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# 衍生集團(國際)控股有限公司

Hin Sang Group (International) Holding Co. Ltd.

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 6893)

# ANNOUNCEMENT ON INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2025

| FINANCIAL HIGHLIGHTS                                |                                  |                  |          |
|---|----------------------------------|------------------|----------|
|   | Six months ended<br>30 September |                  |          |
|   | 2025<br>HK\$'000                 | 2024<br>HK\$'000 | Change % |
| Revenue   | 49,857                           | 46,214           | 7.9      |
| Gross profit  | 34,004                           | 30,012           | 13.3     |
| Loss for the period                                 | (9,841)                          | (19,242)         | (48.9)   |
| Other comprehensive (expense)/income for the period | (3,494)                          | 8,744            |          |
| Loss per share  – Basic and diluted (HK cents)      | (0.88)                           | (1.73)           |          |

# **RESULTS**

The Board announces the unaudited condensed consolidated interim results of the Group for the Period together with the comparative figures for the previous period as follows:

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 September 2025

|   |       | Six months ended<br>30 September |             |  |
|---|-------|----------------------------------|-------------|--|
|   |       | 2025                             | 2024        |  |
|   |       | (Unaudited)                      | (Unaudited) |  |
|   | Notes | HK\$'000                         | HK\$'000    |  |
| Revenue   | 3     | 49,857                           | 46,214      |  |
| Cost of sales   |       | (15,853)                         | (16,202)    |  |
| Gross profit  |       | 34,004                           | 30,012      |  |
| Other income  | 5     | 1,144                            | 1,773       |  |
| Other gains and losses  | 6     | (1,346)                          | 677         |  |
| Selling and distribution expenses   |       | (5,713)                          | (7,082)     |  |
| Administrative expenses   |       | (30,442)                         | (36,041)    |  |
| Finance costs   | 7     | (7,488)                          | (8,573)     |  |
| Loss before tax   |       | (9,841)                          | (19,234)    |  |
| Income tax expense  | 8     |                                  | (8)         |  |
| Loss for the period   | 9     | (9,841)                          | (19,242)    |  |
| Other comprehensive (expense)/income  |       |                                  |             |  |
| Item that will not be reclassified to profit or loss:                                       |       |                                  |             |  |
| Fair value (loss)/gain on financial assets at fair value through other comprehensive income |       | (5,268)                          | 5,690       |  |
| Item that may be reclassified subsequently to profit or loss:                               |       |                                  |             |  |
| Exchange differences on translating foreign operations                                      | _     | 1,774                            | 3,054       |  |
| Other comprehensive (expense)/ income for the period  |       | (3,494)                          | 8,744       |  |
| Total comprehensive expense for the period  | •     | (13,335)                         | (10,498)    |  |

# Six months ended 30 September

|   |       | 30 Septer   | IIDCI       |
|---|-------|-------------|-------------|
|   |       | 2025        | 2024        |
|   |       | (Unaudited) | (Unaudited) |
|   | Notes | HK\$'000    | HK\$'000    |
| Loss for the period attributable to:                        |       |             |             |
| - Owners of the Company                                     |       | (9,607)     | (18,873)    |
| <ul> <li>Non-controlling interests</li> </ul>               |       | (234)       | (369)       |
|   |       | (9,841)     | (19,242)    |
| Total comprehensive expense for the period attributable to: |       |             |             |
| - Owners of the Company                                     |       | (13,506)    | (10,106)    |
| <ul> <li>Non-controlling interests</li> </ul>               |       | 171         | (392)       |
|   |       | (13,335)    | (10,498)    |
| Loss per share  | 11    |             |             |
| Basic (HK cents)  |       | (0.88)      | (1.73)      |
| Diluted (HK cents)  |       | (0.88)      | (1.73)      |

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2025

|   |       | As at 30 September 2025 | As at 31 March 2025 |
|---|-------|-------------------------|---------------------|
|   |       | (Unaudited)             | (Audited)           |
|   | Notes | HK\$'000                | HK\$'000            |
| Non-current assets                                    |       |                         |                     |
| Property, plant and equipment                         |       | 269,754                 | 268,209             |
| Right-of-use assets                                   |       | 196,242                 | 198,989             |
| Investment properties                                 |       | 11,472                  | 11,247              |
| Financial assets at fair value through profit or loss |       | 6,838                   | 6,683               |
| Financial assets at fair value through other          | 12    | 17 027                  | 22 105              |
| comprehensive income                                  | 12    | 17,837                  | 23,105              |
| Deferred tax assets                                   |       | 393                     | 393                 |
|   |       | 502,536                 | 508,626             |
| Current assets  |       |                         |                     |
| Inventories   |       | 13,349                  | 13,106              |
| Trade and other receivables                           | 13    | 14,120                  | 14,036              |
| Financial assets at fair value through profit or loss |       | 5,050                   | 6,522               |
| Current tax assets                                    |       | -                       | 83                  |
| Bank balances and cash                                |       | 3,192                   | 13,352              |
|   |       | 35,711                  | 47,099              |
| Total assets  |       | 538,247                 | 555,725             |

