常規。

本公司鼓勵董事參與專業發展課程及 研討會,以發展及更新其知識及技能。 本公司已備有培訓記錄以協助董事存 備其參與培訓之記錄。

The below chart summarises the participation of Directors in training and continuous professional development during the Period under review.

下表概述董事於回顧期間內參加培訓 及持續專業發展的情況。

### Types of Continuous Professional Development 持續專業發展類型

**Reading Material regarding** regulatory update and corporate governance matters

Attending seminars/ conferences/forums

		閱讀有關監管更新		
Name of Directors	董事姓名	及企業管治事宜之材料	出席討論會/會議/論壇	
	11 (= 44 -			
Executive Directors	執行董事			
Mr. Pang Siu Hin	彭少衍先生	<b>✓</b>	<b>V</b>	
Ms. Kwan Lai Man	關麗雯女士	✓	<b>V</b>	
Non-executive Directors	非執行董事			
Ms. Wong Wai Ling	黄慧玲女士	<b>V</b>	<b>✓</b>	
Mr. Yuen Chi Ping	袁志平先生	V	V	
Independent non-executive	獨立非執行董事			
Directors				
Mr. Lau Chi Kit	劉智傑先生	<b>V</b>	<b>V</b>	
Mr. Lee Luk Shiu	李禄兆先生	<b>V</b>	<b>✓</b>	
Dr. Tang Sing Hing, Kenny	鄧聲興博士	<b>V</b>	<b>✓</b>	

### Directors' and Officers' Insurance

The Company has been maintaining an adequate Directors' and officers' ("D&O") Liability Insurance, which gives appropriate cover for any legal action brought against the Directors and officers since the Company went listed. To ensure sufficient and appropriate insurance cover is in place, we review the Company's D&O insurance policy annually based on recent trends in the insurance market and other relevant factors. The Insurance Policy is available for inspection by the Directors upon request. During the Period, no claim has been made since the Insurance Policy came into effect.

### 董事及高級職員保險

本公司已投保足夠的董事及高級職員 (「董事及高級職員」)責任保險,為自本 公司上市以來任何針對董事及高級職 員提出的法律行動提供適當保障。為 確保提供充足及適當的保障,我們將 會按照保險市場的近期趨勢及其他相 關因素,按年審閱本公司的董事及高 級職員保單。保單可應董事要求予以 查閱。於本期間,自保單生效後並無發 生任何索償。

### **Deed of Non-Competition**

In order to protect the Group's interests, the deed of non-competition dated 25 September 2014 (the "Deed of Non-Competition") was executed by the Controlling Shareholders in favour of the Company. Pursuant to the terms of the Deed of Non-Competition, Mr. Pang, Mrs. Pang and the Controlling Shareholders have jointly and severally undertaken that they would not engage in any business or manufacturing any products which are in competition with those of the Group. The Company's independent non-executive Directors will review, at least on annual basis, the compliance with the Deed of Non-Competition by the Controlling Shareholders and their respective close associates on their existing or future competing business.

### **Conflicts of Interest**

All Directors are required to comply with their common law duty to act in the best interests of the Company and Shareholders as a whole. Any perceived, potential or actual conflicts of interest between the Group and its Directors are to be avoided. The Directors are requested to disclose their interests, if any, in any transaction, arrangement or other proposal to be considered by the Board at Board meetings, and abstain from voting if any conflicts of interest arise or where they become aware of any perceived or potential conflicts of interest. All declared interests are properly recorded and made accessible by the Board members. Directors have a continuing duty to inform the Board of any changes to these conflicts.

# CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Mr. Pang serves as the chairman and the chief executive officer of the Company. The reasons have been explained in the section headed "Compliance with Corporate Governance Code" of this annual report.

### 不競爭契據

### 利益衝突

# 主席兼行政總裁

彭先生為本公司之主席兼行政總裁。 彼兼任之理由已於本年報「遵守企業管 治守則」一節闡述。

# NON-EXECUTIVE DIRECTORS (INCLUDING INDEPENDENT NON-EXECUTIVE DIRECTORS)

Non-executive Directors ("NEDs") (including independent non-executive Directors ("INEDs")) make a positive contribution to the development of the Group's strategy and policies and scrutinise the Group's performance through informed insight and independent judgement. They constructively challenge the management, which is vital to fulfill the objectives set out by the Board. In order to preserve well-balanced governance, the Board has ensured that all members of the Audit Committee are INEDs, majority of the members of the Nomination and Remuneration Committees are INEDs, and that each committee is chaired by an INED.

### **Appointment and Re-election of Directors**

All our NEDs (including INEDs) are appointed for a term of one year and are required to offer themselves for re-election at the first AGM following their appointments. Under the Articles of Association of the Company, at least one-third of the Directors are subject to retirement by rotation at the AGM at least once every three years. Retiring Directors are eligible for re-election at the AGM at which he or she retires. We confirm that all Directors' appointments and re-elections were conducted in compliance with the Articles of Association of the Company and the CG Code for the period under review.

### **BOARD COMMITTEES**

As an integral part of good corporate governance and to enhance the function of the Board, the Board has established the Audit Committee, the Remuneration Committee and the Nomination Committee, for overseeing specific aspects of the Company's affairs under its defined scope of duties and terms of reference. The terms of reference of each of the Board Committees are available on the websites of the Company and the Stock Exchange. Details of the Board Committees are discussed below.

# 非執行董事(包括獨立非執 行董事)

### 委任及重選董事

全體非執行董事(包括獨立非執行董事)的任期均為一年,須濟委任後首首本,須濟委任後古本會上應選連任。根據董司司軍程細則,不少於三分之之遇所於於股東國年大會之之,於於於於東國軍人之。退任一次,於四顧期內之會是雖與任命,於四顧期內公司章程細則及企管可則進行。

# 董事會轄下的委員會

#### **Audit Committee**

The Company established the Audit Committee pursuant to a resolution of the Directors passed on 5 November 2010 with written terms of reference in compliance with the CG Code. Under its terms of reference, the Audit Committee is required, amongst other things, to review and monitor the Group's relationship with the external auditors and the auditors' independence; monitor the integrity of the Group's financial information and review significant reporting judgments contained in it; oversee the Group's financial reporting and review the effectiveness of internal controls and risk management procedures; and consider major investigation findings on internal control matters and management's response to these findings.

As at 31 March 2019, the Audit Committee consisted of three members who are the INEDs, namely Mr. Lau Chi Kit, Mr. Lee Luk Shiu and Dr. Tang Sing Hing, Kenny. The chairman of the Audit Committee is Mr. Lee Luk Shiu.

During the Period, the Audit Committee convened two meetings and performed the following work:

- 1. reviewed the 2017/18 annual report of the Company and its related preliminary results announcements;
- 2. reviewed the 2018/19 interim report of the Company and its related preliminary results announcements;
- 3. reviewed and recommended the re-appointment of the external auditors, taking into account its independence;
- 4. approved terms of engagement including the remuneration of the external auditors and audit service plan;
- 5. assessed and evaluated the effectiveness of the Group's risk management procedures and internal control systems; and
- 6. reviewed and discussed the internal control review projects conducted by the Internal Audit function, including:
  - i. internal audit function and progress;
  - ii. significant internal audit findings and follow-up remediation status;

## 審核委員會

於2019年3月31日,審核委員會由3名成員(均為獨立非執行董事)組成,分別為劉智傑先生、李祿兆先生及鄧聲興博士。李祿兆先生為審核委員會主席。

期內,審核委員會已舉行兩次會議並開展下列工作:

- 1. 審閱本公司之2017/18年年度報告 及其相關的初步業績公告;
- 2. 審閱本公司之2018/19年中期報告 及其相關的初步業績公告;
- 3. 檢討並就續聘外部核數師作出推薦建議(經考慮其獨立性);
- 4. 批准委聘條款(包括外聘核數師酬 金及審核服務計劃);
- 5. 評估及評審本集團風險管理程序 及內部監控系統的有效性;及
- 6. 審閱及討論內部審核職能進行的 內部監控審閱項目,包括:
  - i. 內部審核職能及過程;
  - ii. 重大內部審核結果及跟進整 改情況;

- iii. annual internal audit planning memorandum; and
- iv. major investigation findings on internal controls and management's response to those findings.
- iii. 年度內部審核計劃備忘錄; 及
- iv. 內部監控的主要調查結果及 管理層對該等調查結果的回 覆。

#### **Remuneration Committee**

The Company established the Remuneration Committee pursuant to a resolution of the Directors passed on 5 November 2010 with written terms of reference in compliance with the CG Code. Under its terms of reference, the Remuneration Committee is required, among other things, to review and determine the terms of remuneration packages, bonuses and other compensation payable to the executive Directors and senior management, and make recommendation to the Board on the remuneration of NEDs (including INEDs).

The Remuneration Committee has also taken into account a number of relevant factors such as remuneration packages offered by companies of comparable business and scale, market practices, and the financial and non-financial performance of the Group to ensure that the remuneration packages offered remain appropriate and competitive.

The Remuneration Committee ensures that no individual Director or senior management approves his or her own remuneration.

Particulars of Directors' emoluments are set out in note 13 to the consolidated financial statements and the analysis of the five highest paid employees are set out in note 14 to the consolidated financial statements.

As at 31 March 2019, the Remuneration Committee consisted of four members (one executive Director and three INEDs), namely Ms. Kwan Lai Man, Mr. Lau Chi Kit, Mr. Lee Luk Shiu and Dr. Tang Sing Hing, Kenny. The chairman of the Remuneration Committee is Mr. Lau Chi Kit.

## 薪酬委員會

本公司已根據於2010年11月5日通過 之董事決議案成立薪酬委員會,其書 面職權範圍符合企管守則之規定。根 據其職權範圍,薪酬委員會須(其中包 括)審閱及釐定應付執行董事及高級管 理層的薪酬待遇、紅利及其他補償及 就非執行董事(包括獨立非執行董事) 的薪酬向董事會作出推薦建議。

新酬委員會亦考慮到多項相關因素,如業務及規模相若的公司所提供的薪酬待遇、市場慣例及本集團的財務及非財務表現,以確保提供合適及具競爭力的薪酬待遇。

薪酬委員會確保概無個別董事或高級 管理層批准其自身薪酬。

董事薪酬詳情載於綜合財務報表附註13,及五大薪酬僱員的分析載於綜合財務報表附註14。

於2019年3月31日,薪酬委員會由四名成員(一名執行董事及三名獨立非執行董事)組成,分別為關麗雯女士、劉智傑先生、李祿兆先生及鄧聲興博士。劉智傑先生為薪酬委員會主席。

During the Period, the Remuneration Committee convened 1 meeting and performed the following work:

- reviewed and approved the management's remuneration proposals with reference to the Board's corporate goals and objectives;
- reviewed the remuneration of the executive Directors and senior management; and
- 3. make recommendation to the Board on the remuneration of NEDs and INEDs.

#### **Nomination Committee**

The Company established the Nomination Committee pursuant to a resolution of the Directors passed on 5 November 2010 with written terms of reference in compliance with the CG Code. Under its term of reference, the Nomination Committee is, among other things, to make recommendations to the Board on the appointment or reappointment of Directors and the management of the Board succession; to make recommendations to the Board for potential Board members; to review the structure, size and composition of the Board; and to assess the independence of INEDs.

As at 31 March 2019, the Nomination Committee consisted of four members (one executive Director and three independent non-executive Directors), namely Ms. Kwan Lai Man, Mr. Lau Chi Kit, Mr. Lee Luk Shiu and Dr. Tang Sing Hing, Kenny. The chairman of the Nomination Committee is Dr. Tang Sing Hing, Kenny.

During the Period, the Nomination Committee convened 1 meeting and performed the following work:

- 1. reviewed the structure, size and composition of the Board;
- 2. assessed the independence of INEDs;
- 3. nominated suitable and qualified individual for directorship; and
- made recommendations to the Board on the appointment or reappointment of Directors and succession planning for the Directors.

期內,薪酬委員會已舉行一次會議,並進行下列工作:

- 1. 根據董事會的企業目標及宗旨, 審核及批准管理層的薪酬方案;
- 審閱執行董事及高級管理層之薪酬;及
- 3. 就非執行董事及獨立非執行董事 的薪酬向董事會作出推薦建議。

## 提名委員會

本公司已根據於2010年11月5日通過書 之董事決議案成立提名委員會,其其 面職權範圍符合企管守則。根據), 權範圍,提名委員會須(其中包括),就 委任或重新委任董事及管理董事會 任人選事宜向董事會提出推薦建議; 審閱董事會成員向董事會提出推薦 建議;審閱董事會架構、人數及組成及 評估獨立非執行董事之獨立性。

於2019年3月31日,提名委員會由四名成員(一名執行董事及三名獨立非執行董事)組成,分別為關麗雯女士、劉智傑先生、李祿兆先生及鄧聲興博士。鄧聲興博士為提名委員會主席。

期內,提名委員會已舉行一次會議,並進行下列工作:

- 1. 審閱董事會架構、人數及組成;
- 2. 評估獨立非執行董事之獨立性;
- 3. 就董事職位提名合適及合資格人士;及
- 4. 就董事委任或重新委任以及董事 繼任計劃向董事會提出推薦建議。

## **Nomination Policy**

The Board has adopted a nomination policy (the "Nomination Policy") which sets out the principles on guiding the Nomination Committee to identify and evaluate a candidate for nomination to (i) the Board for appointment, or to (ii) shareholders of the Company for election. The Nomination Policy could assist the Company to achieve board diversity in the Company and enhance the effectiveness of the Board and its corporate governance standard.

The Nomination Policy sets out the criteria in evaluation, selection and recommendation of any candidate for directorship of the Company, including but not limited to, diversity in aspects under the Board Diversity Policy, commitment for responsibilities of the Board, qualifications, reputation for integrity, potential contributions to the Board, and plan(s) in place for the orderly succession of the Board, and in case of the nomination of independence non-executive Directors, meeting the independence requirements with reference to the guidelines set out in the Listing Rules.

In addition, the nomination procedures with regard to the new appointment, election or re-election of a Director are set out in the Nomination Policy. The Nomination Committee may propose to the Board a candidate recommended or offered for nomination by a shareholder of the Company as a nominee for election to the Board and the appointment or re-appointment of Directors and succession planning for Directors is subject to the approval of the Board. The Nomination Committee may make the recommendation by submitting a proposal containing the nominating intention, the candidate's consent to be nominated and the candidate's personal profile and other relevant information to the Board for consideration.

Each proposed new appointment, election or re-election of a Director shall be assessed and/or considered against the criteria and qualifications set out in the Nomination Policy by the Nomination Committee which shall recommend its views to the Board and/or the Shareholders for consideration and determination.

The Nomination Committee will monitor the implementation of the Nomination Policy and from time to time review the Nomination Policy to ensure its effectiveness.

## 提名政策

董事會已採納一項提名政策(「提名政策」),提名政策載有指引提名委員會物色及評估候選人以(i)就委任向董事會:或(ii)就選舉向本公司股東提名的原則。提名政策可協助本公司達致本公司董事會成員多元化,以及提升董事會有效性及其企業管治水平。

提名政策載列評核、參選及推薦任何 本公司董事人選的標準,包括但不限 於董事會成員多元化政策下的多元化 方面、承擔董事會責任方面、資格 信、對董事會帶來的潛在貢獻及為就董 事會有序繼任所訂的計劃,以及(就 事會力非執行董事而言)是否符合 規則所載指引中的獨立性要求。

每項有關新委任、參選或重選董事之 建議,均須由提名委員會根據提名政 策所載之標準及資格作出評核及/或 審議,並就此向董事會及/或股東提出 建議,以供其考慮及釐定。

提名委員會將監察提名政策的執行程度並不時檢討提名政策以確保其有效性。

## INDEPENDENT AUDITORS' REMUNERATION

The Company's independent external auditors is HLB Hodgson Impey Cheng Limited. The roles and responsibilities of our external auditors are stated in the Independent Auditors' Report.

## 獨立核數師酬金

本公司之獨立外部核數師為國衛會計師事務所有限公司。有關外部核數師的職責及責任載列於獨立核數師報告。

Nature of services	服務性質	2019 Fee paid/ payable 已付/應付費用 HK\$'000 千港元	2018 Fee paid/ payable 已付/應付費用 HK\$'000 千港元
Audit services Non-audit services - Review services - Other services	審核服務 非審核服務 - 審閲服務 - 其他服務	900 170 30	850 150 190
Total	合計	1,100	1,190

### **Directors' Accountability and Auditing**

The Directors are collectively responsible for preparing the consolidated financial statements of the Group for the year ended 31 March 2019 to reflect a true and fair view of the Group's financial position as at 31 March 2019 and of its results and cash flows for the Period.

In preparing of the consolidated financial statements for the year ended 31 March 2019, the generally accepted accounting principles in Hong Kong, the Hong Kong Financial Reporting Standards and Hong Kong Accounting Standards are adopted, with consistent use of appropriate accounting policies, for making reasonable and prudent judgments and estimates. The consolidated financial statements for the year ended 31 March 2019 were prepared on a going concern basis.

The statement of the auditors of the Company about their reporting responsibilities on the consolidated financial statements is set out in the Independent Auditors' Report in this annual report.

## 董事問責及核數

董事共同負責編製本集團截至2019年3月31日止年度的綜合財務報表,以真實公平反映本集團於2019年3月31日的財務狀況及其於期內的業績與現金流。

編製截至2019年3月31日止年度的綜合財務報表時,已採納香港一般公認的會計準則、香港財務報告準則及香港會計準則,並貫徹運用合適的會計政策,以作出合理審慎的判斷及估計。截至2019年3月31日止年度的綜合財務報表乃按持續經營基準編製。

本年度報告之獨立核數報告載列本公司核數師關於綜合財務報表的報告責任之聲明。

#### **COMPANY SECRETARY**

The Company engaged Ms. Kho as Company Secretary and she maintains contact with Mr. Pang, the executive Director and chief executive officer of the Company.

Company Secretary is responsible for ensuring the effective conduct of meetings and that proper procedures are followed (including organising meetings, preparing agendas and the written resolutions or minutes, collating and distributing meeting materials, and keeping records of substantive matters discussed and decisions resolved at the meetings). She also advises the Board on compliance and corporate governance matters (including updating the Board on any legal and regulatory changes and facilitating the induction and professional development of the Directors).

The Board has access to the advice and services of the Company Secretary at all times. Ms. Kho has confirmed that she has attended not less than 15 hours of relevant professional training during the Period.

#### SHAREHOLDERS' RIGHTS

## Procedures for Shareholders to Convene an Extraordinary General Meeting

Pursuant to Article 64 of the Articles of Association of the Company, an extraordinary general meeting can be convened on the requisition of one or more Shareholders holding, at the date of deposit of the requisition, not less than one tenth (10%) of the paid up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Board or the Company Secretary of the Company for the purpose of requiring an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition. Such meeting shall be held within 2 months after the deposit of such requisition. If within 21 days of such deposit, the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

## 公司秘書

本公司委聘郭女士為公司秘書,其與 本公司執行董事兼行政總裁彭先生保 持聯繫。

董事會可隨時獲公司秘書提供建議及服務。郭女士已確認彼於期內已參加不少於15小時之相關專業培訓。

## 股東權利

## 股東召開股東特別大會之程序

There are no provisions in the Articles of Association of the Company or the Companies Law of the Cayman Islands for Shareholders to move new resolutions at general meetings. Shareholders who wish to move a resolution may request the Company to convene a general meeting in accordance with the procedures set out in the preceding paragraph.

本公司組織章程細則或開曼群島公司 法概無條文規定股東可於股東大會動 議新決議案。有意動議決議案之股東 可依據上一段所載程序要求本公司召 開股東大會。

## Procedures for Proposing a Person for Election as a Director

Pursuant to Article 113 of the Articles of Association of the Company, no person, other than a retiring Director, shall, unless recommended by the Board for election, be eligible for election to the office of Director at any general meeting, unless notice in writing of the intention to propose that person for election as a Director and notice in writing by that person of his willingness to be elected shall have been lodged at the head office of the Company in Hong Kong or at the Hong Kong branch share registrar and transfer office of the Company no earlier than the day after the dispatch of the notice of the general meeting appointed for such election and end no later than 7 days prior to the date of such general meeting and the minimum length of the period during which such notices to the Company may be given will be at least 7 days. The procedures for the shareholders of the Company to propose a person for election as a Director are also posted on the website of the Company.

### **Procedures for Raising Enquiries to the Board**

Shareholders may send their enquiries and concerns together with their names and contact information to the Board by addressing them to the head office in Hong Kong at Unit 1213–1215, 12/F, Seapower Tower, Concordia Plaza, No. 1 Science Museum Road, Tsim Sha Tsui, Kowloon, Hong Kong by post or by e-mail to contact@hinsanggroup.com for the attention of the Company Secretary.

Shareholders may also make enquiries with the Board at the general meetings of the Company.

## 提名人士參選董事的程序

### 向董事會提出查詢的程序

股東可將其對董事會查詢及關注連同 被等姓名及聯繫信息通過郵寄方式 寄至香港總辦事處:香港九龍尖沙咀 科學館道1號康宏廣場航天科技大廈 12樓1213-1215室或通過電郵發送至 contact@hinsanggroup.com,收件人為 公司秘書。

股東亦可在本公司股東大會上向董事會提出查詢。

#### **INVESTOR RELATIONS**

### **Constitutional Documents**

During the Period, the Company has not made any changes to its Memorandum and Articles of Association. The updated version of Memorandum and Articles of Association is available on the websites of the Company and the Stock Exchange.

#### **Communication with Shareholders**

The Company believes that effective communication with Shareholders is essential for enhancing investor relations and investors' understanding of the Group's business performance and strategies. The Group also recognizes the importance of transparency and timely disclosure of corporate information, which enables Shareholders and investors to make appropriate investment decisions.

The members of the Board, the Board committees and the external auditors will be present to answer Shareholders' questions in the annual general meetings of the Company. Circulars will be distributed to all Shareholders before the annual general meeting and any extraordinary general meetings in accordance with the timeline requirement as laid down in the Listing Rules and the Articles of Association of the Company. All the resolutions proposed to be approved at the general meetings will be taken by poll and poll voting results will be published on the websites of the Stock Exchange and the Company after the relevant general meetings.

As a channel to promote effective communication, the Group maintains a website where information on the Company's announcements, financial information and other information are posted. Shareholders and investors may write directly to the Company at its principal place of business in Hong Kong with any enquires.

## 投資者關係

### 章程文件

期內,本公司未對其組織章程大綱及細則作出任何變更。組織章程大綱及細則的更新版本可於本公司網站及聯交所網站上查閱。

### 與股東之溝通

本公司相信與股東有效溝通對加深與 投資者的關係及投資者對本集團業務 表現及策略之了解而言至關重要。本 集團亦深明公開並及時披露企業資料 以讓股東及投資者作出適當投資決定 之重要性。

董事會及董事委員會成員以及外部核 數師將出席本公司之股東週年大規則 內內不公司組織章程細則所規定的時限 於股東週年大會及任何股東是出 於股東週年大會及任何股東是 前派發予全體股東。 東大會上審批的決議案將以相關股東 進行表決且投票結果將於相關股東 會後在聯交所及本公司網站刊登。

作為促進有效溝通的渠道,本集團設立網站以刊登本公司公告的資料、財務資料及其他資料。股東和投資者可將任何查詢以書面形式直接寄往本公司的香港主要營業地點。

### **DIVIDEND POLICY**

The Board has adopted the dividend policy (the "Dividend Policy") which sets out the guidelines for the Board on determining any declaration of dividends and the level of the dividend to be paid to the shareholders of the Company, which allow shareholders of the Company to participate in the profits of the Group whilst retaining adequate reserves for the Group's future growth. The Board shall consider the following factors before declaring or recommending dividends:

- 1. the Group's actual and expected financial performance;
- 2. retained earnings and distributable reserves of the Group;
- 3. the Group's working capital requirements, capital expenditure requirements and future plans;
- 4. the Group's liquidity position;
- 5. general economic conditions, business cycle of the Group's business and other internal or external factors that may have an impact on the business or financial performance and position of the Group; and
- 6. other factors that the Board deems relevant.

The dividend payout ratio will vary from year to year. There is no assurance that dividends will be paid in any particular amount for any given period.

## 股息政策

董事會已採納股息政策(「股息政策」), 其中載列董事會有關釐定任何股息宣 派及向本公司股東派付股息水平的指 引,該指引可允許本公司股東分享本 集團利潤的同時為本集團的未來增長 保留足夠儲備。於宣派或推薦股息前, 董事會應考慮以下因素:

- 1. 本集團的實際及預期財務表現;
- 2. 本集團的保留盈利及可分派儲備;
- 3. 本集團的營運資本要求、資本開 支需求及未來計劃;
- 4. 本集團的流動資金狀況;
- 5. 整體經濟狀況、本集團業務的業務週期以及可能對本集團的業務或財務業績及狀況有影響之內外部因素;及
- 6. 董事會視為相關的其他因素。

股息支付率每年均有所不同。概不保 證將在任何指定期間支付任何特定金 額的股息。

## RISK MANAGEMENT AND INTERNAL CONTROL

### Goals and Objectives

The Board is responsible for the risk management and internal control systems and reviewing their effectiveness on an ongoing basis. The Board acknowledged that the risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

## Main Features of the Risk Management and Internal Control Systems

The Board places great importance on the Group's risk management and internal control systems and has ultimate responsibilities for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Group's strategic objectives, and ensuring that the Group establishes and maintains appropriate and effective risk management and internal control systems. The Board is also responsible for overseeing in the design, implementation and monitoring of the risk management and internal control systems on an ongoing basis. The Board is committed to review the adequacy and effectiveness of the Group's risk management and internal control systems at least annually.

The Board, through the Audit Committee, has conducted a review of the effectiveness of the system of risk management and internal control system of the Group, including the adequacy of resources, the qualifications and experience of staff of the Company's accounting and financial reporting functions. The Audit Committee oversees the systems of risk management and internal control of the Group and continuously communicates any significant matters to the Board.

## 風險管理及內部監控

## 目標與方針

董事會負責風險管理和內部監控系統, 並持續檢討彼等有效性。董事會承認 風險管理和內部監控系統旨在管理而 不是消除業務目標未能實現的風險, 只能提供合理而非絕對的保證,防止 重大錯報或損失。

## 風險管理和內部監控系統的 主要特點

董事會已通過審核委員會對本集團風險管理及內部監控系統的有效性進行檢討,包括本公司會計及財務報告職能的資源充足性、資質及經驗。審核委員會監督本集團風險管理及內部監控系統,持續向董事會通報任何重大事宜。

## **Risk Management Framework**

The Group's risk management framework comprises the following phases:

- Identification: Identify ownership of risks, business objectives and risks that could affect the achievement of objectives;
- Evaluation: Analyze the likelihood and impact of risks and evaluate the risk portfolio according to such analysis; and
- Management: Consider the risk responses, ensure effective communication to the Board and ongoing monitor the residual risks.

Such framework provides a systematic approach to risk management process, which is embedded in the system of internal controls as an integral part of corporate governance. The risk management framework helps sustain business success, creates value for stakeholders and supports the Board in discharging its corporate governance responsibilities by proactively identifying, addressing and managing key risks within the Group. The Risk Management framework is aligned with the Committee of the Sponsoring Organizations of the Treadway Commission (COSO) Internal Control – Integrated Framework. The components of the framework are as follows:

- Control Environment: A set of standards, processes and structures that provide the basis for internal control across the Group;
- Risk Assessment: A dynamic and iterative process for identifying and analyzing risks to achieve the Group's objectives, forming a basis for determining how risks should be managed;
- Control Activities: Action established by policies and procedures to help ensure that management directives to mitigate risks to the achievement of objectives are carried out;

### 風險管理架構

本集團的風險管理架構包括下列階段:

- 識別:識別風險所屬、業務目標及 可能影響目標達成之風險;
- 評估:分析風險的可能性及影響, 並根據此分析評估風險組合;及
- 管理:考慮風險應對措施,確保與 董事會的有效溝通及持續監察剩 餘風險。

此架構為風險管理程序提供系統化的方法,而有關程序內嵌於內部監控制度,是企業管治中不可或缺的重要一環。風險管理架構前瞻性地識別、應對及管理本集團內主要風險來保持業務成功,為持份者創造價值及支援董事會履行其企業管治責任。風險管理架構符合Committee of the Sponsoring Organizations of the Treadway Commission (COSO)的《內部監控一綜合架構》(Internal Control - Integrated Framework)。架構之組成部分如下:

- 控制環境:一套標準、程序及架構,為本集團實行內部監控提供基礎;
- 風險評估:動態及常設的程序,以 識別及分析達成本集團目標的風 險,作為判定如何管理該等風險 的依據;
- 控制活動:根據政策及程序訂立 之行動,以確保管理層為減低風 險以達成目標所作的指示正在執 行;

- Information and Communication: Internal and external communication to provide the Group with the information needed to carry out day-to-day controls; and
- Monitoring: Ongoing and separate evaluations to ascertain whether each component of internal control is in place and functions.

The management takes direct risk management responsibilities as risk owners.

### **Risk Assessment**

During the Period, management of the Company: 1) conducted risk assessment to identify, filter and prioritize the key risks faced by the Group; 2) established a risk register to document the Group's key risks and their respective risk levels; and 3) identified the mitigating measures for the identified key risks, and the person-in-charge to monitor and follow up the implementation progress of the mitigating measures.

Moreover, there are top eight priority risks which have been identified under four categories: 1) business and strategic risk; 2) operational risk; 3) regulatory compliance risk; and 4) financial & reporting risk.

#### **Internal Audit Function**

The Internal Audit Department ("IAD") is an independent and objective body, which performs the Group's internal audit function and directly reports to the Audit Committee and the Board at least annually. The manager of IAD has a direct access to the Chairman of the Audit Committee and the Board.

The IAD has an unlimited access to reviewing the Group's activities, internal control, risk management, and corporate governance related issues. One of the functions is to assist the Board in independently assessing the effectiveness and adequacy of the internal control systems, risk management process, and more importantly seeking continuous improvement.

- 資訊及溝通:內部與外部溝通以 提供本集團日常監控所需的資訊;及
- 監督:持續及個別評估以確定內 部監控的各項要素存在並正在運 作。

管理層作為風險負責人須直接承擔風 險管理責任。

### 風險評估

本公司管理層在本期間:1)舉行風險評估篩選本集團面對的主要風險,並對這些風險加以整理及排序以識別出重大風險;2)建立本集團的風險管理登記冊,用以記錄主要風險和風險險強語級;及3)就已確定之主要風險識別緩解措施,以及其監察及跟進實施進度的負責人。

此外,本集團從風險評估識別出八大 風險,其主要分為四大類:1)商業及戰 略風險:2)營運風險:3)合規及監管風 險:及4)財務及報告風險。

### 內部審核職能

內部審核及管理服務部(「內審部」)是一個職能獨立及客觀的部門,發揮本集團的內部審核職能並至少每年直接向審核委員會及董事會匯報,而內審部總監亦可直接與審核委員會主席及董事會接觸。

內審部可不受約束地審閱本集團的活動、內部監控、風險管理及企業管治相關事宜。其職能之一為協助董事會獨立評核內部監控系統及風險管理程序的有效性及充足性,更重要的是尋求持續的改善。

To align with the Group's growth and latest business developments, the IAD will always review its adequacy and competency of knowledge and attend corresponding workshops and/or seminars whenever thinks fit.

為配合本集團的發展及最新業務的發展,內審部將經常審查其知識的充足性及能力,並在適當時候參加相應的討論會及/或研討會。

#### Internal Audit Activities

The IAD has adopted a risk-management based approach in developing the annual internal audit planning memorandum, which corresponds to the risk management framework. Risk assessment, which is regarded as a major and dynamic process, is performed on a regular basis so as to identify, prioritize and scope business activities and simultaneously cover business activities with significant risks across the Group. The Audit Committee reviews and approves the annual internal audit planning memorandum. In each individual audit assignment, significant risk areas such as finance, operation, compliance and fraud risk would further be assessed in order to evaluate internal control effectiveness and the mitigation efforts made by the management.

All audit findings and corresponding recommendations on control deficiencies of each audit assignment would be well communicated to the management, who needs to initiate any remedial actions to correct those control deficiencies within a reasonable period of time. Subsequent reviews are purposefully done to monitor whether those remedial actions have been performed right on time and correctly. Significant deficiencies of individual assignment are reported to and reviewed by the Audit Committee.

Through the ongoing reviewing the adequacy and effectiveness of the management's awareness of some key operational processes, the IAD discharges its duties of performing audit assignment on those areas on an ad hoc basis if necessary.

## 內部審核活動

各審核項目所得出有關內部監控不, 的所有審核調查結果及相應建議 ,並由管理層詳細討論,並由管理層制 改善計劃,務求於合理時間內改善計劃, 部監控的不足。後續審核工作會已及 對進行,以監督該等改正措的重大 正確地進行。個別審核項目的重大 足會向審核委員會匯報及由其審閱。

通過持續檢討管理層對若干關鍵業務 流程意識的充分性及有效性,內審部 在必要時可臨時按照這些領域履行審 核任務的職責。

## Review of Risk Management and Internal Control Effectiveness

The Board is responsible for maintaining an adequate internal control system to safeguard shareholder investments and Company's assets and with the support of the Audit Committee, reviewing the effectiveness of such system on an annual basis. The Audit Committee oversees the system of risk management and internal control of the Group and continuously communicates any significant matters to the Board. The IAD has submitted its internal control review reports for the Group to the Audit Committee and the Board in November 2017. Findings and recommendations concerning improvements to the Group's internal controls have been reviewed by the Audit Committee and the Board. The Board considered that the Group's risk management and internal control systems were effective and adequate during the Period under review.

The Audit Committee has annually reviewed the adequacy of resources, qualifications, experience and training programs of the Group's IAD and accounting and financial reporting staff and considered that staffing is adequate. All staff has sufficient competence to carry out their roles and responsibilities.

Findings and recommendations concerning improvements to the Group's internal controls have been reviewed by the Audit Committee and the Board. The Board considered the Group's risk management system and internal control system of the Group, including the adequacy of resources, qualifications and experience of staff of the accounting, internal audit, and financial reporting function, and their training programs and budget, are effective and adequate, and have complied with provisions of the CG Code during the Period.

## 審 閲 風 險 管 理 及 內 部 監 控 的 有 效 性

審核委員會已就本集團內審部、會計及財務匯報員工的資源、資歷、經驗及培訓計劃是否足夠作年度檢討,並認為員工數目足夠及全體員工足以勝任其職務及履行職責。

有關改善本集團內部監控的調查結果和建議已由審核委員會和董事會審閱。董事會審議了本集團的風險管理和內部監控系統,包括會計、內部審計和財務報告職能員工資源、資歷和經驗的充足性,以及其培訓計劃和預算屬有效充分,並在本期間遵守了企管守則條文的規定。

The Board is pleased to present to the Shareholders their annual report together with the audited financial statements of the Group for the year ended 31 March 2019.

董事會欣然向各位股東提呈彼等之年報連同本集團截至2019年3月31日止年度之經審核財務報表。

### PRINCIPAL ACTIVITIES

The Group is principally engaged in the marketing, selling and manufacturing of healthcare products primarily targeting at children, among which "Hin Sang (衍生)" has been a long established reputable brand. To align with the consumer's trend, the Group continues to expand the e-commerce business through electronic platforms. To leverage on existing resources to increase profit, the Group also trades in skin care, personal care and slimming products of reputable brands. It is also developing its business in mother infant Chinese medical healthcare as well as diagnosis and treatment services projects. Details of principal activities of the Company's principal subsidiaries are set out in note 41 to the consolidated financial statements. There has been no significant change in the principal business of the Group during the Period. The segment information of the operations of the Group for the year ended 31 March 2019 is set out in note 7 to the consolidated financial statements.

## 主要業務

### **BUSINESS REVIEW**

The business review of the Group for the year ended 31 March 2019 including a fair review of the business and discussion of the principal risks and uncertainties facing the Group, indication of likely future developments in the Group's business, and the environmental policies and performance of the Group are set out in the "Chairman's Statement", "Management Discussion and Analysis", "Corporate Governance Report", "Five Years Financial Summary", and "Environmental, Social and Governance Report" sections of this Annual Report. These discussions form part of this Report of the Directors. The Group complies with the requirements under the Companies Ordinance, the Listing Rules and the Securities and Futures Ordinance (the "SFO") for the disclosure of information and corporate governance.

## 業務回顧

## USE OF PROCEEDS FROM LISTING AND PLACING

The shares of the Company became listed on the Stock Exchange on 16 October 2014. The offer price was HK\$1.18 per share and 200,000,000 Shares were allotted. The net proceeds from the Listing was approximately HK\$217.3 million after deducting underwriting fees and related expenses.