|  | Notes | As at 30 September 2025 (Unaudited) HK\$'000 | As at 31 March 2025 (Audited) HK\$'000 |
|--|-------|--|--|
| Current liabilities                          |       |  |  |
| Trade and other payables                     | 14    | 28,245                                       | 34,309                                 |
| Contract liabilities                         |       | 28,525                                       | 20,891                                 |
| Bank and other borrowings                    |       | 246,522                                      | 212,210                                |
| Deferred revenue                             |       | 492  | -                                      |
| Lease liabilities                            |       | 318  | 309                                    |
|  |       | 304,102                                      | 267,719                                |
| Net current liabilities                      |       | (268,391)                                    | (220,620)                              |
| Total assets less current liabilities        |       | 234,145                                      | 288,006                                |
| Non-current liabilities                      |       |  |  |
| Bank and other borrowings                    |       | 90,229                                       | 130,593                                |
| Lease liabilities                            |       | 1,135  | 1,297                                  |
|  |       | 91,364                                       | 131,890                                |
| Net assets                                   |       | 142,781                                      | 156,116                                |
| Capital and reserves                         |       |  |  |
| Share capital                                |       | 109,180                                      | 109,180                                |
| Reserves                                     |       | 32,594                                       | 46,100                                 |
| Equity attributable to owners of the Company |       | 141,774                                      | 155,280                                |
| Non-controlling interests                    |       | 1,007  | 836                                    |
| Total equity                                 |       | 142,781                                      | 156,116                                |

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 September 2025

#### 1. BASIS OF PREPARATION

The unaudited condensed consolidated financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix D2 to the Listing Rules and Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

These unaudited condensed consolidated financial statements should be read in conjunction with the annual financial statements for the year ended 31 March 2025.

#### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments, which are measured at fair values.

Other than changes in accounting policies resulting from application of new and amendments to HKFRS Accounting Standards ("HKFRS Accounting Standards"), the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 September 2025 are the same as those presented in the Group's annual financial statements for the year ended 31 March 2025.

#### Application of amendments to HKFRS Accounting Standards

In the current interim period, the Group has applied the following amendments to HKFRS Accounting Standards as issued by the HKICPA, for the first time, which is mandatory effective for the annual period beginning on or after 1 April 2025 for the preparation of the Group's condensed consolidated financial statements.

Amendments to HKAS 21 Lack of Exchangeability

The application of the amendment to HKFRS Accounting Standards in the current period has had no material impact on the Group's financial performance and positions for the current and prior periods and/or on the disclosures set out in the condensed consolidated financial statements.

# 3. REVENUE FROM CONTRACTS WITH CUSTOMERS

# Disaggregation of revenue

For the six months ended 30 September 2025 (unaudited)

|                                 |             |                 | •          |            |          |
|---------------------------------|-------------|-----------------|------------|------------|----------|
|                                 |             | Brand           |            |            |          |
|                                 | Product     | Development and | Trading of |            |          |
|                                 | Development | Management      | Goods      | Healthcare |          |
|                                 | Segment     | Segment         | Segment    | Segment    | Total    |
|                                 | HK\$'000    | HK\$'000        | HK\$'000   | HK\$'000   | HK\$'000 |
| Type of goods and service       |             |                 |            |            |          |
| Sales of healthcare products    | 47,511      | -               | 1,400      | -          | 48,911   |
| Sales of personal care products | 61          | 491             | -          | -          | 552      |
| Sales of household products     | 127         | -               | -          | -          | 127      |
| Healthcare service              |             | <u>-</u>        | <u> </u>   | 267        | 267      |
| Total                           | 47,699      | 491             | 1,400      | 267        | 49,857   |
| Geographical markets            |             |                 |            |            |          |
| Hong Kong, China                | 29,280      | 491             | -          | -          | 29,771   |
| Mainland China                  | 18,419      | <u>-</u> _      | 1,400      | 267        | 20,086   |
| Total                           | 47,699      | 491             | 1,400      | 267        | 49,857   |
| Timing of revenue recognition   |             |                 |            |            |          |
| A point of time                 | 47,699      | 491             | 1,400      | 267        | 49,857   |
|                                 |             |                 |            |            |          |

For the six months ended 30 September 2024 (unaudited)

|                                 |             | Brand           |            |            |          |
|---------------------------------|-------------|-----------------|------------|------------|----------|
|                                 | Product     | Development and | Trading of |            |          |
|                                 | Development | Management      | Goods      | Healthcare |          |
|                                 | Segment     | Segment         | Segment    | Segment    | Total    |
|                                 | HK\$'000    | HK\$'000        | HK\$'000   | HK\$'000   | HK\$'000 |
| Type of goods and service       |             |                 |            |            |          |
| Sales of healthcare products    | 44,980      | -               | 21         | -          | 45,001   |
| Sales of personal care products | 207         | 267             | 317        | -          | 791      |
| Sales of household products     | 93          | -               | -          | -          | 93       |
| Healthcare service              |             | <u>-</u>        | <u>-</u>   | 329        | 329      |
| Total                           | 45,280      | 267             | 338        | 329        | 46,214   |
| Geographical markets            |             |                 |            |            |          |
| Hong Kong, China                | 28,834      | 267             | 338        | -          | 29,439   |
| Mainland China                  | 16,446      | <u>-</u>        |            | 329        | 16,775   |
| Total                           | 45,280      | 267             | 338        | 329        | 46,214   |
| Timing of revenue recognition   |             |                 |            |            |          |
| A point of time                 | 45,280      | 267             | 338        | 329        | 46,214   |

# 4. **SEGMENT INFORMATION**

The following is an analysis of the Group's revenue and results by reportable and operating segment.

# Six months ended 30 September 2025 (unaudited)

| Development   Segment   HKS'000   |  | Droduct 1                   | Brand<br>Development and                 | Trading of       |         |          |
|---|--|-----------------------------|--|------------------|---------|----------|
| External sales  |  | Development<br>Segment      | Management<br>Segment                    | Goods<br>Segment | Segment |          |
| Interest income   |  | 47,699                      | 491                                      | 1,400            | 267     | 49,857   |
| Class arising on financial assets measured at fair value through profit or loss   (1,316)   (2,676)   (2  | Segment profit/(loss)                    | 2,349                       | 81                                       | (405)            | (389)   | 1,636    |
| Company   Comp  |  |                             |  |                  |         | 3        |
| Loss before tax   (2,676)   |  |                             |  |                  |         | (1,316)  |
| Loss before tax   (9,841)   |  |                             |  |                  |         |          |
| Six months ended 30 September 2024 (unaudited)   Brand   Product   Development and   Segment   Segment   Segment   Segment   Segment   Segment   Segment   Segment   Segment   HK\$'000     | Finance costs                            |                             |  |                  | _       |          |
| Product   Development and   Development and   Development and   Development   Management   Goods   Healthcare   Segment   Segment   Segment   Segment   HK\$'000   HK | Loss before tax                          |                             |  |                  | _       | (9,841)  |
| External sales  45,280 267 338 329 46,214  Segment (loss)/profit (8,854) 16 (61) (339) (9,238)  Interest income Gain arising on financial assets measured at fair value through profit or loss Unallocated expenses Finance costs (3,228) (8,573)   | Six months ended 30 September 2024 (unau | Product Development Segment | Development and<br>Management<br>Segment | Goods<br>Segment | Segment |          |
| Segment (loss)/profit  (8,854)  Interest income Gain arising on financial assets measured at fair value through profit or loss Unallocated expenses Finance costs  (8,854)  16  (61)  (339)  (9,238)  1,769  (3,228)  (3,228)  (8,573)  |  | 45 280                      | 267                                      | 229              | 320     | 46 214   |
| Interest income Gain arising on financial assets measured at fair value through profit or loss Unallocated expenses Finance costs  (3,228) (10,234)   | External sales                           | 43,200                      | 207                                      | 336              | 329     | 70,214   |
| Gain arising on financial assets measured at fair value through profit or loss Unallocated expenses (3,228) Finance costs (8,573)   | Segment (loss)/profit                    | (8,854)                     | 16                                       | (61)             | (339)   | (9,238)  |
| through profit or loss Unallocated expenses (3,228) Finance costs (8,573)   |  |                             |  |                  |         | 36       |
| Unallocated expenses       (3,228)         Finance costs       (8,573)  |  |                             |  |                  |         | 1,769    |
| (10.224)  |  |                             |  |                  |         |          |
| Loss before tax (19,234)  | Finance costs                            |                             |  |                  |         |          |
|   | Loss before tax                          |                             |  |                  | _       | (19,234) |

# 5. OTHER INCOME

|                                   | Six month   | is ended    |
|-----------------------------------|-------------|-------------|
|                                   | 30 Septe    | ember       |
|                                   | 2025        | 2024        |
|                                   | (Unaudited) | (Unaudited) |
|                                   | HK\$'000    | HK\$'000    |
| Interest income on bank deposits  | 3           | 36          |
| Rental income                     | 153         | 299         |
| Government grants                 | 916         | 762         |
| Forfeiture of customers' deposits | -           | 300         |
| Others                            | 72          | 376         |
|                                   | 1,144       | 1,773       |

# 6. OTHER GAINS AND LOSSES

|  | Six months ended<br>30 September |             |
|--|----------------------------------|-------------|
|  | 2025                             |             |
|  | (Unaudited)                      | (Unaudited) |
|  | HK\$'000                         | HK\$'000    |
| (Loss)/gain on fair value change of financial assets at fair value through |                                  |             |
| profit or loss   | (1,316)                          | 1,769       |
| Prepayments and other receivables written off                              | -                                | (602)       |
| Net foreign exchange loss  | (30)                             | (490)       |
|  | (1,346)                          | 677         |

# 7. FINANCE COSTS

|                                       | Six months ended 30 September |             |  |
|---------------------------------------|-------------------------------|-------------|--|
|                                       | 2025                          | 2024        |  |
|                                       | (Unaudited)                   | (Unaudited) |  |
|                                       | HK\$'000                      | HK\$'000    |  |
| Interest expense on bank loans        | 5,729                         | 7,726       |  |
| Interest expense on other borrowings  | 1,715                         | 805         |  |
| Interest expense on lease liabilities | 44                            | 42          |  |
|                                       | 7,488                         | 8,573       |  |

#### 8. INCOME TAX EXPENSE

|                           | Six months ended<br>30 September |             |  |
|---------------------------|----------------------------------|-------------|--|
|                           | <b>2025</b> 2                    |             |  |
|                           | (Unaudited)                      | (Unaudited) |  |
|                           | HK\$'000                         | HK\$'000    |  |
| Current tax:              |                                  |             |  |
| Hong Kong Profits Tax     | -                                | 8           |  |
| PRC Enterprise Income Tax |                                  | <u>-</u>    |  |
| •                         |                                  | 8           |  |

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "Bill") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day. Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

Under the Law of the People's Republic of China on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% for the period.

#### 9. LOSS FOR THE PERIOD

Loss for the period has been arrived at after charging:

|   | Six months ended<br>30 September |             |
|---|----------------------------------|-------------|
|   | 2025                             | 2024        |
|   | (Unaudited)                      | (Unaudited) |
|   | HK\$'000                         | HK\$'000    |
|   |                                  |             |
| Depreciation of property, plant and equipment | 6,118                            | 6,714       |
| Depreciation of right-of-use assets           | 3,471                            | 3,496       |

### 10. DIVIDENDS

No dividends were paid, declared or proposed during the interim period (2024: Nil). The Directors have determined that no dividend will be paid in respect of the interim period (2024: Nil).