As at 31 March 2019, the net proceeds from the Listing were utilized as follows:

## 上市及配售的所得款項用途

本公司之股份已於2014年10月16日在聯交所上市。發售價為每股1.18港元及已配發200,000,000股股份。上市的所得款項淨額約為217.3百萬港元(經扣除包銷費用及相關開支)。

於2019年3月31日,上市所得款項淨額 用途如下:

		Balance of the Proceeds as at 19 February 2016 所得款項結餘 於2016年 2月19日 HK\$ million 百萬港元	Proceeds used 已用 所得款項 HK\$ million 百萬港元	Balance 結餘 HK\$ million 百萬港元
Exploring business collaboration	尋求與新品牌擁有人之			
opportunities with new brand proprietors	業務合作機會	2.0	2.0	
Expanding the sales and	擴大銷售及分銷網絡	2.0	2.0	
distribution network		24.1	24.1	_
Expanding the product portfolio Expanding the manufacturing arm of the Group and exploring	擴大產品組合 擴充本集團的製造業務 及於保健行業尋求	1.3	1.3	-
opportunities in health industry Acquiring commercial property in Hong Kong to use as	機會 於香港收購商業物業 以用作本集團自身	41.5	41.5	-
Group's own Office	辦事處	80	80	_
General working capital	一般營運資金	8.7	8.7	_
		157.6	157.6	-

## USE OF PROCEEDS FROM SUBSCRIPTION

The company completed a subscription of new shares in June 2016 and the net proceeds of the subscription were used to invest in a joint venture company (established with Fullshare in July 2016). The following table discloses proceeds from the Subscription and the Shareholder's Loan injected or to be injected into the joint venture company during the year ended 31 March 2019:

## 認購事項的所得款項用途

本公司已於2016年6月完成認購新股份且認購事項的所得款項淨額用於投資於合營公司(於2016年7月與豐盛成立)。下表載列於截至2019年3月31日止年度認購事項的所得款項已注入或待注入該合營公司的股東貸款披露:

			Remaining to be	Injected for the	Remaining to be
Source of Fund (LIVE:000)	資金來源(千港元)	Capital Structure 資本結構	to be injected as at 31 March 2018 於 2018年 3月31日 尚待注入	year ended 31 March 2019 於截至2019年 3月31日 止年度注入	injected as at 31 March 2019 於2019年 3月31日 尚待注入
Source of Fund (HK\$'000)	貝亚木(杯(干/它儿)	貝쒸和佣	问付工八	<b>业十反</b> 压入	旧付江八
Subscription of JV Shares by the Company	本公司認購合營公司股份				
(51%) of HK\$60,000,000	60,000,000港元之51%	30,600	-	-	-
Subscription of JV Shares by Fullshare	豐盛認購合營公司股份				
(49%) of HK\$60,000,000	60,000,000港元之49%	29,400	_	-	-
Shareholder's loan from the Company	來自本公司的股東貸款	69,400	52,400	(15,000)	37,400
Controlling Shareholder's loan from	來自衍富的控股股東貸款				
Genwealth		58,280	58,280	-	58,280
		187,680	110,680	(15,000)	95,680

During the year ended 31 March 2019, the Company had granted shareholder's loan to the joint venture company in the amount of HK\$15 million while HK\$37.4 million is expected to be granted in the future depending on the timing and the funding needs. The total of utilized funds amounted to HK\$92 million and details is as follows:

於截至2019年3月31日止年度期間,本公司授予合營公司之股東貸款金額為15百萬港元,而未來預計將授予合營公司37.4百萬港元,視乎時機及合營公司的資金需要。已動用資金總額92百萬港元,詳情如下:

Use of Proceeds by the Joint	合營公司的所得款項	Injected as at 31 March 2018 於2018年	Used as at 31 March 2018 於2018年	Remaining as at 31 March 2018 於2018年	Injected for the year ended 31 March 2019 於截至2019年 3月31日	Used for the year ended 31 March 2019 於截至2019年 3月31日	Remaining as at 31 March 2019 於截至2019年 3月31日
Venture Company (HK\$'000)	用途(千港元)	3月31日注入	3月31日所用	3月31日餘額	止年度注入	止年度所用	止年度餘額
Acquisition of pharmaceutical factory	收購製藥廠	-	-	_	-	_	_
Development of medical centres and/or hospital in the PRC	發展中國的醫療中心及/ 或醫院	63,000	(31,494)	31,506	15,000	(16,543)	29,963
Development of medical centres and/or hospital in Hong Kong	發展香港的醫療中心及/ 或醫院	10,000	(7,409)	2,591	_	(2,526)	65
Development of medical centres and/or hospital in Singapore	發展新加坡的醫療中心及/ 或醫院			_	_		_
General working capitals	一般營運資金	4,000	(1,779)	2,221	-	(2,221)	
Total	總計	77,000	(40,682)	36,318	15,000	(21,290)	30,028

#### **OPERATING RESULTS AND RESERVES**

The results of the Group for the year ended 31 March 2019 are set out in the consolidated statement of profit or loss and other comprehensive income on page 118 of this annual report. The details of the reserves of the Group and the Company during the Period are set out in the consolidated statement of changes in equity on page 122 and note 42 to the consolidated financial statements respectively.

## 經營業績及儲備

本集團截至2019年3月31日止年度的 業績載於本年報第118頁之綜合損益及 其他全面收益表。有關本集團及本公 司於本期間之儲備詳情分別載於第122 頁之綜合權益變動表及綜合財務報表 附許42。

### **DIVIDENDS**

The Board does not recommend the payment of a final dividend for the year ended 31 March 2019.

## TAX RELIEF AND EXEMPTION

The Company is not aware of any tax relief and exemption available to its Shareholders by reason of their holding of the Company's securities.

## PROPERTY, PLANT AND EQUIPMENT

Details of the movements in the property, plant and equipment of the Group are set out in note 17 to the consolidated financial statements.

### **INVESTMENT PROPERTY**

Details of the movement in the investment property of the Group are set out in note 19 to the consolidated financial statements.

#### **CLOSURE OF REGISTER OF MEMBERS**

For determining the entitlement to attend and vote at the forthcoming AGM of the Company, the register of members of the Company will be closed from Wednesday, 11 September 2019 to Monday, 16 September 2019, both days inclusive, during which period no transfer of Shares of the Company will be registered. In order to be eligible to attend and vote at the above meeting, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration no later than 4:30 p.m. on Tuesday, 10 September 2019.

## 股息

董事會並不建議派付截至2019年3月31日止年度之末期股息。

## 税務寬減及豁免

本公司概不知悉有任何因本公司股東 持有本公司證券而向彼等提供之税務 寬減及豁免。

## 物業、廠房及設備

本集團的物業、廠房及設備變動詳情 詳載於綜合財務報表附註17。

## 投資物業

本集團的投資物業變動詳情載於綜合 財務報表附註19。

## 暫停辦理股份過戶登記

#### ANNUAL GENERAL MEETING

The AGM of the Company will be held on 16 September 2019 and the notice of AGM will be published and dispatched to Shareholders of the Company in due course.

### **FIVE YEARS FINANCIAL SUMMARY**

A summary of the results and the assets and liabilities of the Group for the last five financial years is set out on page 260 of this annual report.

### SHARE CAPITAL

Details of the movements in share capital of the Company during the Period are set out in note 32 to the consolidated financial statements.

### **EQUITY-LINKED AGREEMENTS**

Save as disclosed in the section headed "Share Option Schemes" in this report, no equity-linked agreements that will or may result in the Company issuing shares or that require the Company to enter into any agreements that will or may result in the Company issuing shares were entered into by the Company during the year or subsisted at the end of the year.

### **SUBSIDIARIES**

Details of the Company's principal subsidiaries as at 31 March 2019 are set out in note 41 to the consolidated financial statements.

## DISTRIBUTABLE RESERVES OF THE COMPANY

The Company's reserves available for distribution to Shareholders as at 31 March 2019 were approximately HK\$697.5 million. Under the Companies Law of the Cayman Islands, subject to the provisions of memorandum of association of the Company or the articles of association (the "Articles of Association"), the Company's share premium account may be applied to pay distributions or dividends to shareholders provided that immediately following the date of distribution or dividend is proposed to be paid, the Company is able to pay its debts as they fall due in the ordinary course of business.

## 股東週年大會

本公司將於2019年9月16日舉行股東 週年大會,並將於適當時候刊發股東 週年大會通告及寄發予股東。

## 五年財務概要

本集團最近五個財政年度的業績、資產及負債的概要載於本年報第260頁。

## 股本

本公司於本期間股本的變動詳情載於 綜合財務報表附註32。

## 權益掛鈎協議

除本報告「購股權計劃」一節披露,本公司於年內或截至年末並無訂立或存在任何權益掛鈎的協議而將會或可能導致本公司發行股份,或要求本公司訂立任何將會或可能導致本公司發行股份的協議。

## 附屬公司

本公司於2019年3月31日的主要附屬公司詳情載於綜合財務報表附註41。

## 本公司之可供分派儲備

於2019年3月31日,本公司可供分派予股東的儲備約為697.5百萬港元。根據開曼群島公司法及在本公司組織章程細則(「章程細則」)的保文規限下,本公司股份溢價賬可用作分派或支付予股東之股息,前提為於緊隨建議作出分派或支付股息當日後,本公司有能力償還其在一般業務過程中到期的債務。

### PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under Articles of Association or the laws of the Cayman Islands which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

## PURCHASE, SALE OR REDEMPTION OF SHARES

During the Period, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any listed securities of the Company.

### **CHARITABLE DONATIONS**

The Group's total charitable donations for the Period amounted to approximately HK\$1.5 million.

#### MAJOR CUSTOMERS AND SUPPLIERS

The followings are the percentage of sales and purchases attributable to the major customers and suppliers of the Group for the Period:

#### Sales

- the largest	customer	20.9%
- the five larg	gest customers	45.7%

### **Purchases**

<ul> <li>the largest supplier</li> </ul>	40.6%
<ul> <li>the five largest suppliers</li> </ul>	54.7%

During the Period, none of the Directors, or any of the associates or any Shareholders who, to the knowledge of the Directors, hold over 5% of the issued share capital of the Company, had any beneficial interest in the major customers or suppliers of the Group noted above.

## 優先購買權

章程細則或開曼群島法例下並無有關優先購買權的條文規定本公司須按現有股東的持股比例提呈發售新股份。

## 購買、出售或贖回股份

於本期間,本公司或其附屬公司概無購買、出售或贖回本公司任何上市證券。

## 慈善捐款

於本期間,本集團的慈善捐款合共約1.5 百萬港元。

## 主要客戶及供應商

於本期間內,本集團主要客戶及供應商所佔銷售及採購百分比如下:

#### 銷售

- 最大客戶	20.9%
- 五大客戶	45.7%

#### 購買

- 最大供應商	40.69
- 五大供應商	54.7%

於本期間,董事或其任何聯繫人或任何股東(其就董事所知於本公司已發行股本中擁有超過5%權益)概無於上述本集團主要客戶或供應商擁有任何實益權益。

### **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Period.

### **DIRECTORS**

The Directors of the Company during the Period were as follows:

### **Executive Directors**

Mr. Pang Siu Hin (Chairman and Chief Executive Officer)

Ms. Kwan Lai Man

#### Non-executive Directors

Ms. Wong Wai Ling Mr. Yuen Chi Ping

#### **Independent Non-executive Directors**

Mr. Lau Chi Kit Mr. Lee Luk Shiu

Dr. Tang Sing Hing, Kenny

Pursuant to Article 108(a) and (b) of the Articles of Association, at each AGM one-third of the Directors for the time being, or, if their number is not 3 or a multiple of 3, then the number nearest to but not less than one-third, shall retire from office by rotation provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every 3 years. A retiring Director shall be eligible for re-election. The Directors to retire by rotation shall include (so far as necessary to obtain the number required) any Director who wishes to retire and not to offer himself for re-election. In addition, code provision A.4.2 of the CG Code also stipulates that each Director should be subject to retirement by rotation at least once every three years.

## 管理合約

於本期間,本公司並無就全部或部分業務簽立或存有任何管理及行政合約。

## 董事

本公司於本期間之董事如下:

## 執行董事

彭少衍先生(主席兼行政總裁) 關麗雯女士

## 非執行董事

黄慧玲女士 袁志平先生

## 獨立非執行董事

劉智傑先生李禄兆先生 鄧聲興博士

根據章程細則第108(a)及(b)條,於每屆股東週年大會,三分之一現任董事(或倘人數並非三或三的倍數,則最接退,但不少於三分之一的數目)須輪席告退,惟每名董事(包括該等有指定任期。是至少每三年輪席告退一次席告退)須至少合資格重選連任。輪居高別任何有意退任而不作重選連任的董事包括(就湊足至所需數目而事)任何有意退任而不作重選連任的董事。 此外,企管守則之守則條文第A.4.2條亦訂明各董事須至少每三年輪席告退

Pursuant to Article 112 of the Articles, any Director appointed by the Board to fill a casual vacancy shall hold office only until the first general meeting of the Company after his appointment and be subject to re-election at such meeting.

Mr. Yuen Chi Ping, Mr. Lee Luk Shiu and Dr. Tang Sing Hing, Kenny will be retired at the forthcoming AGM and, being eligible, will be available for re-election as Directors.

The Company has received annual confirmation of independence from the three independent non-executive Directors pursuant with Rule 3.13 of the Listing Rules and considers them are independent.

## BIOGRAPHIES DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Biographical details of the Directors and the senior management of the Group are set out on pages 26 to 32 of this annual report.

## **DIRECTORS' SERVICE CONTRACT**

Each of the executive Directors and non-executive Directors has entered into a service agreement with the Company. Each service contract is for an initial term of three years and shall continue thereafter unless and until it is terminated by the Company or the Director giving to the other not less than three months' prior notice in writing.

Each of the independent non-executive Directors has entered into a service agreement with the Company under which each of them is appointed for a period of one year. None of the Directors has or is proposed to have any service agreement with the Company or any of its subsidiaries (other than contracts expiring or determinable by the employer within one year without payment of compensation other than statutory compensation).

根據細則第112條,由董事會委任以填補臨時空缺的任何董事任期僅直至其獲委任後本公司第一次的股東大會,並須在該會議上重新選舉。

袁志平先生、李禄兆先生及鄧聲興博士將於應屆股東過年大會告退,並符合資格且願意重選連任董事。

本公司已接獲三名獨立非執行董事根據上市規則第3.13條發出的獨立身份年度確認書,並確認彼等為獨立人士。

## 董 事 及 高 級 管 理 層 履 歷 詳 情

本集團董事及高級管理層履歷詳情載 於本年報第26至32頁。

## 董事服務合約

執行董事及非執行董事已各自與本公司訂立服務協議。各服務合約的初步年期為三年及於其後自動續約,除非及直至合約由本公司或董事向另一方發出不少於三個月事先書面通知而終止為止。

獨立非執行董事各自已與本公司訂立服務協議,據此,彼等各自獲委任,任期為一年。概無董事與本公司或其任何附屬公司訂立或擬訂立任何服務協議(於一年內屆滿或僱主於一年內終止而毋須支付賠償(法定賠償除外)的合約除外)。

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31 March 2019, the interests and short positions of the Directors and chief executive of the Company in the Shares, underlying Shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which had been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions of which they were taken or deemed to have under such provisions of the SFO), or which were required to be entered in the register maintained by the Company pursuant to Section 352 of the SFO or which were required to be disclosed, under the Model Code for Securities Transactions by Directors of Listed Issuers as

set out in Appendix 10 of the Listing Rules were as follows:

## 董事及主要行政人員於 股份、相關股份及債權證的 權益及淡倉

## (a) Long position in Shares

## (a) 於股份中的好倉

Name of Director	Capacity	Number of Shares held	Approximate percentage of shareholding (Note 3) 概約持股
		所持	百分比
董事姓名	身份	股份數目	(附註3)
Mr. Pang Siu Hin 彭少衍先生	Beneficial owner 實益擁有人	8,385,000	0.77%
	Interest of spouse (Note 1) 配偶權益(附註1)	5,223,000	0.48%
	Interest of a controlled corporation and family interest (Note 2) 受控制法團權益及家族權益(附註2)	554,242,000	50.67%
Ms. Kwan Lai Man 關麗雯女士	Beneficial owner 實益擁有人	5,223,000	0.48%
	Interest of spouse (Note 1) 配偶權益(附註1)	8,385,000	0.77%
	Interest of a controlled corporation and family interest (Note 2) 受控制法團權益及家族權益(附註2)	554,242,000	50.67%

Note 1: Mr. Pang Siu Hin and Ms. Kwan Lai Man are married couple. Each of Mr. Pang Siu Hin and Ms. Kwan Lai Man is therefore deemed to be interested in the underlying Shares held by each other.

Note 2: Genwealth is beneficially owned as to 90% by Mr. Pang Siu Hin and 10% by Ms. Kwan Lai Man. Accordingly, Mr. Pang Siu Hin and Ms. Kwan Lai Man are deemed to be interested in the 554,242,000 Shares held by Genwealth under the SFO.

Note 3: This percentage was compiled based on the Shares in issue as at 31 March 2019 (i.e. 1,093,796,000 shares).

附註1: 彭少衍先生為關麗雯女士之配 偶。因此,彭少衍先生及關麗雯 女士均被視為於對方所持相關 股份中擁有權益。

附註2: 衍富分別由彭少衍先生及關麗雯女士實益擁有90%及10%權益。因此,根據證券及期貨條例,彭少衍先生及關麗雯女士被視為於衍富持有的554,242,000股股份中擁有權益。

附註3: 該百分比乃基於2019年3月31日 的已發行股份(即1,093,796,000 股股份)計算。

## (b) Long position in the underlying shares of the Company

## (b) 於本公司相關股份中的 好倉

Name of Director	Capacity	Number of options held	Approximate percentage of shareholding Interest of spouse (Note 2) 配偶之股權概約
		所持	百分比
董事姓名	身份	購 股 權 數 目	(附註2)
Mr. Pang Siu Hin 彭少衍先生	Beneficial owner 實益擁有人	8,125,000	0.74
	Interest of spouse (Note 1) 配偶權益(附註1)	5,885,000	0.54
		14,010,000	1.28
Ms. Kwan Lai Man 關麗雯女士	Beneficial owner 實益擁有人	5,885,000	0.54
	Interest of spouse (Note 1) 配偶權益(附註1)	8,125,000	0.74
		14,010,000	1.28

Note 1: Mr. Pang Siu Hin and Ms. Kwan Lai Man are married couple. Each of Mr. Pang Siu Hin and Ms. Kwan Lai Man is therefore deemed to be interested in the underlying Shares held by each other.

Note 2: This percentage was compiled based on the Shares in issue as at 31 March 2019 (i.e. 1,093,796,000 shares).

附註1: 彭少衍先生為關麗雯女士之配 偶。因此,彭少衍先生及關麗雯 女士均被視為於對方所持相關 股份中擁有權益。

附註2: 該百分比乃基於2019年3月31日 的已發行股份(即1,093,796,000 股股份)計算。

## Long Position in Genwealth, an Associated Corporation of the Company

## 於本公司相聯法團衍富中的 好倉

Name of Director 董事姓名	Capacity 身份	Number of Shares held 所持 股份數目	Approximate percentage of shareholding 概約持股百分比
Mr. Pang Siu Hin 彭少衍先生	Beneficial owner 實益擁有人	36,000	90%
Ms. Kwan Lai Man 關麗雯女士	Beneficial owner 實益擁有人	4,000	10%

Save as disclosed above, none of the Directors or chief executive of the Company had any interests or short positions in the Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions therein that they shall be deemed to have pursuant to such provisions of the SFO), or any interests or short positions which were recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or any interests or short positions which have to be notified to the Company and the Stock Exchange pursuant to Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules.

## INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

## 主要股東於本公司的股份及相關股份的權益及淡倉

As at 31 March 2019, so far as it is known to the Directors or chief executives of the Company, the following persons, not being a Director or chief executive of the Company, had, or were deemed or taken to have an interest or short position in the Shares and underlying Shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or, which were recorded in the register required to be kept by the Company under Section 336 of the SFO, or as otherwise notified to the Company and the Stock Exchange:

### Long position in Shares

## 於股份中的好倉

Name	Capacity	Number of Shares held 所持	Approximate percentage of interest (Note 2) 權益概約 百分比
名稱/姓名	身份	股份數目	(附註2)
Genwealth 衍富	Beneficial owner 實益擁有人	554,242,000	50.67%
Viewforth Limited Viewforth Limited	Beneficial owner (Note 1) 實益擁有人(附註1)	250,000,000	22.86%
Fullshare Holdings Limited 豐盛控股有限公司	Interest in a corporation (Note 1) 法團權益(附註1)	250,000,000	22.86%
Magnolia Wealth International Limited	Interest in a corporation (Note 1)	250,000,000	22.86%
Magnolia Wealth International Limited	法團權益(附註1)		
Ji Changqun 季昌群	Interest in a corporation (Note 1) 法團權益(附註1)	250,000,000	22.86%

Note 1: The 250,000,000 Shares are held by Viewforth Limited, a Company which is wholly owned by Fullshare Holdings Limited, which in turn is owned as to 46.58% by Magnolia Wealth International Limited, which in turn is wholly owned by Ji Changqun. Ji Changqun also directly owns 4.75% of Fullshare Holdings Limited.

附註1: 該250,000,000股股份乃由豐盛控股有限公司全資擁有之公司Viewforth Limited持有,而豐盛控股有限公司 由Magnolia Wealth International Limited 擁有46.58%的權益,Magnolia Wealth International Limited由季昌群全資擁 有。季昌群亦直接持有豐盛控股有限 公司4.75%的權益。

Note 2: This percentage was compiled based on the Shares in issue as at 31 March 2019 (i.e. 1,093,796,000 shares).

附註2: 該百分比乃基於2019年3月31日的已發行股份(即1,093,796,000股股份)計算。

Save as disclosed above, so far as it is known to the Directors or chief executives of the Company, there was no other person (other than a Director or chief executive of the Company) who had, or were deemed or taken to have interests or short positions in the Shares or underlying Shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register of the Company required to be kept under section 336 of the SFO, or as otherwise notified to the Company and the Stock Exchange.

除上文所披露者外,就董事或本公司主要行政人員所知,概無其他人士(除董事或本公司主要行政人員外)於股份或相關股份中擁有或被視為或被當作擁有根據證券及期貨條例第XV部第2及3分部之條文須向本公司披露,或記錄於本公司須根據證券及期貨條例第336條存置之登記冊之權益或淡倉,或因其他規定須向本公司及聯交所告悉的權益或淡倉。

## DIRECTORS' RIGHT TO ACQUIRE SHARES OR DEBENTURES

## 董 事 購 買 股 份 或 債 權 證 的 權 利

Save as disclosed in this annual report, at no time during the year ended 31 March 2019 were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Director or their respective associates nor was the Company and any of its subsidiaries a party to any arrangement to enable the Directors or their respective associates to acquire such rights in any other body corporate.

除本年報所披露者外,於截至2019年3月31日止年度內的任何時間,本公司並無向任何董事或彼等各自的聯繫證 授出權利以購買本公司及其任何附屬 方式獲取利益,本公司及其任何附屬 公司亦無訂立任何安排,致使董事或 彼等各自的聯繫人於任何其他法人團 體取得有關權利。

#### **SHARE OPTION SCHEMES**

The Company adopted two share option schemes on 25 September 2014, namely the Pre-IPO Share Option Scheme and Share Option Scheme under the written resolutions of the sole shareholder of the Company.

### (1) Pre-IPO Share Option Scheme

The purpose of Pre-IPO Share Option Scheme is to recognize the contribution of certain employees, executives or officers of the Group made or will make to the growth of the Group and/or the listing of Shares on the Stock Exchange. The Pre-IPO Share Option Scheme is valid and effective for a period from 25 September 2014 to 15 October 2014, after which no further options will be granted. Each option gives the holder the right to subscribe for one Share. The total number of Shares which may be issued upon exercise of all options to be granted under the Pre-IPO Share Option Scheme shall not in aggregate exceed 24,640,000 Shares, representing 3.1% of total number of Shares in issue as at 30 September 2014. The offer of a grant of share options shall be accepted when the offer letter has been duly signed and a consideration of HK\$1 in total has been paid by the grantee.

The exercise price per option under the Pre-IPO Share Option Scheme is HK\$0.826, being 30% discount of the offering price per Share in the initial public offer on 16 October 2014.

During the Period, none options was forfeited and total 288,000 options was exercised. Details of the Pre-IPO Share Option Scheme has been disclosed in the Company's prospectus dated 30 September 2014.

## 購股權計劃

本公司已於2014年9月25日採納兩項 購股權計劃,即本公司唯一股東之書 面決議案項下之首次公開發售前購股權計劃及購股權計劃。

## (1) 首次公開發售前購股權計劃

首次公開發售前購股權計劃旨在 肯定本集團若干僱員、行政人員 或高級人員對本集團的發展及/ 或股份於聯交所上市所作出或將 會作出的貢獻。首次公開發售前 購股權計劃自2014年9月25日起 效及生效,該期間後將不會進一 步授出購股權。每份購股權賦予 持有人認購一股股份之權利。根 據首次公開發售前購股權計劃將 予授出的所有購股權獲行使後可 予發行的股份總數合共不得超過 24,640,000股股份,相當於2014年 9月30日已發行股份總數的3.1%。 授出購股權之要約將於要約函件 已獲正式簽署且承授人已支付1港 元之總代價後方獲接納。

首次公開發售前購股權計劃項下每份購股權的行使價為0.826港元,較2014年10月16日首次公開發售每股股份發售價折讓30%。

於本期間,並無購股權被沒收及 共288,000份購股權獲行使。首次 公開發售前購股權計劃之詳情已 於本公司日期為2014年9月30日 之招股章程內披露。

The following table discloses movements in the Company's share options granted under the Pre-IPO Share Option Scheme during the year ended 31 March 2019:

下表披露於截至2019年3月31日止年度根據首次公開發售前購股權計劃授出之本公司購股權的變動:

Category or name of participant	Date of grant	Exercise price per share 每股股份之	Exercise period	As at 1 April 2018 於2018年	Grant during the period	Forfeited during the period	Exercised during the period	As at 31 March 2019 於2019年
參與者的類別或姓名	授出日期	<b>行使價</b> HK\$ 港元	行使期	4月1日	期內授出	期內沒收	期內行使	3月31日
Directors 董事								
Mr. Pang Siu Hin 彭少衍先生	25/9/2014 25/9/2014	0.826 0.826	16/10/2018–24/9/2024 16/10/2019–24/9/2024	2,720,000 2,720,000	-	-	-	2,720,000 2,720,000
				5,440,000	-	_	-	5,440,000
Ms. Kwan Lai Man 關麗雯女士	25/9/2014 25/9/2014	0.826 0.826	16/10/2018–24/9/2024 16/10/2019–24/9/2024	1,600,000 1,600,000		- -	-	1,600,000 1,600,000
				3,200,000	-	-		3,200,000
Employees 僱員								
Employees at aggregate 僱員(合共)	25/9/2014 25/9/2014	0.826 0.826	16/10/2018–24/9/2024 16/10/2019–24/9/2024	288,000 288,000	-	-	(288,000)	- 288,000
	2010/2011	0,020	.50/2010 2 1/0/2021	576,000	-	_	(288,000)	288,000
Total 總計				9,216,000	<u> </u>	-	(288,000)	8,928,000

## (2) Share Option Scheme

The Share Option Scheme is a share incentive scheme and is established to recognize and acknowledge the contributions that Eligible Participants (as defined below) have made or may make to the Group so as to motivate the Eligible Participants to optimize their performance and efficiency for the benefit of the Group, and attract, retain or otherwise maintain ongoing business relationship with the Eligible Participants whose contributions are, will or expected to be beneficial to the Group. The Share Option Scheme shall be valid and effective for a period of ten years commencing on 16 October 2014, after which no further options will be issued. Each option gives the holder the right to subscribe for one Share. The total number of Shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other schemes shall not in aggregate exceed 80,000,000 Shares (10% of the Shares in issue as at the date of listing of the Shares), unless approved by the shareholders in general meeting (the maximum number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option schemes of the Company must not exceed 30% of the total number of Shares in issue from time to time). No option may be granted to any Eligible Participant which, if exercised in full, would result in the total number of Shares issued and to be issued upon exercise of the options already granted or to be granted to such Eligible Participant under the Share Option Scheme (including exercised, cancelled and outstanding share options) in any 12-month period up to and including the date of such grant exceeding 1% in aggregate of the Shares in issue as at the date of such grant. The offer of a grant of share options shall be accepted when the offer letter has been duly signed and a consideration of HK\$1 in total has been paid by the grantee. The exercise period of the share options granted is determinable by the Directors and ends on a date which is not later than ten years from the date of the acceptance of the offer of share options.

## (2) 購股權計劃

購股權計劃是為表彰及嘉許合資 格參與者(定義見下文)已經或可 能對本集團作出的貢獻而成立的 股份激勵計劃,以鼓勵合資格參 與者盡量發揮才能及提高效率, 以令本集團得益,吸引及挽留其 貢獻有利於、將會或預期有利於 本集團之合資格參與者或以其他 方式維持與其之持續業務關係。 購股權計劃將於自2014年10月16 日起計十年內之期間有效及生效, 此後並無進一步發行購股權。每 份購股權賦予持有人認購一股股 份之權利。根據購股權計劃及任 何其他計劃將予授出之所有購股 權獲行使後可予發行之股份總數 合 共 不 得 超 過80,000,000 股 股 份 (佔股份上市日期已發行股份之 10%),除非在股東大會獲得股東 批准(因行使根據購股權計劃及本 公司任何其他購股權計劃已授出 而尚未行使之所有購股權而可發 行之股份數目,最多不得超過不 時已發行股份總數之30%)。倘購 股權獲悉數行使,將導致在任何 12個月期間(直至及包括授出該購 股權當日)已發行股份及因行使根 據購股權計劃已授予或將授予該 合資格參與者之購股權(包括已行 使、已計銷及尚未行使之購股權) 獲行使而將予發行之股份總數, 超過授出該購股權當日已發行股 份總數之1%,則不可向任何合資 格參與者授出購股權。授出購股 權之要約將於要約函件已獲正式 簽署且承授人已支付1港元之總代 價後方獲接納。已授出購股權之 行使期乃由董事釐定,並於不遲 於接納購股權要約日期起計十年 之日結束。

Eligible Participants include: (i) any director, employee, consultant, professional, customer, supplier, agent, partner or adviser of or contractor to the Group or a company in which the Group holds an interest or a subsidiary of such company (the "Affiliate"); or (ii) the trustee of any trust the beneficiary of which or any discretionary trust the discretionary objects of which include any director, employee, consultant, professional, customer, supplier, agent, partner or adviser of or contractor to the Group or an Affiliate; or (iii) a company beneficially owned by any director, employee, consultant, professional, customer, supplier, agent, partner, adviser of or contractor to the Group or an Affiliate.

The exercise price of options shares shall not be less than the highest of: (i) the closing price of the Share as stated in the Stock Exchange's daily quotations sheet on the date of grant of the relevant option, which must be a business day; (ii) an amount equivalent to the average closing price of the Share as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant of the relevant option; and (iii) the nominal value of the Share on the date of grant.

During the Period, none options was granted, none options was forfeited and none options was exercised. Details of the Share Option Scheme has been disclosed in the Company's prospectus dated 30 September 2014.

合資格參與者包括:(i)本集團或本 集團持有權益之公司或該公司之 附屬公司(「聯屬公司」)之任何董 事、僱員、顧問、專家、客戶、供 應商、代理、合夥人或諮詢人或承 包商;或(ii)任何受益人包括下述 人士之信託或任何全權受益人包 括下述人士之全權信託之受託人: 本集團或一間聯屬公司之任何董 事、僱員、顧問、專家、客戶、供 應商、代理、合夥人或諮詢人或 承包商;或(iii)本集團或一間聯屬 公司之任何董事、僱員、顧問、 專家、客戶、供應商、代理、合夥 人、諮詢人或承包商實益擁有之 公司。

購股權股份之行使價應不低於以下所列最高者:(i)於授出有關購股權當日(該日必須為營業日)聯交所每日報價表所列之股份收市價;(ii)相等於緊接有關購股權授出問期前五個營業日聯交所每日報價表所列之股份平均收市價之金額;及(iii)授出日期之股份面值。

於本期間,並無購股權已獲授出、 無購股權已沒收及無購股權已獲 行使。購股權計劃之詳情已於本 公司日期為2014年9月30日之招 股章程內披露。

The following table discloses the movements in the Company's share options granted under the Share Option Scheme during the year ended 31 March 2019:

下表披露於截至2019年3月31日止年度根據購股權計劃授出之本公司購股權的變動:

Category or name of participant	Date of grant	Exercise price per share 每股股份之	Exercise period	As at 1 April 2018 於2018年	Grant during the period	Forfeited during the period	Exercised during the period	As at 31 March 2019 於2019年
參與者的類別或姓名	授出日期	行使價	行使期	4月1日	期內授出	期內沒收	期內行使	3月31日
		HK\$ 港元						
Directors								
董事								
Mr. Pang Siu Hin	28/4/2015	1.46	28/4/2017-27/4/2025	225,000	-	-	-	225,000
彭少衍先生	28/4/2015	1.46	28/4/2018-27/4/2025	300,000	-	-	-	300,000
	3/10/2016	2.144	3/10/2017-2/10/2026	324,000	-	_	-	324,000
	3/10/2016	2.144	3/10/2018-2/10/2026	324,000	-	-	-	324,000
	3/10/2016	2.144	3/10/2019-2/10/2026	432,000	-	-	-	432,000
	21/12/2017	1.412	21/12/2018–20/12/2027	324,000	-	_	-	324,000
	21/12/2017	1.412	21/12/2019–20/12/2027	324,000	_	-	-	324,000
	21/12/2017	1.412	21/12/2020–20/12/2027	432,000	-	-	-	432,000
				2,685,000	-	_	_	2,685,000
Ms. Kwan Lai Man	28/4/2015	1.46	28/4/2017–27/4/2025	225,000	_	_	_	225,000
關麗雯女士	28/4/2015	1.46	28/4/2018-27/4/2025	300,000	_	_	_	300,000
	3/10/2016	2.144	3/10/2017-2/10/2026	324,000	_	_	-	324,000
	3/10/2016	2.144	3/10/2018-2/10/2026	324,000	_	_	-	324,000
	3/10/2016	2.144	3/10/2019-2/10/2026	432,000	-	-	-	432,000
	21/12/2017	1.412	21/12/2018-20/12/2027	324,000	-	-	-	324,000
	21/12/2017	1.412	21/12/2019-20/12/2027	324,000	-	_	-	324,000
	21/12/2017	1.412	21/12/2020–20/12/2027	432,000	-		_	432,000
				2,685,000	_	_	_	2,685,000

Category or name of participant	Date of grant	Exercise price per share 每股股份之	Exercise period	As at 1 April 2018 於2018年	Grant during the period	Forfeited during the period	Exercised during the period	As at 31 March 2019 於2019年
參與者的類別或姓名	授出日期	<b>それなりと</b> 行使價 HK\$ 港元	行使期	4月1日	期內授出	期內沒收	期內行使	3月31日
		他儿					ı	
Employees 僱員								
Employees at aggregate	28/4/2015	1.46	28/4/2017-27/4/2025	90,000	-	_	-	90,000
僱員(合共)	28/4/2015	1.46	28/4/2018-27/4/2025	120,000	-	_	-	120,000
	18/11/2016	2.264	18/11/2017-17/11/2026	27,000	_	-	-	27,000
	18/11/2016	2.264	18/11/2018-17/11/2026	27,000	_	-	-	27,000
	18/11/2016	2.264	18/11/2019–17/11/2026	36,000	-	-	_	36,000
				300,000	-	-	-	300,000
Consultant								
顧問								
Consultant	28/4/2015	1.46	28/4/2016-27/4/2025	180,000	-	-	-	180,000
顧問	28/4/2015	1.46	28/4/2017-27/4/2025	180,000	-	-	-	180,000
	28/4/2015	1.46	28/4/2018–27/4/2025	240,000	-	-	-	240,000
		1		600,000	-		-	600,000
Total 總計				6,270,000	-		-	6,270,000

## DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTERESTS IN TRANSACTION, ARRANGEMENT AND CONTRACT OF SIGNIFICANCE

Other than those transactions disclosed in note 35 to the consolidated financial statements, no transaction, arrangement or contract of significance to which the Company, its holding company or any of its subsidiaries was a party and in which any Director or Controlling Shareholder of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year ended 31 March 2019.

## DIRECTORS' INTERESTS IN COMPETING BUSINESS

As at 31 March 2019, the Directors were not aware of any business or interest of the Directors and their respective associates that had competed or might compete with the business of the Group and any other conflicts of interests which any such person had or might have with the Group.

### REMUNERATION FOR DIRECTORS

In compliance with the CG Code, the Company has established the Remuneration Committee to formulate remuneration policies. Directors' remuneration are subject to shareholders' approval at general meetings. Other emoluments are determined by the Board with reference to Directors' duties and responsibilities, the recommendations of the Remuneration Committee and the performance and results of the Group. Details of the remuneration of the Company's Directors are set out in note 13 to the consolidated financial statements.

## 董事及控股股東於重大交易、安排及合約的權益

除綜合財務報表附註35所披露之該等交易外,任何董事或本公司控股股東概無在本公司、其控股公司或其任何附屬公司所訂立任何於年度末或截至2019年3月31日止年度內的任何時間內仍然生效的重大交易、安排及合約中直接或間接擁有重大權益。

## 董事於競爭業務的權益

於2019年3月31日,董事並不知悉董事 及彼等各自的聯繫人有任何業務或權 益已經或可能與本集團業務構成競爭, 及任何該等人士已經或可能與本集團 存在任何其他利益衝突。

### 董事薪酬

為遵守企管守則,本公司已成立薪酬委員會以制訂薪酬政策。董事薪酬須於股東大會上獲股東批准。其他酬金乃由董事會參照董事職務及職責、薪酬委員會的建議以及本集團的表現及業績後釐定。有關本公司董事薪酬的詳情載於綜合財務報表附註13。

### PERMITTED INDEMNITY PROVISIONS

The Articles of Association provides that the Directors, secretary or other officers of the Company shall be entitled to be indemnified out of the assets and profit of the Company from and against all actions, costs, charges, losses, damages and expenses which he or she may incur or sustain or about the execution of their duties in their respective offices. In addition, the Company has maintained appropriate directors and officers liability insurance in respect of the relevant legal actions against the Directors.

#### SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company, and within the knowledge of the Directors, as at the date of this annual report, the Company has maintained a sufficient public float under the Listing Rules since the date of the Listing to 31 March 2019.

### **DEED OF NON-COMPETITION**

The Controlling Shareholders, including the company wholly owned by each of them respectively, have confirmed to the Company of their compliance with the non-competition undertakings provided to the Company under the Deed of Non-Competition disclosed in the Corporate Governance Report. The independent non-executive Directors have reviewed the status of compliance and confirmed that all the undertakings under the deed of non-competition have been complied with by the Controlling Shareholders and duly enforced since the Listing Date and up to the date of this annual report.

#### CORPORATE GOVERNANCE

Please see the "Corporate Governance Report" set out on pages 61 to 85 of this annual report for details of its compliance with the Corporate Governance Code.

### **AUDITORS**

HLB Hodgson Impey Cheng Limited will retire as auditors of the Company at the forthcoming annual general meeting of the Company and a resolution for its re-appointment will be proposed at the said meeting. Save as disclosed above, there was no change in auditors during the past three years.

## 獲准許的彌償條文

### 充足公眾持股量

根據本公司公開可得之資料及據董事所知,於本年報日期,本公司自上市日期至2019年3月31日已根據上市規則維持充足公眾持股量。

## 不競爭契據

控股股東(包括彼等各自全資擁有的公司)已向本公司確認遵守根據企業管治報告所披露的不競爭契據向本公司作出的不競爭承諾。獨立非執行董事已審查合規情況,並確認控股股東自上市日期起至本年報日期止已遵守及確實執行所有不競爭契據下的承諾。

## 企業管治

有關本公司遵守企業管治守則的詳情, 請參閱本年報第61至第85頁的「企業 管治報告」。

## 核數師

國衛會計師事務所有限公司將於本公司應屆股東週年大會退任本公司核數師,就其重新委任的決議案將於上述大會上提呈。除上文披露者外,於過去三年間並無更換核數師。

## REPORT OF THE DIRECTORS 董事會報告

#### CONNECTED TRANSACTIONS

Set out below are the details of the continuing connected transactions of the Company as required to be reported under the Listing Rules (including the significant related party transactions as set out in note 35 to the consolidated financial statements during the Period).

#### 關連交易

以下載列本公司根據上市規則須申報 的持續關連交易的詳情(包括載於綜合 財務報表附註35內本期間的主要關聯 方交易)。

向銘輝行有限公司出售本集團品

: 2017年3月30日

行有限公司

: 衍生行(香港)及銘輝

: 自2017年4月1日 起

至2020年3月31日

: 銘輝行有限公司採購

本集團產品以向世界

各地(除香港、澳門、

馬來西亞、新加坡及 台灣)出售及分銷

不獲豁免持續關連交易

牌產品

協議日期

訂約方

年期

目的

3月31日

止年度之

年度上限

#### **Non-exempt Continuing Connected Transactions**

Sale of products under the Group brands to Brighten 1. Hong Limited

Date of Agreement : 30 March 2017

**Parties** : Hin Sang Hong (HK) and Brighten

Hong Limited

Term : Commenced from 1 April 2017 until

31 March 2020

Objective : Brighten Hong Limited sources

> the Group products for sales and distribution to anywhere in the World save for Hong Kong, Macau, Malaysia, Singapore and Taiwan

year ended 31 March 2019

Annual cap for the

: HK\$9,900,000

Actual consideration

for the year ended 31 March 2019

: HK\$4,878,524

截至2019年 : 4,878,524港元

3月31日 止年度之 實際代價

For details of the connected transactions, please refer to the announcement of the Company dated 30 March 2017.

有關關連交易之詳情,請參閱本公司 日期為2017年3月30日之公告。

截至2019年 : 9,900,000港元

## REPORT OF THE DIRECTORS 董事會報告

All the above continuing connected transactions did not exceed the relevant annual cap amounts. The Directors, including the independent non-executive Directors, have reviewed the continuing connected transactions of the Company and confirmed that they were: 所有上述持續關連交易並未超過相關 年度上限金額。董事(包括獨立非執行 董事)已審閱本公司之持續關連交易並 確認有關交易為:

- i. entered into on normal commercial terms;
- ii. in the ordinary and usual course of business and are fair and reasonable to the Group; and
- iii. the terms of the agreements are no less favourable to the Group than terms offered by Independent Third Parties, and therefore are in the interests of the Company and the Shareholders as a whole.

Pursuant to Rule 14A.56 of the Listing Rules, the Board has appointed the auditors of the Company to carry out certain procedures on the above continuing connected transactions in accordance with the Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by Hong Kong Institute of Certified Public Accountants.

The Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules in respect of the above continuing connected transactions.

- i. 按照一般商業條款訂立;
- ii. 於一般及日常業務過程中訂立並 對本集團而言屬公平合理;及
- iii. 協議條款對本集團而言不遜於獨 立第三方所提供的條款,因此符 合本公司及股東的整體利益。

根據上市規則第14A.56條,董事會委聘本公司核數師根據香港會計師公會頒佈的香港鑒證業務準則第3000號(修訂本)「歷史財務資料審核或審閱以外之鑒證業務」及參考實務説明第740號「香港上市規則規定的持續關連交易的核數師函件」就上述持續關連交易進行若干程序。

本公司已就上述持續關連交易遵守上 市規則第14A章項下之披露規定。

#### **ANNUAL REPORT**

This annual report is printed in English and Chinese and is available on the Stock Exchange's website at www.hkexnews.hk under the "Listed Company Information" and our Company's website at www.hinsanggroup.com. Printed copies in both languages are posted to Shareholders.

#### 年報

本年報以中、英文印發,並登載於聯交所之網站www.hkexnews.hk之 「上市公司資料」項下及本公司網站www.hinsanggroup.com。本公司將向股東同時寄發年報之中文本及英文本。

By Order of the Board

Pang Siu Hin

Chairman

Hong Kong, 25 June 2019

承董事會命 主席 **彭少衍** 香港,2019年6月25日



### 國衛會計師事務所有限公司 Hodgson Impey Cheng Limited

TO THE MEMBERS OF HIN SANG GROUP (INTERNATIONAL) HOLDING CO. LTD.

(Incorporated in the Cayman Islands with limited liability)

**OPINION** 

We have audited the consolidated financial statements of Hin Sang Group (International) Holding Co. Ltd. (the "Company") and its subsidiaries (collectively referred to as "the Group") set out on pages 118 to 259, which comprise the consolidated statement of financial position as at 31 March 2019, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 March 2019 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

31/F, Gloucester Tower香港The Landmark中環

11 Pedder Street畢打街11號Central置地廣場

Hong Kong 告羅士打大廈31樓

致衍生集團(國際)控股有限公司各股東

(於開曼群島註冊成立之有限公司)

#### 意見

吾等已審核載於第118頁至第259頁的衍生集團(國際)控股有限公司(「貴公司」)及其附屬公司(統稱「貴集團」)的綜合財務報表,當中包括於2019年3月31日的綜合財務狀況表、截至該日止年度的綜合損益及其他全面收益表,以合權益變動表及綜合現金流量表,以及綜合財務報表附註,包括主要會計政策概要。

吾等認為,該等綜合財務報表已根據 香港會計師公會(「香港會計師公會(「香港會計師公會(「香港會計師公會」) 頒佈的香港財務報告準則(「香港財務報告準則」)真實而公允地反映 貴集 於2019年3月31日的綜合財務狀況 截至該日止年度 貴集團的綜合財務 表現和綜合現金流量,並已遵照香港 公司條例的披露規定妥為編製。

#### 意見基準

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter 關鍵審核事項

#### Impairment assessment of trade receivables 貿易應收款項的減值評估

Refer to note 26 to the consolidated financial statements.

參閱綜合財務報表附註26。

As at 31 March 2019, the gross carrying amount of the Group's trade receivables amounted to approximately HK\$18,656,000 and allowance for credit losses amounted to approximately HK\$1,055,000.

於2019年3月31日, 貴集團的貿易應收款項賬面總額約18,656,000港元及信貸虧損撥備約1,055,000港元。

We identified impairment assessment of trade receivables as a key audit matter due to the use of judgement and estimates by management in determining the expected credit losses ("ECL") for the Group's trade receivables.

吾等確認貿易應收款項的減值評估為關鍵審計事項乃由於管理層釐定 貴集團貿易應收款項的預期信貸虧損(「預期信貸虧損」)時須運用判斷及估計。

#### 關鍵審核事項

根據吾等的專業判斷,關鍵審核事項 為吾等審核於本期間的綜合財務報表 中最重要的事項。吾等在審核整體綜 合財務報表及就此達致意見時處理此 等事項,而不會就此等事項單獨發表 意見。

How our audit addressed the key audit matter 吾等之審核如何解決關鍵審核事項

Our procedures in relation to the impairment assessment of trade receivables included:

吾等有關貿易應收款項減值評估的程序包括:

- Obtaining an understanding of how management assesses the ECL for trade receivables;
  - 獲知管理層如何評估貿易應收款項之預期 信貸虧損;
- Testing the integrity of information used by management to develop the provision matrix, including aging analysis of trade receivables, on a sample basis, by comparing individual items in the analysis with the relevant sales invoices and good delivery notes; and

檢測管理層於制定撥備矩陣所使用之資料 之完整性,包括貿易應收款項之賬齡分析, 按抽樣基準將分析中個別項目與相關的銷 售發票及交貨單進行比較;及

#### Key audit matter 關鍵審核事項

Management estimated the amount of lifetime ECL for trade receivables based on provision matrix. Estimated loss rates are based on historical observed default rates over the expected life of the debtors and are adjusted for forward-looking information that is available without cost or effect.

管理層基於撥備矩陣估計貿易應收款項的存續期預期信貸虧損金額。估計損失率乃基於債務人預期年期內之歷史觀察違約率,並根據毋須付出成本或精力而可得到之前瞻性資料進行調整。

#### Valuation of inventories 存貨的估值

Refer to note 25 to the consolidated financial statements.

參閱綜合財務報表附註25。

The inventories comprised of raw materials and finished goods for resale amounting to approximately HK\$6,586,000 as at 31 March 2019.

於2019年3月31日,存貨(包括原材料及供重售成品) 約為6,586,000港元。

We identified the valuation of inventories as a key audit matter due to the management's judgment required in estimating the allowance for inventories.

<mark>吾等確認存貨估值</mark>為關鍵審計事項乃由於估計存 貨撥備時需要作出管理層判斷。

## How our audit addressed the key audit matter 吾等之審核如何解決關鍵審核事項

Assessing management's basis and judgement in determining credit loss allowance on trade receivables, the reasonableness of management's grouping of the trade receivables into different categories in the provision matrix, and the basis of estimated loss rates applied in each category in the provision matrix (with reference to historical default rates and forward-looking information). 評估管理層釐定貿易應收款項之信貸虧損撥備時的基準及判斷,管理層將貿易應收款項歸入撥備矩陣中不同類別的合理性,及在撥備矩陣各類別應用估計損失率之基準(參考歷史違約率及前瞻性資料)。

Our procedures in relation to the valuation of inventories included:

吾等有關存貨估值的程序包括:

 Obtaining an understanding of how the allowance for inventories is estimated by management;

了解管理層如何估計存貨撥備;

#### Key audit matter 關鍵審核事項

Management assessed the recoverability of the amount based on an estimation of the net realisable value of the inventories which involves the analyses of the status of the subsequent sales and the current market price of the inventories. If the actual net realisable values of the inventories are less than expected as a result of change in market condition, material allowances for inventories may result.

管理層根據估計存貨可變現淨值評估款項的可收回性,有關評估涉及存貨後續銷售狀況及目前市價的分析。倘因市況變動而導致存貨的實際可變現淨值低於預期,則可能導致存貨重大撥備。

## How our audit addressed the key audit matter 吾等之審核如何解決關鍵審核事項

- Assessing the reasonableness and sufficiency of allowance for inventories with reference to the subsequent usage and movement of raw materials, historical sales records, current market conditions, aging analysis and subsequent selling prices of the finished goods, and challenging management for long aged inventories without any provision;
  - 參考原材料的後續使用情況及變動、過往 銷售記錄、目前市況、賬齡分析及成品的 其後售價評估存貨撥備是否合理及充足, 並就無撥備的長期存貨向管理層提出質詢;
- Testing the aging analysis of the inventories, on a sample basis, to the source documents; and
  - 按抽樣基準將存貨的賬齡分析與源文件進 行核查;及
- Tracing a selection of finished goods with subsequent selling prices to the source documents to test the net realisable values. 溯查選定成品的後續售價至源文件以測試 可變現淨值。

#### OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

## 其他資料

貴公司董事須對其他資料負責。其他 資料包括年度報告內的資料,但不包 括綜合財務報表及吾等發出的核數師 報告。

吾等對綜合財務報表的意見並不涵蓋 其他資料,吾等亦不對該等其他資料 發表任何形式的鑒證結論。

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

董事及審核委員會就綜合財務報表須承擔責任

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

貴公司董事須負責根據香港會計師公會頒佈的香港財務報告準則及香港《公司條例》的披露要求編製真實而中肯的綜合財務報表,並對其認為為使綜合財務報表的編製不存在由於欺詐或錯誤而導致的重大錯誤陳述所需的內部控制負責。

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

在編製綜合財務報表時,董事負責評估 貴集團持續經營的能力,並在適用 情況下披露與持續經營有關的事項, 以及使用持續經營為會計基礎,除非 董事有意將 貴集團清盤或停止經營, 或別無其他實際的替代方案。

The audit committee is responsible for overseeing the Group's financial reporting process.

審核委員會須負責監督 貴集團的財 務報告過程。

# AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

## 核數師就審核綜合財務報 表承擔的責任

依據香港審核準則,作為吾等審核的一部分,吾等在整個審核過程中進行 職業判斷並保持職業懷疑態度。吾等亦:

- 了解與審核相關的內部控制,以 設計就該情況而言屬適當的審核 程式,但目的並非對 貴集團內部 控制的有效性發表意見。

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

- 評估所使用的會計政策的恰當性 和作出會計估計的合理性以及董 事所披露的相關內容。
- 對董斯特續經濟
  實際
  實際
  實際
  實驗
  其經濟
  實驗
  實驗
- 評價綜合財務報表(包括披露資料) 的整體列報方式、結構和內容,以 及綜合財務報表是否中肯反映相 關交易和事項。
- 就貴集團內實體或業務活動的 財務資料獲取充足、適當的審核 憑證,以便對綜合財務報表發表 意見。吾等負責集團審核的方向、 監督和執行。吾等僅為審核意見 承擔責任。

吾等與審核委員會溝通了(其中包括) 計劃的審核範圍、時間安排及重大審 核發現等,包括吾等在審核中發現的 內部控制的任何重大缺陷。

吾等還亦向審核委員會提交聲明,説明吾等已符合有關獨立性的相關道德 要求,並與彼等溝通有可能合理地被認為會影響吾等獨立性的所有關係和 其他事項,以及在適用的情況下,相關 的防範措施。

From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement director on the audit resulting in the independent auditors' report is Kwok Kin Leung.

出具獨立核數師報告的審核董事為郭健樑。

#### **HLB Hodgson Impey Cheng Limited**

Certified Public Accountants

#### **Kwok Kin Leung**

Practising Certificate Number: P05769

Hong Kong, 25 June 2019

#### 國衛會計師事務所有限公司

香港執業會計師

#### 郭健樑

執業證書編號: P05769

香港,2019年6月25日

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

## 綜合損益及其他全面收益表

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

		Notes 附註	2019 HK\$'000 千港元	2018 HK\$'000 千港元
Revenue Cost of sales	收入 銷售成本	6	183,977 (56,593)	188,550 (57,375)
Gross profit Other income Other gains and losses Selling and distribution expenses Administrative expenses Finance costs	毛利 其他收入 其他收益及虧損 銷售及分銷開支 行政開支 融資成本	8 9 10	127,384 4,386 (11,665) (27,198) (98,597) (1,823)	131,175 6,409 (11,587) (37,854) (87,082)
(Loss)/Profit before tax Income tax expense	除税前(虧損)/溢利 所得税開支	11	(7,513) (4,106)	1,061 (8,282)
Loss for the year	年內虧損	12	(11,619)	(7,221)
Other comprehensive (expense)/ income Item that will not be reclassified to profit or loss: Fair value loss on equity instruments at fair value through other comprehensive income Gain on revaluation of owner-occupied properties Income tax relating to items that will not be reclassified to profit or loss	其他全面(開支)/收入 將不會重新分類至損益的安全目。		(435,066) 3,519 (664) (432,211)	- - -
Item that may be reclassified subsequently to profit or loss:  Exchange differences on translating foreign operations  Fair value gain on available-for-sale investments  Reclassification adjustment on impairment of available-for-sale investments	其後可能重新分類至 損益之項目: 換算外國業務之匯兑 差額 可供出售投資之 公可供出值售份 於可供出事分類調整		(12,330) - - (12,330)	15,417 91,728 16,348 123,493
Other comprehensive (expense)/ income for the year	年內其他全面(開支)/ 收入		(444,541)	123,493
Total comprehensive (expense)/ income for the year	年內全面(開支)/ 收入總額		(456,160)	116,272

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME 綜合損益及其他全面收益表

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

		Notes 附註	2019 HK\$'000 千港元	2018 HK\$'000 千港元
Profit/(Loss) for the year attributable to: – Owners of the Company – Non-controlling interests	以下各方應佔年內溢利/ (虧損): -本公司擁有人 -非控股權益	,	4,668 (16,287)	530 (7,751)
			(11,619)	(7,221)
Total comprehensive (expense)/ income for the year attributable to:  - Owners of the Company	以下各方應佔年內全面 (開支)/收入總額: -本公司擁有人		(437,146)	120,216
- Non-controlling interests	- 非控股權益		(19,014)	(3,944)
			(456,160)	116,272
Earnings per share - Basic (HK cents)	<b>每股盈利</b> - 基本(港仙)	15	0.43	0.05
– Diluted (HK cents)	- 攤 薄(港 仙)		0.43	0.05

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION 綜合財務狀況表

AT 31 MARCH 2019 於2019年3月31日

		Notes 附註	2019 HK\$'000 千港元	2018 HK\$'000 千港元
Non-current assets	非流動資產			
Property, plant and equipment	物業、廠房及設備	17	347,486	125,584
Prepaid lease payments	初 果 、	18	44,789	53,728
Investment properties	投資物業	19	13,408	30,720
Financial assets at fair value through	按公平值計入損益的	19	13,400	- 1 - 1 - <del>-</del>
profit or loss	金融資產	21	5,377	_
Deposit and prepayments for	人壽保單之按金及預付	21	3,377	
life insurance policies	大哥	22	_	5,113
Deposits for acquisition of property,	业	22	_	0,110
plant and equipment	按金		6,029	6,441
Equity instruments at fair value through	按公平值計入其他全面		0,023	0,441
other comprehensive income	收入的股本工具	23	138,327	_
Available-for-sale investments	可供出售投資	24	100,027	573,392
Deferred tax assets	· · · · · · · · · · · · · · · · · · ·	31	- 87	373,392
Deletted tax assets	<u> </u>	01	01	
			555,503	764,258
			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	- ,
Current assets	流動資產			
Inventories	存貨	25	6,586	9,590
Trade and other receivables	貿易及其他應收款項	26	34,192	48,636
Financial assets at fair value through	按公平值計入損益的		0.,.02	. 5,555
profit or loss	金融資產	21	5,160	8,986
Tax refundable	可退還税款		141	14
Bank balances and cash	銀行結餘及現金	27	63,768	186,030
Dank Salarioso aria cacii	BY I J WH BY 1/2 - 70 M		00,100	100,000
			109,847	253,256
Total assets	資產總值		665,350	1 017 514
Total assets	貝性総但		005,350	1,017,514
Current liabilities	流動負債			
Trade and other payables	貿易及其他應付款項	28	20,367	30,304
Contract liabilities	合約負債	29	2,222	-
Bank borrowings	銀行借款	30	134,799	_
Current tax liabilities	即期税項負債	00	921	3,399
			02.	0,000
			158,309	33,703
	<b>+3</b> /4 = //= + +-		//0 //0	010 ===
Net current (liabilities)/assets	流動(負債)/資產淨值		(48,462)	219,553

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION 綜合財務狀況表

AT 31 MARCH 2019 於2019年3月31日

			2019	2018
		Notes	HK\$'000	HK\$'000
		附註	千港元	千港元
Capital and reserves	資 本 及 儲 備			
Share capital	股本	32	109,380	109,351
Reserves	儲備		370,636	828,421
Equity attributable to owners of	本公司擁有人應佔			
the Company	權益		480,016	937,772
Non-controlling interests	非控股權益		27,025	46,039
Total equity	權 益 總 額		507,041	983,811

The consolidated financial statements on pages 118 to 259 were approved and authorised for issue by the Board of Directors on 25 June 2019 and are signed on its behalf by:

第118頁至第259頁所載之綜合財務報表已於2019年6月25日獲董事會批准及授權刊發,並由以下代表簽署:

Pang Siu Hin 彭少衍 Director 董事 Kwan Lai Man 關麗雯 Director 董事

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## 綜合權益變動表

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## Attributable to owners of the Company 本公司擁有人應佔

	_				7.470	DVWH					
		Share capital 股本 HK\$'000 千港元 (Note 32) (附註32)	Share premium 股份溢價 HK\$'000 千港元	Merger reserve 合併儲備 HK\$'000 千港元 (Note) (附註)	Revaluation reserve 重估儲備 HK\$'000 千港元	reserve	Share options reserve 購股權儲備 HK\$*000 千港元	Retained profits 保留溢利 HK\$'000 千港元	<b>Total</b> 總計 HK\$'000 千港元	Non- controlling interests 非控股權益 HK\$*000 千港元	<b>Total</b> 總計 HK\$'000 千港元
At 1April 2017	於2017年4月1日	109,012	702,293	(71,463)	8,314	(8,528)	6,543	88,414	834,585	35,970	870,555
Profit/(Loss) for the year Other comprehensive income/(expense) for the year	年內溢利/(虧損) 年度其他全面收入/(開支)	-	-	-	-	-	-	530	530	(7,751)	(7,221)
Exchange differences on translating foreign operations	換算外國業務之匯兑差額	_	_	_	_	11,610	_		11,610	3,807	15,417
Fair value gain on available-for-sale	可供出售投資之公平值					11,010			,		·
investments Reclassification adjustment on impairment of available-for-sale investments	收益 於可供出售投資減值時之 重新分類調整	-	-	-	91,728 16,348	-	-	_	91,728 16,348	-	91,728 16,348
Of available-101-3ale investments	里利刀炽明正				10,040				10,040		10,040
Total comprehensive income/(expense) for the year	年度全面收入/(開支) 總額	-	_	-	108,076	11,610	_	530	120,216	(3,944)	116,272
Dividends recognised as distribution Capital contribution from non-controlling	確認為分派的股息 非控股權益注資	-	-	-	-	_	-	(21,823)	(21,823)		(21,823)
interests Shares repurchased and cancelled Issue of shares on exercise of share options Recognition of equity-settled share-based	購回及註銷股份 因行使購股權而發行股份 確認權益結算以股份為	(134) 473	(1,656) 6,090	-	-	=	(2,658)	-	(1,790) 3,905		14,013 (1,790) 3,905
payments	基礎的付款	-	-	-	-	-	2,679	-	2,679	-	2,679
At 31 March 2018 Adjustments (note 3)	於2018年3月31日 調整(附註3)	109,351	706,727 -	(71,463)	116,390 (16,348)	3,082	6,564 -	67,121 15,612	937,772 (736)		983,811 (736)
At 1 April 2018 (restated)	於2018年4月1日(經重列)	109,351	706,727	(71,463)	100,042	3,082	6,564	82,733	937,036	46,039	983,075
Profit/(Loss) for the year Other comprehensive income/(expense) for the year	年內溢利/(虧損) 年度其他全面收入/(開支)	-	-	-	-	-	-	4,668	4,668	(16,287)	(11,619)
Fair value loss on equity instruments at fair value through other comprehensive income	按公平值計入其他全面 收入的股本工具 公平值虧損	_	-	-	(435,066)	-	-	_	(435,066)	-	(435,066)
Gain on revaluation of owner-occupied properties	重估自用物業收益	_	_	_	3,519	_	_	_	3,519	_	3,519
Income tax relating to items that will not be reclassified to profit or loss	與不會重新分類至損益 的項目有關的所得稅	_	_	-	(664)	-	-	_	(664)	-	(664)
Exchange differences on translating foreign operations	換算外國業務之匯兑 差額	_	_	_	_	(9,603)	_	_	(9,603)	(2,727)	(12,330)
and during for orgin operations	在版					(0,000)			(0,000)	(=,:=:)	(12,000)
Total comprehensive income/(expense) for the year	年度全面收入/(開支) 總額	-	-	-	(432,211)	(9,603)	-	4,668	(437,146)	(19,014)	(456,160)
Dividends recognised as distribution	確認為分派的股息	-	-	-	-	-	-	(21,873)	(21,873)		(21,873)
Issue of shares on exercise of share options Recognition of equity-settled share-based payments	因行使購股權而發行股份 確認權益結算以股份為 基礎的付款	29	368	-	-	-	(158) 1,760	-	239 1,760		239 1,760
At 31 March 2019	於2019年3月31日	109,380	707,095	(71,463)	(332,169)			65,528	480,016	27,025	507,041

Note: The merger reserve represents the difference between the share capital of the Company and the aggregate amount of share capital of other companies comprising the Group pursuant to the group reorganisation, after elimination of intra-group investments.

附註:合併儲備指根據集團重組本公司的股本 及本集團旗下其他公司股本的總金額(抵 銷集團內公司間投資後)之間的差額。

# CONSOLIDATED STATEMENT OF CASH FLOWS 綜合現金流量表

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Cash flows from operating activities (Loss)/Profit before tax	<b>經營活動所得現金流量</b> 除税前(虧損)/溢利	(7,513)	1,061
Adjustments for:	已就下列各項調整:	(1,010)	1,001
Finance costs	融資成本	1,823	_
Interest income	利息收入	(1,579)	(3,581)
Dividend income	股息收入	(2,227)	(2,013)
Loss on disposal of property,	出售物業、廠房及設備之		
plant and equipment	虧損	293	68
Share-based payment expenses	以股份為基礎的付款開支	1,760	2,679
Amortisation of prepaid lease payments	預付租賃款項之攤銷	1,061	1,112
Amortisation of intangible assets  Amortisation of premium and charges	無 形 資 產 之 攤 銷 人 壽 保 險 保 費 及 支 出 之	-	1,548
on life insurance	八 詩 体 傚 体 負 及 义 山 之 難 銷	_	58
Depreciation of property,	物業、廠房及設備之折舊	_	30
plant and equipment	70 未	11,360	9,040
Loss on fair value change of	按公平值計入損益的金融	,	0,0.0
financial asset at fair value through	資產之公平值變動虧損		
profit or loss		10,039	994
Loss on deregistration of a subsidiary	註銷一間附屬公司之虧損	1	_
Impairment loss recognised in respect	就貿易應收款項所確認		
of trade receivables	減值虧損	180	_
Impairment loss on available-for-sale	可供出售投資之減值虧損		40.040
investments		-	16,348
	火火 全 次 未 統 手		
Operating cash flows before movements	營運資本變動前之經營	15 100	07.014
in working capital  Decrease/(Increase) in inventories	現金流量 存貨減少/(增加)	15,198 2,896	27,314 (507)
Decrease/(Increase) in trade and	貿易及其他應收款項減少/	2,090	(307)
other receivables	(增加)	11,718	(12,926)
Increase in financial assets at	按公平值計入損益的金融	11,710	(12,020)
fair value through profit or loss	資產增加	(6,420)	(9,980)
Decrease in trade and other payables	貿易及其他應付款項減少	(7,980)	(170)
Increase in contract liabilities	合約負債增加	594	
Cash generated from operations	經營業務所得現金	16,006	3,731
Income tax refunded	退回所得税	13	415
Income tax paid	已付所得税	(7,335)	(2,724)
Net and a second of form	/==		
Net cash generated from operating activities	經營活動所得現金淨額	0.604	1 400
operating activities		8,684	1,422

## CONSOLIDATED STATEMENT OF CASH FLOWS

## 綜合現金流量表

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Cash flows from investing activities Interest received	<b>投資活動所得現金流量</b> 已收利息	1,579	3,363
Dividend received	已收股息	2,227	2,013
Decrease in short-term deposits with original maturity over three months	原到期日超過三個月的短期 存款減少	4,674	20,224
Proceeds from disposal of property, plant and equipment	出 售 物 業、廠 房 及 設 備 所 得 款 項	4	_
Purchases of property, plant and	購買物業、廠房及設備		(40.050)
equipment  Deposit for acquisition of property,	收購物業、廠房及設備之按金	(231,748)	(12,956)
plant and equipment Purchases of available-for-sale	購買可供出售投資	(5,603)	(5,735)
investments		_	(73,112)
Purchases of leasehold land	購買租賃土地	(2,865)	(21,300)
Net cash used in investing activities	投資活動所用現金淨額	(231,732)	(87,503)
	司次代表公历中人法目		
Cash flows from financing activities Dividends paid	<b>融 資 活 動 所 得 現 金 流 量</b> 已 付 股 息	(21,873)	(21,823)
Interest paid Capital contribution from	已付利息 非控股權益注資	(1,823)	-
non-controlling interests	升	_	14,013
Repurchase of shares	購回股份	-	(1,790)
New bank loans raised Repayment of bank loans	新籌集銀行貸款 償還銀行貸款	260,000 (125,201)	_
Proceeds from issue of shares	發行股份所得款項	239	3,905
Net cash generated from/(used in)	融資活動所得/(所用)現金		
financing activities	離員 石 新 州 侍 / ( 州 用 ) 央 並 淨 額	111,342	(5,695)
Net decrease in cash and	現 金 及 現 金 等 價 物 減 少 淨 額		
cash equivalents	况立及况立守良彻底之序银	(111,706)	(91,776)
Cash and cash equivalents at the beginning of year	年初的現金及現金等價物	181,094	266,542
Effect of foreign exchange rates changes	匯率變動影響	(5,620)	6,328
Cash and cash equivalents at	年終的現金及現金等價物		
the end of year	午 於 的 况 並 及 况 並 寺 慎 初	63,768	181,094
	(1)		
Representing:  Bank balances and cash	代表: 銀行結餘及現金	63,768	186,030
Short-term deposits with maturity	三個月以上到期的短期存款	,	
over three months		-	(4,936)
		63,768	181,094

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 1. GENERAL

The Company is a public limited company incorporated in the Cayman Island and its shares are listed on the Stock Exchange of Hong Kong Limited (the "Stock Exchange"). Its parent and ultimate parent is Genwealth Group Holding Company Limited, a company incorporated in the British Virgin Islands. The addresses of the registered office and principal place of business of the Company are disclosed in the corporate information section to the annual report.

The Group is principally engaged in developing, marketing, selling and distributing of personal care products, healthcare products and household products as well as provision of Chinese medical healthcare related services.

The consolidated financial statements are presented in Hong Kong dollars ("HK\$"), which is also the functional currency of the Company.

# 2. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS

The Group incurred a net loss of approximately HK\$11,619,000 during the year ended 31 March 2019 and, as of that date, the Group's current liabilities exceeded its current assets by approximately HK\$48,462,000. The net current liabilities consist of bank loans of approximately HK\$134,799,000 that contain a repayment on demand clause. At 31 March 2019, the aggregate carrying amount of bank loans repayable after one year amounted to approximately HK\$68,744,000 based on the schedule of repayments set out in the loan agreements. The directors do not believe that it is probable that the banks will exercise their discretionary rights to demand immediate repayment. In addition, taking into account the cash flows from operations and unutilised banking facilities, the directors consider that the Group has adequate resources to meet its liabilities and commitments as and when they fall due and to continue in operational existence for the foreseeable future. Accordingly, the consolidated financial statements have been prepared on going concern basis.

#### 1. 一般資料

本公司為於開曼群島註冊成立之公眾有限公司,其股份於香港別,其股份於交所」) 合交易所有限公司(「聯交所」) 的 高集團控股有限公司(一間於英屬處女群島註冊成立之公司)。本地國之註冊辦事處及主要營業一節,地址披露於年報之公司資料一節。

本集團主要從事開發、營銷、銷售 及分銷個人護理產品、保健產品 及家居產品以及提供中醫保健及 相關服務。

綜合財務報表以港元(「港元」)呈列,而港元亦為本公司的功能貨幣。

### 2. 综合財務報表的編製 基準

截至2019年3月31日止年度,本集 團產生淨虧損約11,619,000港元, 截至該日,本集團的流動負債超 過其流動資產約48,462,000港元。 流動負債淨額包括銀行貸款約 134,799,000港元,其中載有於要 求時償還條款。於2019年3月31日, 根據貸款協議所載的還款時間表, 須一年後償還的銀行貸款總賬面 值 約 為68,744,000港元。董事認為 銀行不大可能行使酌情權要求立 即還款。此外,考慮到經營活動產 生的現金流量及未動用的銀行融 資,董事認為本集團有足夠資源 在到期時履行其負債及承擔,並 於可見將來營運續存。因此,綜合 財務報表乃按持續經營基準編製。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

## New and amendments to HKFRSs that are mandatorily effective for the current year

The Group has applied the following new and amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") for the first time in the current year:

HKFRS 9	Financial Instruments
HKFRS 15	Revenue from Contracts with Customers and the related Amendments
HK(IFRIC) – Int 22	Foreign Currency Transactions and Advance Consideration
Amendments to HKFRS 2	Classification and Measurement of Share-based Payment Transactions
Amendments to HKFRS 4	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts
Amendments to HKAS 28	As part of the Annual Improvements to HKFRSs 2014–2016 Cycle
Amendments to HKAS 40	Transfers of Investment Property

Except as described below, the application of the new and amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

## 3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)

## 於本年度強制生效的新訂香港財務報告準則及其修 訂本

於本年度,本集團已首次應用下列由香港會計師公會(「香港會計師公會(「香港會計師公會」)頒佈之新訂香港財務報告準則及其修訂本:

香港財務報告準則	金融工具
第9號	
香港財務報告準則	客戶合約收入及相關
第15號	修訂本

香港(國際財務報告 外幣交易及墊付代價 詮釋委員會) - 詮釋第22號

香港財務報告準則 以股份為基礎付款的交易 第2號之修訂本 的分類及計量

香港財務報告準則 採用香港財務報告準則第4 第4號之修訂本 號保險合約時一併應用 香港財務報告準則第9號

金融工具

香港會計準則 作為香港財務報告準則 第28號之修訂本 2014年至2016年週期之

年度改進之一部分

香港會計準則 轉讓投資物業

第40號之修訂本

除下文所述者外,於本年度應用該等新訂香港財務報告準則及其修訂本並無對本集團於本年度及過往年度之財務表現及狀況及/或該等綜合財務報表所載披露造成重大影響。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.1 HKFRS 15 Revenue from Contracts with Customers

The Group has applied HKFRS 15 for the first time in the current year. HKFRS 15 superseded HKAS 18 *Revenue*, HKAS 11 *Construction Contracts* and the related interpretations.

The Group has applied HKFRS 15 retrospectively with the cumulative effect of initially applying this standard recognised at the date of initial application, 1 April 2018. Any difference at the date of initial application is recognised in the opening retained profits (or other components of equity, as appropriate) and comparative information has not been restated. Furthermore, in accordance with the transition provisions in HKFRS 15, the Group has elected to apply the standard retrospectively only to contracts that are not completed at 1 April 2018. Accordingly, certain comparative information may not be comparable as comparative information was prepared under HKAS 18 Revenue and HKAS 11 Construction Contracts and the related interpretations.

The Group recognises revenue from the following major sources which arise from contracts with customers:

- Sales of goods
- Provision of healthcare service

Information about the Group's performance obligations and the accounting policies resulting from application of HKFRS 15 are disclosed in notes 6 and 4 respectively.

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.1 香港財務報告準則第15號客 戶合約收益

本集團已於本年度首次應用香港財務報告準則第15號。香港財務報告準則第15號取代香港會計準則第18號收益、香港會計準則第11號建築合約及相關詮釋。

本集團已追溯應用香港財務 報告準則第15號,而初步應 用該準則之累計影響於初步 應用日期2018年4月1日確認。 初步應用日期之任何差額於 年初保留溢利(或權益之其他 部分(視乎適用情況而定)確 認,比較資料並無重列。此 外,根據香港財務報告準則 第15號之過渡條文,本集團 選擇僅對於2018年4月1日尚 未完成之合約追溯應用該準 則。因此,若干比較資料可能 無法比較,此乃由於比較資 料乃根據香港會計準則第18 號收益及香港會計準則第11 號建築合約及相關詮釋編製。

本集團確認以下客戶合約產 生的主要收益來源:

- 銷售貨品
- 提供保健服務

有關應用香港財務報告準則 第15號引致的本集團履約責 任及會計政策的資料分別於 附註6及4披露。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.1 HKFRS 15 Revenue from Contracts with Customers (Continued)

Summary of effects arising from initial application of HKFRS 15

The following adjustments were made to the amounts recognised in the consolidated statement of financial position at 1 April 2018. Line items that were not affected by the changes have not been included.