#### 11. LOSS PER SHARE

The calculation of the basic and diluted loss per share attributable to the owners of the Company is based on the following data:

|  | Six months ended<br>30 September |                                 |
|--|----------------------------------|---------------------------------|
|  | 2025<br>(Unaudited)<br>HK\$'000  | 2024<br>(Unaudited)<br>HK\$'000 |
| Loss Loss for the purpose of basic and diluted loss per share (Loss for the period attributable to owners of the Company)  | (9,607)                          | (18,873)                        |
|  | Six months<br>30 Septer<br>2025  |                                 |
| Number of shares Weighted average number of ordinary shares for the purpose of basic loss per share Effect of dilutive potential ordinary shares:  - Share options | 1,091,796,000                    | 1,091,796,000                   |
| Weighted average number of ordinary shares for the purpose of diluted loss per share   | 1,091,796,000                    | 1,091,796,000                   |

The computation of diluted loss per share for the six months ended 30 September 2025 and 2024 does not assume the exercise of the Company's share options since their assumed exercise would result in a decrease in loss per share.

# 12. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

|                                       | As at<br>30 September<br>2025<br>(Unaudited)<br>HK\$'000 | As at 31 March 2025 (Audited) HK\$'000 |
|---------------------------------------|--|--|
| Equity securities listed in Hong Kong | 17,837   | 23,105                                 |

#### 13. TRADE AND OTHER RECEIVABLES

|                                   | As at        | As at     |
|-----------------------------------|--------------|-----------|
|                                   | 30 September | 31 March  |
|                                   | 2025         | 2025      |
|                                   | (Unaudited)  | (Audited) |
|                                   | HK\$'000     | HK\$'000  |
| Trade receivables                 | 11,524       | 12,827    |
| Less: Allowance for credit losses | (2,768)      | (2,768)   |
|                                   | 8,756        | 10,059    |
| Prepayments to suppliers          | 2,569        | 1,434     |
| Prepayments for other expenses    | 2,298        | 1,720     |
| Deposits                          | 497          | 823       |
|                                   | 14,120       | 14,036    |

The Group generally allows a credit period ranging from 0 to 75 days . No interest is charged on overdue receivables.

The following is an aging analysis of the Group's trade receivables net of allowance for credit losses at the end of the reporting period, presented based on invoice date:

|            | As at        | As at     |
|------------|--------------|-----------|
|            | 30 September | 31 March  |
|            | 2025         | 2025      |
|            | (Unaudited)  | (Audited) |
|            | HK\$'000     | HK\$'000  |
| 0-30 days  | 3,508        | 6,808     |
| 31-60 days | 2,052        | 1,555     |
| 61-90 days | 3,196        | 1,696     |
|            | 8,756        | 10,059    |

# 14. TRADE AND OTHER PAYABLES

|                             | As at        | As at     |
|-----------------------------|--------------|-----------|
|                             | 30 September | 31 March  |
|                             | 2025         | 2025      |
|                             | (Unaudited)  | (Audited) |
|                             | HK\$'000     | HK\$'000  |
| Trade payables              | 6,593        | 7,954     |
| Accruals and other payables | 21,652       | 26,355    |
|                             | 28,245       | 34,309    |

The following is an aging analysis of the Group's trade payables at the end of the reporting period, presented based on invoice date:

|              | As at        | As at     |
|--------------|--------------|-----------|
|              | 30 September | 31 March  |
|              | 2025         | 2025      |
|              | (Unaudited)  | (Audited) |
|              | HK\$'000     | HK\$'000  |
| 0-30 days    | 1,514        | 2,427     |
| 31–60 days   | 229          | 1,638     |
| 61-90 days   | 292          | 645       |
| Over 90 days | 4,558        | 3,244     |
|              | 6,593        | 7,954     |

# MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS OVERVIEW**

The Group is principally engaged in the marketing, selling and manufacturing of healthcare products primarily targeting children, among which "Hin Sang (衍生)" is a long-established reputable brand. The Group continues to expand its e-commerce business through various popular and influential online and mobile platforms in order to keep pace with consumer trends and seize business opportunities. In addition, the Group trades in personal care products of reputable brands, to leverage existing resources to increase profits. Furthermore, the Group is developing its business in Chinese medical healthcare as well as diagnosis and treatment services projects.

For the Period, the Group's revenue was approximately HK\$49.9 million, representing an increase of approximately 7.9% as compared to the revenue of approximately HK\$46.2 million for the same period in 2024. The Group has four business segments which are classified according to their ownership, licensing rights and services rendered. During the Period, the Product Development Segment, which engages in the sale of the Group's own branded products, remained the largest business segment of the Group and contributed approximately 95.7% (2024: approximately 98.0%) of the Group's revenue. On the other hand, the revenue contribution from the Brand Development and Management Segment increased from approximately 0.6% of the total revenue for the same period in 2024 to approximately 1% of the total revenue for the Period. The Trading of Goods Segment accounted for approximately 2.8% of total revenue for the Period (2024: approximately 0.7%), and the Healthcare Segment accounted for approximately 0.5% (2024: approximately 0.7%) of the Group's total revenue for the Period.

The Group's business operations are based in both Hong Kong and Mainland China. Revenue generated from the Hong Kong market for the Period recorded approximately HK\$29.8 million (2024: approximately HK\$29.4 million), representing approximately 59.7% of the total revenue for the Period (2024: approximately 63.7%). On the other hand, revenue generated from the Mainland China market for the Period recorded approximately HK\$20.1 million (2024: approximately HK\$16.8 million), representing approximately 40.3% of the total revenue for the Period (2024: approximately 36.3%). The increase in the revenue generated from the Mainland China market was mainly due to the increase in sales for our products through e-commerce platform and increase in sales in trading of goods segment.

# **Product Development Segment**

In the Product Development Segment, the Group develops and sells healthcare products, personal care products and household products under its own brand names, which are mainly "Hin Sang (衍生)", "Tai Wo Tong (太和堂)", "Care Plus (私+呵護)", "King's Antiseptic (殺菌王)", "Weverse (營漢方)" and "Yabune (神之傳)". The Group launched the "Hin Sang (衍生)" brand in 2004, mainly for health supplements. In 2012, the Group launched "Tai Wo Tong (太和堂)" mainly for the Group's proprietary Chinese medicine category. With a view to further leverage its brand value and explore the opportunities of the less tapped markets, the Group launched several products during the Period, including but not limited to "Yabune Lung Detoxing Capsule (神之傳肺清淨膠囊)" and "Hin Sang Autumn pear Tomentose Pummelo Peel Botanical Beverage (衍生秋梨化橘紅植物飲品)".

The revenue of this segment was approximately HK\$47.7 million for the Period, representing an increase of approximately 5.3% as compared to the segment revenue of approximately HK\$45.3 million for the same period in 2024. Such increase was mainly due to the increase in sales through ecommerce platform. The segment's profit and profit margin for the Period were approximately HK\$2.3 million and 4.9% respectively, representing a turnaround from loss and loss margin of approximately HK\$8.9 million and 19.6% respectively for the same period in 2024.

# **Brand Development and Management Segment**

Since 1999, the Group has been a trusted partner for various brand proprietors of personal care products mainly in the Hong Kong market. The Group offers one-stop solutions for marketing, sales and distribution, logistics and delivery services for their branded products under exclusive distribution agreements with each of the brand proprietors. The Group has a track record of successfully managing and developing a number of brands for its clients, who are primarily manufacturers and owners of the products.

The revenue of this segment was approximately HK\$491,000 for the Period, representing an increase of approximately 83.9% as compared to the segment revenue of approximately HK\$267,000 for the same period in 2024. Such increase was mainly due to the increase in demand from customers during the Period. The revenue of this segment contributed approximately 1% of the total revenue of the Group for the Period (2024: approximately 0.6%). The segment's profit and profit margin for the Period were approximately HK\$81,000 and 16.5% respectively, as compared to the profit and profit margin of approximately HK\$16,000 and 6% respectively for the same period in 2024.

# **Trading of Goods Segment**

The revenue of this segment was approximately HK\$1.4 million for the Period, representing an increase of approximately 314.2% as compared to the segment revenue of approximately HK\$338,000 for the same period in 2024. Such increase was mainly due to the exploration of trading of goods business in Mainland China market. The revenue of this segment contributed approximately 2.8% of the total revenue of the Group for the Period (2024: approximately 0.7%). Despite the increase in revenue of this segment, the Group had always focused on the Product Development Segment during the Period in order to enhance the brand image of its own branded products.

# **Healthcare Segment**

The Healthcare segment provides various types of healthcare-related services and products in Mainland China to mothers and children. The Group has established clinics to provide medical treatment and consultation by experienced Chinese physicians specialising in Chinese medical healthcare.

The revenue of this segment was approximately HK\$267,000 (2024: approximately HK\$329,000) for the Period. The segment loss for the Period was approximately HK\$389,000 million (2024: approximately HK\$339,000 million).

#### **HUMAN RESOURCES**

The Group had a total of 185 staff as at 30 September 2025. The remuneration of the employees consists of fixed salary, individual sales commission and year-end discretionary performance bonus. The Group has devised an assessment system for its employees and the Group uses the assessment result for salary review and promotion decisions. All of the employees undergo a performance appraisal once a year. Such appraisal provides the Group with an opportunity to assess each employee's strengths and areas for improvement, and facilitate the Group to provide necessary training and career development opportunities accordingly. A Share Option Scheme was adopted in September 2014 to recognise and acknowledge those employees who have made a contribution to the Group, which was expired on 15 October 2024 and no new share option scheme has been adopted as at the date of this report. Pursuant to applicable laws and regulations, the Group has participated in relevant defined contribution retirement schemes administered by responsible government authorities in the PRC for its employees there and provided a mandatory provident fund scheme to employees in Hong Kong.

#### **PROSPECTS**

The Group is confident that the Hong Kong market can continue to provide a stable platform for its business growth and expansion. The Group continues its efforts in new product development to enrich its health supplement portfolio and enhance its brand image as a health supplement specialist. The Group ensures that only those products with high sales volume potential are retained in the product portfolio.

At the same time, the Group will also focus on the development of the Mainland China market, especially the children's health supplement market. The Group believes that this market will benefit greatly from the implementation of China's "Three-child" policy. To seize this opportunity, the Group will continue to expand its distribution network by recruiting additional distributors and devoting more resources to promoting its corporate image to expand its customer base.

The Group has prudently outlined the following strategies for its future business development with the aim of creating value for the Shareholders:

# (a) To continue enhancing brand recognition of the Group's own brands

The Group has developed the "Hin Sang (衍生)" brand into a well-recognised brand in Hong Kong through effective, targeted and well-positioned advertising programs that emphasise product safety and quality.