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.1 香港財務報告準則第15號客 戶合約收益(續)

初步應用香港財務報告準則第15號產生之影響概述

本集團已對於2018年4月1日 之綜合財務狀況表內確認之 金額作出以下調整。不包括 未受該等變動影響之項目。

Carrying amounts previously reported at 31 March 2018	Carrying amounts under HKFRS 15 at 1 April Reclassification 2018*
於 <b>2018</b> 年 <b>3月31</b> 日 先前呈報 之賬面值 Note HK\$'000 附註 千港元	於2018年 4月1日根據 香港財務報告 準則第15號 重新分類 之賬面值* HK\$'000 HK\$'000 千港元 千港元
Current liabilities流動負債Trade and other payables貿易及其他應付款項 (a) 30,304Contract liabilities合約負債 (a) -	(1,628) 28,676 1,628 1,628

<sup>\*</sup> The amounts in this column are before the adjustments from the application of HKFRS 9.

#### Note:

(a) As at 1 April 2018, advances from customers of approximately HK\$1,628,000 in respect of sales contracts previously included in trade and other payables were reclassified to contract liabilities. 本欄金額未計入應用香港財 務報告準則第9號調整。

#### 附註:

(a) 於2018年4月1日,先前計入 貿易及其他應付款項之與銷 售合約有關的客戶墊款約 1,628,000港元已重新分類至 合約負債。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.1 HKFRS 15 Revenue from Contracts with Customers (Continued)

Summary of effects arising from initial application of HKFRS 15 (Continued)

The following tables summarise the impacts of applying HKFRS 15 on the Group's consolidated statement of financial position as at 31 March 2019 for each of the line items affected. Line items that were not affected by the changes have not been included.

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.1 香港財務報告準則第15號客 戶合約收益(續)

初步應用香港財務報告準則第15號產生之影響概述(續)

下表概述就各項受影響之項 目應用香港財務報告準則第 15號對本集團於2019年3月 31日之綜合財務狀況表之影響。不包括未受該等變動影響之項目。

		As reported 呈報金額 HK\$'000 千港元	Adjustments 調整 HK\$'000 千港元	Amounts without application of HKFRS 15 未應用 香港財務報告 準則第15號 之金額 HK\$'000
Current liabilities Trade and other payables Contract liabilities	<b>流動負債</b> 貿易及其他應付 款項 合約負債	20,367 2,222	2,222 (2,222)	22,589 -

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.2 HKFRS 9 Financial Instruments

In the current year, the Group has applied HKFRS 9 Financial Instruments and the related consequential amendments to other HKFRSs. HKFRS 9 introduces new requirements for (1) the classification and measurement of financial assets and financial liabilities, (2) expected credit losses ("ECL") for financial assets and (3) general hedge accounting.

The Group has applied HKFRS 9 in accordance with the transition provisions set out in HKFRS 9, i.e. applied the classification and measurement requirements (including impairment under ECL model) retrospectively to instruments that have not been derecognised as at 1 April 2018 (date of initial application) and has not applied the requirements to instruments that have already been derecognised as at 1 April 2018. The difference between carrying amounts as at 31 March 2018 and the carrying amounts as at 1 April 2018 are recognised in the opening retained profits and other components of equity, without restating comparative information.

Accordingly, certain comparative information may not be comparable as comparative information was prepared under HKAS 39 Financial Instruments: Recognition and Measurement.

Accounting policies resulting from application of HKFRS 9 are disclosed in note 4.

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.2 香港財務報告準則第9號金融 工具

於本年度,本集團已應用香工期務報告準則第9號金融準則第9號金融準則之相關相應修訂本。香港財務報告準則第9號就(1)金融資產及金融負債之分類及計劃資、(2)金融資產之預期信貸虧損」)及(3)一般對沖會計法引入新規定。

因此,若干比較資料未必能作比較,原因是比較資料乃根據香港會計準則第39號金融工具:確認及計量編製。

應用香港財務報告準則第9號引致的會計政策於附註4披露。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.2 HKFRS 9 Financial Instruments (Continued)

Summary of effects arising from initial application of HKFRS 9

The table below illustrates the classification and measurement of financial assets and financial liabilities and other items subject to ECL under HKFRS 9 and HKAS 39 at the date of initial application, 1 April 2018.

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.2 香港財務報告準則第9號金融 工具(續)

> 初始應用香港財務報告準則 第9號產生之影響概述

下表闡述金融資產及金融負債分類及計量以及於首次應用日期(2018年4月1日)香港財務報告準則第9號及香港會計準則第39號下受預期信貸虧損所限的其他項目。

			Available- for-sale investments	instruments	Amortised cost (previously classified as loans and receivables)	Financial assets at FVTPL required by HKAS 39/ HKFRS 9 港則 完制 普勒斯 華 規定 會第 3 港 市 報 9 で 東京	Revaluation reserve	Deferred tax assets	Retained profits
		Notes 附註	<b>可供出售</b> 投資 HK\$*000 千港元	按公工值 計 收入工 全 股 HK\$*7000 千	攤銷放分款項 (先為) (生物) (生物) (生物) (生物) (生物) (生物) (生物) (生物	第9號平損直益資內 一規值益資內 一規 一規 一規 一規 一規 一規 一規 一規 一規 一規 一規 一規 一規	<b>重估儲備</b> HK\$'000 千港元	<b>遞延</b> 税項資產 HK\$'000 千港元	<b>保留溢利</b> HK\$'000 千港元
Closing balance at 31 March 2018 - HKAS 39	於 2018 年 3 月 31 日 之期末結餘 - 香港會計準則 第 39 號		573,392	_	218,534	8,986	116,390	_	67,121
Effect arising from initial application of HKFRS 9:	首次應用香港財務 報告準則第9號 產生之影響:								
Reclassification From available-for-sale investments From loans and receivables	重新分類 來自可供出售投資 來自貸款及應收 款項	(a) (b)	(573,392)	573,392 -	- (5,170)	- 5,170	(16,348)	-	16,348
Remeasurement Impairment under ECL model	<b>重新計量</b> 預期信貸虧損模式 下之減值	(c)	_	_	(876)	-		140	(736)
Opening balance at 1 April 2018	於 <b>2018</b> 年4月 <b>1</b> 日之 期初結餘		-	573,392	212,488	14,156	100,042	140	82,733

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.2 HKFRS 9 Financial Instruments (Continued)

Summary of effects arising from initial application of HKFRS 9 (Continued)

Notes:

#### (a) Available-for-sale investments

The Group elected to present in other comprehensive income for the fair value changes of all its equity investments previously classified as available-for-sale investments. These investments are not held for trading and not expected to be sold in the foreseeable future. At the date of initial application of HKFRS 9, approximately HK\$573,392,000 were reclassified from available-for-sale investments to equity instruments at fair value through other comprehensive income ("FVTOCI"). The fair value gains of approximately HK\$116,390,000 relating to those investments previously carried at fair value continued to accumulate in revaluation reserve. In addition, impairment losses previously recognised of approximately HK\$16,348,000 were transferred from retained profits to revaluation reserve as at 1 April 2018.

#### (b) Loans and receivables

Deposit and prepayments for life insurance policies previously classified as loans and receivables was reclassified to financial assets at fair value through profit or loss ("FVTPL") upon the application of HKFRS 9 because its cash flows that do not represent solely payments of principal and interest on the principal amount outstanding. As at 1 April 2018, the fair value of this financial asset is approximately HK\$5,170,000.

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.2 香港財務報告準則第9號金融 工具(續)

初始應用香港財務報告準則第9號產生之影響概述(續)

附註:

#### (a) 可供出售投資

本集團選擇將其先前分類為 可供出售投資之所有股本公 平值變動於其他全面收入中 呈列。該等投資並非持作買 賣,且預期於可預見未來不 會出售。於初始應用香港財 務報告準則第9號當日,約 573,392,000港元由可供出售 投資重新分類至按公平值計 入其他全面收入(「按公平值 計入其他全面收入」)之股本 工具。先前按公平值呈列的 該等投資有關的公平值收益 約116,390,000港元繼續於重 估儲備累計。此外,先前確認 的減值虧損約16,348,000港 元於2018年4月1日由保留溢 利轉入重估儲備。

#### (b) 貸款及應收款項

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.2 HKFRS 9 Financial Instruments (Continued)

Summary of effects arising from initial application of HKFRS 9 (Continued)

Notes: (Continued)

(c) Impairment under ECL model

The Group applies the HKFRS 9 simplified approach to measure ECL which uses a lifetime ECL for all trade receivables. To measure the ECL, trade receivables have been grouped based on past due analysis.

ECL for other financial assets at amortised cost including bank balances, other deposits and receivables are assessed on 12-month ECL ("12m ECL") basis as there had been no significant increase in credit risk since initial recognition.

As at 1 April 2018, the additional credit loss allowance (net of deferred tax) of approximately HK\$736,000 has been recognised against retained profits. The additional loss allowance of approximately HK\$876,000 was charged against trade receivables. The related tax effect of approximately HK\$140,000 was recognised in deferred tax assets.

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.2 香港財務報告準則第9號金融 工具(續)

初始應用香港財務報告準則第9號產生之影響概述(續)

附 註:(續)

(c) 預期信貸虧損模式下之減值

本集團應用香港財務報告準則第9號簡化法計量預期結 質虧損,就所有貿易應期款 項使用存續期預期信貸虧損, 為計量預期信貸虧損, 應收款項已根據逾期分析進 行分組。

按攤銷成本計量之其他金融資產(包括銀行結餘、其機備乃金及應收款項)之虧損損(「12個月預期信貸虧損」)基準評個方預度負初始確認以來並無顯著增加。

於2018年4月1日,額外信貸虧損撥備(扣除遞延税項)約736,000港元已確認至保留溢利。額外虧損撥備約876,000港元計入貿易應收款項。相關稅務影響約140,000港元於遞延稅項資產確認。

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.2 HKFRS 9 Financial Instruments (Continued)

Summary of effects arising from initial application of HKFRS 9 (Continued)

Notes: (Continued)

(c) Impairment under ECL model (Continued)

All loss allowances for trade receivables as at 31 March 2018 reconcile to the opening loss allowance as at 1 April 2018 is as follows:

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.2 香港財務報告準則第9號金融 工具(續)

初始應用香港財務報告準則第9號產生之影響概述(續)

附註:(續)

(c) 預期信貸虧損模式下之減值 (續)

於2018年3月31日貿易應收款項之所有虧損撥備與於2018年4月1日年初虧損撥備之對賬如下:

Trade receivables 貿易應收款項 HK\$'000 千港元

At 31 March 2018 - HKAS 39	於2018年3月31日 - 香港會計準則第39號	_
Amounts remeasured through opening retained profits	按年初保留溢利重新計量之金額	876
At 1 April 2018	於2018年4月1日	876

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

3. APPLICATION OF NEW AND
AMENDMENTS TO HONG KONG
FINANCIAL REPORTING STANDARDS
("HKFRSs") (Continued)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

3.3 Impacts on opening consolidated statement of financial position arising from the application of all new standards

As a result of the changes in the Group's accounting policies above, the opening consolidated statement of financial position had to be restated. The following table show the adjustments recognised for each of the line items affected. Line items that were not affected by the changes have not been included.

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

> 於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.3 應用所有新訂準則對期初綜 合財務狀況表的影響

由於本集團上述會計政策變動,須重列期初綜合財務狀況表。下表列示就各受影響項目確認的調整,未受變動影響的項目並無計入。

1 April

2018

		2010		2010	
		(Audited) 於2018年 3月31日 (經審核)	HKFRS 15 香港財務 報告準則 第15號	HKFRS 9 香港財務 報告準則 第9號	(Restated) 於2018年 4月1日 (經重列)
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元
, L					
Non-current assets	非流動資產				
Financial assets at fair value	按公平值計入				
through profit or loss	損益的金融				
	資產	_	_	5,170	5,170
Deposit and prepayments	人壽保單之按金				
for life insurance policies	及預付款項	5,113	_	(5,113)	_
Equity instruments at	按公平值計入				
fair value through other	其他全面收入				
comprehensive income	的股本工具	_	_	573,392	573,392
Available-for-sale	可供出售投資				
investments		573,392	_	(573,392)	_
Deferred tax assets	遞延税項資產	_	_	140	140

31 March

2018

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

- 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)
- 3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

New and amendments to HKFRSs that are mandatorily effective for the current year (Continued)

於本年度強制生效的新訂香港財務報告準則及其修 訂本(續)

3.3 Impacts on opening consolidated statement of financial position arising from the application of all new standards (Continued)

3.3 應用所有新訂準則對期初綜 合財務狀況表的影響(續)

		31 March 2018			1 April 2018
		(Audited) 於2018年 3月31日 (經審核) HK\$'000 千港元	HKFRS 15 香港財務 報告準則 第15號 HK\$'000 千港元	HKFRS 9 香港財務 報告準則 第9號 HK\$'000 千港元	(Restated) 於2018年 4月1日 (經重列) HK\$'000 千港元
Current assets	流動資產				
Trade and other receivables	貿易及其他應收 款項	48,636	_	(933)	47,703
Current liabilities	流動負債				
Trade and other payables	貿易及其他應付				
	款項	30,304	(1,628)	_	28,676
Contract liabilities	合約負債	-	1,628	-	1,628
Capital and reserves	資本及儲備				
Reserves	儲備	828,421	<del>-</del>	(736)	827,685

Note: For the purposes of reporting cash flows from operating activities under indirect method for the year ended 31 March 2019, movements in working capital have been computed based on opening consolidated statement of financial position as at 1 April 2018 as disclosed above.

附註:就間接方法截至2019年3月 31日止年度經營活動產生的 呈報現金流量而言,已按上 文披露之於2018年4月1日之 年初綜合財務狀況表計算營 運資金變動。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

## New and amendments to HKFRSs in issue but not yet effective

The Group has not early applied the following new and amendments to HKFRSs that have been issued but are not yet effective:

HKFRS 16 Leases1 HKFRS 17 Insurance Contracts<sup>2</sup> HK(IFRIC) - Int 23 Uncertainty over Income Tax Treatments1 Amendments to HKFRS 3 Definition of a Business<sup>4</sup> Amendments to HKFRS 9 Prepayment Features with Negative Compensation<sup>1</sup> Amendments to HKFRS 10 Sale or Contribution of Assets and HKAS 28 between an Investor and its Associate or Joint Venture<sup>3</sup> Amendments to HKAS 1 Definition of Material<sup>5</sup> and HKAS 8 Plan Amendment, Curtailment Amendments to HKAS 19 or Settlement<sup>1</sup> Amendments to HKAS 28 Long-term Interests in Associates and Joint Ventures<sup>1</sup> Amendments to HKFRSs Annual Improvements to HKFRSs 2015-2017 Cycle<sup>1</sup>

3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

#### 已頒佈但尚未生效之新訂 及經修訂香港財務報告 準則

本集團尚未提前應用以下已頒佈 但尚未生效之新訂及經修訂香港 財務報告準則:

香港財務報告 準則第16號	租賃1
香港財務報告 準則第17號	保險合約 <sup>2</sup>
香港(國際財務 報告詮釋委員會) 詮釋第23號	所得税處理的 不確定性 <sup>1</sup>
香港財務報告 準則第3號之 修訂本	業務的定義4
香港財務報告 準則第9號之 修訂本	具有負補償的 提前還款 特性 <sup>1</sup>
香港財務報告 準則第10號及 香港會計準則	投資者與其 聯營公司 或合營企業
第28號之修訂本	間的資產 出售或 注資 <sup>3</sup>
香港會計準則 第1號及香港 會計準則第8號 之修訂本	重大的定義5
香港會計準則第19號之修訂本	計劃修訂、削減或結算1
香港會計準則 第28號之修訂本	於聯營公司及 合營企業之 長期權益 <sup>1</sup>
香港財務報告 準則之修訂本	香港財務報告 準則2015年 至2017年

週期之年度改進1

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

## New and amendments to HKFRSs in issue but not yet effective (Continued)

- 1 Effective for annual periods beginning on or after 1 January 2019.
- 2 Effective for annual periods beginning on or after 1 January 2021.
- 3 Effective for annual periods beginning on or after a date to be determined.
- 4 Effective for business combinations and asset acquisitions for which the acquisition date is on or after the beginning of the first annual period beginning on or after 1 January 2020.
- 5 Effective for annual periods beginning on or after 1 January 2020.

Except for the new and amendments to HKFRSs mentioned below, the directors of the Company anticipate that the application of all other new and amendments to HKFRSs will have no material impact on the consolidated financial statements in the foreseeable future.

#### **HKFRS 16 Leases**

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. HKFRS 16 will supersede HKAS 17 *Leases* and the related interpretations when it becomes effective.

HKFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. In addition, HKFRS 16 requires sales and leaseback transactions to be determined based on the requirements of HKFRS 15 as to whether the transfer of the relevant asset should be accounted as a sale. HKFRS 16 also includes requirements relating to subleases and lease modifications.

## 3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

## 已頒佈但尚未生效之新訂及經修訂香港財務報告 準則(續)

- 1 於2019年1月1日或之後開始之年 度期間生效。
- 2 於2021年1月1日或之後開始之年 度期間生效。
- 3 於待釐定之日期或之後開始之年 度期間生效。
- 4 就 收 購 日 期 為2020年1月1日 或 之 後 開 始 之 首 個 年 度 期 間 開 始 或 之 後 之 業 務 合 併 及 資 產 收 購 生 效。
- 5 於2020年1月1日或之後開始之年 度期間生效。

除下文所述新訂及經修訂香港財務報告準則外,本公司董事預期,應用所有其他新訂及經修訂香港財務報告準則於可見將來不會對綜合財務報表造成重大影響。

#### 香 港 財 務 報 告 準 則 第 **16** 號 租 賃

香港財務報告準則第16號為識別出租人及承租人的租賃安排及會計處理引入一個綜合模式。當香港財務報告準則第16號生效時,將取代香港會計準則第17號租賃及相關詮釋。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

#### HKFRS 16 Leases (Continued)

Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents upfront prepaid lease payments as investing cash flows in relation to leasehold lands for owned use and those classified as investment properties while other operating lease payments are presented as operating cash flows. Upon application of HKFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows by the Group.

Other than certain requirements which are also applicable to lessor, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17, and continues to require a lessor to classify a lease either as an operating lease or a finance lease.

Furthermore, extensive disclosures are required by HKFRS 16.

## 3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

#### 香港財務報告準則第**16**號 租賃*(續)*

除短期租賃及低價值資產租賃外, 經營租賃及融資租賃的差異自承 租人會計處理中移除,並由承租 人須就所有租賃確認使用權資產 及相應負債的模式替代。

使用權資產初步按成本計量,隨 後以成本(惟若干例外情況除外) 減累計折舊及減值虧損計量,並 就租賃負債的任何重新計量而作 出調整。租賃負債初步按租賃款 項(非當日支付)之現值計量。隨 後,租賃負債會就(其中包括)利息 及租賃款項以及租賃修訂的影響 作出調整。就現金流量分類而言, 本集團現時將有關自用及分類為 投資物業的租賃土地之前期預付 租賃款項呈列為投資現金流量, 其他經營租賃付款則呈列為經營 現金流量。應用香港財務報告準 則第16號後,本集團將有關租賃 負債之租賃款項分配為本金及利 息部分,並按融資現金流量呈列。

除亦適用於出租人之若干規定外,香港財務報告準則第16號大致轉承了香港會計準則第17號的出租人會計法規定,並繼續規定出租人將租賃分類為經營租賃或融資租賃。

此外,香港財務報告準則第16號亦要求較廣泛的披露。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

#### HKFRS 16 Leases (Continued)

As at 31 March 2019, the Group has non-cancellable operating lease commitments of approximately HK\$42,682,000 as disclosed in note 36. A preliminary assessment indicates that these arrangements will meet the definition of a lease. Upon application of HKFRS 16, the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases.

The application of new requirements may result in changes in measurement, presentation and disclosure as indicated above. The Group intends to elect the practical expedient to apply HKFRS 16 to contracts that were previously identified as leases applying HKAS 17 and HK(IFRIC)-Int 4 Determining whether an Arrangement contains a Lease and not apply this standard to contracts that were not previously identified as containing a lease applying HKAS 17 and HK(IFRIC)-Int 4. Therefore, the Group will not reassess whether the contracts are, or contain a lease which already existed prior to the date of initial application. Furthermore, the Group intends to elect the modified retrospective approach for the application of HKFRS 16 as lessee and will recognise the cumulative effect of initial application to opening retained profits without restating comparative information.

## 3. 應用新訂及經修訂香港 財務報告準則(「香港財 務報告準則」)(續)

#### 香港財務報告準則第**16**號 租賃(*續*)

於2019年3月31日,本集團有不可 撤銷的經營租賃承擔約42,682,000 港元(誠如附註36所披露)。初步 評估顯示該等安排可能符為租赁 的定義。於應用香港財務報告 則第16號時,本集團將就所有 實租賃確認使用權資產及相應 債,除非該等租賃符合低價值或 短期租賃。

應用新規定或會導致出現上文所 述之計量、呈列及披露變動。本集 團選擇可行權宜方法,就先前應 用香港會計準則第17號及香港(國 際財務報告詮釋委員會)-詮釋第 4號釐定安排是否包括租賃識別為 租賃的合約應用香港財務報告準 則第16號,而並無對先前應用香 港會計準則第17號及香港(國際財 務報告詮釋委員會)- 詮釋第4號 識別為包括租賃的合約應用該準 則。因此,本集團將不會重新評估 合 約 是 否 為,或包括於首次應用 日期前已存在的租賃。此外,本集 團(作為承租人)擬選擇經修訂追 溯法應用香港財務報告準則第16 號,並已確認首次應用對期初保 留溢利的累計影響,而並無重列 比較資料。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2 Share-based Payment, leasing transactions that are within the scope of HKAS 17 Leases. and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 Inventories or value in use in HKAS 36 Impairment of Assets.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

綜合財務報表乃根據香港會計師公會所頒佈的香港財務報告準則編製。此外,綜合財務報表包括香港聯合交易所有限公司證券上市規則及香港公司條例規定的適用披露。

誠如下文所載之會計政策所闡釋, 綜合財務報表乃根據歷史成本基 準編製,惟於各報告期末若干以 公平值計量的物業及金融工具除 外。

歷史成本一般以交換貨品及服務時給予代價的公平值為基準計算。

公平值為在市場參與者於計量日 期進行之有序交易中出售資產所 收取或轉讓負債所支付之價格, 而不論該價格是否直接可觀察或 使用另一估值技術估計所得。在 對資產或負債的公平值作出估計 時,本集團會考慮市場參與者於 計量日期為該資產或負債進行定 價時將會考慮的該等特徵。該等 綜合財務報表中作計量及/或披 露用途的公平值均按此基準予以 釐 定,惟香港財務報告準則第2號 以股份為基礎的付款範圍內的以 股份為基礎的付款交易、香港會 計準則第17號租賃範圍內的租賃 交易及與公平值類似但並非公平 值的計量(例如香港會計準則第2 號存貨中的可變現淨值或香港會 計準則第36號資產減值中的使用 價值)除外。

一項非金融資產的公平值計量考慮了市場參與者以最高及最佳用途使用該資產或將其出售予能夠以最高及最佳用途使用該資產的 其他市場參與者以產生經濟利益的能力。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

For financial instruments and investment properties which are transacted at fair value and a valuation technique that unobservable inputs is to be used to measure fair value in subsequent periods, the valuation technique is calibrated so that at initial recognition the results of the valuation technique equals the transaction price.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has the power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

按公平值交易的金融工具及投資物業,凡於其後期間應用以不可觀察輸入數據計量公平值之估值方法,估值方法應予校正,以致初步確認時估值方法之結果相等於交易價格。

此外,就財務報告而言,公平值計量乃根據公平值計量的輸入數據的可觀察程度及該等輸入數據對整體公平值計量的重要性分為第一、第二或第三層,説明如下:

- 第一層輸入數據為實體於計量日期可獲取的相同資產或 負債於活躍市場的報價(未經調整);
- 第二層輸入數據為除第一層 所包括的報價以外可直接或 間接觀察的資產或負債的輸 入數據:及
- 第三層輸入數據為不可觀察 的資產或負債的輸入數據。

主要會計政策載列如下。

#### 綜合基準

綜合財務報表載有本公司及本公司及其附屬公司控制的實體的財務報表。當本公司符合以下各項時,即取得控制權:

- 有權控制被投資方;
- 須承受或擁有自參與被投資 方營運所得浮動回報的風險 或權利;及
- 有能力運用其對被投資方的 權力影響其回報。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Basis of consolidation (Continued)

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein, which represent present ownership interests entitling their holders to a proportionate share of net assets of the relevant subsidiaries upon liquidation.

#### 綜合基準(續)

倘有事實及情況顯示上述三項控制權要素有一項或以上出現變動, 本集團會重新評估其是否對被投資方擁有控制權。

損益及其他全面收益各項目歸屬 至本公司擁有人及非控股權益。 附屬公司的全面收益總額歸屬至 本公司擁有人及非控股權益,即 使此舉會導致非控股權益出現虧 絀結餘。

如有必要,附屬公司的財務報表會作出調整,使其會計政策與本 集團的會計政策保持一致。

與本集團各成員公司之間的交易 有關之所有集團內資產及負債、 權益、收入、開支及現金流量均於 綜合入賬時全數對銷。

於附屬公司之非控股權益與本集團所佔之權益分開呈報,其中代表當前擁有權權益賦予其持有人於清盤時按比例分佔相關附屬公司之淨資產。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

# Revenue from contracts with customers (upon application of HKFRS 15 in accordance with transitions in note 3)

Under HKFRS 15, the Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer.

A performance obligation represents a good or service (or a bundle of goods or services) that is distinct or a series of distinct goods or services that are substantially the same.

Control is transferred over time and revenue is recognised over time by reference to the progress towards complete satisfaction of the relevant performance obligation if one of the following criteria is met:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates and enhances an asset that the customer controls as the Group performs; or
- the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

Otherwise, revenue is recognised at a point in time when the customer obtains control of the distinct good or service.

A contract asset represents the Group's right to consideration in exchange for goods or services that the Group has transferred to a customer that is not yet unconditional. It is assessed for impairment in accordance with HKFRS 9. In contrast, a receivable represents the Group's unconditional right to consideration, i.e. only the passage of time is required before payment of that consideration is due.

### 客戶合約收入(根據附註3 之過渡方式應用香港財務 報告準則第15號後)

根據香港財務報告準則第15號, 本集團於完成履約責任時(或就此) 確認收入,即當特定履約責任的 相關貨品或服務的「控制權」轉移 予客戶時確認收入。

履約責任涉及一個單獨貨品或服務(或一組捆綁銷售之貨品或服務)或一系列大致相同之單獨貨品或服務。

控制權於一段時間內轉移,倘達成以下其中一項條件,收入將參照相關履約責任之完成進度,於一段時間內確認:

- 客戶於本集團履約時同時收取及耗用本集團履約所帶來 之利益;
- 本集團履約導致產生及提升 一項資產,而該資產於本集 團履約時由客戶控制;或
- 本集團履約並無產生對本集團有替代用途之資產,而本集團可享有強制執行權利,以收取迄今已達成履約義務之款項。

否則,於客戶取得該單獨貨品或 服務之控制權之特定時間確認收 入。

合約資產指本集團就換取本集團 已轉移至客戶的貨品或服務。 其代價的權利(尚非無條件)。 其無條件的 大樓則第9號進行減 值評估。相對而言,應收款項指 大樓團無條件收取代價的權利,即 在實代價到期支付之前只需要經 過一段時間。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

# Revenue from contracts with customers (upon application of HKFRS 15 in accordance with transitions in note 3)

(Continued)

A contract liability represents the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

A contract asset and a contract liability relating to a contract are accounted for and presented on a net basis.

#### Variable consideration

For contracts that contain variable consideration, the Group estimates the amount of consideration to which it will be entitled using either (a) the expected value method or (b) the most likely amount, depending on which method better predicts the amount of consideration to which the Group will be entitled.

The estimated amount of variable consideration is included in the transaction price only to the extent that it is highly probable that such an inclusion will not result in a significant revenue reversal in the future when the uncertainty associated with the variable consideration is subsequently resolved.

At the end of each reporting period, the Group updates the estimated transaction price (including updating its assessment of whether an estimate of variable consideration is constrained) to represent faithfully the circumstances present at the end of the reporting period and the changes in circumstances during the reporting period.

### Refund liabilities

The Group recognises a refund liability if the Group expects to refund some or all of the consideration received from customers.

客戶合約收入(根據附註3 之過渡方式應用香港財務 報告準則第15號後)(續)

合約負債指本集團向客戶轉移貨品或服務之責任,而本集團就此已向客戶收取代價(或已到期可收取代價金額)。

與合約有關的合約資產及合約負 債均按淨額基準入賬及呈列。

### 可變代價

就包含可變代價的合約而言,本集團使用以下其中一種方法估計本集團有權收取的代價金額:(a)預期價值法或(b)最有可能的金額(視乎何種方法更能預測本集團有權收取的代價金額而定)。

僅於當與可變代價相關之不確定 因素隨後獲解決,相關金額未來 不會導致重大收益撥回時,可變 代價之估計金額將計入交易價格。

於各報告期末,本集團更新交易 價格之估計(包括更新其對可變代 價估計是否受限之評估),以忠實 反映報告期末之情況及報告期內 之情況變動。

### 退款負債

倘本集團預期會退回從客戶收取 的部分或所有代價,則本集團確 認退款負債。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

# Revenue from contracts with customers (upon application of HKFRS 15 in accordance with transitions in note 3)

(Continued)

Sale with a right of return/exchange

For a sale of products with a right of return/exchange for dissimilar products, the Group recognises all of the following:

- (a) revenue for the transferred products in the amount of consideration to which the Group expects to be entitled (therefore, revenue would not be recognised for the products expected to be returned/exchanged);
- (b) a refund liability/contract liability; and
- (c) an asset (and corresponding adjustment to cost of sales) for its right to recover products from customers.

#### Existence of significant financing component

In determining the transaction price, the Group adjusts the promised amount of consideration for the effects of the time value of money if the timing of payments agreed (either explicitly or implicitly) provides the customer or the Group with a significant benefit of financing the transfer of goods or services to the customer. In those circumstances, the contract contains a significant financing component. A significant financing component may exist regardless of whether the promise of financing is explicitly stated in the contract or implied by the payment terms agreed to by the parties to the contract.

For contracts where the period between payment and transfer of the associated goods or services is less than one year, the Group applies the practical expedient of not adjusting the transaction price for any significant financing component. 客戶合約收入(根據附註3 之過渡方式應用香港財務 報告準則第15號後)(續)

具退貨/換貨權的產品銷售

對於具退貨/不同產品換貨權的產品銷售,本集團確認以下各項:

- (a) 按本集團預計有權收取的代價金額確認已轉讓產品的收入(因此,將不會就預計退回/換貨的產品確認收入);
- (b) 退款負債/合約負債;及
- (c) 就其有權從客戶收回的產品 確認資產(及其對銷售成本的 相應調整)。

#### 存在重大融資成分

相關貨品或服務之支付與轉移期間少於一年之合約而言,本集團就任何重大融資成分應用不調整交易價之可行權宜方法。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

# Revenue from contracts with customers (upon application of HKFRS 15 in accordance with transitions in note 3)

(Continued)

Incremental costs of obtaining a contract

Incremental costs of obtaining a contract are those costs that the Group incurs to obtain a contract with a customer that it would not have incurred if the contract had not been obtained.

The Group recognises such costs as an asset if it expects to recover these costs. The asset so recognised is subsequently amortised to profit or loss on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the assets relate.

The Group applies the practical expedient of expensing all incremental costs to obtain a contract if these costs would otherwise have been fully amortised to profit or loss within one year.

### Revenue recognition (prior to 1 April 2018)

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue is recognised when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the Group and when specific criteria have been met for each of the Group's activities, as described below.

客戶合約收入(根據附註3 之過渡方式應用香港財務 報告準則第15號後)(續)

#### 獲得合約之增量成本

獲得合約之增量成本指本集團取得客戶合約所產生之成本;倘未 獲得該合約,則不會產生有關成 本。

倘預期可收回有關成本,則本集團將該等成本確認為資產。所確認資產隨後按與向客戶轉移資產相關貨品或服務一致之系統基準 攤銷至損益。

倘獲得合約之增量成本將於一年內悉數攤銷至損益,則本集團應 用可行權宜方法支銷所有該等成本。

## 收益確認(於**2018**年**4**月**1**日前)

收益按已收或應收代價的公平值 計量。收益扣除估計客戶退貨、回 扣及其他類似撥備。

誠如下文所述,收益於收益金額可可靠地計量時;倘未來經濟利益將流入本集團且當本集團以下各業務均已達成特定標準時,予以確認。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Revenue recognition (prior to 1 April 2018)

(Continued)

Goods, services, interests and dividends

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed.

Service income is recognised when services are provided.

Dividend income from investments is recognised when the rights to receive payment have been established.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Group as lessor

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset. Other than investment properties measured under fair value model, such costs are recognised as an expense on a straight-line basis over the lease term.

## 收益確認(於**2018**年**4**月**1**日前)(續)

貨品、服務、利息及股息

出售貨物之收益乃於貨物交付及 所有權轉移時確認。

服務收益乃於提供服務時確認。

投 資 之 股 息 收 入 乃 於 有 權 收 取 股 息 款 項 時 確 認。

利息收入乃參照未償還本金額及實際適用利率按時間基準累算,實際適用利率為於金融資產的預期年期內將估計日後現金收入準確折算至該資產於初步確認時的賬面淨值的利率。

### 租賃

凡租賃條款規定將擁有權的絕大部分風險及回報撥歸承租人時,則此租賃分類作融資租賃。所有其他租賃則分類作經營租賃。

#### 本集團作為出租人

來自經營租賃之租金收入按直線 法於有關租賃年期在損益內確認。 於磋商和安排經營租賃時產生之 初始直接費用,乃加至租賃公之 更面值。除投資物業根據公平 值模式測量外,該等成本按租赁 年期以直線法確認作開支。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Leases (Continued)

#### The Group as lessee

Operating lease payments, including the cost of acquiring land held under operating leases, are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### Leasehold land and building

When the Group makes payments for a property interest which includes both leasehold land and building elements, the Group assesses the classification of each element separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire property is accounted as an operating lease. Specifically, the entire consideration (including any lump-sum upfront payments) are allocated between the leasehold land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element at initial recognition.

### 租賃(續)

#### 本集團作為承租人

經營租賃款項(包括根據經營租賃 持有之收購土地成本)乃按租期以 直線法確認為開支,除非另有系 統基準更能代表租賃資產使用所 產生經濟利益之消耗時間模式 作別論。經營租賃產生之或 金於產生期間確認為開支。

倘訂立經營租賃可以獲得租賃優惠,則該等優惠會確認為負債。優惠的利益總額乃以直線法確認為租金開支減少,除非另有系統基準更能代表租賃資產使用所產生經濟利益之消耗時間模式則作別論。

#### 租賃土地及樓宇

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Leases (Continued)

Leasehold land and building (Continued)

To the extent the allocation of the relevant payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments" in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis except for those that are classified and accounted for as investment properties under the fair value model. When the payments cannot be allocated reliably between the leasehold land and building elements, the entire property is generally classified as if the leasehold land is under finance lease.

### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

### 租賃(續)

租賃土地及樓宇(續)

### 外幣

結算貨幣項目及換算貨幣項目產 生之匯兑差額乃於產生期間內於 損益確認。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Foreign currencies (Continued)

For the purpose of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. HK\$) using exchange rates prevailing at the end of each reporting period. Income and expenses items are translated at the average exchange rates for the period. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of foreign currency translation reserve (attributed to non-controlling interests as appropriate).

On the disposal of a foreign operation (that is, a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, or a partial disposal of an interest in a joint arrangement or an associate that includes a foreign operation of which the retained interest becomes a financial asset), all of the exchange differences accumulated in equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss.

### 外幣(續)

此外,就部分出售附屬公司而並 未導致本集團失去該附屬公司控 制權而言,按比例分佔的累計匯 兑差額乃重新歸類為非控股權益, 而並不於損益內確認。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### Retirement benefit costs

Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

#### Short-term employee benefits

Short-term employee benefits are recognised at the undiscounted amount of the benefits expected to be paid as and when employees rendered the services. All short-term employee benefits are recognised as an expense unless another HKFRS requires or permits the inclusion of the benefit in the cost of an asset.

A liability is recognised for benefits accruing to employees (such as wages and salaries, annual leave and sick leave) after deducting any amount already paid.

### 借貸成本

直接用作收購、建設或製造合資格資產(即需要一段長時間方可達致擬定用途或出售之資產)之借貸成本歸入該等資產之成本,直至該等資產大致可作預定用途或出售為止。

因暫時投資有待用於合資格資產 之特定借貸所賺取之投資收入自 符合資本化資格之借貸成本中扣 除。

所有其他借貸成本於產生期間之 損益內確認。

### 退休福利成本

定額供款退休福利計劃之付款乃 於僱員提供有權享有該等供款的 服務時確認為開支。

### 短期僱員福利

短期僱員福利乃按僱員提供服務時預期將予支付之未貼現福利金額確認。所有短期僱員福利均確認為開支,除非另有香港財務報告準則要求或允許在資產成本中納入福利。

經扣除任何已付金額後,僱員應得的福利(例如工資及薪金、年假 及病假)確認為負債。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Share-based payment

Share options granted to employees

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date.