The Group continued to focus on and implement its brand strategies of multi-channel marketing and diverse product portfolios. The Group adopted a market-driven research and product development strategy to meet evolving customer demands and needs while achieving rapid growth. Our new product launches aim to meet the needs and preferences of different age groups and markets and to broaden the Group's product portfolio and customer base. The Group's new product development initiative for the coming year will focus on the development of more products in the mother and children health supplement segment in Hong Kong and Mainland China.

# (b) To expand the manufacturing arm of the Group

As part of the Group's plan to enhance the production efficiency of its own branded products and to capture future opportunities, the Group has developed a production plant for health supplements in Yunfu City of the Guangdong Province, the PRC. This facility has enabled the Group to manufacture health supplement products in-house, rather than outsourcing them to an external Original Equipment Manufacturer ("OEM"). This initiative aims to reduce production costs, increase operational efficiency and productivity, and ensure stricter quality control of the Group's own branded healthcare products. This facility is a long-term investment that will help the Group seize future opportunities in the health supplements market.

# (c) To expand e-commerce for own-branded products

The Group will continue to develop and upgrade its e-commerce platform, which focuses on online sales of products under "Hin Sang (衍生)", enabling customers, particularly customers in Mainland China, to place orders online and enjoy home delivery services.

Recognising the significant growth of e-commerce, the Group has implemented a marketing strategy to enhance brand influence, cultivate customer loyalty and expand its market share in the healthcare products industry. The Group has established a presence on popular e-commerce and social media platforms such as Xiaohongshu (小紅書), Douyin (抖音), Kuaishou (快手), Tmall (天貓), JD.com (京東) and Pinduoduo (拼多多). To further expand its online sales network, the Group has partnered with influential key opinion leaders (KOLs) in e-commerce livestreaming. The Group will continue to introduce high-quality health supplements on these platforms while remaining innovative in its marketing approach to keep pace with consumer trends and reach a wider audience.

# FINANCIAL REVIEW

#### Revenue

The Group's revenue was approximately HK\$49.9 million for the Period as compared to the revenue of approximately HK\$46.2 million for the same period in 2024, representing an increase of approximately 7.9%. Such increase was mainly due to the increase in its sales of products under the Product Development Segment.

During the Period, the revenue generated from the Product Development Segment increased by approximately HK\$2.4 million, representing an increase of approximately 5.3% as compared to the same period in 2024, which was mainly due to the increase in sales through e-commerce platform. The revenue generated from the Brand Development and Management Segment increased by approximately HK\$224,000, representing an increase of approximately 83.9% as compared to the same period in 2024. The revenue generated from Trading of Goods Segment increased by approximately HK\$1.1 million, representing an increase of approximately 314.2% as compared to the same period in 2024, which was mainly due to the exploration of trading of goods business in Mainland China market. The revenue generated from the Healthcare Segment decreased by approximately HK\$62,000, representing a decrease of approximately 18.8% as compared to the same period in 2024.

#### **Cost of Sales**

The Group's cost of sales decreased by approximately 2.2% from approximately HK\$16.2 million for the six months ended 30 September 2024 to approximately HK\$15.9 million for the Period. The decrease was primarily due to the decrease in cost of sales under the Product Development Segment as compared to same period 2024.

# **Gross Profit and Gross Profit Margin**

The Group's gross profit increased by approximately 13.3% from approximately HK\$30 million for the six months ended 30 September 2024 to approximately HK\$34 million for the Period. The gross profit margin for the Period increased from approximately 64.9% for the six months ended 30 September 2024 to approximately 68.2% for the Period, which was resulted from the enhanced cost containment measures implemented by the Group.

#### **Other Income**

The Group's other income decreased by approximately 35.5% from approximately HK\$1.8 million for the six months ended 30 September 2024 to approximately HK\$1.1 million for the Period, which was mainly attributable to the decrease of others from 376,000 for the six months ended 30 September 2024 to 72,000 for the Period and the recognition of a forfeiture of customers' deposits of approximately HK\$300,000 for the six months ended 30 September 2024 and no such income recognised in the Period.

#### **Other Gains and Losses**

The Group's other losses were approximately HK\$1.3 million for the Period, representing a turnaround from the other gains of approximately HK\$677,000 for the six months ended 30 September 2024. The change was mainly attributable to the fair value change of financial assets at fair value through profit or loss from the gain of approximately HK\$1.8 million for the six months ended 30 September 2024 to the loss of approximately HK\$1.3 million for the Period.

# **Selling and Distribution Expenses**

The selling and distribution expenses decreased by approximately 19.3% from approximately HK\$7.1 million for the six months ended 30 September 2024 to approximately HK\$5.7 million for the Period. Such decrease was mainly attributable to the decrease in advertising and promotion expenses, as compared to the same period in 2024.

# **Administrative Expenses**

The administrative expenses decreased by approximately 15.5% from approximately HK\$36 million for the six months ended 30 September 2024 to approximately HK\$30.4 million for the Period, which was mainly attributable to the decrease in staff cost and legal fee.

#### **Taxation**

The Group's income tax expense decreased from approximately HK\$8,000 for the six months ended 30 September 2024 to no income tax expense for the Period.

# **Loss for the Period**

During the Period, the Group recorded a net loss of approximately HK\$9.8 million, as compared to a net loss of approximately HK\$19.2 million for the six months ended 30 September 2024.

# **Other Comprehensive Income/(Expense)**

The other comprehensive expense was approximately HK\$3.5 million for the Period, representing a turnaround from the other comprehensive income of approximately HK\$8.7 million for the six months ended 30 September 2024. The exchange gain on translating foreign operations decreased from approximately HK\$3.1 for the six months ended 30 September 2024 to approximately HK\$1.8 million for the Period. The Group recorded a fair value loss on financial assets at fair value through other comprehensive income of approximately HK\$5.3 million for the Period, as compared to a fair value gain on financial assets at fair value through other comprehensive income of approximately HK\$5.7 million for the six months ended 30 September 2024.

# Financial assets at Fair Value through Other Comprehensive Income

During the Period, the Group held certain investments for medium to long term purpose, and it represented investment in two listed equity securities which are stated at fair value.

The first listed equity security represents 2,375,300 shares in Fullshare (stock code: 607), and there was no acquisition or disposal of the shares of Fullshare during the Period. Fullshare is principally engaged in property, tourism, investment and financial services, healthcare and education and new energy businesses. As at 30 September 2025, the carrying amount of these shares amounted to approximately HK\$808,000 (as at 31 March 2025: approximately HK\$1.1 million), with the fair value loss of approximately HK\$273,000 being recognised as other comprehensive expense for the Period, and these shares represented approximately 0.4% of the issued ordinary shares of Fullshare as at 30 September 2025. The carrying amount of these shares represented approximately 0.2% of the total assets of the Group as at 30 September 2025.

The second listed equity security represents 45,411,600 shares in Nanjing Sinolife United Company Limited ("Nanjing Sinolife") (stock code: 3332). There was no acquisition or disposal of the shares of Nanjing Sinolife during the Period. Nanjing Sinolife is principally engaged in the manufacturing and sale of nutritional supplements and the trading of packaged health food products in the PRC, Australia and New Zealand. As at 30 September 2025, the carrying amount of these shares amounted to approximately HK\$17 million (as at 31 March 2025: approximately HK\$22.0 million), with the fair value loss of approximately HK\$5 million being recognised as other comprehensive expense for the Period. These shares represented approximately 4.8% of the total issued ordinary shares of Nanjing Sinolife respectively as at 30 September 2025. The carrying amount of these shares represented approximately 3.2% of the total assets of the Group as at 30 September 2025.

The fair value of these securities as at the date of this report was approximately HK\$17 million.

#### **Inventories**

The Group's inventories increased by approximately 1.9% from approximately HK\$13.1 million as at 31 March 2025 to approximately HK\$13.3 million as at 30 September 2025, which was primarily due to the increase in finished goods.

# **Trade Receivables**

The Group's trade receivables decreased by approximately 13% from approximately HK\$10.1 million as at 31 March 2025 to approximately HK\$8.8 million as at 30 September 2025.

# **Trade Payables**

The Group's trade payables decreased by approximately 17.1% from approximately HK\$8.0 million as at 31 March 2025 to approximately HK\$6.6 million as at 30 September 2025.

# Liquidity, Gearing Ratio and Capital Structure

The Group's bank balances and cash were mainly denominated in HKD and RMB. The bank balances decreased from approximately HK\$13.4 million as at 31 March 2025 to approximately HK\$3.2 million as at 30 September 2025.

The Group's borrowings were denominated in HKD, RMB and USD. As at 30 September 2025, bank borrowings which bore floating interest rates and fixed rates of approximately HK\$250.9 million and HK\$45 million respectively (as at 31 March 2025: approximately HK\$276.5 million and HK\$27.2 million respectively) and other borrowings which bore floating interest rates and fixed rates of approximately HK\$5.2 million and HK\$35.6 million respectively (as at 31 March 2025: approximately HK\$5.4 million and HK\$33.7 million respectively). The maturity profile of the bank borrowings was as follows:

|  | As at 30 September 2025<br>(Unaudited)<br><i>HK\$000</i> | As at 31 March 2025<br>(Audited)<br><i>HK\$000</i> |
|--|--|--|
| Within 1 year                                | 246,522  | 212,210  |
| More than 1 year, but not more than 2 years  | 73,222   | 89,613   |
| More than 2 years, but not more than 5 years | 13,290   | 19,770   |
| More than 5 years                            | 3,717  | 21,210   |

The gearing ratio (total debts divided by total equity) as at 30 September 2025 was 2.4 (as at 31 March 2025: 2.2). The current ratio (total current assets divided by total current liabilities) as at 30 September 2025 was 0.1 (as at 31 March 2025: 0.2).

At 30 September 2025 and 31 March 2025, bank borrowings with an aggregate carrying amounts of approximately carrying amounts of approximately HK\$19.4 million and HK\$20.1 million respectively are subject to the relevant covenants which are primary related to the assets-liabilities ratio of two subsidiaries, in which the Group has not maintained the relevant ratio on or before the end of the reporting periods and classified the related loan balances as current liabilities (within 1 year). As at the date of this report, the lending bank has not made any demand for immediate repayment of the above loans under the loan facilities.

# Foreign Exchange Exposure

The business transactions, assets and liabilities and bank borrowings of the Group are mainly denominated in HKD and RMB. In view of the prevailing macro-economic environment, the Group may be exposed to the foreign exchange rate risks. The Group has not entered into any instrument to hedge against foreign exchange risk exposure during the Period. Nevertheless, the Group will closely monitor the volatility of foreign exchange rate and apply appropriate hedging strategy if and when necessary.

# **Contingent Liabilities**

As at 30 September 2025, the Directors were not aware of any significant events that would have resulted in material contingent liabilities (as at 31 March 2025: Nil).