The fair value of the equity-settled share-based payments determined at the grant date without taking into consideration all non-market vesting conditions is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity (share options reserve). At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest based on assessment of all relevant non-market vesting conditions. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share options reserve. For share options that vest immediately at the date of grant, the fair value of the share options granted is expensed immediately to profit or loss.

When share options are exercised, the amount previously recognised in share options reserve will be transferred to share premium. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in share options reserve will be transferred to retained profits.

### 以股份為基礎的付款

授予僱員之購股權

向僱員及其他提供類似服務的人士作出之權益結算以股份為基礎的付款乃按權益工具於授出日期的公平值計量。

當購股權獲行使時,過往於購股權儲備中確認之金額將轉撥至股份溢價。倘購股權於歸屬日後被沒收或於屆滿日仍未獲行使,則過往於購股權儲備中確認之金額將轉撥至保留溢利。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Share-based payment (Continued)

Share options granted to consultants

Equity-settled share-based payment transactions with parties other than employees are measured at the fair value of the goods or services received, except where that fair value cannot be estimated reliably, in which case they are measured at the fair value of the equity instruments granted, measured at the date the entity obtains the goods or the counterparty renders the service. The fair values of the goods or services received are recognised as expenses (unless the goods or services qualify for recognition as assets).

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit/loss before tax because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

### 以股份為基礎的付款(續)

授予顧問之購股權

### 税項

所得税開支指應付即期税項及遞 延税項的總和。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### **Taxation** (Continued)

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

### 税項(續)

遞 延 税 項 按 綜 合 財 務 報 表 內 資 產 及負債賬面值與計算應課税溢利 時採用的相應税基之間的暫時性 差額予以確認。遞延税項負債通 常會就所有應課税暫時性差額確 認,而遞延税項資產通常就所有 可扣減暫時性差額,在很可能會 有應課税溢利可利用可扣減暫時 性差額予以抵銷時確認。若暫時 性差額因初步確認一項不影響應 課税溢利或會計溢利的交易(除業 務合併外)的資產及負債而引致, 則不會確認該等遞延税項資產及 負債。此外,若暫時性差額因初步 確認商譽而引致,則不會確認遞 延税項負債。

遞延税項資產的賬面值於各報告期末均會予以審閱,並於不大可 能有足夠應課稅溢利收回全部或 部分資產時作出調減。

遞延税項資產及負債乃按償還負債或變現資產的期間內預期適用的稅率,根據報告期末已頒佈或實際上已頒佈的稅率(及稅法)予以計量。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### **Taxation** (Continued)

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

### 税項(續)

遞延税項負債及資產的計量反映本集團按在報告期末預期可以收回或清償其資產及負債的賬面值的方式計算而得出的税務結果。

倘有可依法強制執行權利將本期 税項資產與本期稅項負債抵銷, 而兩者與同一稅務機構徵收的所 得稅有關,且本集團擬按淨額基 準結算其本期稅項資產及負債, 則可抵銷遞延稅項資產及負債。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Property, plant and equipment

Property, plant and equipment including buildings, leasehold land (classified as finance leases) held for use in the production or supply of goods or services, or for administrative purposes (other than properties under construction as described below) are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Costs include professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

If an item of property, plant and equipment becomes an investment property because its use has changed as evidenced by end of owner-occupation, any difference between the carrying amount and the fair value of that item (including the relevant prepaid lease payments) at the date of transfer is recognised in other comprehensive income and accumulated in revaluation reserve. On the subsequent sale or retirement of the asset, the relevant revaluation reserve will be transferred directly to retained profits.

### 物業、廠房及設備

物業、廠房及設備包括持作生產或供應貨品或提供服務或作行政用途的樓宇及租賃土地(分類為融資租賃)(不包括下文所述之在建物業),乃於綜合財務狀況表內按成本減其後累計折舊及其後累計減值虧損(如有)列賬。

倘物業、廠房及設備項目因內 實結束自用而變更為投資物業 直(包括相關預付租賃款面值與之間 的任何差額,於其他全面收益確 認並於重估儲備累計。在隨實 產出售或停止使用時,相關重估 儲備將直接轉撥至保留溢利。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Property, plant and equipment (Continued)

Depreciation is recognised so as to write off the cost of assets other than properties under construction less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

When buildings are in the course of development for production or for administrative purposes, the amortisation of prepaid lease payments provided during the construction period is included as part of costs of buildings under construction. Buildings under construction are carried at cost, less any identified impairment losses. Depreciation of buildings commences when they are available for use (i.e. when they are in the location and condition necessary for them to be capable of operating in the manner intended by management).

### 物業、廠房及設備(續)

折舊乃根據資產(不包括在建物業) 之估計可使用年期以直線法確認, 以撇銷其減去剩餘價值後之成本。 估計可使用年期、剩餘價值及抗 舊法於各報告期末作檢討,並按 前瞻基準將任何估計變更的影響 入賬。

物業、廠房及設備項目於出售或當預期持續使用該資產將不會產生未來經濟收益時終止確認項目生未來置物業、廠房及設備項目產生的任何收益或虧損乃以間的得款項與該資產賬面值之間的差額釐定,並於損益中確認。

倘發展中樓宇作生產或行政用途, 則興建期間就預付租賃款項之之 鎖列作在建樓宇成本之一部分。 在建樓宇按成本減任何已識別減 值虧損列賬。樓宇於可供使用時 (即樓宇可達致按管理層擬定方式 運作所需地點及狀況時)開始計提 折舊。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### **Investment properties**

Investment properties are properties held to earn rentals and/ or for capital appreciation.

Investment properties are initially measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are measured at their fair values. All of the Group's property interests held under operating leases to earn rentals or for capital appreciation purposes are classified and accounted for as investment properties and are measured using the fair value model. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss for the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

### Intangible assets

Intangible assets acquired in a business combination are recognised separately from goodwill and are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets acquired in a business combination with finite useful lives are reported at costs less accumulated amortisation and any accumulated impairment losses. Intangible assets acquired in a business combination with indefinite useful lives are carried at cost less any subsequent accumulated impairment losses.

### 投資物業

投資物業指持作賺取租金及/或 資本升值之物業。

投資物業於出售或永久停止使用 及預計不會從其出售中獲得未來 經濟收益時,予以終止確認。終止確認該物業所產生之任何收益或 虧損(按出售所得款項淨額與該資 產之賬面值差額計算)於該物業終 止確認之期間內計入損益。

### 無形資產

業務合併所收購之無形資產與商譽分開確認,初步按收購當日之公平值(被視為其成本)確認。

於初步確認後,業務合併所收購之具有限可使用年期之無形資產按成本減累計攤銷及任何累計減值虧損列賬。而業務合併所收購之具無限可使用年期之無形資產按成本減任何其後累計減值虧損列賬。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Intangible assets (Continued)

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains and losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

## Impairment losses on tangible and intangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible, intangible assets with finite useful lives to determine whether there is any indication that these assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the relevant asset is estimated in order to determine the extent of the impairment loss (if any).

The recoverable amounts of tangible and intangible assets are estimated individually, when it is not possible to estimate the recoverable amount individually, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or a cash-generating unit) for which the estimates of future cash flows have not been adjusted.

### 無形資產(續)

無形資產於出售或預計不會從使用或出售中獲得未來經濟收益時,予以終止確認。終止確認無形資產所產生之收益及虧損(按出售所得款項淨額與該資產之賬面值差額計量)於該資產終止確認時於損益中確認。

### 有形及無形資產之減值 虧損

本集團於報告期末審閱有形資產及具有限可使用年期的無形資產之賬面值,以釐定該等資產是否出現任何減值虧損跡象。如現任何該等跡象,則會估計有關資產之可收回金額,以釐定減值虧損(如有)之程度。

可收回金額乃於公平值減出售成本及使用價值中之較高者。於評估使用價值時,估計未來現金流量採用除税前貼現率貼現至其現值,該貼現率反映對貨幣時間之現時市場評估及資產(或現就會生單位)之特定風險(並無就此對未來現金流量估計予以調整)。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

## Impairment losses on tangible and intangible assets (Continued)

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. In allocating the impairment loss, the impairment loss is allocated first to reduce the carrying amount of any goodwill (if applicable) and then to the other assets on a pro-rata basis based on the carrying amount of each asset in the unit. The carrying amount of an asset is not reduced below the highest of its fair value less costs of disposal (if measurable), its value in use (if determinable) and zero. The amount of the impairment loss that would otherwise have been allocated to the asset is allocated pro rata to the other assets of the unit. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Costs of inventories are determined on a first-in, first-out method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

### 有形及無形資產之減值 虧損(續)

倘減值虧損其後撥回,資產(或現金產生單位)之賬面值將調高至其經修訂之估計可收回金額,惟該調高之賬面值不得超過假設以往年度並無就資產(或現金產生單位)確認減值虧損而應釐定之賬面值。撥回減值虧損即時於損益確認。

### 存貨

存貨按成本與可變現淨值兩者之 較低者列賬。存貨成本以先進先 出法釐定。可變現淨值指存貨的 估計售價減所有估計竣工成本及 進行銷售的所需成本。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

#### Financial instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place.

Financial assets and financial liabilities are initially measured at fair value except for trade receivables arising from contracts with customers which are initially measured in accordance with HKFRS 15 since 1 April 2018. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets or financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

### 撥備

倘本集團因過往事件引致當前法 律或推定責任,及本集團將有可 能須清償該責任,並能可靠估計 該責任之金額時,則確認撥備。

### 金融工具

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Financial instruments (Continued)

The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating interest income and interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts and payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset or financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

#### Financial assets

Classification and subsequent measurement of financial assets (upon application of HKFRS 9 in accordance with transitions in note 3)

Financial assets that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets that meet the following conditions are subsequently measured at FVTOCI:

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

### 金融工具(續)

### 金融資產

金融資產之分類及其後計量(根據 附註3的過渡方式於應用香港財務 報告準則第9號後)

符合以下條件之金融資產其後按 攤銷成本計量:

- 金融資產以收取合約現金流量為目的業務模式持有;及
- 合約條款於指定日期產生的 現金流量僅用於支付本金及 未償還本金之利息。

符合以下條件的金融資產其後按公平值計入其他全面收益計量:

- 金融資產以收取合約現金流量及出售金融資產兩者為目標的業務模式持有:及
- 合約條款於指定日期產生的 現金流量僅用於支付本金及 未償還本金之利息。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Classification and subsequent measurement of financial assets (upon application of HKFRS 9 in accordance with transitions in note 3) (Continued)

All other financial assets are subsequently measured at FVTPL, except that at the date of initial application/initial recognition of a financial asset the Group may irrevocably elect to present subsequent changes in fair value of an equity investment in other comprehensive income if that equity investment is neither held for trading nor contingent consideration recognised by an acquirer in a business combination to which HKFRS 3 Business Combinations applies.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profittaking; or
- it is a derivative that is not designated and effective as a hedging instrument.

In addition, the Group may irrevocably designate a financial asset that are required to be measured at the amortised cost or FVTOCI as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch.

### 金融工具(續)

金融資產(續)

金融資產之分類及其後計量(根據 附註3的過渡方式於應用香港財務 報告準則第9號後)(續)

在下列情況下,金融資產被分類 為持作買賣:

- 購入主要為於不久將來出售;或
- 於初始確認時構成本集團合併管理之已識別金融工具之一部分,且具有近期實際短期獲利模式;或
- 其屬於未被指定且為有效對 沖工具之衍生工具。

此外,倘可消除或顯著降低會計錯配,本集團可不可撤銷地將須按攤銷成本或按公平值計入其他全面收益計量的金融資產指定為按公平值計入損益計量。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Classification and subsequent measurement of financial assets (upon application of HKFRS 9 in accordance with transitions in note 3) (Continued)

#### (i) Amortised cost and interest income

Interest income is recognised using the effective interest method for financial assets measured subsequently at amortised cost and debt instruments/receivables subsequently measured at FVTOCI. Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become creditimpaired. For financial assets that have subsequently become credit-impaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset from the next reporting period. If the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer creditimpaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset from the beginning of the reporting period following the determination that the asset is no longer credit impaired.

### 金融工具(續)

金融資產(續)

金融資產之分類及其後計量(根據 附註3的過渡方式於應用香港財務 報告準則第9號後)(續)

### (i) 攤銷成本及利息收入

其後按攤銷成本計量的金融 資產以及其後按公平值計入 其他全面收益計量的債務工 具/應收款項的利息收入使 用實際利率法確認。利息收 入乃對金融資產的賬面總值 應用實際利率計算,惟其後 出現信貸減值的金融資產除 外。就其後出現信貸減值的 金融資產而言,自下個報告 期起之利息收入乃對金融資 產的攤銷成本應用實際利率 確認。倘信貸減值金融工具 的信貸風險改善,使該金融 資產不再計提信貸減值,則 自確定該資產不再發生信貸 減值後的報告期起,利息收 入乃對金融資產的賬面總值 應用實際利率確認。

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### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Classification and subsequent measurement of financial assets (upon application of HKFRS 9 in accordance with transitions in note 3) (Continued)

(ii) Equity instruments designated as at FVTOCI

Investments in equity instruments at FVTOCI are subsequently measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the revaluation reserve; and are not subject to impairment assessment. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the equity investments, and will be transferred to retained profits.

Dividends from these investments in equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends are included in the "other income" line item in profit or loss.

(iii) Financial assets at FVTPL

Financial assets that do not meet the criteria for being measured at amortised cost or FVTOCI or designated as FVTOCI are measured at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognised in profit or loss. The net gain or loss recognised in profit or loss excludes any dividend or interest earned on the financial asset and is included in the "other gains and losses" line item.

### 金融工具(續)

金融資產(續)

金融資產之分類及其後計量(根據 附註3的過渡方式於應用香港財務 報告準則第9號後)(續)

(ii) 指定為按公平值計入其他全 面收益之股本工具

> 當本集團確認收取股息的權利時,該等股本工具投資的股息於損益中確認,除非股息明確表示收回部分投資成本。股息於損益計入「其他收入」項內。

(iii) 按公平值計入損益的金融 資產

> 不符合按攤銷成本或按公平 值計入其他全面收益或指定 為按公平值計入其他全面收 益計量的準則之金融資產按 公平值計入損益計量。

> 按公平值計入損益的金融資產於各報告期末按公中值的公平值數不值數不可值收。 虧損,則於損益中確認。 對一確認的收益或虧損等 一種認的收益或虧損等 一種認動資產賺取獲得的 大學的 一種認動,並計入「其他收益及虧損」項下。

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### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (upon application HKFRS 9 with transitions in accordance with note 3)

The Group recognises a loss allowance for ECL on financial assets which are subject to impairment under HKFRS 9 (including trade receivables, deposits and other receivables, bank balances). The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of the relevant instrument. In contrast, 12m ECL represents the portion of lifetime ECL that is expected to result from default events that are possible within 12 months after the reporting date. Assessment are done based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current conditions at the reporting date as well as the forecast of future conditions.

The Group always recognises lifetime ECL for trade receivables. The ECL on these assets are assessed individually for debtors with significant balances and/or collectively using a provision matrix with appropriate groupings.

For all other instruments, the Group measures the loss allowance equal to 12m ECL, unless when there has been a significant increase in credit risk since initial recognition, the Group recognises lifetime ECL. The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition.

### 金融工具(續)

金融資產(續)

金融資產減值(根據附註3的過渡 方式應用香港財務報告準則第9號 後)

本集團就須根據香港財務報告準則第9號計提減值的金融資產(包括貿易應收款項、按金及其他應收款項及銀行結存)的預期信貸虧損確認虧損撥備。預期信貸虧損強額於各報告日期更新,以反映信貸風險自初始確認以來的變動。

本集團始終就貿易應收款項確認存續期預期信貸虧損。該等資產的預期信貸虧損對具有重大結餘之債務人進行個別評估及/或使用具有適當分組的撥備矩陣進行集體評估。

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### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (upon application HKFRS 9 with transitions in accordance with note 3) (Continued)

#### (i) Significant increase in credit risk

In assessing whether the credit risk has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;

### 金融工具(續)

金融資產(續)

金融資產減值(根據附註3的過渡 方式應用香港財務報告準則第9號 後)(續)

#### (i) 信貸風險顯著增加

特別是,在評估信貸風險是 否顯著增加時會考慮以下資料:

- 金融工具的外部(如有) 或內部信貸評級的實際 或預期顯著惡化;
- 信貸風險的外部市場指標的顯著惡化,例如債務人之信貸息差、信貸違約掉期價格顯著上升;
- 預計會造成債務人償還 債務能力大幅下降的業 務、財務或經濟狀況的 現有或預期不利變化;

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### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (upon application HKFRS 9 with transitions in accordance with note 3) (Continued)

- (i) Significant increase in credit risk (Continued)
  - an actual or expected significant deterioration in the operating results of the debtor;
  - an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

### 金融工具(續)

金融資產(續)

金融資產減值(根據附註3的過渡 方式應用香港財務報告準則第9號 後)(續)

- (i) 信貸風險顯著增加(續)
  - 債務人營運業績的實際 或預期大幅惡化;
  - 導致債務人償還債務能力大幅下降的債務人監管、經濟或科技環境的實際或預期重大不利變化。

不論上述評估的結果如何, 當合約付款逾期超過30日, 本集團則假定自初始確認以 來信貸風險已顯著增加,除 非本集團有合理且有理據的 資料證明則另作別論。

本集團定期監控用以識別信貸風險有否顯著增加的準則之有效性,並修訂準則(如適當)以確保準則能在金額逾期前識別信貸風險顯著增加。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (upon application HKFRS 9 with transitions in accordance with note 3) (Continued)

#### (ii) Definition of default

For internal credit risk management, the Group considers an event of default occurs when information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

#### (iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events of default that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is creditimpaired includes observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract, such as a default or past due event;

### 金融工具(續)

金融資產(續)

金融資產減值(根據附註3的過渡 方式應用香港財務報告準則第9號 後)(續)

### (ii) 違約之定義

就內部信貸風險管理而言,本集團認為,違約事件在內部制訂或得自外界來源之資料顯示債務人不大可能全數向其債權人(包括本集團)還款(未計及本集團所持任何抵押品)時發生。

不論上述情形如何,當金融資產逾期超過90日,本集團即認定發生違約,除非本集團有合理且有理據的資料證明應採用更寬鬆的違約準則。

#### (iii) 信貸減值金融資產

金融資產在一項或多項違約事件(對該金融資產估計未來現金流量構成不利影響)發生時出現信貸減值。金融資產出現信貸減值的證據包括有關下列事件的可觀察數據:

- (a) 發行人或借款人的重大 財政困難;
- (b) 違反合約(如違約或逾期 事件);

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### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (upon application HKFRS 9 with transitions in accordance with note 3) (Continued)

### (iii) Credit-impaired financial assets (Continued)

- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- (e) the disappearance of an active market for that financial asset because of financial difficulties.

#### (iv) Write-off policy

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, for example, when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade receivables, when the amounts are over two years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. A write-off constitutes a derecognition event. Any subsequent recoveries are recognised in profit or loss.

### 金融工具(續)

金融資產(續)

金融資產減值(根據附註3的過渡 方式應用香港財務報告準則第9號 後)(續)

- (iii) 信貸減值金融資產(續)
  - (c) 借款人的貸款人因有關借款人財政困難的經濟或合約理由,而授予借款人原先貸款人不會另行考慮之優惠;
  - (d) 借款人可能陷入破產或 其他財務重組;或
  - (e) 該金融資產的活躍市場 因財政困難而消失。

#### (iv) 撇銷政策

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### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (upon application HKFRS 9 with transitions in accordance with note 3) (Continued)

#### (v) Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information. Estimation of ECL reflects an unbiased and probability-weighted amount that is determined with the respective risks of default occurring as the weights.

Generally, the ECL is the difference between all contractual cash flows that are due to the Group in accordance with the contract and the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition.

Where ECL is measured on a collective basis or cater for cases where evidence at the individual instrument level may not yet be available, the financial instruments are grouped on the following basis:

- Nature of financial instruments;
- Past-due status;
- Nature, size and industry of debtors; and
- External credit ratings where available.

### 金融工具(續)

金融資產(續)

金融資產減值(根據附註3的過渡 方式應用香港財務報告準則第9號 後)(續)

(v) 預期信貸虧損的計量及確認

一般而言,預期信貸虧損為 本集團根據合約應收取的所 有合約現金流量與本集團預 計收取的現金流量之間的差 額,並按初步確認時釐定的 實際利率貼現。

倘預期信貸虧損按集體基準計量或迎合個別工具水平的 證據可能尚無法取得的情況, 則金融工具按以下基準分組:

- 金融工具的性質;
- 逾期狀況;
- 債務人的性質、規模及 行業:及
- 外部信貸評級(如有)。

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### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (upon application HKFRS 9 with transitions in accordance with note 3) (Continued)

(v) Measurement and recognition of ECL (Continued)

The grouping is regularly reviewed by management to ensure the constituents of each group continue to share similar credit risk characteristics.

Interest income is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit impaired, in which case interest income is calculated based on amortised cost of the financial asset.

Except for investments in debt instruments/receivables that are measured at FVTOCI, the Group recognises an impairment gain or loss in profit or loss for all financial instruments by adjusting their carrying amount, with the exception of trade receivables where the corresponding adjustment is recognised through a loss allowance account.

Classification and subsequent measurement of financial assets (before application of HKFRS 9 on 1 April 2018)

Financial assets are classified into the following specified categories: financial assets at FVTPL, held-to-maturity investments, available-for-sale financial assets and loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

### 金融工具(續)

金融資產(續)

金融資產減值(根據附註3的過渡 方式應用香港財務報告準則第9號 後)(續)

(v) 預期信貸虧損的計量及確認 (續)

> 分組工作經管理層定期檢討, 以確保各組別成份繼續具備 相似信貸風險特點。

> 利息收入乃按金融資產之賬面總值計算,除非該金融資產出現信貸減值,在此情況下,利息收入按金融資產之攤銷成本計算。

除按公平值計入其他全面收益計量的債務工具投資/應收款項外,本集團透過調整所有金融工具的賬面值於損益中確認其減值收益或虧損,性貿易應收款項的相應調整透過虧損撥備賬確認。

金融資產的分類及其後計量(於 2018年4月1日應用香港財務報告 準則第9號前)

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Classification and subsequent measurement of financial assets (before application of HKFRS 9 on 1 April 2018) (Continued)

(i) Financial assets at FVTPL

Financial assets are classified as at FVTPL when the financial asset is (i) held for trading or (ii) it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

 such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or

### 金融工具(續)

金融資產(續)

金融資產的分類及其後計量(於 2018年4月1日應用香港財務報告 準則第9號前)(續)

(i) 按公平值計入損益的金融 資產

> 當金融資產為(i)持作買賣或(ii) 指定為按公平值計入損益時, 其乃分類為按公平值計入損 益。

> 倘屬以下情況,金融資產被 分類為持作買賣:

- 金融資產主要為於短期 內售出而購入;或
- 於初始確認時構成本集團合併管理的已識別金融工具組合的一部分,並具有於近期實際短期獲利模式;或
- 並非作為指定及有效對 沖工具的衍生工具。

除持作買賣之金融資產外, 倘金融資產屬下列情況,則 可能在初次確認時指定為按 公平值計入損益:

 有關指定能消除或大幅 減少另外可能出現計量 或確認之不一致;

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Classification and subsequent measurement of financial assets (before application of HKFRS 9 on 1 April 2018) (Continued)

- (i) Financial assets at FVTPL (Continued)
  - the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
  - it forms part of a contract containing one or more embedded derivatives, and HKAS 39 permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss excludes any dividend or interest earned on the financial assets and is included in the 'other gains and losses' line item.

### 金融工具(續)

金融資產(續)

金融資產的分類及其後計量(於 2018年4月1日應用香港財務報告 準則第9號前)(續)

- (i) 按公平值計入損益的金融 資產(續)

  - 其構成載有一種或以上內含衍生工具之合約, 而香港會計準則第39號 准許整個合併合約(資產 或負債)指定為按公平值 計入損益。

綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Classification and subsequent measurement of financial assets (before application of HKFRS 9 on 1 April 2018) (Continued)

#### (ii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated as available-for-sale or are not classified as (a) loans and receivables, (b) held-to-maturity investments or (c) financial assets at FVTPL.

Equity and debt securities held by the Group that are classified as available-for-sale financial assets are measured at fair value at the end of each reporting period except for unquoted equity investments whose fair value cannot be reliably measured. Changes in the carrying amount of available-for-sale debt instruments relating to interest income calculated using the effective interest method are recognised in profit or loss. Dividends on available-for-sale equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established. Other changes in the carrying amount of available-for-sale financial assets are recognised in other comprehensive income and accumulated under the heading of revaluation reserve.

#### (iii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

### 金融工具(續)

金融資產(續)

金融資產的分類及其後計量(於 2018年4月1日應用香港財務報告 準則第9號前)(續)

### (ii) 可供出售金融資產

可供出售金融資產乃指定為可供出售或並未分類為(a)貸款及應收款項、(b)持有至到期投資或(c)按公平值計入損益的金融資產之非衍生工具。

#### (iii) 貸款及應收款項

貸款及應收款項為固定或可 釐定付款之非衍生金融資產, 而其在活躍市場並無報價。 於初步確認後,貸款及應收 款項乃使用實際利率法按攤 銷成本減任何減值計量。

除利息確認屬不重大的短期應收款項外,利息收入通過應用實際利率予以確認。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (before application of HKFRS 9 on 1 April 2018)

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

For available-for-sale equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty;
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period and observable changes in national or local economic conditions that correlate with default on receivables.

### 金融工具(續)

金融資產(續)

金融資產的減值(於2018年4月1日應用香港財務報告準則第9號前)

金融資產(按公平值計入損益的金融資產除外)會於各報告期末證之 是否有減值跡象。於有客觀證顯示金融資產的估計未來現金流 顯示金融資產的估計未來現金流 量因於初步確認該金融資產後發 生的一項或多項事件而受到影響 時,則金融資產會被視為減值。

就可供出售股本投資而言,證券公平值大幅或長時間低於其成本 被視為減值之客觀證據。

就 所 有 其 他 金 融 資 產 而 言,減 值 的 客觀證據 可 包括:

- 發行人或對手方出現嚴重財務困難;或
- 違反合約,如未能支付或延 遲支付利息或本金;或
- 借款人很有可能破產或進行 財務重組。

應收款項組合之客觀減值證據可包括本集團的過往收款經驗、組合內超過平均信貸期之延遲付款數目有所增加,以及與拖欠應收款項相關之國家或當地經濟狀況出現可觀察變動。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (before application of HKFRS 9 on 1 April 2018) (Continued)

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

When an available-for-sale financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

### 金融工具(續)

金融資產(續)

金融資產的減值(於2018年4月1日 應用香港財務報告準則第9號前) (續)

就按攤銷成本列賬的金融資產而言,已確認之減值虧損數額為該資產的賬面值與按該金融資產原實際利率貼現的估計未來現金流量現值之間的差額。

當可供出售金融資產被視為減值, 先前於其他全面收益中確認的累 計收益或虧損於期間重新分類至 損益。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

### Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets (before application of HKFRS 9 on 1 April 2018) (Continued)

In respect of available-for-sale equity investments, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income and accumulated under the heading of revaluation reserve. In respect of available-for-sale debt investments, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.

#### Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

### 金融工具(續)

金融資產(續)

金融資產的減值(於2018年4月1日 應用香港財務報告準則第9號前) (續)

#### 終止確認金融資產

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Financial instruments (Continued)

Financial assets (Continued)

Derecognition of financial assets (Continued)

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

On derecognition of an investment in equity instrument which the Group has elected on initial recognition to measure at FVTOCI upon application of HKFRS 9, the cumulative gain or loss previously accumulated in the revaluation reserve is not reclassified to profit or loss, but is transferred to retained profits.

On derecognition of an available-for-sale financial asset, the cumulative gain or loss previously accumulated in the revaluation reserve is reclassified to profit or loss.

Financial liabilities and equity

Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### 金融工具(續)

金融資產(續)

終止確認金融資產(續)

於終止確認按攤銷成本計量的金融資產時,資產的賬面值與已收及應收代價總和之間的差額於損益中確認。

當終止確認本集團於應用香港財務報告準則第9號首次確認時已選擇按公平值計入其他全面收益計量的股本工具投資時,其先前累計於重估儲備的累計收益或虧損不會分類至損益,但會轉撥至保留溢利。

當終止確認可供出售金融資產時, 其先前累計於重估儲備的累計收 益或虧損會重新分類至損益。

金融負債及權益

分類為債務或權益

債務及權益工具乃根據合約安排 之內容及金融負債及權益工具之 定義分類為金融負債或權益。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Financial instruments (Continued)

Financial liabilities and equity (Continued)

Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

Financial liabilities at amortised cost

Financial liabilities are subsequently measured at amortised cost, using the effective interest method.

Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### 金融工具(續)

金融負債及權益(續)

權益工具

權益工具乃證明一間實體的資產於扣除其所有負債後之剩餘權益的任何合約。本公司所發行之權益工具乃按已收取之所得款項(扣除直接發行成本)確認。

購回本公司本身之權益工具直接 於權益內確認並扣減。購買、出 售、發行或註銷本公司本身之權 益工具不得於損益內確認收益或 虧損。

按攤銷成本計算之金融負債

金融負債其後使用實際利率法按 攤銷成本計量。

終止確認金融負債

本集團於且僅於本集團的責任解除、取消或屆滿時終止確認金融 負債。終止確認的金融負債的賬 面值與已付及應付的代價之間的 差額會在損益中確認。

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;

#### 關聯方

倘任何人士符合以下條件,則被 視為與本集團有關聯:

- (a) 該方為一名人士或該名人士 之近親家族成員,且該人士
  - (i) 對本集團有控制權或共 同控制權;
  - (ii) 對本集團有重大影響力; 或
  - (iii) 為本集團或本集團母公司主要管理人員的成員;

或

- (b) 該方為符合下列任何條件之 實體:
  - (i) 該實體及本集團屬同一 集團的成員公司;
  - (ii) 一個實體為另一實體(或該另一實體的母公司、附屬公司或同系附屬公司或合營企業:
  - (iii) 該實體及本集團皆為相 同第三方的合營企業;
  - (iv) 一個實體為第三方的合 營企業而另一實體為該 第三方的聯營公司:
  - (v) 該實體為就本集團或與本集團有關聯的實體的僱員福利而設的離職後福利計劃:

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## 4. SIGNIFICANT ACCOUNTING POLICIES 4. 主要會計政策(續)

(Continued)

#### Related parties (Continued)

#### (b) (Continued)

- (vi) the entity is controlled or jointly controlled by a person identified in (a);
- (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
- (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

## 5. KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 4, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### 關聯方(續)

#### (b) *(續)*

- (vi) 該實體受(a)所界定之人 士控制或共同控制;
- (vii) (a)(i)段所界定人士對該實體有重大影響力,或是該實體(或該實體的母公司)主要管理人員的成員:及
- (viii) 該實體或該實體所屬集 團任何成員公司為本集 團或本集團的母公司提 供主要管理人員服務。

### 5. 估計不明朗性的主要 來源

管理層在應用附註4載述的本集團會計政策時,須就未能即時明顯從其他來源得知的資產及負債賬面值作出判斷、估計及假設。該等面值作出判斷、因計及假設。該等估計及相關假設乃根據以往經驗及其他被認為屬相關的因素作出,實際結果可能會與該等估計不同。

估計及有關假設會持續予以檢討。 倘會計估計修訂僅影響修訂估計 期間,則僅在該期間確認,倘修訂 同時影響現時及未來期間,則會 在修訂期間及未來期間確認。

### 綜合財務報表附註

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## 5. KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

The following are the key sources of estimation uncertainty at the end of the reporting period that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Allowances for inventories

Management of the Group reviews the inventories listing on a product-by-product basis at the end of each reporting period and makes allowance for obsolete and slow moving inventory items. Management estimates the net realisable value for such items based primarily on the latest invoice prices and current market conditions.

#### Provision of ECL for trade receivables

The Group uses provision matrix to calculate ECL for the trade receivables. The provision matrix is based on the Group's historical default rates taking into consideration forward-looking information that is reasonable and supportable available without undue costs or effort. At every reporting date, the historical observed default rates are reassessed and changes in the forward-looking information are considered. In addition, trade receivables with significant balances and credit impaired are assessed for ECL individually.

The provision of ECL is sensitive to changes in estimates. The information about the ECL and the Group's trade receivables are disclosed in note 26.

### **5.** 估計不明朗性的主要 來源(續)

以下是於報告期末估計不明朗因素的主要來源,有關不明朗因素 或具有導致資產及負債的賬面值 於下一財政年度內作出大幅調整 的重大風險。

#### 存貨撥備

本集團管理層於各報告期末按逐項產品基準審閱存貨清單並就過時及滯銷存貨項目計提撥備。管理層主要根據最近的發票價格及目前市況估計有關項目的可變現淨值。

#### 貿易應收款項之預期信貸 虧損撥備

預期信貸虧損撥備易受估計的變動所影響。有關預期信貸虧損及本集團貿易應收款項的資料於附註26披露。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 6. REVENUE

### 6. 收入

The following is an analysis of the Group's revenue:

以下為本集團之收入分析:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Sales of goods Provision of healthcare services	銷售貨品 提供保健服務	183,044 933	187,989 561
		183,977	188,550

## (i) Disaggregation of revenue from contracts with customers

#### (i) 客戶合約收入分拆

For the year ended 31 March 2019

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Segments	分部	Product Development Segment 產品 開發分部 HK\$'000 千港元	Brand Development and Management Segment 品牌開發 及管理分部 HK\$'000	Trading of Goods Segment 貨品 買賣分部 HK\$'000 千港元	Healthcare Segment 健康分部 HK\$'000 千港元	Total 合計 HK\$'000 千港元
Type of goods or service Sales of healthcare products Sales of personal care products Sales of household products Healthcare service	<b>貨品或服務類別</b> 保健產品銷售 個人護理產品銷售 家居產品銷售 保健服務	175,349 244 1,576	- 4,006 931	- 372 -	566 - - 933	175,915 4,622 2,507 933
Total	合計	177,169	4,937	372	1,499	183,977
Geographical markets Hong Kong The People's Republic of China (the "PRC")	市場地域 香港 中華人民共和國 (「中國」)	138,705 38,464	4,937	372	692 807	144,706 39,271
Total	合計	177,169	4,937	372	1,499	183,977
Timing of revenue recognition A point in time	<b>確認收入的時間</b> 某時間點	177,169	4,937	372	1,499	183,977

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### **6. REVENUE** (Continued)

## (ii) Performance obligations for contracts with customers

Sales of healthcare products, personal care products and household products

The Group sells healthcare products, personal care products and household products to retailers and distributors and directly to customers through online sales.

For sales of goods to retailers and distributors, revenue is recognised when control of the goods has transferred, being when the goods have been shipped to their specific location (delivery). Following delivery, the retailers and the distributors have full discretion over the manner of distribution and price to sell the goods, have the primary responsibility when on selling the goods and bears the risks of obsolescence and loss in relation to the goods. The normal credit term is 0 to 75 days upon delivery.

For online sales, revenue is recognised when control of the goods has transferred to the customer, being at the point the goods are delivered to the customer. Delivery occurs when the goods have been shipped to the customer's specific location. When the customer initially purchases the goods online, the transaction price received by the Group is recognised as a contract liability until the goods have been delivered to the customer.

#### Healthcare service

The Group provides mother-infant Chinese medical healthcare service. Generally, the Group charges one-off healthcare service fee based on an agreed pricing for a specific healthcare service. Revenue from providing this healthcare service is recognised at a point in time when the services are rendered.

#### 6. 收入(續)

#### (ii) 來自客戶合約之履約 責任

銷售保健產品、個人護理 產品及家居產品銷售

本集團銷售保健產品、個人 護理產品及家居產品予零售 商及分銷商以及直接通過線 上銷售予客戶。

就線上銷售而言,(即衛子) (即衛子) (即衛子

#### 保健服務

本集團提供婦嬰中醫保健服務。一般而言,本集團按協定價格就特定保健服務收取一次性保健服務費。提供該保健服務的收入於提供服務的時間點確認。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 7. SEGMENT INFORMATION

Information reported to the board of directors of the Company, being the chief operating decision maker, for the purposes of resource allocation and assessment of segment performance focuses on types of goods or services delivered or provided. Specifically, the Group's reportable and operating segments under "HKFRS 8 Operating Segments" are as follows:

- Product Development Segment sales of products developed by the Group under own brands
- Brand Development and Management Segment sales and distribution of products with exclusive distribution rights
- Trading of Goods Segment sales and distribution of products purchased from authorised dealers, independent traders, manufacturers or parallel importers
- Healthcare Segment development of mother and child related health products, hospital, medical center and related services

#### 7. 分部資料

向本公司董事會(即主要經營決策者)報告以分配資源及評估分部表現的資料,著重交付或提供的貨品或服務類別。具體而言,根據「香港財務報告準則第8號經營分部」,本集團的可報告及經營分部如下:

- 1. 產品開發分部一銷售本集團開發之自家品牌產品
- 2. 品牌開發及管理分部-銷售 及分銷獨家分銷權產品
- 3. 貨品買賣分部-銷售及分銷 自特約經銷商、獨立商號、製 造商或水貨商購買之產品
- 4. 健康分部 發展婦嬰相關健 康產品、醫院、醫療中心及相 關服務

## 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## 7. SEGMENT INFORMATION (Continued) 7. 分部資料(續)

#### Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable and operating segment.