# Charges on the Group's Assets

As at 30 September 2025, the carrying value of the assets of the Group were pledged in favor of banks was approximately HK\$439 million (as at 31 March 2025: approximately HK\$445.6 million).

# **Capital Commitments**

As at 30 September 2025, the Group did not have any capital commitment in respect of the acquisition of property, plant and equipment (as at 31 March 2025: Nil).

# **Financial Management and Policy**

The Group continues to adopt prudent financing and treasury policies. The Group's entire financing and treasury activities are centrally managed and controlled. Implementation of the Group's related policies is made under collective but extensive considerations on liquidity risk, financing cost and exchange rate risk. The executive Directors, with the assistance of the Group's financial controller, are responsible for identifying, reviewing, evaluating and analysing the investment opportunities of the Group. The executive Directors also regularly monitor the cash position and funding requirements of the Group.

#### **Interim Dividend**

The Board has resolved not to declare an interim dividend for the Period (six months ended 30 September 2024: Nil).

# Material Acquisition and Disposals and Significant Investments

The Group had no material acquisition or disposal during the Period.

The Group had no significant investment held with a value of 5% or more of the Company's total assets for the Period.

#### OTHER INFORMATION

### PURCHASE, SALE OR REDEMPTION OF SHARES

During the Period, neither the Company nor any of its subsidiaries had purchased, sold and redeemed any of the Shares.

#### **CORPORATE GOVERNANCE**

#### **Corporate Governance Practice**

The Board and senior management of the Company strive to maintain a high standard of corporate governance, formulate sound corporate governance practice for improvement of accountability and transparency in operations, and to strengthen the internal control system from time to time so as to ensure the expectations of the Shareholders are met.

Save for the below deviation, the Company has adopted and complied with all the code provisions of the Corporate Governance Code (the "CG Code") as set forth in Appendix C1 to the Listing Rules as its corporate governance code of practices.

Under code provision C.2.1 of the CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. Mr. Pang Siu Hin is both the chairman and the chief executive officer of the Company. In view of the fact that Mr. Pang is one of the cofounders of the Group and has been operating and managing the Group effectively since 1996, the Board believes that it is in the best interest of the Group to have Mr. Pang taking up both roles for effective management and business development with his profound knowledge and experience in the industry. The Board therefore considers that the deviation from the CG Code provision C.2.1 is reasonably justified under such circumstances.

# Model Code of Securities Transactions by Directors

The Company has adopted the Model Code. The Company has made specific enquiries with all Directors and all Directors confirmed that they had complied with the standards required by the Model Code during the Period.

# **REVIEW OF INTERIM RESULTS**

This unaudited condensed consolidated interim financial information of the Group for the Period, which is contained in this interim report, has been reviewed by the Audit Committee.

# PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT

This interim results announcement is published on the website of the Stock Exchange at "www.hkexnews.hk" and on the website of the Company at "www.hinsanggroup.com". The interim report of the Company for the six months ended 30 September 2025 will be published on the above websites and despatched to the Shareholders by December 2025 according to the Listing Rules.

#### **DEFINITIONS**

In this announcement, unless the context otherwise requires, the following terms and expressions shall have the meanings set out below.

"Audit Committee" the audit committee of the Board

"Board" the board of Directors

"Brand Development and Management Segment"

the business segment in which the Group purchases primarily personal care products from the brand proprietors and manages and develops

the brand of such products

"Company" Hin Sang Group (International) Holding Co. Limited (衍生集團 ( 國

際) 控股有限公司), an exempted company incorporated with

limited liability in the Cayman Islands on 28 October 2010

"Director(s)" the director(s) of the Company

"Fullshare" Fullshare Holdings Limited (豐盛控股有限公司), a company

incorporated in the Cayman Islands with limited liability whose issued

shares are listed on the Stock Exchange (stock code: 607)

"Group" the Company and its subsidiaries

"Healthcare Segment" the business segment in which the Group engages in providing

Chinese medical healthcare related services which targets for mothers

and children in the Mainland China

"HK\$" or "HKD" Hong Kong dollars, the lawful currency of Hong Kong

"Hong Kong" or "HK" the Hong Kong Special Administrative Region of the PRC

"Listing Rules" the Rules Governing the Listing of Securities on the Stock Exchange

"Period" the six months ended 30 September 2025

"PRC" the People's Republic of China

"Product Development the business segment in which the Group develops own personal care Segment" products, health supplements and household products sold under its own brands, including but not limited to "Hin Sang (衍生)", "Tai Wo Tong (太和堂)", "Care Plus (私+呵護)" and "King's Antiseptic (殺菌王)" "RMB" Renminbi, the lawful currency of the PRC "Share(s)" ordinary share(s) with a nominal value of HK\$0.1 each in the share capital of the Company "Shareholder(s)" holders of the Share(s) "Share Option the share option scheme adopted by the Company on 25 September 2014 Scheme" "Stock Exchange" The Stock Exchange of Hong Kong Limited "Trading of Goods the business segment in which the Group engages in trading and Segment" distributing skin care products, personal care products and household products purchased from various authorised dealers and independent traders or directly from suppliers

By Order of the Board
Hin Sang Group (International) Holding Co. Ltd.
Pang Siu Hin
Chairman

United States Dollars, the lawful currency of the United States

Hong Kong, 27 November 2025

"USD"

As at the date of this announcement, the executive Directors are Mr. Pang Siu Hin and Ms. Kwan Lai Man, the non-executive Director is Ms. Tian Shanshan, and the independent non-executive Directors are Mr. Lau Chi Kit, Mr. Lee Luk Shiu and Dr. Tang Sing Hing, Kenny.