#### For the year ended 31 March 2019

#### 分部收入及業績

下列為按可報告及經營分部劃分 對本集團收入及業績的分析。

#### 截至2019年3月31日止年度

		Product Development Segment 產品 開發分部 HK\$'000 千港元	Brand Development and Management Segment 品牌開發 及管理分部 HK\$'000	Trading of Goods Segment 貨品 買賣分部 HK\$'000 千港元	Healthcare Segment 健康分部 HK\$'000 千港元	Total 合計 HK\$'000 千港元
Revenue External sales	<b>收入</b> 對外銷售	177,169	4,937	372	1,499	183,977
Segment profit/(loss)	分部溢利/(虧損)	35,713	1,330	105	(26,657)	10,491
Interest income Dividend income Loss on fair value change of	利息收入 股息收入 按公平值計入損益的					1,579 2,227
financial assets at FVTPL  Finance costs  Unallocated expenses	金融資產之公平值 變動之虧損 融資成本 未分配開支					(10,039) (1,823) (9,948)
Loss before tax	除税前虧損					(7,513)

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 7. SEGMENT INFORMATION (Continued)

### 7. 分部資料(續)

#### Segment revenue and results (Continued)

#### 分部收入及業績(續)

For the year ended 31 March 2018

截至2018年3月31日止年度

			Brand			
			Development			
		Product	and	Trading		
		Development	Management	of Goods	Healthcare	
		Segment	Segment	Segment	Segment	Total
		產品	品牌開發	貨品	ŭ	
		開發分部	及管理分部	買賣分部	健康分部	合計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元
Revenue	收入					
External sales	對外銷售	180,574	6,341	700	935	188,550
Segment profit/(loss)	分部溢利/(虧損)	36,784	573	(71)	(15,775)	21,511
Interest income	利息收入					3,581
Dividend income	股息收入					2,013
Loss on fair value change of financial assets at FVTPL Impairment loss on available-for-sale	按公平值計入損益之金融 資產之公平值變動之虧損 可供出售投資之減值虧損					(994)
investments	THE BAARMAN					(16,348)
Unallocated expenses	未分配開支				_	(8,702)
Profit before tax	除税前溢利					1,061

The accounting policies of the operating segments are the same as the Group's accounting policies described in note 4. Segment profit/loss represents the profit earned by/loss from each segment without allocation of corporate expenses, loss on fair value change of financial assets at FVTPL, impairment loss on available-for-sale investments, dividend income, interest income and finance costs. This is the measure reported to the board of directors for the purposes of resource allocation and assessment of segment performance.

經營分部之會計政策與附註4所述本集團之會計政策相同。分部溢利/虧損指各分部賺取之溢利/產生之虧損(並無分配企業開支、按公平值計入損益之金融資產之公平值變動之虧損、股息收入、利息收入及融資成本)。此乃向董事會就資源分配及評估分部表現而報告之措施。

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## 7. SEGMENT INFORMATION (Continued) 7. 分部資料(續)

#### Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable and operating segment.

### 分部資產及負債

下列為按可報告及經營分部劃分 對本集團的資產及負債的分析。

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Same at accets	八切次玄		
Segment assets Product Development Segment	<b>分 部 資 產</b> 產 品 開 發 分 部	425,246	212,715
Brand Development and	品牌開發及管理分部	425,240	212,713
Management Segment		7,176	1,626
Trading of Goods Segment	貨品買賣分部		200
Healthcare Segment	健康分部	20,068	29,381
Total segment assets	分部資產總值	452,490	243,922
Unallocated	未分配	212,860	773,592
Consolidated assets	綜合資產	665,350	1,017,514
Segment liabilities	分 部 負 債		
Product Development Segment	產品開發分部	20,968	27,463
Brand Development and	品牌開發及管理分部		
Management Segment		516	1,011
Trading of Goods Segment	貨品買賣分部	10	172
Healthcare Segment	健康分部	1,095	1,658
Total segment liabilities	分部負債總額	22,589	30,304
Unallocated	未分配	135,720	3,399
Consolidated liabilities	綜合負債	158,309	33,703

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 7. SEGMENT INFORMATION (Continued)

#### Segment assets and liabilities (Continued)

For the purposes of monitoring segment performances and allocating resources between segments:

- all assets are allocated to operating segments other than equity instruments at FVTOCI, available-for-sale investments, bank balances and cash, financial assets at FVTPL, deposit and prepayments for life insurance policies, deferred tax assets and tax refundable.
- all liabilities are allocated to operating segments other than bank borrowings and current tax liabilities.

#### Other segment information

#### For the year ended 31 March 2019

### 7. 分部資料(續)

#### 分部資產及負債(續)

為監察分部表現及就分部間作出 資源分配:

- 所有資產已分配至經營分部 (按公平值計入其他全面收入 的股本工具、可供出售投資 銀行結餘及現金、按至值 計入損益的金融資產公人、 提單之按金及預付款項 延稅項資產及可退還稅款除 外)。
- 所有負債已分配至經營分部 (銀行借貸及即期稅項負債除外)。

#### 其他分部資料

#### 截至2019年3月31日止年度

		Product Development Segment 產品 開發分部 HK\$'000 千港元	Brand Development and Management Segment 品牌開發 及管理分部 HK\$'000	Trading of Goods Segment 貨品 買賣分部 HK\$'000 千港元	Healthcare Segment 健康分部 HK\$'000 千港元	Total 合計 HK\$'000 千港元
Amounts included in the measure of segment profit or loss or segment assets:	計量分部溢利或虧損或 分部資產時計入的金額:					
Addition to non-current assets Amortisation of prepaid lease	非流動資產添置 預付租賃款項之攤銷	240,099	128	-	6,089	246,316
payments		1,473	-	-	-	1,473
Depreciation of property, plant and equipment	物業、廠房及設備之折舊	8,861	88	-	2,411	11,360
Impairment losses on trade receivables recognised in	於損益中所確認的貿易 應收款項減值虧損					
profit or loss		180	-	-	-	180
Loss on disposal of property, plant and equipment	出售物業、廠房及設備 之虧損	5	-	-	288	293

## 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## 7. SEGMENT INFORMATION (Continued) 7. 分部資料(續)

#### Other segment information (Continued)

其他分部資料(續)

For the year ended 31 March 2018

截至2018年3月31日止年度

			Brand			
			Development			
		Product	and	Trading		
		Development	Management	of Goods	Healthcare	
		Segment	Segment	Segment	Segment	Total
		產品	品牌開發	貨品		
		開發分部	及管理分部	買賣分部	健康分部	合計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元
Amounts included in the measure	計量分部溢利或虧損或					
of segment profit or loss or segment assets:	分部資產時計入的金額:					
Addition to non-current assets	非流動資產添置	31,679	11	1	11,629	43,320
Amortisation of intangible assets	無形資產之攤銷	1,548		-	_	1,548
Amortisation of prepaid lease	預付租賃款項之攤銷					
payments		1,360	_	_	_	1,360
Depreciation of property,	物業、廠房及設備之折舊					
plant and equipment		7,983	105	12	940	9,040
Loss on disposal of property,	出售物業、廠房及設備					
plant and equipment	之虧損	68	_	_	_	68

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 7. SEGMENT INFORMATION (Continued)

#### **Geographical information**

The Group's operations are located in Hong Kong, the PRC and Taiwan.

Information about the Group's revenue from external customers is presented based on location of the operations. Information about the Group's non-current assets (excluding financial instruments and deferred tax assets) is presented based on the geographical location of the assets.

#### 7. 分部資料(續)

#### 地域資料

本集團於香港、中國及台灣經營 業務。

有關本集團來自外部客戶的收入 資料按經營業務的位置劃分呈列。 有關本集團非流動資產(不包括金融工具及遞延税項資產)的資料按 資產的地理位置劃分呈列。

		external o	Revenue from external customers 來自外部客戶的收入		ent assets 勋資產
		2019 HK\$'000 千港元	2018 HK\$'000 千港元	2019 HK\$'000 千港元	2018 HK\$'000 千港元
Hong Kong PRC Taiwan	香港中國台灣	144,706 39,271 –	145,912 41,006 1,632	270,133 141,579 –	101,018 84,735 -
		183,977	188,550	411,712	185,753

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 7. SEGMENT INFORMATION (Continued)

## 7. 分部資料(續)

#### Information about major customers

Revenues from customers for the corresponding years contributing over 10% of the total revenue of the Group are as follows:

#### 有關主要客戶的資料

於相關年度佔本集團總收入超過 10%的客戶的收入如下:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Customer A <sup>1</sup> Customer B <sup>2</sup>	客戶A <sup>1</sup>	38,540	33,064
	客戶B <sup>2</sup>	N/A 不 適 用 ²	19,367

Revenue from Product Development Segment and Brand Development and Management Segment.

#### 8. OTHER INCOME

### 8. 其他收入

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Interest income on bank deposits	銀行存款利息收入	1,579	3,363
Interest income on deposit and	人壽保單之按金及預付		
prepayments for life insurance	款項之利息收入		218
policies	<t 00="" 3<="" ju="" td=""><td>_</td><td></td></t>	_	
Consultancy income	顧問收入	-	307
Dividend income	股息收入	2,227	2,013
Rental income	租金收入	290	_
Forfeiture of customers' deposits	沒收客戶按金	209	351
Others	其他	81	157
		4,386	6,409

The corresponding revenue did not contribute over 10% of the total revenue of the Group.

來 自 產 品 開 發 分 部 以 及 品 牌 開 發 及管理分部的收入。

<sup>&</sup>lt;sup>2</sup> 相關收益並無佔超過本集團總收 益的10%。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 9. OTHER GAINS AND LOSSES

### 9. 其他收益及虧損

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Long on fair value abange of	按公平值計入損益的		
Loss on fair value change of financial assets at FVTPL	金融資產公平值		
<ul><li>Held for trading</li></ul>	變動虧損 −持作買賣	(10,246)	(994)
<ul><li>Others</li><li>Loss on disposal of property,</li></ul>	- 其他 出售物業、廠房及設備之	207	-
plant and equipment Impairment loss on available-for-sale	虧損 可供出售投資之減值	(293)	(68)
investments	虧損	-	(16,348)
Loss on deregistration of a subsidiary Impairment loss recognised in	註銷一間附屬公司之虧損 就貿易應收款項確認之	(1)	-
respect of trade receivables	減值虧損	(180)	- 5 923
Net foreign exchange (loss)/gain	外匯淨(虧損)/收益	(1,152)	5,823
		(11,665)	(11,587)

#### **10. FINANCE COSTS**

### 10.融資成本

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Interest expense on bank loans	銀行貸款利息開支	1,823	_

### 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 11. INCOME TAX EXPENSE

#### 11. 所得税開支

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Current tax:	即期税項:		
Hong Kong Profits Tax	香港利得税		
- Current year	- 本年度	5,920	7,486
<ul> <li>– (Over)/Under provision in prior year</li> </ul>	<ul><li>過往年度(超額撥備)/ 撥備不足</li></ul>	(1,788)	796
		4,132	8,282
PRC Enterprise Income Tax  – Current year	中國企業所得税 - 本年度	585	_
		4,717	8,282
Deferred tax (note 31):  - Current year	遞延税項(附註31): -本年度	(611)	_
Total income tax recognised in	於損益確認之所得税		
profit or loss	於 預 益 唯 祕 之 川 特 恍 總 額	4,106	8,282

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "Bill") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day. Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%. Accordingly, starting from the current year, the Hong Kong profits tax is calculated at 8.25% on the first HK\$2 million of the estimated assessable profits above HK\$2 million.

Under the Law of the People's Republic of China on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% for both years.

於2018年3月21日,香港立法會通 過(2017年税務(修訂)(第7號)條例 草案)(「條例草案」),引入利得税 率兩級制。條例草案於2018年3月 28日簽署成為法律,並於翌日刊 憲。根據利得税率兩級制,合資格 集團實體首2百萬港元之溢利將按 税率8.25%課税,而超過2百萬港 元之溢利將按税率16.5%課税。不 符合利得税率兩級制之集團實體 之溢利將繼續按統一税率16.5%課 税。因此,自本年度起,首2百萬 港元的估計應課税溢利將按8.25% 的税率徵税,而超過2百萬港元的 估計應課税溢利將按16.5%的税率 徴税。

根據中華人民共和國企業所得稅 法(「企業所得稅法」)及企業所得 稅法實施條例,中國附屬公司於 兩個年度的稅率均為25%。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 11. INCOME TAX EXPENSE (Continued)

#### No provision for taxation has been provided for companies in the Cayman Islands and the British Virgin Islands as they are not subject to any tax during the current and prior years.

The tax charge for the year can be reconciled to the (loss)/profit before tax per the consolidated statement of profit or loss and other comprehensive income as follows:

#### 11. 所得税開支(續)

由於本年度及過往年度開曼群島及英屬處女群島的公司毋須繳納任何税項,故並無就該等公司計提稅項撥備。

年度税項支出與綜合損益及其他 全面收益表的除税前(虧損)/溢利 對賬如下:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
(Loss)/Profit before tax	除税前(虧損)/溢利	(7,513)	1,061
T			
Tax at Hong Kong Profits Tax rate of 16.5%	按香港利得税税率16.5%計算的税項	(1.240)	175
Tax effect of expenses not	可 异 的 祝 垻 不 可 扣 税 開 支 的 税 務	(1,240)	175
deductible for tax purpose	影響	1,168	4,242
Tax effect of income not taxable	毋須課税收入的税務	.,	.,
for tax purpose	影響	(488)	(1,839)
Tax effect of tax losses not	未確認税項虧損的税務		
recognised	影響	9,169	5,152
Utilisation of tax losses not	動用未預先確認的税項		
previously recognised	虧損	(640)	_
Effect of different tax rates of	在其他司法權區經營的		
subsidiaries operating in other	附屬公司按不同税率	(0.455)	(0.07)
jurisdictions	激税的影響	(2,155)	(867)
(Over)/Under provision in prior year	過往年度(超額撥備)/	(4 700)	796
Others	撥 備 不 足 其 他	(1,788) 80	623
Othors	六 IE	00	020
Tax charge for the year	年度税項支出	4,106	8,282

## 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 12. LOSS FOR THE YEAR

#### 12. 年內虧損

Loss for the year has been arrived at after charging/(crediting):

年內虧損乃經扣除/(計入)下列各 項後達致:

		<b>2019</b> HK\$'000 千港元	2018 HK\$'000 千港元
Amortisation of prepaid lease payments	預付租賃款項之攤銷	1,473	1,360
Less: amounts capitalised in construction in progress	減:在建工程資本化款項	(412)	(248)
		1,061	1,112
Staff costs, including directors' emoluments	員工成本(包括董事酬金)	44,571	46,456
Amortisation of intangible assets (included in cost of sales)  Depreciation of property,	無形資產之攤銷 (計入銷售成本) 物業、廠房及設備之折舊	-	1,548
plant and equipment  Cost of inventories recognised as	確認為開支之存貨成本	11,360	9,040
an expense Auditors' remuneration	核數師酬金	47,545 900	49,805 850
Gross rental income from investment	投資物業之總和金收入		
properties  Less: direct operating expenses	減:直接經營開支	(290) 14	
Net rental income from investment properties	投資物業之淨租金收入	(276)	///_

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## 13. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS

The emoluments paid or payable to the directors and chief executive of the Company were as follows:

#### For the year ended 31 March 2019

## 13. 董事及主要行政人員酬金

已付或應付本公司董事及主要行政人員的酬金如下:

#### 截至2019年3月31日止年度

			Other emoluments 其他酬金			
			Salaries and	Share-based	Contributions to retirement benefits	
		Fees	other benefits	payments	schemes	Total
		袍金 <b>HK\$'000</b> 千港元	薪金及 其他福利 <b>HK\$'000</b> 千港元	以股份為 基礎的付款 <b>HK\$'000</b> 千港元	退休福利 計劃供款 HK\$'000 千港元	合計 HK\$'000 千港元
Executive directors	執行董事					
Mr. Pang Siu Hin (Note (i))	彭少衍先生(附註(i))	-	2,776	947	18	3,741
Ms. Kwan Lai Man	關麗雯女士	-	2,166	735	18	2,919
Non-executive directors	非執行董事					
Ms. Wong Wai Ling	黄慧玲女士	180	-	-	-	180
Mr. Yuen Chi Ping	袁志平先生	180	-	-	-	180
Independent non-executive directors	獨立非執行董事					
Mr. Lee Luk Shiu	李禄兆先生	240	-	-	-	240
Dr. Tang Sing Hing Kenny	鄧聲興博士	180	-	-	-	180
Mr. Lau Chi Kit Edwin (Note (iii))	劉智傑先生(附註(iii))	180		-	-	180
		960	4,942	1,682	36	7,620

## 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

## 13. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS (Continued)

## 13. 董事及主要行政人員 酬金(續)

For the year ended 31 March 2018

截至2018年3月31日止年度

Other emoluments

		其他酬金				
					Contributions to retirement	
			Salaries and	Share-based	benefits	
		Fees	other benefits	payments	schemes	Total
			薪金及	以股份為	退休福利	
		袍金	其他福利	基礎的付款	計劃供款	合計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元
Executive directors	執行董事					
Mr. Pang Siu Hin (Note (i))	彭少衍先生(附註(j))	_	2,715	1,447	21	4,183
Ms. Kwan Lai Man	關麗雯女士	_	2,184	1,050	18	3,252
Ms. Dong Mei Xian (Note (ii))	董美仙女士(附註(ii))	-	165	-	_	165
Non-executive directors	非執行董事					
Ms. Wong Wai Ling	黄慧玲女士	180	-	-	-	180
Mr. Yuen Chi Ping	袁志平先生	180	-	-	-	180
Independent non-executive directors	獨立非執行董事					
Mr. Lee Luk Shiu	李禄兆先生	240	-	-	-	240
Dr. Tang Sing Hing Kenny	鄧聲興博士	180	-	-	-	180
Mr. Lau Chi Kit Edwin (Note (iii))	劉智傑先生(附註(iii))	83	-	-	-	83
Mr. Tsui Nam Hung (Note (iv))	徐南雄先生(附註(iv))	97	_	-		97
		960	5,064	2,497	39	8,560

#### Notes:

- (i) Mr. Pang Siu Hin is the chief executive officer of the Company.
- (ii) Resigned on 1 March 2018.
- (iii) Appointed on 16 October 2017.
- (iv) Retired on 16 October 2017.

#### 附註:

- (i) 彭少衍先生為本公司的行政總裁。
- (ii) 於2018年3月1日辭任。
- (iii) 於2017年10月16日獲委任。
- (iv) 於2017年10月16日退任。

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## 13. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS (Continued)

The executive directors' emoluments shown above were mainly for their services in connection the management of the affairs of the Company and the Group. The non-executive directors' emoluments and the independent non-executive directors' emoluments shown above were mainly for their services as directors of the Company.

None of the Company's directors waived any emoluments during the year (2018: Nil).

During the year, no emoluments were paid by the Group to any of the Company's directors as an inducement to join or upon joining the Group or as compensation for loss of office (2018: Nil).

#### 14. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees of the Group during the year included two (2018: two) directors, details of whose remuneration are set out in note 13 above. Details of the remuneration for the year of the remaining three (2018: three) highest paid employees who are neither a director nor chief executive of the Company are as follows:

### 13. 董事及主要行政人員 酬金(續)

上文所示執行董事之酬金主要針對彼等對本公司及本集團管理事務提供之服務。上文所示非執行董事及獨立非執行董事酬金主要針對彼等作為本公司董事提供之服務。

年內,本公司董事概無放棄任何酬金(2018年:無)。

年內,本集團並無向本公司任何董事支付酬金,以作為邀請加入或加入本集團後的獎勵或離職補償(2018年:無)。

#### 14. 五名最高薪酬僱員

年內,本集團的五名最高薪酬僱員包括兩名(2018年:兩名)董事, 其薪酬詳情載於上文附註13。年內其餘三名(2018年:三名)非本公司董事及主要行政人員的最高薪酬僱員的薪酬詳情載列如下:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Salaries and other benefits Share-based payments Contributions to retirement benefits schemes	薪金及其他福利 以股份為基礎的付款 退休福利計劃供款	1,631 27 47	1,781 39 49
Total emoluments	酬金總額	1,705	1,869

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#### 14. FIVE HIGHEST PAID EMPLOYEES

#### (Continued)

The number of the highest paid employees who are not the directors of the Company whose remuneration fell within the following bands is as follows:

#### 14. 五名最高薪酬僱員(續)

薪酬介於以下範圍的非本公司董事最高薪酬僱員人數如下:

		2019 (Number of employees) (僱員人數)	2018 (Number of employees) (僱員人數)
Nil to HK\$1,000,000	零至1,000,000港元	3	3

During the year, no emoluments were paid by the Group to any of the five highest paid individuals of the Group as an inducement to join or upon joining the Group or as compensation for loss of office (2018: Nil).

年內,本集團並無向任何本集團 五名最高薪酬人士支付酬金,以 作為邀請加入或加入本集團後的 獎勵或離職補償(2018年:無)。

#### 15. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

#### 15. 每股盈利

本公司擁有人應佔每股基本及攤薄盈利乃基於下列數據計算得出:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Earnings Earnings for the purpose of basic and diluted earnings per share (Profit for the year attributable to owners of the Company)	盈利 用以計算每股基本及 攤薄盈利之盈利 (本公司擁有人應佔 年內溢利)	4,668	530

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### 15. EARNINGS PER SHARE (Continued)

#### 15. 每股盈利(續)

		<b>2019</b> ' <b>000</b> 千 股	2018 '000 千股
Number of shares Weighted average number of ordinary shares for the purpose of basic earnings per share	<b>股份數目</b> 用以計算每股基本盈利 之普通股加權平均數	1,093,635	1,090,847
Effect of dilutive potential ordinary shares:  - Share options	普通股之潛在攤薄影響:	1,768	3,794
Weighted average number of ordinary shares for the purpose of diluted earnings per share	用以計算每股攤薄盈利 之普通股加權平均數	1,095,403	1,094,641

#### 16. DIVIDENDS

### 16. 股息

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
during the year 股	內確認作分派的 息 2018年末期股息 - 每股0.01港元		
- 2019 Interim - HK\$0.01 - 2 (2018: HK\$0.01) per share	(2017年:0.01港元) 2019年中期股息 -每股0.01港元 (2018年:0.01港元)	10,935	10,888
		21,873	21,823

Subsequent to the end of the reporting period, no final dividend in respect of the year ended 31 March 2019 (2018: HK\$0.01 per ordinary share) has been proposed by the directors of the Company.

於報告期末後,本公司董事概無截至2019年3月31日止年度建議派付普通股之末期股息(2018年:每股0.01港元)。

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## 17. PROPERTY, PLANT AND EQUIPMENT 17. 物業、廠房及設備

		Leasehold land held for own use 持作自用	Building held for own use 持作自用	Construction in progress			Leasehold improvements and fixtures 租賃物業	Total
		的租賃土地	的樓宇	在建工程	傢俬及設備	汽車	裝修及裝置	合計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元	千港元
Cost	成本							
At 1 April 2017	於2017年4月1日	85,836	25,654	-	10,884	8,450	11,318	142,142
Additions	添置	-	-	4,640	2,829	726	7,384	15,579
Disposals	出售	-	-	-	(485)	-	(133)	(618)
Exchange adjustments	匯兑調整	-	1,235	180	305	104	524	2,348
At 31 March 2018	於2018年3月31日	85,836	26,889	4,820	13,533	9,280	19,093	159,451
Additions	添置	141,621	34,728	49,491	3,477	1,431	7,100	237,848
Surplus on valuation	估值盈餘	-	3,519	-	-	-	-	3,519
Transfer to investment properties	轉撥至投資物業		(6,568)		-	-	_	(6,568)
Disposals	出售	-			(2,219)	-	(161)	(2,380)
Exchange adjustments	匯 兑 調 整		(796)	(301)	(227)	(86)	(500)	(1,910)
At 31 March 2019	於2019年3月31日	227,457	57,772	54,010	14,564	10,625	25,532	389,960
Accumulated depreciation	累計折舊							
At 1 April 2017	於2017年4月1日	3,107	2,418	-	7,752	5,079	6,387	24,743
Provided for the year	年度撥備	2,733	872	-	1,632	1,485	2,318	9,040
Eliminated on disposals	於出售時對銷	_	-		(431)	-	(119)	(550)
Exchange adjustments	匯兑調整		119	-	177	54	284	634
At 31 March 2018	於2018年3月31日	5,840	3,409	-	9,130	6,618	8,870	33,867
Provided for the year	年度撥備	3,440	1,056	-	2,019	1,655	3,190	11,360
Transfer to investment properties	轉撥至投資物業	-	(253)	-	-		_	(253)
Eliminated on disposals	於出售時對銷	-	-	_	(2,058)	-	(25)	(2,083)
Exchange adjustments	匯兑調整	-	(87)	-	(88)	(41)	(201)	(417)
At 31 March 2019	於2019年3月31日	9,280	4,125	-	9,003	8,232	11,834	42,474
Carrying amounts	賬面值							
At 31 March 2019	於2019年3月31日	218,177	53,647	54,010	5,561	2,393	13,698	347,486
At 31 March 2018	於2018年3月31日	79,996	23,480	4,820	4,403	2,662	10,223	125,584

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#### **17.** 物業、廠房及設備(續) 17. PROPERTY, PLANT AND EQUIPMENT

(Continued)

The above items of property, plant and equipment, except for construction in progress, are depreciated on a straight-line basis at the following rates per annum:

除在建工程外,上述物業、廠房及 設備項目以直線法按下列年率折 舊:

Leasehold land held for

Over the lease term

own use

Building held for own use 3%

Furniture and equipment 20%-50% 20%-25% Motor vehicles

Leasehold improvements 25% or over the lease term and fixtures whichever is the shorter

持作自用的租賃 按租賃期

土地

持作自用的樓宇 3%

傢 俬 及 設 備 20% - 50% 20%-25% 汽車

租賃物業裝修及 25%或按租賃期 裝置

(以較短者為準)

#### 18. PREPAID LEASE PAYMENTS

#### 18. 預付租賃款項

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
At the beginning of year	於年初	55,351	31,335
Addition	添置	2,865	21,300
Transfer to investment properties	轉撥至投資物業	(7,130)	21,000
Amortisation of prepaid lease	預付租賃款項之攤銷	(1,100)	
payments	原 门 但 矣 冰 次 之 英 珩	(1,473)	(1,360)
Exchange adjustments	<b>進</b> 兑 調 整	(3,447)	4,076
	. , ,	( , , ,	•
At the end of year	於年末	46,166	55,351
Analysed for reporting purposes as:	就申報而言之分析:		
Current asset (included in trade and	流動資產(已包括在貿易		
other receivables)	及其他應收款項內)	1,377	1,623
Non-current asset	非流動資產	44,789	53,728
		46,166	55,351

The Group's prepaid lease payments comprise leasehold land located in the PRC.

本集團的預付租賃款項包括位於 中國的租賃土地。

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#### 19. INVESTMENT PROPERTIES

#### 19. 投資物業

	<b>2019</b> HK\$'000 千港元	2018 HK\$'000 千港元
At the beginning of year 於年初 Transfer from property, 自物業、廠房及設備以及 預付租賃款項轉撥	<b>-</b> 及	-
prepaid lease payments	13,445	_
Exchange adjustments	(37)	_
At the end of year 於年末	13,408	_

All of the Group's property interests held under operating leases to earn rentals or for capital appreciation purposes are measured using the fair value model and are classified and accounted for as investment properties.

The fair value of the Group's investment properties as at 31 March 2019 has been arrived at on the basis of a valuation carried out on that date by Chung Hin Appraisal Limited, independent qualified professional valuers not connected to the Group.

In determining the fair value of the relevant properties, the Group engages third party qualified valuers to perform the valuation. The directors work closely with the qualified external valuers to establish the appropriate valuation techniques and inputs to the model.

In estimating the fair value of the properties, the highest and best use of the properties is their current use.

根據經營租賃持有以賺取租金或 作資本增值用途之本集團所有物 業權益乃使用公平值模式計量, 並分類及入賬為投資物業。

本集團投資物業於2019年3月31日之公平值乃由與本集團概無關連的獨立合資格專業估值師中衍評值有限公司按該日進行之估值為基準達致。

於釐定相關物業的公平值時,本 集團委聘第三方為合資格估值師 以開展估值。董事與合資格外部 估值師密切合作,為模型建立適 當的估值技術及輸入數據。

於估計物業之公平值時,該等物業之最高及最佳用途為其現有用途。

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#### 19. INVESTMENT PROPERTIES (Continued)

#### 19. 投資物業(續)

Details of the Group's investment properties and information about the fair value hierarchy at the end of the reporting period are as follows: 報告期末本集團投資物業及公平 值等級相關之資料詳情如下:

Investment properties	Fair value at 31 March		Fair value hierarchy	Valuation technique	Significant unobservable inputs 重大不可觀察
投資物業	於3月31日	之公平值	公平值等級	估值技術	輸入數據
	2019 HK\$'000 千港元	2018 HK\$'000 千港元			
Office units located in the PRC  位於中國之 辦公室單位	13,408	-	Level 3 第3級	Direct comparison approach	Market unit rate, taking into account the recent transaction prices for similar properties adjusted for nature, location and conditions of the property, which ranged from HK\$32,331 to HK\$49,781 per square meter (note) 市場單位價格,考慮近期物業性質、地點
					及條件調整後類似物業的交易價格,介乎每平方米32,331港元至每平方米49,781港元(附註)

Note: A significant increase in the market unit rate used would result in a significant increase in fair value, and vice versa.

附註:市場單位使用率大幅上升會導致 公平值大幅增加,反之亦然。

## 綜合財務報表附註

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#### **20. INTANGIBLE ASSETS**

#### 20. 無形資產

Licenses 牌照

		HK\$'000 千港元
		1 76 76
Cost	成本	
At 1 April 2017, 31 March 2018 and	於2017年4月1日、2018年3月31日	
31 March 2019	及2019年3月31日	5,090
Accumulated amortisation	累計攤銷	
At 1 April 2017	於2017年4月1日	3,542
Charge for the year	年度開支	1,548
At 31 March 2018	於2018年3月31日	5,090
Charge for the year	年度開支	_
At 31 March 2019	於2019年3月31日	5,090
Carrying amounts	賬 面 值	
At 31 March 2019	於2019年3月31日	_
At 31 March 2018	於2018年3月31日	_

The licenses have finite useful lives and are amortised on a straight-line basis over 2.5 years.

該等牌照具有確定可用年期,並按直線基準於2.5年內攤銷。

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## 21. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

## 21. 按公平值計入損益的金融資產

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Financial constant DVTDI	· · · · · · · · · · · · · · · · · · ·		
Financial assets at FVTPL:	按公平值計入損益的 金融資產:		
<ul> <li>Deposit and prepayments for life</li> </ul>	- 人壽保單之按金及預付		
insurance policies (note)	款項(附註)	5,377	_
<ul> <li>Equity securities listed</li> </ul>	- 香港上市股本證券		
in Hong Kong		5,160	8,986
		10,537	8,986
Analysed for reporting purposes as:	就申報而言之分析:		
Current assets	流動資產	5,160	8,986
Non-current assets	非流動資產	5,377	
		10,537	8,986

Note: As referred to in note 22, deposits and prepayments for life insurance policies were reclassified as financial assets at FVTPL following the adoption of HKFRS 9.

附註: 誠如附註22所述,採納香港財務 報告準則第9號後,人壽保單之 按金及預付款項重新分類為按公 平值計入損益的金融資產。

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## 22. DEPOSIT AND PREPAYMENTS FOR LIFE INSURANCE POLICIES

In 2013, Tai Wo Tong Pharmaceutical (Hong Kong) Company Limited ("Tai Wo Tong Pharmaceutical"), a wholly-owned subsidiary of the Company, entered into life insurance policies with an insurance company to insure Mr. Pang Siu Hin and Ms. Kwan Lai Man, the directors of the Company. Under the policies, Tai Wo Tong Pharmaceutical is the beneficiary and policy holder and the total insured sum is US\$2,000,000 (equivalent to approximately HK\$15,600,000). Tai Wo Tong Pharmaceutical is required to pay upfront deposits of US\$671,383 (equivalent to approximately HK\$5,237,000) including premium charges at inception of the policies amounting to US\$40,283 (equivalent to approximately HK\$314,000). Tai Wo Tong Pharmaceutical can terminate the policies at any time and receive cash back based on the cash value of the policies at the date of withdrawal, which is determined by the upfront payments of US\$671,383 plus accumulated interest earned and minus the accumulated insurance charge and policy expense charge ("Cash Value"). In addition, if withdrawal is made, there is a specified amount of surrender charge. The insurance company will pay Tai Wo Tong Pharmaceutical a guaranteed interest of 4.0% per annum for the first three years, followed by minimum guaranteed interest rate of 2.25% per annum or above 2.25% per annum for the following years.

At 31 March 2018, the deposit and prepayments for life insurance policies amounted to approximately HK\$5,170,000, with approximately HK\$57,000 being included in trade and other receivables.

The deposit and prepayments for life insurance policies are denominated in United States Dollar ("US\$").

As explained in note 3.2, deposit and prepayments for life insurance policies were reclassified from loans and receivables to financial assets at FVTPL upon application of HKFRS 9.

## 22. 人壽保單之按金及預付款項

於2013年,本公司全資附屬公司 太和堂製藥(香港)有限公司(「太和 堂製藥」)與保險公司訂立人壽保 單,為本公司董事彭少衍先生及 關麗雯女士投保。根據保單,太和 堂製藥為受益人及保單持有人, 且保額總值為2,000,000美元(相當 於約15,600,000港元)。太和堂製 藥須支付預付按金671,383美元(相 當於約5,237,000港元),包括保單 生效日期的保費40,283美元(相當 於 約314,000港 元)。太 和 堂 製 藥 可隨時終止保單,並按撤銷日期 之保單現金價值收回現金,此由 預付款項671,383美元加累計已賺 利息減累計保費及保費開支(「現 金價值」)所釐定。此外,倘撤銷投 保,則須支付指定金額之退保手 續費。保險公司將於首三年向太 和堂製藥支付每年4.0%的保證利 息,其後年度按最低保證利率每 年2.25%或每年2.25%以上支付。

於2018年3月31日,人壽保單之按金及預付款項為約5,170,000港元,約57,000港元乃計入貿易及其他應收款項。

人壽保單之按金及預付款項乃以 美元(「美元」)計值。

誠如附註3.2闡述,應用香港財務報告準則第9號後,人壽保單按金及預付款項由貸款及應收款項重新分類至按公平值計入其他全面收益之金融資產。

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# 23. EQUITY INSTRUMENTS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

## 23. 按公平值計入其他全面收入的股本工具

		2019 HK\$'000 千港元
Equity securities listed in Hong Kong	於香港上市的股本證券	138,327

These equity investments were previously classified as available-for-sale investments. Note 3.2 explains the change of accounting policy and the reclassification of these investments from available-for-sale investments to equity instruments at FVTOCI following the adoption of HKFRS 9.

The fair value of the above equity securities listed in Hong Kong at the date of approval of these consolidated financial statements was approximately HK\$69,897,000.

Included in equity securities listed in Hong Kong above as at 31 March 2019 is the Group's investment in Fullshare Holdings Limited ("Fullshare"), a company incorporated in the Cayman Islands, with a carrying amount of approximately HK\$124,703,000. The investment represents a 0.60% holding of the ordinary shares of Fullshare and more than 10% of the Group's total assets as at 31 March 2019.

該等權益投資先前分類為可供出售投資。附註3.2説明採納香港財務報告準則第9號後會計政策的變動,以及將該等投資由可供出售投資重新分類為按公平值計入其他全面收入的股本工具。

於該等綜合財務報表批准日期, 上述於香港上市的股本證券的公 平值約為69,897,000港元。

上述於2019年3月31日之香港上市股本證券包括本集團於豐盛控股有限公司(「豐盛」,一間於開曼群島註冊成立之公司)之投資,賬面值為約124,703,000港元。該投資相當於持有豐盛0.60%之普通股以及於2019年3月31日佔本集團的總資產超過10%。

### 綜合財務報表附註

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### 24. AVAILABLE-FOR-SALE INVESTMENTS 24. 可供出售投資

2018 HK\$'000 千港元

Equity securities listed in Hong Kong

於香港上市的股本證券

573,392

Included in equity securities listed in Hong Kong above as at 31 March 2018 is the Group's investment in Fullshare with a carrying amount of approximately HK\$516,628,000. The investment represents a 0.60% holding of the ordinary shares of Fullshare and more than 10% of the Group's total assets as at 31 March 2018.

Available-for-sale investments were reclassified to financial assets at FVTOCI upon application of HKFRS 9, as explained in note 3.2.

上述於2018年3月31日之香港上市股本證券包括本集團於豐盛之投資,賬面值為約516,628,000港元。該投資相當於持有豐盛0.60%之普通股及超過本集團於2018年3月31日資產總值之10%。

誠如附註3.2闡述,應用香港財務報告準則第9號後,可供出售投資重新分類至按公平值計入其他全面收益之金融資產。

#### 25. INVENTORIES

### 25. 存貨

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Raw materials Finished products for resale	原材料 供重售成品	1,419 5,167	1,236 8,354
		6,586	9,590

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#### 26. TRADE AND OTHER RECEIVABLES

### 26. 貿易及其他應收款項

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Trade receivables	貿易應收款項	18,656	21,780
Less: Allowance for credit losses	減:信貸虧損撥備	(1,055)	_
		17,601	21,780
Prepayments to suppliers	向供應商預付款項	30	2
Prepaid lease payments	預付租賃款項	1,377	1,623
Prepayments for other expenses	其他開支預付款項	6,091	18,407
Other deposits (mainly including	其他按金(主要包括租金		
rental and building management	及樓宇管理費按金)		
fee deposits)		2,552	5,133
Other receivables and value-added	其他應收款項及		
tax recoverable	應退增值稅	6,541	1,691
		34,192	48,636

The following is an aging analysis of the Group's trade receivables net of allowance for credit losses at the end of the reporting period, presented based on invoice date:

以下為於報告期末本集團的貿易 應收款項(扣除信貸虧損撥備)的 賬齡分析(按發票日期呈列):

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
0-30 days	0至30天	8,412	8,825
31-60 days	31至60天	4,552	6,991
61-90 days	61至90天	3,624	3,797
Over 90 days	超過90天	1,013	2,167
		17,601	21,780

The Group's sales to most customers are made on cash on delivery, whilst the Group generally allows an average credit period of 60 days (with 15 days of grace period in certain cases) to certain major trade customers with established trading records.

本集團向大部分客戶的銷售以貨銀兩訖方式進行,而本集團一般授予交易記錄良好的若干主要貿易客戶60天的平均信貸期,若干情況下亦享有15天寬限期。

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#### 26. TRADE AND OTHER RECEIVABLES

#### 26. 貿易及其他應收款項(續)

(Continued)

At 31 March 2018, trade receivables included amounts (see below for aging analysis) which were past due at the end of the reporting period for which the Group had not recognised an allowance for impairment loss. The Group did not hold any collateral or other credit enhancements over these balances.

於2018年3月31日,貿易應收款項包括於報告期末已逾期的金額(見下文賬齡分析),本集團並無就有關金額確認減值虧損。本集團並無就該等結餘持有任何抵押品或其他信貸增級。

## Aging of trade receivables that are past due but not impaired

## 已逾期但未減值的貿易應收款項賬齡

2018 HK\$'000 千港元 61–90 days 61至90天 3,797 Over 90 days 超過90天 2,167

Details of impairment assessment of trade and other receivables for the year ended 31 March 2019 are set out in note 40.

截至2019年3月31日止年度貿易 及其他應收款項減值評估詳情載 於附註40。

At the end of the reporting period, the amount due from a company controlled by a relative of Mr. Pang Siu Hin included in the Group's trade receivables are:

於報告期末,計入本集團貿易應 收款項中的應收由彭少衍先生一 名親戚控制的公司的款項為:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Brighten Hong Limited ("Brighten Hong")	銘輝行有限公司 (「銘輝行」)	510	293

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#### 27. BANK BALANCES AND CASH

Bank balances carry interest at market rates which range from 0.125% to 0.35% (2018: 0.001% to 3.6%) per annum.

At 31 March 2019, certain of the Group's bank balances and cash with an aggregate amount of approximately HK\$42,236,000 (2018: HK\$128,939,000) were denominated in Renminbi ("RMB") which is not a freely convertible currency in the international market. The government of the PRC has implemented foreign exchange control and the remittance of funds out of the PRC is subject to exchange restrictions imposed by the government of the PRC.

#### 27. 銀行結餘及現金

銀 行 結 餘 按 每 年0.125%至0.35% (2018年: 0.001%至3.6%) 的 市 場 利率計息。

於2019年3月31日,本集團總額約 為42,236,000港元(2018年:128,939,000港元)的若干銀行結餘及現金以人民幣(「人民幣」)計值,而人民幣並非國際市場上的自由兑換貨幣。中國政府已實行外匯管制,資金匯出中國境外須受中國政府實施的匯兑限制所規限。

#### 28. TRADE AND OTHER PAYABLES

#### 28. 貿易及其他應付款項

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Trade payables	貿易應付款項	5,702	9,504
Receipts in advance	預收款項	-	1,628
Accruals (mainly including salaries	應計費用(主要包括薪金		
and advertising expenses)	及廣告開支)	14,665	19,172
<u>\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ </u>		20,367	30,304

# 綜合財務報表附註

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#### 28. TRADE AND OTHER PAYABLES

### 28. 貿易及其他應付款項(續)

(Continued)

The following is an aging analysis of the Group's trade payables at the end of the reporting period, presented based on invoice date: 以下為於報告期末本集團的貿易 應付款項的賬齡分析(按發票日期 呈列):

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
0-30 days	0至30天	4,874	8,732
31-60 days	31至60天	410	681
61-90 days	61至90天	_	9
Over 90 days	超過90天	418	82
		5,702	9,504

#### 29. CONTRACT LIABILITIES

# 29. 合約負債

		31/03/2019 HK\$'000 千港元	01/04/2018* HK\$'000 千港元
Sales of goods	銷售貨品	2,222	1,628

<sup>\*</sup> The amounts in this column are after the adjustments from the application of HKFRS 15.

The following table shows how much of the revenue recognised in the current year relates to carried-forward contract liabilities.

下表載列於本年度確認之收益中與結轉合約負債有關之數額。

Sales of goods 銷售貨品 HK\$'000 千港元

Revenue recognised that was included in the contract liability balance at the beginning of the year

計入年初合約負債結餘的 已確認收益

1,628

<sup>\*</sup> 本欄金額未計入應用香港財務報 告準則第15號調整。

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#### **30. BANK BORROWINGS**

### 30. 銀行借貸

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Secured bank loans	有抵押銀行貸款	134,799	_
The carrying amounts of bank loans that contain a repayment on demand clause (shown under current liabilities) but repayable:  - Within one year  - More than one year, but not more than two years  - More than two years, but not more than five years  - More than five years	含有按要求償還條款但須 於以下時間償還的銀行 貸款的賬面值(於流動 負債列示): -於一年內 -一年後但不超過兩年 -兩年後但不超過五年 -五年後	66,055 7,299 19,728 41,717	-
		134,799	[]/_

At 31 March 2019, the Group's bank loans carry interest at HIBOR plus 1.2 to 1.3% (2018: Nil) per annum.

At 31 March 2019, the Group's bank loans and undrawn banking facilities are secured by charge over the Group's leasehold land and buildings with carrying amount of approximately HK\$264,664,000.

於2019年3月31日,本集團的銀行貸款按香港銀行同業拆息另加每年1.2%至1.3%的利率計息(2018年:無)。

於2019年3月31日,本集團銀行貸款及未提取的銀行融資透過抵押本集團賬面值約264,664,000港元的租賃土地及樓宇作擔保。

# 綜合財務報表附註

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#### 31. DEFERRED TAX

# For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

### 31. 遞延税項

就於綜合財務狀況表呈列而言,若干遞延税項資產及負債已抵銷。 以下為就財務報告用途而進行的 遞延税項結餘分析:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Deferred tax assets Deferred tax liabilities	遞延税項資產 遞延税項負債	87 -	-
		87	_

The following are the major deferred tax liabilities/(assets) recognised and movements thereon during the current and prior years:

於本年度及過往年度已確認的主要遞延税項負債/(資產)及其變動如下:

		Accelerated tax depreciation 加速 税項折舊 HK\$'000	ECL provision 預期信貸 虧損撥備 HK\$'000	Revaluation of properties 物業重估 HK\$'000	Fair value adjustments on acquisition 收購之 公平值調整 HK\$'000	Tax losses 税項虧損 HK\$'000	Total 合計 HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元
At 1 April 2017 Charge/(Credit) to	於2017年4月1日 扣自/(計入)	-	-	-	255	(255)	-
profit or loss	損益	49	_	-	(255)	206	
At 31 March 2018 Adjustment (note 3)	於2018年3月31日 調整(附註3)	49 -	- (140)	- -	-	(49) -	- (140)
At 1 April 2018 (restated)	於2018年4月1日 (經重列)	49	(140)	-	_	(49)	(140)
Charge/(Credit) to profit or loss Charge to other comprehensive	扣自/(計入) 損益 扣自其他全面 收入	78	-	-	-	(689)	(611)
income		-	-	664	-	_	664
Exchange adjustments	匯 兑 調 整		_	(9)	-	9	-
At 31 March 2019	於2019年3月31日	127	(140)	655	-	(729)	(87)

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#### 31. DEFERRED TAX (Continued)

# At 31 March 2019, the Group has unused tax losses of approximately HK\$81,701,000 (2018: HK\$46,758,000) available for offset against future profits. A deferred tax asset has been recognised in respect of approximately HK\$3,069,000 (2018: HK\$294,000) of such losses. No deferred tax asset has been recognised in respect of the remaining HK\$78,632,000 (2018: HK\$46,464,000) due to the unpredictability of future profit streams. The tax losses in Hong Kong may carry forward indefinitely. The tax losses in the PRC will expire as follows:

### 31. 遞延税項(續)

於2019年3月31日,本集團的未動用稅項虧損約為81,701,000港元(2018年:46,758,000港元),可用作抵銷未來溢利。已就該等虧損中約3,069,000港元(2018年:294,000港元)確認遞延稅項資產。由於未來溢利流難以估計,故無就餘下78,632,000港元(2018年:46,464,000港元)確認遞延稅項資產。香港稅項虧損可無限期結轉。中國稅項虧損將於下列時間屆滿:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Tax losses expiring in	於下列時間屆滿的稅項虧損		
- 2018 to 2019	- 2018年至2019年	-	950
- 2019 to 2020	- 2019年至2020年	_	
- 2020 to 2021	- 2020年至2021年	3,827	4,082
- 2021 to 2022	- 2021年至2022年	2,286	2,438
- 2022 to 2023	- 2022年至2023年	12,990	13,855
- 2023 to 2024	- 2023年至2024年	26,264	_
		45,367	21,325

At 31 March 2019, the Group has deductible temporary differences of approximately HK\$491,000 (2018: HK\$399,000). No deferred tax asset has been recognised in relation to such deductible temporary difference due to the unpredictability of future profit streams.

於2019年3月31日,本集團的可 扣減暫時性差異約為491,000港元 (2018年:399,000港元)。由於未 來溢利流難以估計,故並無就有 關可扣減暫時性差異確認遞延稅 項資產。

# 綜合財務報表附註

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#### 32. SHARE CAPITAL

# 32. 股本

Number of shares

股 份 數 日

Share capital

昭 本

		胶 饭 數 日	版本 HK\$'000 千港元
Ordinary shares of HK\$0.10 each	每股面值0.10港元 之普通股		
Authorised:	法定:		
At 1 April 2017, 31 March 2018 and 31 March 2019	於2017年4月1日、 2018年3月31日及		
	2019年3月31日	2,000,000,000	200,000
Issued and fully paid:	已發行及繳足:		
At 1 April 2017 Shares repurchased and	於2017年4月1日 購回及註銷股份(附註(i))	1,090,116,000	109,012
cancelled (Note (i)) Issue of shares on exercise of	因行使購股權而發行股份	(1,336,000)	(134)
share options (Note (ii))	(附註(ii))	4,728,000	473
At 31 March 2018 Issue of shares on exercise of	於2018年3月31日 因行使購股權而發行股份	1,093,508,000	109,351
share options (Note (iii))	(附註(iii))	288,000	29
At 31 March 2019	於2019年3月31日	1,093,796,000	109,380

(i)	During the prior year, the Company repurchased its own ordinary
	shares through the Stock Exchange as follows:

(i) 於過往年度,本公司通過聯交所購 回其自身普通股如下:

附註:

Month of		Number of ordinary	Price per sh 每股價格	Aggregate consideration	
repurchase 購回月份		shares 普通股數目	<b>Highest</b> 最高 HK\$ 港元	<b>Lowest</b> 最低 HK\$ 港元	<b>paid</b> 已付總代價 HK\$'000 千港元
April	四月	1,336,000	1.3500	1.3379	1,790

The above ordinary shares were cancelled upon repurchase.

上述普通股已於購回後註銷。

Notes:

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#### 32. SHARE CAPITAL (Continued)

#### Notes: (Continued)

- (ii) On 31 October 2017, 4,728,000 share options were exercised at a subscription price of HK\$0.826 per share, resulting in the issue of 4,728,000 ordinary shares of HK\$0.10 each. All these shares rank pari passu with existing shares in all respects.
- (iii) On 22 October 2018, 288,000 share options were exercised at a subscription price of HK\$0.826 per share, resulting in the issue of 288,000 ordinary shares of HK\$0.10 each. All these shares rank pari passu with existing shares in all respects.

#### 33. SHARE-BASED PAYMENTS

#### **Pre-IPO Share Option Scheme**

The Company's pre-IPO share option scheme (the "Pre-IPO Share Option Scheme") was adopted pursuant to a resolution passed on 25 September 2014 to recognise the contribution of certain employees, executives or officers of the Group who have made or will make to the growth of the Group.

The maximum number of shares in respect of which options might be granted under the Pre-IPO Share Option Scheme was 24,640,000.

No further options could be granted by the Company under the Pre-IPO Share Option Scheme upon the listing of the Company's shares on the Main Board of the Stock Exchange.

At 31 March 2019, the number of shares in respect of which options had been granted and remained outstanding under the Pre-IPO Share Option Scheme was 8,928,000 (2018: 9,216,000), representing 0.82% (2018: 0.84%) of the shares of the Company in issue at that date.

### 32. 股本(續)

#### 附註:(續)

- (ii) 於2017年10月31日,4,728,000份 購股權按認購價每股0.826港元獲 行使,導致4,728,000股每股面值 0.10港元的普通股獲發行。所有該 等股份在各方面與現有股份享有 同等地位。
- (iii) 於2018年10月22日,288,000份 購股權按認購價每股0.826港元獲 行使,導致288,000股每股面值0.10 港元的普通股獲發行。所有該等股份在各方面與現有股份享有同等 地位。

#### 33. 以股份為基礎的付款

# 首次公開發售前購股權計劃

本公司首次公開發售前購股權計劃(「首次公開發售前購股權計劃」) 根據2014年9月25日通過之決議 案獲採納,以肯定本集團若干僱 員、行政人員或高級人員對本集 團的發展所作出或將會作出的貢獻。

根據首次公開發售前購股權計劃可能授出之購股權所涉及的股份數目最多不會超過24,640,000股。

本公司股份於聯交所主板上市後, 本公司不得根據首次公開發售前 購股權計劃進一步授出購股權。

於2019年3月31日,根據首次公開發售前購股權計劃授出及尚未行使的購股權涉及的股份數目為8,928,000股(2018年:9,216,000股),相當於本公司於該日已發行股份之約0.82%(2018年:0.84%)。

# 綜合財務報表附註

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### 33. SHARE-BASED PAYMENTS (Continued)

### 33. 以股份為基礎的付款(續)

### Pre-IPO Share Option Scheme (Continued)

首次公開發售前購股權計劃(續)

Details of the share options granted under the Pre-IPO Share Option Scheme are as follows:

根據首次公開發售前購股權計劃 而授出的購股權之詳情如下:

Tran		Date of grant	Number of options granted 所授出	Exercise price per share			eriod	Exercisable period
批次		授出日期	購股權數目	每 股 行 使 價	歸屬	期		行使期
1		25/09/2014	23,040,000	HK\$0.826港元		9/201 5/10/2		16/10/2015– 24/09/2024
2		25/09/2014	1,600,000	HK\$0.826港元		9/201 5/10/2		16/10/2015– 24/09/2024
Notes	S:				附註	:		
(a)		che 1 options granted und vest as follows:	er the Pre-IPO Share C	Option Scheme	(a)			開發售前購股權計劃 欠1購股權將歸屬如下:
	(i)	20% of the options shexercisable from 16 Oc				(i)	月16日	購股權將於2015年10 歸屬及可於2015年10 至2024年9月24日期間
	(ii)	20% of the options shall vest on 16 October 2016 and exercisable from 16 October 2016 to 24 September 2024;				(ii)	月16日	購股權將於2016年10 歸屬及可於2016年10 至2024年9月24日期間
	(iii)	20% of the options shall vest on 16 October 2017 and exercisable from 16 October 2017 to 24 September 2024;				(iii)	月16日	購股權將於2017年10 歸屬及可於2017年10 至2024年9月24日期間
	(iv)	20% of the options shall vest on 16 October 2018 and exercisable from 16 October 2018 to 24 September 2024; and				(iv)	月16日	購股權將於2018年10 歸屬及可於2018年10 至2024年9月24日期間 及
	(v)	20% of the options sh exercisable from 16 Oc				(v)	月16日	購股權將於2019年10 歸屬及可於2019年10 至2024年9月24日期間

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#### 33. SHARE-BASED PAYMENTS (Continued)

#### Pre-IPO Share Option Scheme (Continued)

Notes: (Continued)

- (b) Tranche 2 options granted under the Pre-IPO Share Option Scheme shall vest as follows:
  - 30% of the options shall vest on 16 October 2015 and exercisable from 16 October 2015 to 24 September 2024;
  - (ii) 30% of the options shall vest on 16 October 2016 and exercisable from 16 October 2016 to 24 September 2024; and
  - (iii) 40% of the options shall vest on 16 October 2017 and exercisable from 16 October 2017 to 24 September 2024.

The following table discloses movements of the Company's share options under the Pre-IPO Share Option Scheme during the current year:

# 33. 以股份為基礎的付款(續)

# 首次公開發售前購股權計劃(續)

附註:(續)

- (b) 根據首次公開發售前購股權計劃 而授出的批次2購股權將歸屬如下:
  - (i) 30%的 購 股 權 將 於2015年10 月16日歸屬及可於2015年10 月16日至2024年9月24日期間 行使:
  - (ii) 30%的 購 股 權 將 於2016年10 月16日歸屬及可於2016年10 月16日至2024年9月24日期間 行使:及
  - (iii) 40%的 購 股 權 將 於2017年10 月16日歸屬及可於2017年10 月16日至2024年9月24日期間 行使。

下表披露本年度本公司於首次公 開發售前購股權計劃下之購股權 變動:

Category of participant	Tranche 批次	Outstanding at 01/04/2018 於2018年 4月1日未行使	Exercised during the year 年內 行使數目	Forfeited during the year 年內 沒收數目	Outstanding at 31/03/2019 於2019年 3月31日未行使
Directors 董事	1	8,640,000	-	-	8,640,000
Employees 僱員	1	576,000	(288,000)	-	288,000
		9,216,000	(288,000)	_	8,928,000
Exercisable at the end of the year 於年末可行使					4,320,000
Weighted average exercise price 行使價加權平均數		<b>HK\$0.826</b> 港元	HK\$0.826港元	-	HK\$0.826港元

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### 33. SHARE-BASED PAYMENTS (Continued)

### Pre-IPO Share Option Scheme (Continued)

The following table discloses movements of the Company's share options under the Pre-IPO Share Option Scheme during the prior year:

## 33. 以股份為基礎的付款(續)

# 首次公開發售前購股權計劃(續)

下表披露上一年度本公司於首次公開發售前購股權計劃下之購股權變動:

Category of participant 參與者類別	Tranche 批次	Outstanding at 01/04/2017 於2017年 4月1日未行使	Exercised during the year 年內 行使數目	Forfeited during the year 年內 沒收數目	Outstanding at 31/03/2018 於2018年 3月31日未行使
Directors 董事	1	12,960,000	(4,320,000)	-	8,640,000
Employees 僱員	1 2	864,000 240,000	(288,000) (120,000)	- (120,000)	576,000 
		14,064,000	(4,728,000)	(120,000)	9,216,000
Exercisable at the end of the year 於年末可行使					
Weighted average exercise price 行使價加權平均數		HK\$0.826港元 F	HK\$0.826港元 HI	<b>〈\$</b> 0.826港元	HK\$0.826港元

In respect of the share options exercised during the year, the weighted average share price at the date of exercise is HK\$1.05 (2018: HK\$1.47).

就年內獲行使之購股權而言,於 行使日期之加權平均股價為1.05 港元(2018年: 1.47港元)。

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#### 33. SHARE-BASED PAYMENTS (Continued)

#### **Share Option Scheme**

The Company's share option scheme (the "Share Option Scheme") was adopted pursuant to a resolution passed on 25 September 2014. The Share Option Scheme is a share incentive scheme and is established to recognise and acknowledge the contribution that the eligible participants have made or may make to the Group. The Share Option Scheme will remain in force for a period of ten years commencing on the effective date of the Share Option Scheme.

Under the Share Option Scheme, the board of directors of the Company may grant options to any director, employee, consultant, professional, customer, supplier, agent, partner or adviser of or contractor to the Group or a company in which the Group holds an interest or a subsidiary of such company to subscribe for the shares of the Company.

The maximum number of shares in respect of which options may be granted under the Share Option Scheme and any other share option schemes of the Company shall not, in aggregate, exceed 30% of the shares of the Company in issue from time to time. The number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any one year shall not exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to substantial shareholders or independent non-executive directors in excess of 0.1% of the Company's share capital or with a value in excess of HK\$5 million must be approved in advance by the Company's shareholders.

Upon acceptance of the option, the grantee shall pay HK\$1 to the Company by way of consideration for the grant. Options may be exercised in accordance with the terms of the Share Option Scheme at any time during the period as the board of directors may determine in granting the option but in any event not exceeding ten years from the date of grant.

### 33. 以股份為基礎的付款(續)

#### 購股權計劃

本公司根據2014年9月25日通過的決議案採納購股權計劃(「購股權計劃)。購股權計劃為股份激勵機制,旨在表彰及嘉許合資格參與者已向或可能向本集團作出之貢獻。購股權計劃之有效期為自購股權計劃之生效日起計十年。

根據購股權計劃,本公司董事會可向本集團或本集團持有權益之公司之附屬公司之任屬公司之任屬。條員、顧問、專業人士或商戶、供應商、代理商、合夥人或或司股份之購股權。

接納購股權後,承授人須向本公司繳付1港元,作為獲授購股權之代價。購股權可根據購股權計劃之條款於董事會可能釐定之授出購股權期間(惟無論如何不得超過由授出日期起計十年)內任何時間予以行使。

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#### 33. SHARE-BASED PAYMENTS (Continued)

#### Share Option Scheme (Continued)

The exercise price is determined by the directors of the Company, and will not be less than the higher of (i) the closing price of the Company's shares on the date of grant, (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's share.

At 31 March 2019, the number of shares in respect of which options had been granted and remained outstanding under the Share Option Scheme was 6,270,000 (2018: 6,270,000), representing 0.57% (2018: 0.57%) of the shares of the Company in issue at that date.

Details of the share options granted under the Share Option Scheme are as follows:

### 33. 以股份為基礎的付款(續)

#### 購股權計劃(續)

行使價由本公司董事釐定,惟價格不得低於(i)授出日期本公司股份之收市價:(ii)緊接授出日期前五個營業日股份之平均收市價;及(iii)本公司股份之面值之較高者。

於2019年3月31日,根據購股權計劃已授出但尚未行使之購股權所涉及之股份數目為6,270,000股(2018年:6,270,000股),相當於本公司於該日已發行股份之0.57%(2018年:0.57%)。

根據購股權計劃而授出的購股權之詳情如下:

		Number			
		of options	Exercise price	Vesting	Exercisable
Tranche	Date of grant	granted 所授出	per share	period	period
批次	授出日期	購股權數目	每份行使價	歸屬期	行使期
1	28/04/2015	2,400,000	HK\$1.460港元	28/04/2015-	28/04/2016-
				27/04/2018	27/04/2025
4	03/10/2016	2,160,000	HK\$2.144港元	03/10/2016-	03/10/2017-
				02/10/2019	02/10/2026
5	18/11/2016	90,000	HK\$2.264港元	18/11/2016-	18/11/2017-
				17/11/2019	17/11/2026
6	21/12/2017	2,160,000	HK\$1.412港元	21/12/2017-	21/12/2018-
				20/12/2020	20/12/2027

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#### 33. SHARE-BASED PAYMENTS (Continued)

#### Share Option Scheme (Continued)

#### Notes:

- (a) Tranche 1 options granted under the Share Option Scheme shall vest as follows:
  - 30% of the options shall vest on 28 April 2016 and exercisable from 28 April 2016 to 27 April 2025;
  - (ii) 30% of the options shall vest on 28 April 2017 and exercisable from 28 April 2017 to 27 April 2025; and
  - (iii) 40% of the options shall vest on 28 April 2018 and exercisable from 28 April 2018 to 27 April 2025.
- (b) Tranche 4 options granted under the Share Option Scheme shall vest as follows:
  - 30% of the options shall vest on 3 October 2017 and exercisable from 3 October 2017 to 2 October 2026;
  - (ii) 30% of the options shall vest on 3 October 2018 and exercisable from 3 October 2018 to 2 October 2026; and
  - (iii) 40% of the options shall vest on 3 October 2019 and exercisable from 3 October 2019 to 2 October 2026.
- (c) Tranche 5 options granted under the Share Option Scheme shall vest as follows:
  - 30% of the options shall vest on 18 November 2017 and exercisable from 18 November 2017 to 17 November 2026;
  - (ii) 30% of the options shall vest on 18 November 2018 and exercisable from 18 November 2018 to 17 November 2026; and
  - (iii) 40% of the options shall vest on 18 November 2019 and exercisable from 18 November 2019 to 17 November 2026.

### 33. 以股份為基礎的付款(續)

#### 購股權計劃(續)

#### 附註:

- (a) 根據購股權計劃而授出的批次1購 股權將歸屬如下:
  - (i) 30%的購股權將於2016年4月 28日歸屬及可於2016年4月 28日至2025年4月27日期間 行使:
  - (ii) 30%的購股權將於2017年4月 28日歸屬及可於2017年4月 28日至2025年4月27日期間 行使:及
  - (iii) 40%的購股權將於2018年4月 28日歸屬及可於2018年4月 28日至2025年4月27日期間 行使。
- (b) 根據購股權計劃而授出的批次4購 股權將歸屬如下:
  - (i) 30%的購股權將於2017年10 月3日歸屬及可於2017年10 月3日至2026年10月2日期間 行使:
  - (ii) 30%的 購股 權將於2018年10 月3日 歸屬及可於2018年10 月3日至2026年10月2日期間 行使:及
  - (iii) 40%的購股權將於2019年10 月3日歸屬及可於2019年10 月3日至2026年10月2日期間 行使。
- (c) 根據購股權計劃而授出的批次5購 股權將歸屬如下:
  - (i) 30%的購股權將於2017年11 月18日歸屬及可於2017年11 月18日至2026年11月17日期 間行使:
  - (ii) 30%的 購 股 權 將 於 2018年11 月18日歸屬及可於 2018年11 月18日至 2026年11月17日期 間行使:及
  - (iii) 40%的購股權將於2019年11 月18日歸屬及可於2019年11 月18日至2026年11月17日期 間行使。

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#### 33. SHARE-BASED PAYMENTS (Continued)

#### **Share Option Scheme** (Continued)

Notes: (Continued)

- (d) Tranche 6 options granted under the Share Option Scheme shall vest as follows:
  - 30% of the options shall vest on 21 December 2018 and exercisable from 21 December 2018 to 20 December 2027;
  - (ii) 30% of the options shall vest on 21 December 2019 and exercisable from 21 December 2019 to 20 December 2027; and
  - (iii) 40% of the options shall vest on 21 December 2020 and exercisable from 21 December 2020 to 20 December 2027.

The following table discloses movements of the Company's share options under the Share Option Scheme during the current year:

#### 33. 以股份為基礎的付款(續)

### 購股權計劃(續)

附註:(續)

- (d) 根據購股權計劃而授出的批次6購 股權將歸屬如下:
  - (i) 30%的購股權將於2018年12 月21日歸屬及可於2018年12 月21日至2027年12月20日期 間行使:
  - (ii) 30%的購股權將於2019年12 月21日歸屬及可於2019年12 月21日至2027年12月20日期 間行使:及
  - (iii) 40%的購股權將於2020年12 月21日歸屬及可於2020年12 月21日至2027年12月20日期 間行使。

下表披露本年度本公司於購股權計劃下之購股權變動:

Category of participant 參與者類別	Tranche 批次	Outstanding at 01/04/2018 於2018年 4月1日未行使	Granted during the year 年內 授出數目	Outstanding at 31/03/2019 於2019年 3月31日未行使
Directors 董事	1 4 6	1,050,000 2,160,000 2,160,000	- - -	1,050,000 2,160,000 2,160,000
Employees 僱員	1 5	210,000 90,000	Ξ	210,000 90,000
Consultant 顧問	1	6,270,000	- -	6,270,000
Exercisable at the end of the year 於年末可行使				3,858,000
Weighted average exercise price 行使價加權平均數		HK\$1.691港元	-	HK\$1.691港元

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#### 33. SHARE-BASED PAYMENTS (Continued)

### 33. 以股份為基礎的付款(續)

#### **Share Option Scheme** (Continued)

tinued) 購股權計劃(續)

The following table discloses movements of the Company's share options under the Share Option Scheme during the prior year:

下表披露上年本公司於購股權計劃下之購股權變動:

		Outstanding	Granted during	Outstanding
Category of participant	Tranche	at 01/04/2017	the year	at 31/03/2018
		於2017年	年內	於2018年
參與者類別	批次	4月1日未行使	授出數目	3月31日未行使
Directors	1	1,050,000	_	1,050,000
董事	4	2,160,000	-	2,160,000
	6		2,160,000	2,160,000
Employees	1	210,000	_	210,000
僱員	5	90,000	-	90,000
Consultant 顧問	1	600,000	_	600,000
		4,110,000	2,160,000	6,270,000
Exercisable at the end of the year 於年末可行使				1,575,000
Weighted average exercise price 行使價加權平均數		HK\$1.837港元	HK\$1.412港元	HK\$1.691港元

During the year ended 31 March 2018, options under the Share Option Scheme were granted to directors on 21 December 2017. The estimated fair value of the options granted under the Share Option Scheme on that date is approximately HK\$1,205,000.

截至2018年3月31日止年度,本公司於2017年12月21日根據購股權計劃授出購股權予董事。於該日,根據購股權計劃授予的購股權估計公平值約為1,205,000港元。

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#### 33. SHARE-BASED PAYMENTS (Continued)

#### Share Option Scheme (Continued)

The Binomial Option Pricing Model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the directors' best estimate. The value of an option varies with different variables of certain subjective assumptions. The inputs into the model were as follows:

#### 33. 以股份為基礎的付款(續)

#### 購股權計劃(續)

二項式期權定價模型已用於估計 購股權之公平值。計算購股權之 公平值所用之變數及假設乃基於 董事之最佳估計。購股權之價 將因若干主觀假設之不同變數而 出現變動。該模型之輸入數據如 下:

Date of grant 授出日期

21/12/2017

Share price	股價	HK\$1.410港元
Exercise price	行使價	HK\$1.412港元
Option life	股權年期	10 years年
Expected volatility	預期波幅	44.00%
Dividend yield	股息收益率	1.42%
Risk-free interest rate	無風險利率	1.84%

Expected volatility was determined by using the historical volatility of the share prices of comparable companies over the previous ten years.

The Group recognised the total expense of approximately HK\$1,760,000 (2018: HK\$2,679,000) for the year in relation to share options granted by the Company.

預期波幅乃採用過去十年可比較 公司股價之歷史波幅而釐定。

本集團已於本年度確認有關本公司授出之購股權之開支總額約1,760,000港元(2018年:2,679,000港元)。

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#### 34. RETIREMENT BENEFIT PLANS

The Group operates a Mandatory Provident Fund Scheme for all qualifying employees in Hong Kong. The assets of the plans are held separately from those of the Group in funds under the control of trustees.

The PRC employees of the Group are members of a statemanaged retirement benefit scheme operated by the PRC government. The Group is required to contribute certain percentage of payroll costs to the retirement benefit scheme to fund the benefits. The only obligation of the Group with respect to the retirement benefit scheme is to make the specified contributions.

The total expenses recognised in the consolidated statement of profit or loss and other comprehensive income amount to approximately HK\$2,240,000 (2018: HK\$2,029,000) for the year, and represent contributions payable to these schemes by the Group at rates specified in the rules of the schemes.

#### 34. 退休福利計劃

本集團為所有香港的合資格員工 提供強制性公積金計劃。計劃的 資產獨立於本集團的資產,由受 託人控制的基金管理。

本集團的中國僱員乃中國政府設立的國家管理退休福利計劃的成員。本集團須按薪金成本的一定百分比向退休福利計劃作出供款以為該福利出資。本集團就退休福利計劃的責任僅限於作出指定供款。

本年度於綜合損益及其他全面收益表中確認的開支總額約為2,240,000港元(2018年:2,029,000港元),為本集團根據該等計劃規定訂明的比率對該等計劃應付的供款。

# 綜合財務報表附註

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#### 35. RELATED PARTY DISCLOSURES

### 35. 關連方披露

#### (a) Transactions with related parties

During the year, the Group entered into the following significant transactions with related parties:

### (a) 與關連方的交易

於本年度,本集團與關連方 訂立下列重大交易:

Name of related party 關連方姓名/名稱	Nature of transaction 交易性質	2019 HK\$'000 千港元	2018 HK\$'000 千港元
Mr. Pang Siu Hin and Ms. Kwan Lai Man (executive directors of the Company) 彭少衍先生及關麗雯女士 (本公司執行董事)	Rental expenses for premises (Note (i)) 物業租金開支(附註(i))	1,920	2,172
Brighten Hong (a company controlled by a relative of Mr. Pang Siu Hin) 銘輝行(由彭少衍先生之 一名親屬控制之公司)	Sales of goods (Note (ii)) 貨品銷售(附註(ii))	4,879	3,057
Five Seasons XIV Limited (a subsidiary of a Fullshare (a substantial shareholder of the Company)) (豐盛(本公司主要股東)之 附屬公司)	Purchase of available- for-sale investments (Note (iii)) 購買可供出售投資 (附註(iii))	_	73,112

#### Notes:

- (i) The rental expenses for premises payable to the above related parties are based on tenancy agreements entered into between the parties involved. In the opinion of the Company's directors, these transactions have been entered into on normal commercial terms and in the ordinary and usual course of the Group's business.
- (ii) The sales to Brighten Hong were carried out in the normal course of business at mutually agreed prices and terms.
- (iii) The consideration was determined based on a mutually agreed price with reference to the prevailing market price of the investment.

#### 附註:

- (i) 應付上述關連方的物業租金 開支以有關訂約方訂立的租 賃協議為基準。本公司董事 認為,該等交易乃按正常商 業條款並於本集團一般及日 常業務過程中訂立。
- (ii) 向 銘輝行作出的銷售乃於日 常業務過程中按雙方協定的 價格及條款進行。
- (iii) 代價乃根據參考投資之當時 市價而按雙方協定的價格釐 定。

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#### 35. RELATED PARTY DISCLOSURES

#### NELATED FARTT DISOLOGONES

#### (Continued)

#### (b) Outstanding balance with related party

Details of outstanding balance with related party of the Group at the end of the reporting period are set out in note 26.

# (c) Compensation of key management personnel

The emoluments of the Company's directors, who are also identified as members of key management of the Group, are set out in note 13.

## 35. 關連方披露(續)

### (b) 與關連方的未償還結餘

於報告期末,與本集團關連 方的未償還結餘詳情載於附 註26。

### (c) 主要管理人員的報酬

本公司董事(亦為本集團主要管理層成員)的薪酬載於附註 13。

#### **36. OPERATING LEASES**

#### The Group as lessee

# 36. 經營租賃

### 本集團作為承租人

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Minimum lease payments paid under operating leases  - Premises  - Office equipment	經營租賃項下的 最低租賃付款 - 物業 - 辦公室設備	11,357 1,066	8,938 900
		12,423	9,838

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### 36. OPERATING LEASES (Continued)

## 36. 經營租賃(續)

#### The Group as lessee (Continued)

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancelable operating leases which fall due as follows:

### 本集團作為承租人(續)

於報告期末,本集團根據不可撤銷經營租約的未來最低租賃付款的承擔到期情況如下:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Within one year In the second to fifth years inclusive	一 年 內 第 二 至 第 五 年	8,416	7,648
	(首尾兩年包括在內)	22,298	17,468
Over five years	超過五年	11,968	10,595
		42,682	35,711

Operating lease payments represent rentals payable by the Group for its premises and office equipment.

經營租賃付款指本集團就其物業 及辦公室設備應付之租金。

#### The Group as lessor

At the end of the reporting period, the Group had contracted with tenants for the following future minimum lease payments:

### 本集團作為出租人

於報告期末,本集團已與承租人 訂立以下未來最低租賃付款合約:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
, and the second	- 年內	587	
	(包括首尾兩年)	96 683	

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#### **37. CAPITAL COMMITMENTS**

### 37. 資本承擔

		<b>2019</b> HK\$'000 千港元	2018 HK\$'000 千港元
Capital expenditure contracted for but not provided for in the consolidated financial statements in respect of acquisition of	就收購物業、廠房及 設備已訂約但未在 綜合財務報表撥備的 資本開支		
property, plant and equipment		228,393	6,342

# 38. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

# 38. 融資活動產生的負債對賬

下表詳列本集團融資活動產生的負債變動,包括現金及非現金變動。融資活動產生的負債指現金流量或未來現金流量將於本集團綜合現金流量表分類為融資活動所產生現金流量者。

		Bank borrowings 銀行借貸 HK\$'000 千港元
At 1 April 2017 and 31 March 2018	於2017年4月1日及	
Financing cash flows	2018年3月31日 融資現金流量	134,799
At 31 March 2019	於2019年3月31日	134,799

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#### 39. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that the entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of debt which includes the borrowings disclosed in note 30 and equity attributable to owners of the Company (comprising issued share capital and reserves).

The Group monitors its capital structure on the basis of gearing ratio. The Group considers the cost of capital and the risks associated with each class of the capital, and will balance the gearing ratio through the payment of dividends and new share issues as well as the issue of new debt or the redemption of existing debt.

The gearing ratio of the Group at the end of the reporting period was as follows:

### 39.資本風險管理

本集團管理其資本以確保本集團 之實體得以持續經營,同時通過 優化債務與股本之間的平衡以盡 量增大股東之回報。本集團整體 策略與去年維持不變。

本集團的資本架構包含債務(包括 附註30披露的借貸)及本公司擁有 人應佔權益(包括已發行股本及儲 備)。

本集團按資本負債比率之基準監察其資本架構。本集團考慮資本 成本及各類資本之相關風險,並 將透過支付股息及發行新股,以 及發行新債務或贖回現有債務以 平衡資本負債比率。

本集團於報告期末之資本負債比 率如下:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Debt (i)	債 務 (i)	134,799	_
Equity (ii)	權 益(ii)	507,041	983,811
Gearing ratio	資本負債比率	27%	-%

- (i) Debt includes long- and short-term borrowings.
- (ii) Equity includes all capital and reserves of the Group.

- (i) 債務包括長期及短期借款。
- (ii) 權益包括本集團所有資本及儲備。

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### **40. FINANCIAL INSTRUMENTS**

### 40. 金融工具

### (a) Categories of financial instruments

# (a) 金融工具類別

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Financial assets	金融資產		
Equity instruments at FVTOCI	按公平值計入其他 全面收入的股本 工具	138,327	_
Available-for-sale investments	可供出售投資	-	573,392
Financial assets at FVTPL  - Held for trading  - Others	按公平值計入損益的 金融資產 - 持作買賣 - 其他	5,160 5,377	8,986 –
		10,537	8,986
Financial assets at amortised cost  - Trade and other receivables  - Bank balances and cash	按攤銷成本計算之 金融資產 -貿易及其他應收 款項 -銀行結餘及現金	20,461 63,768	<u> </u>
		84,229	_
Loans and receivables  - Deposit and prepayments for life insurance policies  - Trade and other receivables  - Bank balances and cash	貸款及應收款項 - 人壽保單之按金 及預付款項 - 貿易及其他應收 款項 - 銀行結餘及現金	- - -	5,170 27,334 186,030
		-	218,534
Financial liabilities	金融負債		
Financial liabilities at amortised cost - Trade and other payables - Bank borrowings	按攤銷成本計算之 金融負債 一貿易及其他應付 款項 - 銀行借貸	20,367 134,799	28,676
		155,166	28,676

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#### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies

The Group's major financial instruments include equity investments, deposit and prepayments for life insurance policies, trade and other receivables, bank balances, trade and other payables and bank borrowings. Details of these financial instruments are disclosed in respective notes. The risks associated with certain of these financial instruments include market risk (including foreign currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Foreign currency risk

The Group has certain financial assets and liabilities denominated in foreign currencies, hence risk exposure to exchange rate fluctuations arise. The Group has not entered into any forward contract to hedge against the foreign currency risk exposure. However, management will consider to hedge these balances should the need arise.

#### 40. 金融工具(續)

### (b) 財務風險管理目標及 政策

#### 外幣風險

本集團之若干金融資產及負 債以外幣計值,使本集團。 臨匯率波動產生之風險。 集團並無訂立任何遠期合 對沖外幣風險。然而,管理 將於有需要時考慮對沖該 結餘。

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#### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

Foreign currency risk (Continued)

The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at the end of the reporting period are as follows:

### 40. 金融工具(續)

# (b) 財務風險管理目標及 政策(續)

外幣風險(續)

於報告期末,本集團以外幣 計值之貨幣資產及貨幣負債 之賬面值如下:

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Monetary assets denominated in:  - RMB  - United States dollar ("US\$")  - New Taiwan dollar ("NT\$")	以下列外幣計值的 貨幣資產: -人民幣 -美元(「美元」) -新台幣(「新台幣」)	45,790 3,269 –	136,036 9,644 779
Monetary liabilities denominated in:	以下列外幣計值的 貨幣負債:		
- RMB - NT\$	- 人民幣 - 新台幣	4,115 -	5,183 18

As HK\$ is pegged to US\$, the currency risk associated with US\$ and HK\$ is considered minimal. The Group is mainly exposed to the effect of fluctuation in RMB and NT\$.

由於港元與美元掛鈎,有關 美元及港元之貨幣風險並不 重大。本集團主要受人民幣 及新台幣波動之影響。

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#### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

Foreign currency risk (Continued)

The following table details the Group's sensitivity to a 10% increase and decrease in HK\$ against RMB and NT\$. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. A positive number below indicates an increase in post-tax loss and a decrease in equity where HK\$ strengthens 10% against the relevant foreign currencies. For a 10% weakening of HK\$ against the relevant foreign currencies, there would be an equal and opposite impact on the loss and equity.

#### Sensitivity analysis

#### 2019 2018 HK\$'000 HK\$'000 千港元 千港元 Impact of RMB 人民幣之影響 Profit or loss and equity 損益及權益 4,168 13,085 新台幣之影響 Impact of NT\$ 76 Profit or loss and equity 損益及權益

In the opinion of the directors of the Company, the sensitivity analysis is not necessarily representative of the inherent foreign currency risk as the exposure at the end of the reporting period does not reflect the exposure during the year.

### 40. 金融工具(續)

# (b) 財務風險管理目標及 政策(續)

外幣風險(續)

#### 敏感度分析

本公司董事認為, 敏感度分析未必能反映固有之外幣風險, 因於報告期末之風險並不反映本年度所承受之風險。

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#### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

#### Interest rate risk

The Group is exposed to fair value interest rate risk in relation to fixed-rate bank deposits. The Group is also exposed to cash flow interest rate risk in relation to variable-rate bank borrowings. The Group's cash flow interest rate risk is mainly concentrated on the fluctuation of HIBOR arising from the Group's bank loans denominated in HK\$. The Group aims at keeping its borrowings at variable rates. The Group manages its interest rate exposures by assessing the potential impact arising from any interest rate movements based on interest rate level and outlook.

#### Sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to interest rates for variable-rate bank loans at the end of the reporting period. The analysis is prepared assuming the amount of liability outstanding at the end of the reporting period was outstanding for the whole year. 50 basis points increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the Group's post-tax loss for the year would increase/decrease by approximately HK\$563,000 (2018: Nil). This is mainly attributable to the Group's exposure to interest rate risk on its variable-rate bank loans.

### 40. 金融工具(續)

# (b) 財務風險管理目標及 政策(續)

#### 利率風險

#### 敏感度分析

倘利率上升/下降50基點,而 所有其他變量維持不變,則 本集團於年內的除稅後虧損 將增加/減少約563,000港元 (2018年:無)。此乃主要由於 本集團之浮息銀行貸款面對 之利率風險所致。

# 綜合財務報表附註

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#### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

#### Other price risk

The Group is exposed to equity price risk through its investments in listed equity securities. Management will monitor the price risk and take appropriate actions should the need arise.

#### Sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to equity price risk at the reporting date.

If the prices of the respective equity instruments had been 5% higher/lower:

- loss for the year would decrease/increase by approximately HK\$258,000 (2018: HK\$3,288,000) as a result of the changes in fair value of equity instruments at FVTPL (2018: held for trading investments and available-for-sale investments which have been impaired); and
- revaluation reserve would increase/decrease by approximately HK\$6,916,000 (2018: HK\$25,831,000) for the Group as a result of the changes in fair value of equity instruments at FVTOCI (2018: available-for-sale investments).

#### Credit risk and impairment assessment

At the end of each reporting period, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

#### 40. 金融工具(續)

### (b) 財務風險管理目標及 政策(續)

#### 其他價格風險

本集團投資於上市股本證券, 因而面對股本價格風險。管 理層將會監察價格風險,並 於有需要時採取適當行動。

#### 敏感度分析

以下敏感度分析乃根據於報告日期面對的股本價格風險 釐定。

倘相關股本工具價格上升/ 下降5%:

- 本年度虧損將因按公平 值計入損益的股本工具 (2018年:持作買賣投資 及已減值之可供出售投資)公平值變動而減少/ 增加約258,000港元(2018 年:3,288,000港元):及
- 本集團重估儲備將因按公平值計入其他全面收入的股本工具(2018年:可供出售投資)公平值變動而增加/減少約6,916,000港元(2018年:25,831,000港元)。

#### 信貸風險及減值評估

於各報告期末,因交易對手 方未能履行責任而可為本集 團帶來財務損失之本集團之 最大信貸風險,乃源自於綜 合財務狀況表所載各項已確 認金融資產之賬面值。

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#### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

Trade receivables arising from contracts with customers

In order to minimise the credit risk, the management of the Group has delegated a team responsible for determination of credit limits and credit approvals. Other monitoring procedures are in place to ensure that follow-up action is taken to recover overdue debts. In addition, the Group performs impairment assessment under ECL model upon application of HKFRS 9 (2018: incurred loss model) on trade balances individually or based on provision matrix. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

#### Deposits and other receivables

Management regularly reviews and assesses the credit quality of the counterparties. The Group uses 12m ECL to assess the loss allowance of deposits and other receivables since these receivables are not past due and there has not been a significant increase in credit risk since initial recognition. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

#### Bank balances

The credit risk on liquid funds is limited because the counterparties are banks with good reputation or high credit ratings assigned by international credit-rating agencies.

### 40. 金融工具(續)

# (b) 財務風險管理目標及 政策(續)

信貸風險及減值評估(續)

客戶合約產生的貿易應收款項

#### 按金及其他應收款項

#### 銀行結餘

流動資金之信貸風險有限, 原因是交易對手方為信譽良 好或獲國際信用評級機構授 予高信用評級的銀行。

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### 40. FINANCIAL INSTRUMENTS (Continued)

### 40. 金融工具(續)

# (b) Financial risk management objectives and policies (Continued)

(b) 財務風險管理目標及 政策(續)

Credit risk and impairment assessment (Continued)

信貸風險及減值評估(續)

The Group's internal credit risk grading assessment comprises the following categories:

本集團之內部信貸風險等級 評估包括下列類別:

Internal credit rating 內部信貸評級	Description 描 述	Trade receivables 貿易應收款項	Other financial assets 其他金融資產
Low risk 低風險	The counterparty has a low risk of default and does not have any past due amounts 交易對手之違約風險低,且並無任何逾期款項	Lifetime ECL – not credit-impaired 存續期預期信貸 虧損 – 未發生 信貸減值	12m ECL 12個月預期信貸 虧損
Watch list 有待觀察	Debtor frequently repays after due dates but usually settle after due date 債務人經常於逾期後償還款項, 且常於逾期後才結清	Lifetime ECL – not credit-impaired 存續期預期信貸 虧損 – 未發生 信貸減值	12m ECL 12個月預期信貸 虧損
Doubtful 存疑	There have been significant increase in credit risk since initial recognition through information developed internally or external resources 信貸風險自透過內部或外部資源建立之資料初始確認以來已顯著上升	Lifetime ECL – not credit-impaired 存續期預期信貸 虧損 – 未發生 信貸減值	Lifetime ECL – not credit-impaired 存續期預期信貸 虧損 – 未發生 信貸減值
Loss 虧損	There is evidence indicating the asset is credit-impaired 有證據顯示資產發生信貸減值	Lifetime ECL – credit-impaired 存續期預期信貸 虧損 – 已發生 信貸減值	Lifetime ECL – credit-impaired 存續期預期信貸 虧損 – 已發生 信貸減值
Write-off 撇銷	There is evidence indicating that the debtor is in severe financial difficulty and the Group has no realistic prospect of recovery 有證據顯示債務人面臨嚴重財困,且本集團並無實際收回款項之可能	Amount is written off 已撇銷金額	Amount is written off 已撇銷金額

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#### 40. FINANCIAL INSTRUMENTS (Continued)

# 40. 金融工具(續)

# (b) Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

The tables below detail the credit risk exposures of the Group's financial assets which are subject to ECL assessment:

### (b) 財務風險管理目標及 政策(續)

信貸風險及減值評估(續)

下表列示本集團須作出預期信貸虧損評估之金融資產之信貸風險詳情:

2019	External credit rating	Internal credit rating	12m ECL or lifetime ECL 12個月預期信貸 虧損或存續期	Gross carrying amount
	外部信貸評級	內部信貸評級	預期信貸虧損	賬 面 總 值 HK\$'000
	1			千港元
Bank balances 銀行結餘	A3 to Aa1 A3至Aa1	N/A 不適用	12m ECL 12個月預期 信貸虧損	63,255
Deposits and other receivables 按金及其他應收款項	N/A 不適用	Low risk 低風險	12m ECL 12個月預期 信貸虧損	2,860
Trade receivables 貿易應收款項	N/A 不適用	(Note) (附註)	Lifetime ECL (provision matrix) 存續期預期 信貸虧損 (撥備矩陣)	18,656

#### Note:

For trade receivables, the Group has applied the simplified approach in HKFRS 9 to measure the loss allowance at lifetime ECL. Except for debtors with significant outstanding balances or credit-impaired, the Group determines the expected credit losses on these items by using a provision matrix.

#### 附註:

就貿易應收款項而言,本集團已應用香港財務報告準則第9號項戶門第9號項與下之簡化方法計量存續期預期信貸處捐之虧損沒備。除有重大未償還結餘或信貸減值的應收賬款外,本集團通過使用撥備矩陣釐定該等項目之預期信貸虧損。

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#### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

Note: (Continued)

As part of the Group's credit risk management, the Group uses debtors' aging to assess the impairment for its customers because these customers consist of a large number of small customers with common risk characteristics that are representative of the customers' abilities to pay all amounts due in accordance with the contractual terms. The following table provides information about the exposure to credit risk for trade receivables which are assessed based on provision matrix as at 31 March 2019 within lifetime ECL.

#### 40. 金融工具(續)

# (b) 財務風險管理目標及 政策(續)

信貸風險及減值評估(續)

附註:(續)

Trade receivables 貿易應收款項		Average loss rate 平均虧損率	Gross carrying amount 賬面總值 HK\$'000 千港元
0-30 days	0至30日	0.15%	8,425
31-60 days	31至60日	5.36%	4,809
61-90 days	61至90日	5.78%	3,847
Over 90 days	超過90日	35.70%	1,575

The estimated loss rates are estimated based on historical observed default rates over the expected life of the debtors and are adjusted for forward-looking information that is available without undue cost or effort. The grouping is regularly reviewed by management to ensure relevant information about specific debtors is updated.

During the year ended 31 March 2019, the Group provided approximately HK\$180,000 impairment allowance for trade receivables based on the provision matrix.

估計虧損率乃根據應收賬款預計年期內之過往觀察違約率而估計,並就毋須付出不必要之成本或精力而可得之前瞻性資料作出調整。管理層定期審查分組以確保有關特定應收賬款的相關資料得以更新。

18,656

截至2019年3月31日止年度,本集團基於撥備矩陣就貿易應收款項計提減值撥備約180,000港元。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

The following table shows the movement in lifetime ECL that has been recognised for trade receivables under the simplified approach.

### 40. 金融工具(續)

# (b) 財務風險管理目標及 政策(續)

信貸風險及減值評估(續)

下表列示已根據簡化方法確認之貿易應收款項存續期預期信貸虧損的變動。

Lifetime ECL 存續期預期 信貸虧損 HK\$'000 千港元

At 31 March 2018 under HKAS 39	於2018年3月31日根據香港會計 準則第39號	_
Adjustment upon application of HKFRS 9	應用香港財務報告準則第9號後之	
	調整	876
At 1 April 2018 – as restated	於2018年4月1日 - 經重列	876
Impairment losses recognised	已確認減值虧損	180
Exchange adjustments	匯 兑 調 整	(1)
At 31 March 2019	於2019年3月31日	1,055

# 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

#### Liquidity risk

In the management of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. Management monitors the utilisation of borrowings and ensures compliance with loan covenants.

The following table details the Group's remaining contractual maturity for its financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. Specifically, bank loans with a repayment on demand clause are included in the earliest time band regardless of the probability of the banks choosing to exercise their rights. The maturity dates for financial liabilities are based on the agreed repayment dates.

#### 40. 金融工具(續)

### (b) 財務風險管理目標及 政策(續)

#### 流動資金風險

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 40. FINANCIAL INSTRUMENTS (Continued)

### 40. 金融工具(續)

# (b) Financial risk management objectives and policies (Continued)

Liquidity risk (Continued)

Liquidity table

### (b) 財務風險管理目標及 政策(續)

流動資金風險(續)

流動資金列表

Non-derivative financial liabilities	非衍生 金融負債	On demand or less than 1 month 應要求或 少於一個月 HK\$'000 千港元	1 to 3 months 一至 三個月 HK\$'000 千港元	3 months to 1 year 三個月 至一年 HK\$'000 千港元	Total undiscounted cash flows 未貼現 現金流量總額 HK\$'000 千港元	Total carrying amount 賬面值總額 HK\$'000 千港元
2019 Trade and other payables Bank borrowings	<b>2019年</b> 貿易及其他應付 款項 銀行借貸	14,665 134,799	5,284 -	418 -	20,367 134,799	20,367 134,799
		149,464	5,284	418	155,166	155,166
2018 Trade and other payables	2018年 貿易及其他應付 款項	26,211	2,465	-	28,676	28,676

Bank loans with a repayment on demand clause are included in the "on demand or less than 1 month" time band in the above maturity analysis. Taking into account the Group's financial position, the directors do not believe that it is probable that the banks will exercise their discretionary rights to demand immediate repayment. The expected cash flow information of such bank loans (based on the schedule of repayments set out in the loan agreements) are set out in the table below.

# 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

### 40. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

Liquidity risk (Continued)

Maturity analysis – Bank loans with a repayment on demand clause based on scheduled repayments

### 40. 金融工具(續)

# (b) 財務風險管理目標及 政策(續)

流動資金風險(續)

到期日分析-包含按要求償 還條款的銀行貸款(基於預定 還款日期)

		Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years	Total undiscounted cash flows 未貼現	Carrying amount
		<b>1年內</b> HK\$'000 千港元	<b>1至2年</b> HK\$'000 千港元	<b>2至5年</b> HK\$'000 千港元	<b>超過5年</b> HK\$'000 千港元	<b>現金流量總額</b> HK\$'000 千港元	<b>賬面值</b> HK\$'000 千港元
At 31 March 2019	於2019年 3月31日	68,529	9,564	24,557	48,963	151,613	134,799
At 31 March 2018	於2018年 3月31日	· -	-	-	-	_	

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 40. FINANCIAL INSTRUMENTS (Continued)

# 40. 金融工具(續)

# (c) Fair value measurements of financial instruments

(i) Fair value of financial assets and financial liabilities that are measured at fair value on a recurring basis

Some of the Group's financial assets are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets are determined (in particular, the valuation technique(s) and inputs used).

# (c) 金融工具之公平值計量

(i) 按經常基準以公平值計 量之金融資產及金融負 債之公平值

Financial assets	Fair val 於下歹 之公		Fair value hierarchy	Valuation technique(s) and key input(s)	
金融資產	31/03/2019 HK\$'000 千港元	31/03/2018 HK\$'000 千港元	公平值等級	估 值 技 術 及 主 要 輸 入 數 據	
Equity securities listed in Hong Kong classified as equity instruments at FVTOCI (2018: available-for-sale investments) 按公平值計入其他全面收入的股本工具(2018年:可供出售投資)	138,327	573,392	Level 1 第1級	Quoted bid prices in an active market 於活躍市場之 報價	

# 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

#### 40. FINANCIAL INSTRUMENTS (Continued)

### 40. 金融工具(續)

- (c) Fair value measurements of financial instruments (Continued)
  - (i) Fair value of financial assets and financial liabilities that are measured at fair value on a recurring basis (Continued)
- (c) 金融工具之公平值計量 (續)
  - (i) 按經常基準以公平值計 量之金融資產及金融負 債之公平值(續)

Financial assets	Fair valu 於下歹 之公		Fair value hierarchy	Valuation technique(s) and key input(s)	
金融資產	31/03/2019 HK\$'000 千港元	31/03/2018 HK\$'000 千港元	公平值等級	估 值 技 術 及 主 要 輸 入 數 據	
Equity securities listed in Hong Kong classified as financial assets at FVTPL 按公平值計入損益的金融資產之香港上市股本證券	5,160	8,986	Level 1 第1級	Quoted bid prices in an active market 於活躍市場之 報價	
Deposit and prepayments for life insurance policies classified as financial assets at FVTPL 按公平值計入損益的金融資產之人壽保單之按金及預付款項	5,377	N/A 不適用	Level 2 第2級	Quoted asset value provided by financial institution 金融機構提供的 所報資產價值	

- (ii) Fair value of financial assets and financial liabilities that are not measured at fair value on a recurring basis
  - The directors of the Company estimate the fair value of financial assets and financial liabilities measured at amortised cost using the discounted cash flow analysis.

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised costs in the consolidated financial statements approximate their fair values.

(ii) 並非按經常基準以公平 值計量之金融資產及金 融負債之公平值

> 本公司董事使用折現現 金流量分析估計按攤銷 成本計量之金融資產及 金融負債之公平值。

> 本公司董事認為,於綜合財務報表內按攤銷成本列賬之金融資產及金融負債之賬面值與其公平值相若。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 41. PARTICULARS OF PRINCIPAL SUBSIDIARIES OF THE COMPANY

# 41. 本公司主要附屬公司詳情

#### General information of subsidiaries

Details of the Group's principal subsidiaries at the end of the reporting period are set out below.

### 附屬公司之一般資料

於報告期末,本集團主要附屬公司詳情載列如下。

Place of incorporation/establishment/operations Name of subsidiary 註冊成立/ 附屬公司名稱 成立/經營地點		registered capital by Class of 已發行及 shares held 繳足股本/ 拼		Proportion ownership interest held by the Company 本公司持有 擁有權權益比例		Principal activities 主要業務
Hin Sang Group Holding Limited 衍生集團控股有限公司	British Virgin Islands 英屬處女群島	Ordinary 普通股	US\$30,000 30,000美元	100% (direct) (直接)	100% (direct) (直接)	Investment holding 投資控股
HM Advertising Company Limited	Hong Kong 香港	Ordinary 普通股	HK\$880,000 880,000港元	100% (indirect) (間接)	100% (indirect) (間接)	Formulating and implementing overall marketing and branding strategies and preparing and controlling annual budgets for marketing activities for individual branded products 制訂及推行整體營銷及品牌策略以及編製及控制個別品牌產品營銷活動的年度預算
Hin Sang Hong Company Limited 衍生行有限公司	Hong Kong 香港	Ordinary 普通股	HK\$280,000 280,000港元	100% (indirect) (間接)	100% (indirect) (間接)	Investment holding; brand development and management; and development, sales and distribution of healthcare products, personal care products and household products 投資控股;品牌開發及管理;及開發、銷售及分銷保健產品、個人護理產品及家居產品

# 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 41. PARTICULARS OF PRINCIPAL SUBSIDIARIES OF THE COMPANY

**41.** 本公司主要附屬公司 詳情(續)

(Continued)

General information of subsidiaries (Continued)

附屬公司之一般資料(續)

Name of subsidiary	Place of incorporation/ establishment/ operations 註冊成立/	Class of shares held			ownership st held company 司持有 霍益比例	Principal activities
附屬公司名稱	成立/經營地點	持有股份類別	註冊資本	2019	2018	主要業務
衍生控股集團(深圳)有限公司 <sup>#</sup> ("Hin Sang Holding Group (Shenzhen) Company Limited")*	PRC 中國	Registered capital 註冊資本	RMB65,000,000 人民幣65,000,000元	100% (indirect) (間接)	100% (indirect) (間接)	Investment holding; Wholesale of health care products of Hin San (衍生) and skin care products of Beautymate (美肌の誌) in the PRC 投資控股;於中國批發衍生的保健產品及美肌の誌的護膚產品
衍泰藥業(深圳)有限公司 ("Hin Tai Pharmaceutical (Shenzhen) Company Limited")*	PRC 中國	Registered capital 註冊資本	RMB1,180,000 人民幣1,180,000元	100% (indirect) (間接)	100% (indirect) (間接)	Wholesale of healthcare products of Hin Sang (衍生) and skin care products of Beautymate (美肌の誌) in the PRC 於中國批發衍生的保健產品及美肌の誌的護膚產品
Hong Kong Pharmaceutical & Research Institute Co., Limited 香港製藥研究所有限公司	Hong Kong 香港	Ordinary 普通股	HK\$1 1港元	100% (indirect) (間接)	100% (indirect) (間接)	Property holding 物業持有
Beautymate Hong Kong Limited	Hong Kong 香港	Ordinary 普通股	HK\$10,000 10,000港元	100% (indirect) (間接)	100% (indirect) (間接)	Property holding 物業持有
Tai Wo Tong Pharmaceutical (Hong Kong) Company Limited 太和堂製藥(香港)有限公司	Hong Kong 香港	Ordinary 普通股	HK\$24,000,000 24,000,000港元	100% (indirect) (間接)	100% (indirect) (間接)	Packing of products developed and sold by the Group 包裝本集團開發及銷售的產品

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 41. PARTICULARS OF PRINCIPAL SUBSIDIARIES OF THE COMPANY

**41.** 本公司主要附屬公司 詳情(續)

(Continued)

General information of subsidiaries (Continued)

附屬公司之一般資料(續)

Name of subsidiary	Place of incorporation/ establishment/ operations 註冊成立/	Class of shares held	Paid up issued/ registered capital 已發行及 繳足股本/	red interest held by the Company  本公司持有		interest held by the Company  不公司持有		Principal activities
附屬公司名稱	成立/經營地點	持有股份類別	註冊資本	2019	2018	主要業務		
衍生健康醫藥(廣東)有限公司 ("Hin Sang Health and Medical (Guangdong) Company Limited")*	PRC 中國	Registered capital 註冊資本	RMB45,000,000 人民幣45,000,000元	100% (indirect) (間接)	100% (indirect) (間接)	Manufacturing and sale of health supplements and products 生產及銷售健康補充品及產品		
Hin Fai International Holding Company Limited 衍輝國際控股有限公司	Hong Kong 香港	Ordinary 普通股	HK\$10,000,000 10,000,000港元	68% (indirect) (間接)	68% (indirect) (間接)	Online sale of products developed by the Group 線上銷售本集團開發的產品		
Hin Feng Group (International) Holding Company Limited ("Hin Feng") 衍豐集團(國際)控股有限公司 (「衍豐」)	Hong Kong 香港	Ordinary 普通股	HK\$60,000,000 60,000,000港元	51% (indirect) (間接)	51% (indirect) (間接)	Investment holding 投資控股		
Hin Sang Children Chinese Medical & Health Service Company Limited 衍生兒童中醫健康中心有限公司	Hong Kong 香港	Ordinary 普通股	HK\$10,000,000 10,000,000港元	51% (indirect) (間接)	51% (indirect) (間接)	Provision of Chinese medical healthcare related services 提供中醫保健相關服務		

- # A wholly foreign-owned enterprise.
- \* The English name is for identification only.

The above table lists the subsidiaries of the Group which, in the opinion of the directors, principally affected the results or assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

None of the subsidiaries had issued any debt securities at the end of the year.

- # 一間外商獨資企業。
- \* 英文名稱僅供識別。

上表載列董事認為主要影響本集 團業績或資產之本集團附屬公司。 董事認為,呈列其他附屬公司之 資料會使篇幅過於冗長。

概無附屬公司於年末發行任何債務證券。

# 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 41. PARTICULARS OF PRINCIPAL SUBSIDIARIES OF THE COMPANY

(Continued)

# Details of non-wholly owned subsidiaries that have material non-controlling interests

The table below shows details of non-wholly-owned subsidiaries of the Group that have material non-controlling interests:

# **41.** 本公司主要附屬公司 詳情(續)

# 擁有重大非控股權益之非 全資附屬公司詳情

下表列示本集團擁有重大非控股權益之非全資附屬公司詳情:

Name of subsidiary 附屬公司名稱	Place of incorporation/ operations 註冊成立/營運地點	Proportion of ownership interests held by non-controlling interests 非控股權益持有之 所有權權益比例		Loss allo non-controll 分配至非控別	ling interest	Accumulated non-controlling interests 累計非控股權益	
		2019	2018	2019 HK\$'000 千港元	2018 HK\$'000 千港元	2019 HK\$'000 千港元	2018 HK\$'000 千港元
Hin Feng* 行豐*	Hong Kong 香港	49%	49%	11,854	6,840	10,044	23,443
Individually immaterial subsidiaries with non-controlling interests 擁有非控股權益之獨立非重大附屬公司						16,981	22,596
						27,025	46,039

<sup>\*</sup> excluding non-controlling interests of Hin Feng's subsidiary

\* 不包括衍豐附屬公司之非控股權 益

Summarised financial information in respect of each of the Group's subsidiaries that has material non-controlling interests is set out below. The summarised financial information below represents amounts before intragroup eliminations.

本集團擁有重大非控股權益之各 附屬公司之財務資料概要乃載列 如下。下列財務資料概要指集團 間對銷前之金額。

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 41. PARTICULARS OF PRINCIPAL SUBSIDIARIES OF THE COMPANY

41. 本公司主要附屬公司 詳情(續)

(Continued)

Hin Feng and subsidiaries

衍豐及附屬公司

		2019	2018
		HK\$'000	HK\$'000
		千港元	千港元
Current accets	<b>汝                                    </b>	E7 440	74.075
Current assets Non-current assets	流動資產 非流動資產	57,148 11,973	74,975 8,927
Current liabilities	非	(33,094)	(17,390)
Non-current liabilities	非流動負債	(33,094)	(17,390)
	71 W 27 7 C V		
Net assets	資產淨值	36,027	66,512
Davagua	116. 3	4 700	005
Revenue	收入	1,789	935
Expenses	開支	(27,972)	(16,482)
Loss for the year	年內虧損	(26,183)	(15,547)
Other comprehensive (expense)/	年內其他全面(開支)/	· · · ·	
income for the year	收益	(4,302)	6,392
Total comprehensive expense	年內全面開支總額		
for the year	十八王四州又総領	(30,485)	(9,155)
Dividends paid to non-controlling	已付衍豐的非控股		
interests of Hin Feng	權益股息	-	-
Net cash outflow from operating	經營活動現金流出淨額		
activities	紅呂川到坑並川川川田	(14,789)	(25,306)
Net cash outflow from investing	投資活動現金流出淨額	(1.1,1.00)	(=0,000)
activities		(26,651)	(9,328)
Net cash inflow from financing	融資活動現金流入淨額		
activities		15,000	31,012
Net decrease in cash and cash	田夕乃田夕笠		
equivalents	現 金 及 現 金 等 價 物 減 少 淨 額	(26,440)	(3,622)
Oquivalento	/火 <i>ン /</i>	(20,770)	(0,022)

# 綜合財務報表附註

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 42. STATEMENT OF FINANCIAL POSITION 42. 本公司財務狀況表及 AND RESERVES OF THE COMPANY 儲備

		2019 HK\$'000 千港元	2018 HK\$'000 千港元
Non-current assets Investment in a subsidiary	<b>非流動資產</b> 於一間附屬公司的投資	71,618	71,618
Equity instruments at fair value through other comprehensive income Available-for-sale investments	按公平值計入其他全面 收入的股本工具 可供出售投資	138,327	573,392
Available-101-sale investments	刊 於山告汉貝	209,945	645,010
Current assets	流動資產		
Prepayments Financial assets at fair value through profit or loss Amounts due from subsidiaries Bank balances	預付款項 按公平值計入損益的 金融資產 應收附屬公司款項 銀行結餘	255 5,160 269,093 386	314 8,986 312,698 1,680
		274,894	323,678
Total assets	資產總值	484,839	968,688
Current liabilities Accruals Amounts due to subsidiaries	<b>流動負債</b> 應計費用 應付附屬公司款項	359 4,490	24 4,490
		4,849	4,514
Net current assets	流動資產淨值	270,045	319,164
Total assets less current liabilities	資產總值減流動負債	479,990	964,174
Capital and reserves Share capital Reserves	<b>資本及儲備</b> 股本 儲備	109,380 370,610	109,351 854,823
Total equity	權 益 總 額	479,990	964,174

The Company's statement of financial position was approved and authorised for issue by the Board of Directors on 25 June 2019 and are signed on its behalf by: 本公司財務狀況表已於2019年6 月25日獲董事會批准及授權刊發, 並由以下董事代表簽署:

Pang Siu Hin 彭少衍 Director 董事 Kwan Lai Man 關麗雯 Director 董事

FOR THE YEAR ENDED 31 MARCH 2019 截至2019年3月31日止年度

# 42. STATEMENT OF FINANCIAL POSITION 42. 本公司財務狀況表及 AND RESERVES OF THE COMPANY 储備(續)

(Continued)

Movement in the Company's reserves:

#### 本公司儲備變動:

		Share premium	Revaluation reserve	Share options reserve 購股權	(Accumulated losses)/ Retained profits (累計虧損)/	Total
		股份溢價	重估儲備	儲備	保留溢利	合計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元
At 1 April 2017	於2017年4月1日	702,293	8,314	6,543	12,401	729,551
Profit for the year	年內溢利	_		_	34,564	34,564
Fair value gain on available-	可供出售投資之					
for-sale investments	公平值收益		91,728		_	91,728
Reclassification adjustment on	於可供出售投資					
impairment of available-for-sale	減值時之重新					
investments	分類調整	-	16,348	_	_	16,348
Dividends recognised as	確認為分派的股息					
distribution		-	-	-	(21,823)	(21,823)
Shares repurchased and cancelled	購回及註銷股份	(1,656)	-	-	- 1	(1,656)
Issue of shares on exercise	因行使購股權					
of share options	而發行股份	6,090	-	(2,658)	-	3,432
Recognition of equity-settled	確認權益結算以股份					
share-based payments	為基礎的付款		_	2,679	-	2,679
At 31 March 2018	於2018年3月31日	706,727	116,390	6,564	25,142	854,823
Adjustment	調整		(16,348)	<u> </u>	16,348	
At 1 April 2018 (restated)	於2018年4月1日					
71. 1 71pm 2010 (rootatod)	(經重列)	706,727	100,042	6,564	41,490	854,823
Loss for the year	年內虧損	-	-	-	(29,244)	(29,244)
Fair value loss on equity	按公平值計入其他				(20,211)	(20,211)
instruments at fair value through	全面收入的股本					
other comprehensive income	工具之公平值虧損	_	(435,066)	_		(435,066)
Dividends recognised as	確認為分派的股息		(,/			( 32,220)
distribution		_	_	-	(21,873)	(21,873)
Issue of shares on exercise	因行使購股權				,	, , ,
of share options	而發行股份	368	_	(158)		210
Recognition of equity-settled	確認權益結算以股份					
share-based payments	為基礎的付款	_	-	1,760	-	1,760
At 31 March 2019	於2019年3月31日	707,095	(335,024)	8,166	(9,627)	370,610

# FIVE YEARS FINANCIAL SUMMARY 五年財務概要

### **OPERATING RESULTS**

### 經營業績

#### For the Year Ended 31 March 截至3月31日止年度

		m_e/3e:   _   /				
		2015 HK\$'000 千港元	2016 HK\$'000 千港元	2017 HK\$'000 千港元	2018 HK\$'000 千港元	2019 HK\$'000 千港元
Revenue	收入	214,959	227,460	201,815	188,550	183,977
Gross Profit	毛利	122,663	138,369	133,243	131,175	127,384
Profit/(Loss) for the year	年內溢利/(虧損)	11,051	21,215	8,308	(7,221)	(11,619)

# **ASSETS, LIABILITIES AND EQUITY**

# 資產、負債及權益

#### For the Year Ended 31 March 截至3月31日止年度

				- , ,	1 2	
		2015 HK\$'000 千港元	2016 HK\$'000 千港元	2017 HK\$'000 千港元	2018 HK\$'000 千港元	2019 HK\$'000 千港元
Non-current assets	非流動資產	48,610	83,093	565,592	764,258	555,503
Current assets	流動資產	313,504	290,942	334,295	253,256	109,847
Total assets	資產總值	362,114	374,035	899,887	1,017,514	665,350
Current liabilities	流動負債	27,432	27,537	29,332	33,703	158,309
Net current assets/(liabilities)	流動資產/(負債)淨值	286,072	263,405	304,963	219,553	(48,462)
Total assets less current liabilities	資產總值減流動負債	334,682	346,498	870,555	983,811	507,041
Non-current liabilities	非流動負債	-	_		_	_
Net assets	資產淨值	334,682	346,498	870,555	983,811	507,041
Capital and reserves	資本及儲備					
Share capital Reserves	股本儲備	80,000 254,682	80,047 263,250	109,012 725,573	109,351 828,421	109,380 370,636
Equity attributable to owners of the Company Non-controlling interests	本公司擁有人應佔權益 非控股權益	334,682 -	343,297 3,201	834,585 35,970	937,772 46,039	480,016 27,025
Total equity	權益總額	334,682	346,498	870,555	983,811	507,041





# 香港兒科領導品牌

# 連續8年NO。 香港銷量NO。

